



**CONTRACT RENEWAL LETTER**

**Date:** March 26, 2024  
**Contract #:** UCPJMU5765  
**Service:** Custom Built Technology Consoles  
**Renewal Period:** 6/8/2024 to 6/7/2025  
**Renewal #:** 4 of 4 One-Yr  
**Issued By:** James Madison University  
 Annie Korn, Lead Commodity Contract Officer &  
 Project Manager  
 Ph: 540-568-3133  
 Fx: 540-568-7935

**Contractor:** Lantz Custom Woodworking  
 Attn: Douglas Lantz  
 641 Acorn Drive  
 Harrisonburg, VA 22802  
 Ph: (888) 957-0241

**Contract Administrator:** Jim West, Libraries & Educational Technologies

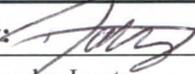
**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

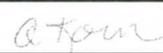
**Lantz Custom Woodworking**

**By:**   
 \_\_\_\_\_  
 Douglas Lantz

*Name (print)*

Owner \_\_\_\_\_  
 Title \_\_\_\_\_  
 Date Signed 3/29/24

**James Madison University**

**By:**   
 \_\_\_\_\_  
 Annie Korn, CBBP, CUPO, VCCO 3/26/2024

*Name (print)*

Lead Commodity Contract Officer & Project Manager  
 Title \_\_\_\_\_  
 Date Signed \_\_\_\_\_



**Contract #:** UCPJMU5765  
**Contractor:** Lantz Custom Woodworking  
**Renewal Period:** 6/8/2024 - 6/7/2025  
**Commodity:** Custom Built Technology Consoles

1. Contract pricing is as follows:

	Finish Option: Hard Rock Maple	Finish Option: <i>Brazilian</i> Walnut	Finish Option: Autumn Glow
<b>One (1)-Bay Workstation(s) to include inside delivery to JMU</b>			
Unit price (order quantity of 1)	\$1,546.00	\$1,574.00	\$1,557.00
Unit price (order quantity of 2-5)	\$1,291.00	\$1,319.00	\$1,302.00
Unit price (order quantity of 6-10)	\$1,186.00	\$1,214.00	\$1,197.00
Unit price (order quantity of >10)	\$1,156.00	\$1,184.00	\$1,167.00
<b>One &amp; A Half (1 1/2) Bay Workstation(s) to include inside delivery to JMU</b>			
Unit price (order quantity of 1)	\$1,635.00	\$1,681.00	\$1,653.00
Unit price (order quantity of 2-5)	\$1,380.00	\$1,426.00	\$1,398.00
Unit price (order quantity of 6-10)	\$1,275.00	\$1,321.00	\$1,293.00
Unit price (order quantity of >10)	\$1,245.00	\$1,291.00	\$1,263.00
<b>Two (2) Bay Workstation(s) to include inside delivery to JMU</b>			
Unit price (order quantity of 1)	\$1,797.00	\$1,846.00	\$1,816.00
Unit price (order quantity of 2-5)	\$1,532.00	\$1,581.00	\$1,551.00
Unit price (order quantity of 6-10)	\$1,417.00	\$1,466.00	\$1,436.00
Unit price (order quantity of >10)	\$1,387.00	\$1,436.00	\$1,406.00
Per unit fee to outfit both boxes with rack rails			\$57.00
<b>Three (3) Bay Workstation(s) to include inside delivery to JMU</b>			
Unit price (order quantity of 1)	\$2,313.00	\$2,376.00	\$2,337.00
Unit price (order quantity of 2-5)	\$2,048.00	\$2,111.00	\$2,072.00
Unit price (order quantity of 6-10)	\$1,903.00	\$1,966.00	\$1,927.00
Unit price (order quantity of >10)	\$1,873.00	\$1,936.00	\$1,897.00
Second Keyboard Option (upcharge per unit)			\$126.00
<b>Custom Work/Repairs/Etc.</b>			
Custom production of wood furnishings (hourly rate)	\$47.50/hour		
Custom design engineering (hourly rate)	\$52.75/hour		
Repair/Replacement (hourly rate)	\$47.50/hour		
Materials, replacement parts/rails/additional keyboard trays will be charged at cost plus shipping and handling.			

2. Finish color options are as follows:

- a. Hard Rock Maple – [https://www.arauco.cl/na/marcas/prism/prism\\_hardrock-maple-wf275/](https://www.arauco.cl/na/marcas/prism/prism_hardrock-maple-wf275/)
- b. Brazilian Walnut - [https://www.arauco.cl/na/marcas/prism/prism\\_brazilian-walnut-wf220/](https://www.arauco.cl/na/marcas/prism/prism_brazilian-walnut-wf220/)
- c. Autumn Glow - [https://www.arauco.cl/na/marcas/prism/prism\\_autumn-glow-wf101/](https://www.arauco.cl/na/marcas/prism/prism_autumn-glow-wf101/)

**3.** Custom or other finish option pricing will be based on the material cost difference between the selected finish and the Hard Rock Maple price. Documentation of the cost difference shall be available, upon request by the University.