



CONTRACT RENEWAL LETTER

Date: March 26, 2024
Contract #: UCPJMU5765
Service: Custom Built Technology Consoles
Renewal Period: 6/8/2024 to 6/7/2025
Renewal #: 4 of 4 One-Yr
Issued By: James Madison University
Annie Korn, Lead Commodity Contract Officer &
Project Manager
Ph: 540-568-3133
Fx: 540-568-7935

Contractor: Lantz Custom Woodworking
Attn: Douglas Lantz
641 Acorn Drive
Harrisonburg, VA 22802
Ph: (888) 957-0241

Contract Administrator: Jim West, Libraries & Educational Technologies

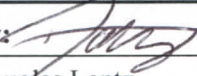
Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Lantz Custom Woodworking

By: 
Douglas Lantz

Name (print)

Owner
Title
3/29/24
Date Signed

James Madison University

By: 
Annie Korn, CBBP, CUPO, VCCO
3/26/2024

Name (print)

Lead Commodity Contract Officer & Project Manager
Title
Date Signed



Contract #: UCPJMU5765

Contractor: Lantz Custom Woodworking

Renewal Period: 6/8/2024 - 6/7/2025

Commodity: Custom Built Technology Consoles

1. Contract pricing is as follows:

	Finish Option: Hard Rock Maple	Finish Option: Brazilian Walnut	Finish Option: Autumn Glow
One (1)-Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,546.00	\$1,574.00	\$1,557.00
Unit price (order quantity of 2-5)	\$1,291.00	\$1,319.00	\$1,302.00
Unit price (order quantity of 6-10)	\$1,186.00	\$1,214.00	\$1,197.00
Unit price (order quantity of >10)	\$1,156.00	\$1,184.00	\$1,167.00
One & A Half (1 1/2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,635.00	\$1,681.00	\$1,653.00
Unit price (order quantity of 2-5)	\$1,380.00	\$1,426.00	\$1,398.00
Unit price (order quantity of 6-10)	\$1,275.00	\$1,321.00	\$1,293.00
Unit price (order quantity of >10)	\$1,245.00	\$1,291.00	\$1,263.00
Two (2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,797.00	\$1,846.00	\$1,816.00
Unit price (order quantity of 2-5)	\$1,532.00	\$1,581.00	\$1,551.00
Unit price (order quantity of 6-10)	\$1,417.00	\$1,466.00	\$1,436.00
Unit price (order quantity of >10)	\$1,387.00	\$1,436.00	\$1,406.00
Per unit fee to outfit both boxes with rack rails	\$57.00		
Three (3) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$2,313.00	\$2,376.00	\$2,337.00
Unit price (order quantity of 2-5)	\$2,048.00	\$2,111.00	\$2,072.00
Unit price (order quantity of 6-10)	\$1,903.00	\$1,966.00	\$1,927.00
Unit price (order quantity of >10)	\$1,873.00	\$1,936.00	\$1,897.00
Second Keyboard Option (upcharge per unit)	\$126.00		
Custom Work/Repairs/Etc.			
Custom production of wood furnishings (hourly rate)	\$47.50/hour		
Custom design engineering (hourly rate)	\$52.75/hour		
Repair/Replacement (hourly rate)	\$47.50/hour		
Materials, replacement parts/rails/additional keyboard trays will be charged at cost plus shipping and handling.			

2. Finish color options are as follows:

- a. Hard Rock Maple – https://www.arauco.cl/na/marcas/prism/prism_hardrock-maple-wf275/
- b. Brazilian Walnut - https://www.arauco.cl/na/marcas/prism/prism_brazilian-walnut-wf220/
- c. Autumn Glow - https://www.arauco.cl/na/marcas/prism/prism_autumn-glow-wf101/

3. Custom or other finish option pricing will be based on the material cost difference between the selected finish and the Hard Rock Maple price. Documentation of the cost difference shall be available, upon request by the University.