



**CONTRACT RENEWAL LETTER**

**Date:** February 13, 2024  
**Contract #:** UCPJMU5766  
**Service:** Athletic Wearable Technology  
**Renewal Period:** 5/18/2024 to 5/17/2025  
**Renewal #:** 4 of 4 One-Yr  
**Issued By:** James Madison University  
Dylan Morris, Buyer Senior Ph: 540-568-3002  
Fx: 540-568-7935

**Contractor:** VX Sport LLC  
Attn: Steve Gisselman  
1251 NW Briarcliff Pkwy, Suite 100  
Kansas City , Missouri 64116 Ph: 919-360-1173

**Contract Administrator:** Jackie Leonard, Athletics

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**VX Sport LLC**

**By:**   
\_\_\_\_\_  
Steve Gisselman Steve Gisselman

*Name (print)*

US Customer Education Manager 2/14/2024

*Title Date Signed*

**James Madison University**

**By:**   
\_\_\_\_\_  
Dylan Morris, Dylan Morris

*Name (print)*

Buyer Senior 2/13/2024

*Title Date Signed*



Renewal #4

Contract #: UCPJMU5766  
 Contractor: VX Sport LLC  
 Renewal Period: 5/18/2024 to 5/17/2025  
 Commodity: Athletic Wearable Technology

Description	Unit Price
<b>Athlete Monitor - Download Only. Unit without vest, HR, software</b>	
VX175 - Outdoor Tracking Only	\$ 349.00
VX195 - Outdoor Tracking and Basic Indoor Tracking	\$ 449.00
VX205 - Outdoor and Indoor Tracking incl Jumps and Body Impact Recording	\$ 549.00
VX435 - Research Grade Unit, Outdoor and Indoor Tracking incl Jumps and Body Impact Recording, Full Sensor Data Exports, Force and Step Reports	\$ 749.00
<b>Athlete Monitor - Realtime - VX Live. Unit without vest, HR, software</b>	
VX315 - VX Live Unit - Outdoor and Indoor Tracking incl Jumps and Body Impact Recording	\$ 649.00
VX550 - Research Grade VX Live Unit, Outdoor and Indoor Tracking incl Jumps and Body Impact Recording, Full Sensor Data Exports, Force and Step Reports	\$ 899.00
VXM2 Base Station - for realtime system (one required per 40 live units)	\$ 1,100.00
<b>Equipment</b>	
Suunto HR Transmitter Bluetooth & ANT	\$ 55.00
VX Smart-Vest (with pockets for VX unit & HR sensor)	\$ 68.00
VX LITE-Vest (Single Layer with pockets for VX unit) (NOT SUITABLE FOR HR SENSOR)	\$ 30.00
20 Port USB Charging Case - VXCC20	\$ 749.00
40 Port USB Charging Case - VXCC40	\$ 1,200.00
<b>SOFTWARE - Per Unit Per Year</b>	
OPTION 1: VX Cloud-Lite (VX Lite): NON LIVE UNITS ONLY 1 install; 3 teams; 150 athletes	\$ 60.00
OPTION 2: Standard (VX View PRO Suite): 1 install; 3 teams; 150 athletes	\$ 100.00
OPTION 3: VX Cloud (VX View Suite + VX Cloud): 1 install; 3 teams; 150 athletes	\$ 150.00
Extra Software Seat - One off cost per team; or increase database for more than standard team/athletes limit.	\$ 950.00
<b>SOFTWARE SUPPORT - MANDATORY per TEAM yearly:</b>	
BASIC SOFTWARE SUPPORT - 10 hours remote sports science desk	\$ 500.00
1 day on site training (USA) - inclusive of travel, etc.	\$ 2,000.00
Freight - MANDATORY (Charge Per Shipment)	\$ 200.00
Credit Card Processing Fee (if Applicable)	2%

