



CONTRACT MODIFICATION

Date: January 25, 2024
Contract #: UCPJMU6264
Service: Door Hardware Products and Installation Services
Modification #: Two
Issued By: James Madison University Ph: 540-568-4501
Autumn Foster, Buyer Senior Fx: 540-568-7935
Contractor: Architectural Products of Virginia (APV)
Attn: Susan E. Cox
10223 Sycamore Drive
Ashland, VA 23005-8137 Ph: (804) 550-2822 ext 119
Contract Administrator: Brian Owens, Facilities Management

Description of Modification Notice:


The following is hereby removed from the contract pricing schedule:

| Manufacturer | Product Lines | List Price | % Off List | University Price |
|--------------|-----------------|-------------------|------------|--------------------------|
| Traka | Key/Asset Boxes | Current Published | 10% | Based on Quoted Discount |

An updated pricing schedule is attached to this modification.

Except as provided herein, all terms and conditions of Contract Number UCPJMU6264 as herefore changed, remain unchanged and in full force and effect.

Architectural Products of Virginia (APV)

By: 
Susan E. Cox

Name (print)

President 1/25/2024
Title Date Signed

James Madison University

By: 
Autumn Foster,

Name (print)

Buyer Senior 1/25/2024
Title Date Signed

Contract #: UCPJMU6264

Contractor: Architectural Products of Virginia (APV)

Modification: Two

Commodity: Door Hardware Products and Installation Services

Pricing Schedule

Labor Rates

| PERSONNEL | <i>NORMAL WORKING HOURS</i> | <i>OVERTIME</i> | <i>HOLIDAY</i> | <i>SERVICE CALL SURCHARGE</i> |
|----------------------------------|--|------------------------|-----------------------|--|
| Certified Electronic Technician | \$96.69 | \$145.03 | \$193.38 | \$80.57 |
| Electronic Assistant Technician | \$85.95 | \$128.92 | \$204.12 | \$80.57 |
| Locksmith or Hardware Specialist | \$80.57 | \$120.86 | \$161.15 | \$80.57 |
| Automatic Door Technician | \$96.69 | \$145.03 | \$193.38 | \$80.57 |
| On-line Remote Technical Support | \$96.69 | \$145.03 | \$193.38 | N/A |

Parts & Supplies

| Manufacturer | Product Lines | List Price | % Off List | University Price |
|---------------------|-------------------------|-------------------|-------------------|--------------------------|
| ABH | Continuous Hinges | Current Published | 40% | Based on Quoted Discount |
| Adams Rite | Locks & Exits | Current Published | 56% | Based on Quoted Discount |
| Aiphone | Intercoms | Current Published | 10% | Based on Quoted Discount |
| AMAG | Access Control Products | Current Published | 5% | Based on Quoted Discount |
| Avigilon | Video Products | Current Published | 20% | Based on Quoted Discount |
| Avigilon | Access Control Products | Current Published | 20% | Based on Quoted Discount |
| BEST | Locks & Cylinders | Current Published | 56% | Based on Quoted Discount |
| BEST | Repair Parts | Current Published | 42% | Based on Quoted Discount |
| CBORD | Access Control Products | Current Published | 5% | Based on Quoted Discount |
| Code Blue | Emergency Phones | Current Published | 10% | Based on Quoted Discount |

