



## CONTRACT RENEWAL LETTER

**Date:** August 14, 2023  
**Contract #:** UCPJMU6160  
**Service:** Athletic Equipment, Apparel, & Related Services  
**Renewal Period:** 11/1/2023 to 10/31/2024  
**Renewal #:** 2 of 4 One-Yr  
**Issued By:** James Madison University  
Dylan Morris, Buyer Senior Ph: 540-568-3002  
Fx: 540-568-7935  
**Contractor:** Schutt Sports, LLC  
610 S. Industrial Drive  
Litchfield, Illinois 62056  
**Contract Administrator:** Hillary Stafford, Athletics

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Schutt Sports, LLC**

**By:** Dan Hess  
Dan Hess  
Name (print)  
Inside Sales Manager 8/31/2023  
Title Date Signed

### **James Madison University**

**By:** Dylan Morris  
Dylan Morris,  
Name (print)  
Buyer Senior 8/14/2023  
Title Date Signed

**Contract #:** UCPJMU6160

**Contractor:** Schutt Sports, LLC

**Renewal Period:** 11/1/2023 - 10/3/2024

**Commodity:** Athletic Equipment, Apparel, & Related Services

1. Contractor's pricing schedule is as follows:

- a. Entire Catalog: 40% off - Including *new parts and materials for reconditioned equipment*
- b. Reconditioning Services
  - i. See Attachment A for the 2023 – 2024 Football Equipment Recondition Pricing

2. Contractor's proposal submitted in response to RFP #JGM-1124 is hereby amended as follows:

- a. Contractor shall pass on exact freight charges to the Purchasing Agency as applicable.
- b. Contractor shall waive all restocking and shipping fees for returns/exchanges.
- c. At the request of the Purchasing Agency, the Contractor shall provide samples at no additional cost.

3. All deliveries shall be made to the Purchasing Agency FOB Destination.

4. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. The Purchasing Agency will not be required to sign and return proposals/quotes.

5. The Contractor has disclosed all potential fees. Additional charges will not be accepted.



## 2023-2024 Football Equipment Reconditioning

Helmets / Faceguards

### Football Helmet Recon

10/01/23 to 10/31/24

Buff & Polish All Impregnated Helmets (excluding VICIS) - helmets previously painted must be painted  
Cleaning, Sanitizing and Recertification of All Good Helmets  
Faceguards Removed, Inspected, Cleaned & Sanitized & Good Faceguards Reinstalled  
NOCSAE / NAERA & Insurance Surcharges  
Cleaning & Sanitizing of Chin Straps  
Helmet Age Inventory Report

**Does not include** replacement of rejected faceguards, quarter turn or quick release hardware

**Does not include** replacement of **rejected** parts

**Does not include** replacement of **missing** Jaw Pads, Internal Parts, Faceguards or Chinstraps

### Reconditioning (by model)

Helmet Style	Description	Price
Schutt/Riddell	Varsity/Youth <i>Molded</i>	\$75.00
F7 UR1/UR2/UR1 2.0	Varsity <i>Molded</i>	\$100.00
VICIS Zero2	Varsity/Youth <i>No Paint/Clean Shell Only</i>	\$95.00
VICIS Zero2 Trench	Varsity <i>No Paint/Clean Shell Only</i>	\$115.00
VICIS Zero2*	Varsity/Youth <i>Painted - New Shell - add paint cost</i>	\$120.00
VICIS Zero2 Trench*	Varsity <i>Painted - New Shell - add paint cost</i>	\$150.00

**\*VICIS helmets requiring paint get a new shell, also new Trench on Trench model**

### Parts

**\*All replacements for rejected and missing parts billed at dealer discount price**

### Helmet Paint/Finish Options

Style	Description	Price
Color Change		\$5.00
Pro Gloss/Matte		\$16.50
Kandy or Pearl		\$34.50
Satin/Anodized/Lightning	Excludes Lightning Silver	\$48.00
Aqua Tech	Added to cost of paint	\$53.00
Chrome Silver/Lightning Silver	Schutt Helmets Only	\$119.50
Chrome Painted Colors	Schutt Helmets Only	\$160.00
VICIS Chrome - Zero2	All Colors	\$250.00
VICIS Chrome - Zero2 Trench	All Colors	\$375.00
Special Paint Design	Feathered Wrap/Wedge/Stripe	\$34.99
Special Paint Design	Masked-Michigan Wing, Rams Horn	\$45.00

### Faceguard Reconditioning

Style	Description	Price
Re-Dip/Recertify - Partial	Only rejected guards with 6 points of metal showing redip/recertify	\$19.50
Re-Dip/Recertify - Full	All guards on the contract redip/recertify	\$14.50

**\* Above pricing is for standard color poly guards only.**

**\* Pricing for painted, nickel, diamond and special poly color guards - see pricelist under Faceguard Recoating**

### Extras

Style	Description	Price
Player Tracking	per helmet	\$7.50
Decals installed (Stripes)	plus cost of decals	\$2.50
Decals installed (STD Pair)	plus cost of decals	\$5.00
Decals installed (oversize)	plus cost of decals	\$15.00
New Helmet Paint only	plus cost of paint	\$24.99
Trophy (rejects)	plus cost of paint if required	\$24.99

### Schutt Shoulder Pad Recon

Style	Description	Price
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**No Schutt Shoulder Pad Recon for 2023**

### Shipping & Handling

Minimum Handling Charge per Order = \$50.00

Flat Shipping Rate \$7.00 per helmet

**\*\*\*Price subject to change without notice\*\*\***

### Important Reminders

- \* Paint code must be selected in contract drop down. (not in special instructions)
- \* Chinstraps are cleaned/sanitized and returned. Chinstraps are not inspected/rejected.
- \* Player Tracking must be selected in the contract if any helmets on order are tracked.
- \* Storage of finished contracts in excess of 30 days is subject to warehousing fee.