**Contractor shall provide the following support plan options:**

<p><b>VX Sport™ Basic Software Support \$500 Per Team Per Year</b>          Return to base 3-year warranty. Max 10 business days hardware fault diagnosis. Max 5 business day software fault diagnosis. 10 Hours Remote Support  <b>VX Sport Software Support - \$500 for every additional 10 hours</b></p> <p><b>Platinum</b> - 25% of product list          3-year warranty.          Replacement units supplied and held by client          1 business days hardware fault diagnosis.          1 business day software fault diagnosis.          Technical support – included</p> <p><b>Gold</b> - 15% of product list          3-year warranty.          Replacement unit shipped on logging of call.          2 business days hardware fault diagnosis.          2 business day software fault diagnosis.          Technical support – included.</p> <p><b>Silver</b> - 10% of product list          Return to base 3-year warranty.          Replacement unit shipped on receipt of faulty unit.          5 business days hardware fault diagnosis.          5 business day software fault diagnosis.          Technical support – included.</p>
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\*At the end of the 3-year warranty, University shall have the option to refurbish any units at a cost of \$150 per unit.  
 \*For the term of the agreement between VX Sport and James Madison University, the University will receive all updates and upgrades to system and software at no additional cost. This includes all upgrades to Cloud based technology.

\*Importing and or transferring data into the VX Sport Could System either automated or manual imports done by Contractor shall be included without additional costs to the University.

**The Contractor has disclosed all potential fees. Additional charges will not be accepted**

Description	Unit Qty	Unit Price (USD)	Price
VX245 - unit without vest, HR, software (GEN 6) Discounted Price		\$ 499.00	\$ -
<b>Realtime - VX Live</b>			
VX325 - unit without vest, HR, software (GEN 6) Discounted Price		\$ 699.00	\$ -
VX570 - unit without vest, HR, software (GEN 6) Discounted Price		\$ 899.00	\$ -
VXM2 Base Station - for realtime system (one per 40 live units)		\$ 1,100.00	\$ -
Suunto HR transmitter Bluetooth & ANT		\$ 55.00	\$ -
<b>VX (Conductive) Smart-Vest</b> (with pockets for VX unit & HR sensor):	<b>Total</b>		
Enter sizes: <b>M / W</b>	Small	Med	Lge
	X-Lge	XX-Lge	
		\$ 70.00	\$ -
<b>VX (Non-Conductive) LITE-Vest</b> (Single Layer with pockets for VX unit) <b>(NOT SUITABLE FOR HR SENSOR)</b>	<b>Total</b>		
Enter sizes: <b>Unisex</b>	Small	Med	Lge
	X-Lge	XX-Lge	
		\$ 30.00	\$ -
20 port USB Charging Case - VXCC20		\$ 799.00	\$ -
40 port USB Charging Case - VXCC40		\$ 1,249.00	\$ -
<b>SOFTWARE</b>	<b>Year/s</b>	<b>No. of Units</b>	
<b>OPTION 1:</b> VX Cloud-Lite (VX Lite): 1 install; 3 teams; 150 athletes <b>VX180 ONLY</b>			\$ 70.00 \$ -
<b>OPTION 2a:</b> Standard (VX View PRO Suite): 1 install; 3 teams; 150 athletes. No cloud functions			\$ 100.00 \$ -
<b>OPTION 2b:</b> Standard (VX View PRO Suite + <b>VX OMNI</b> ): 1 install; 3 teams; 150 athletes			\$ 120.00 \$ -
<b>OPTION 3:</b> VX Cloud-PRO (VX View Suite + VX Cloud + VX OMNI): 1 install; 3 teams; 150 athletes. No cloud functions.			\$ 150.00 \$ -
<b>Extra software seat</b> - one off cost; or increase database for more than standard team/athletes limit.			\$ 950.00 \$ -
<b>SOFTWARE SUPPORT - MANDATORY</b>	<b>Year/s</b>		
Software support fee - per <b>TEAM</b> yearly: <b>BASIC</b> - 10 hours remote sports science desk			\$ 500.00 \$ -
<b>1 day on site training (USA)</b> - inclusive of travel, etc (TBC)		\$ 2,000.00	\$ -
<b>Freight - MANDATORY</b> (charge subject to size/weight of order - TBC)		\$ 300.00	
<b>Credit Card Processing Fee (If Applicable)</b>		<b>2%</b>	
 <a href="http://www.vxsport.com">www.vxsport.com</a>		<b>Sub Total-USD</b>	\$ -
		<b>Sales Tax (if any)</b>	
		<b>TOTAL USD</b>	\$ -