



CONTRACT RENEWAL LETTER

Date: November 2, 2023
Contract #: UCPJMU6205
Service: Electric Vehicle Chargers
Renewal Period: 1/10/2024 to 1/9/2025
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Krista McDaniel, Procurement Team Manager Ph: 540-568-3130
Fx: 540-568-7935
Contractor: NovaCHARGE, Inc.
4201 Vineland Rd
Orlando, Florida 32811
Contract Administrator: Terri Wuenschel (CA), Procurement Buyer

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing is hereby replaced with the contract pricing attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

NovaCHARGE, Inc.

By: *William Rigsby*

William Rigsby

Name (print)

VP Sales Operations

Title

11/06/2023

Date Signed

James Madison University

By: *Krista McDaniel*

Krista McDaniel, CUPO, VCCO

Name (print)

Procurement Team Manager

Title

11/3/2023

Date Signed



Contract #: UCPJMU6205
Contractor: NovaCHARGE, Inc.
Renewal Period: 1/10/2024 - 1/9/2025
Commodity: Electric Vehicle Chargers

		JMU Price	Market Price	Discount
32A Units				
NC Model	Product Description			
NC7002	NC7000 Series 32A/7.68kW Client charger with WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 1,755.67	\$ 2,194.59	20%
NC7012	NC7000 Series 32A/7.68kW Client charger with RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 1,828.35	\$ 2,285.44	20%
NC7112	NC7000 Series 32A/7.68kW Gateway charger with AT&T/T-Mobile modem, RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 2,448.27	\$ 3,060.34	20%
NC7212	NC7000 Series 32A/7.68kW Gateway charger with Verizon modem, RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 2,448.27	\$ 3,060.34	20%
NC Model	Product Description			
NC8002	NC8000 Series 32A/7.68kW Client charger with WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 1,839.67	\$ 2,299.59	20%
NC8012	NC8000 Series 32A/7.68kW Client charger with RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 1,915.83	\$ 2,394.79	20%
NC8112	NC8000 Series 32A/7.68kW Gateway charger with AT&T/T-Mobile modem, RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 2,565.41	\$ 3,206.76	20%
NC8212	NC8000 Series 32A/7.68kW Gateway charger with Verizon modem, RFID, WIFI, 25' J1772 ruggedized connector, OCPP 1.6 support, 4 year warranty	\$ 2,565.41	\$ 3,206.76	20%
40A Units				
NC Model	Product Description			
NC8306	NC8000 Series 40A/9.60kW Client charger with WIFI, 25' J1772 KST connector, OCPP 1.6 support, 4 year warranty	\$ 1,939.82	\$ 2,424.78	20%
NC8316	NC8000 Series 40A/9.60kW Client charger with RFID, WIFI, 25' J1772 KST connector, OCPP 1.6 support, 4 year warranty	\$ 2,015.98	\$ 2,519.98	20%
NC8416	NC8000 Series 40A/9.60kW Gateway charger with AT&T/T-Mobile modem, RFID, WIFI, 25' J1772 KST connector, OCPP 1.6 support, 4 year warranty	\$ 2,665.56	\$ 3,331.95	20%
NC8516	NC8000 Series 40A/9.60kW Gateway charger with Verizon modem, RFID, WIFI, 25' J1772 KST connector, OCPP 1.6 support, 4 year warranty	\$ 2,665.56	\$ 3,331.95	20%
80A Units				
NC Model	Product Description			
NC8806	NC8000 Series 80A/19.2kW Client charger with WIFI, 25' J1772 KST connector, OCPP 1.6 support, 2 year warranty	\$ 3,674.35	\$ 4,592.94	20%
NC8916	NC8000 Series 80A/19.2kW Gateway charger with universal modem, RFID, WIFI, 25' J1772 KST connector, OCPP 1.6 support, 2 year warranty	\$ 4,806.50	\$ 6,008.13	20%
Pedestals / Retractors				
NC Model	Product Description			
Ped4	Universal 4" x 4" Aluminum pedestal mount for NC8000 series - supports 2 chargers and their holsters. **Not compatible with NC8806 and NC8916 product**	\$ 785.18	\$ 981.48	20%
Ped5	Universal 5" x 5" Aluminum pedestal mount for NC8000 series - supports 2 chargers and their holsters.	\$ 953.10	\$ 1,191.38	20%

EVSE Software		JMU Price	Market Price	Discount
ChargeUP Network - Commercial				
ChargeUP Network Service Plan - Commercial L2, 1 year - per port		\$299.00	\$350.00	15%
ChargeUP Network Service Plan - Commercial L2, 2 years - per port		\$598.00	\$700.00	15%
ChargeUP Network Service Plan - Commercial L2, 3 years - per port		\$897.00	\$1,050.00	15%
ChargeUP Network Service Plan - Commercial L2, 4 years - per port		\$1,196.00	\$1,400.00	15%

ChargeUP Network Service Plan - Commercial L2, 5 years - per port	\$1,495.00	\$1,750.00	15%
ChargeUP Network - Fleet / Workplace			
ChargeUP Network Service Plan - Fleet (no revenue collection) L2, 1 year - per port	\$270.00	\$319.00	15%
ChargeUP Network Service Plan - Fleet (no revenue collection) L2, 2 years - per port	\$540.00	\$638.00	15%
ChargeUP Network Service Plan - Fleet (no revenue collection) L2, 3 years - per port	\$810.00	\$957.00	15%
ChargeUP Network Service Plan - Fleet (no revenue collection) L2, 4 years - per port	\$1,080.00	\$1,276.00	15%
ChargeUP Network Service Plan - Fleet (no revenue collection) L2, 5 years - per port	\$1,350.00	\$1,595.00	15%
ChargeUP WIFI-ONLY for L2			
ChargeUP L2 WIFI-ONLY Plan, 1 year - per port	\$199.00	\$235.00	15%
ChargeUP L2 WIFI-ONLY Plan, 2 years - per port	\$398.00	\$470.00	15%
ChargeUP L2 WIFI-ONLY Plan, 3 years - per port	\$597.00	\$705.00	15%
ChargeUP L2 WIFI-ONLY Plan, 4 years - per port	\$796.00	\$940.00	15%
ChargeUP L2 WIFI-ONLY Plan, 5 years - per port	\$995.00	\$1,175.00	15%
Station Activation			
System Commissioning per unit fee - Dual units are counted as one unit.	\$300.00	\$375.00	20%
Extended Warranty			
1-year parts-only extedned warranty for 32A and 40A units (total of 5-years coverage)	\$ 250.00	\$ 357.14	30%
Cable Management Options			
NovaCHARGE Cable Management System (1 system per port)	\$ 500.00	\$ 625.00	20%