| | | | | |
|-------------------|-----------------------------|-------------------|-----|--------------------------|
| Corbin Russwin | Locks, Closers, Exits | Current Published | 56% | Based on Quoted Discount |
| Curries | Hollow Metal Doors/Frames | Current Published | 20% | Based on Quoted Discount |
| Dormakaba | Automatic Operators | Current Published | 35% | Based on Quoted Discount |
| Dormakaba | Exit Devices 9000 Series | Current Published | 40% | Based on Quoted Discount |
| Dormakaba | Mortise Locks M9000 Series | Current Published | 40% | Based on Quoted Discount |
| Dormakaba | Life Safety Equip EMF EMR | Current Published | 20% | Based on Quoted Discount |
| Dormakaba | Commercial Locks | Current Published | 45% | Based on Quoted Discount |
| Dormakaba | Closers 8900 and 8600 | Current Published | 45% | Based on Quoted Discount |
| Dormakaba | Concealed and Floor Closers | Current Published | 35% | Based on Quoted Discount |
| Falcon | Locks & Exits | Current Published | 47% | Based on Quoted Discount |
| HES | Electric Strikes | Current Published | 56% | Based on Quoted Discount |
| HID | Readers & Credentials | Current Published | 20% | Based on Quoted Discount |
| Ives | Hinges | Current Published | 40% | Based on Quoted Discount |
| Ives | Flat Goods | Current Published | 40% | Based on Quoted Discount |
| Key Systems, Inc | Key/Asset Boxes | Current Published | 30% | Based on Quoted Discount |
| LCN | Closers | Current Published | 46% | Based on Quoted Discount |
| McKinney | Hinges | Current Published | 40% | Based on Quoted Discount |
| Millennium | Access Control Products | Current Published | 25% | Based on Quoted Discount |
| Norton / Rixon | Closers/Stops | Current Published | 47% | Based on Quoted Discount |
| Norton Electronic | 6000 Series Operators | Current Published | 54% | |
| Omnilert | Gun Detect | Current Published | 5% | Based on Quoted Discount |
| Pemko | Thresholds & Seals | Current Published | 46% | Based on Quoted Discount |
| Persona | Locks | Current Published | 35% | Based on Quoted Discount |

| | | | | |
|-------------------|-------------------------|-------------------|-----|--------------------------|
| Precision / BEST | Exit Devices | Current Published | 56% | Based on Quoted Discount |
| Precision / BEST | Repair Parts | Current Published | 42% | Based on Quoted Discount |
| Rockwood | Flat Goods | Current Published | 30% | Based on Quoted Discount |
| RS2 (ACRE) | Software/Boards/Locks | Current Published | 35% | Based on Quoted Discount |
| RS2 (ACRE) | Professional Services | Current Published | 10% | Based on Quoted Discount |
| RS2 (ACRE) | 3rd Party Products | Current Published | 25% | Based on Quoted Discount |
| Sargent | Locks, Closers, Exits | Current Published | 56% | Based on Quoted Discount |
| Sargent | Repair Parts | Current Published | 42% | Based on Quoted Discount |
| Schlage | Locks & Cylinders(2) | Current Published | 46% | Based on Quoted Discount |
| Schlage | Repair Parts | Current Published | 40% | Based on Quoted Discount |
| Securitron | Electronic Products | Current Published | 56% | Based on Quoted Discount |
| Special-lite | Special-lite | Current Published | 30% | Based on Quoted Discount |
| Stanley BEST | Closers | Current Published | 40% | Based on Quoted Discount |
| USA Doors | Wood Doors | Current Published | 20% | Based on Quoted Discount |
| Vanderbilt (ACRE) | Access Control Products | Current Published | 35% | Based on Quoted Discount |
| Von Duprin | Exit Devices | Current Published | 46% | Based on Quoted Discount |
| Von Duprin | Repair Parts | | 40% | |
| Yale | Locks, Closers, Exits | Current Published | 40% | Based on Quoted Discount |

Other Pricing

| | |
|---|---------------------------|
| Charge Card Processing Fees | 3% |
| Standard Freight, Standard Shipping and eVA Fees: | Included |
| Field Surveys and Keying Meetings: | No Charge |
| Next Day Shipping will be added to invoice. | Actual Cost will be added |

1. APV shall turn quotes over to JMU within the 48hr response time. Exceptions to 48 hour response time shall include specialty manufacturers and Custom framing. JMU shall be notified during the site visit if an approximate quote delivery date shall exceed 48hrs.

2. APV Primary Contact is Shane Amos (434) 941-5408 and Alternate Contact is Eddie Saunders (804) 241-0712.
3. APV will set aside one full business day/week for on campus visits as requested by JMU.
4. JMU requests that all replacement frames to be painted (to match existing building color) campus wide unless otherwise specified.