



CONTRACT RENEWAL LETTER

Date: July 19, 2023
Contract #: UCPJMU6162
Service: Athletic Equipment, Apparel, & Related Services
Renewal Period: 11/1/2023 to 10/31/2024
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Garrett Morris, Procurement Team Manager Ph: 540-568-4501
Fx: 540-568-7935

Contractor: Wellness Solutions, Inc.
Attn: Timothy Hipp
4224 Bragg St
The Plains, VA 20198 Ph: (800) 741-4412

Contract Administrator: Holly Bailey, University Recreation Center

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Wellness Solutions, Inc.

By: Tim Hipp
Timothy Hipp

Name (print)

President

Title

07/25/23
Date Signed

James Madison University

By: Garrett Morris
Garrett Morris, CUPO, CPPB

Name (print)

Procurement Team Manager

Title

7/19/23
Date Signed

Contract #: UCPJMU6162

Contractor: Wellness Solutions, Inc.

Renewal Period: 11/01/2023 – 10/31/2024

Commodity: Athletic Equipment, Apparel, & Related Services

1. Contractor's pricing schedule is as follows:

Manufacturer	Products	Discount
Woodway	All Fitness/Sport Treadmill	5% off list price
	Curve/EcoMillMotorlessTreadmill	5% off list price
Keiser	All Strength Equipment	12% off list price
	M Series Spin Bike/Elliptical	14% off list price
FreeMotion	FM Selectorized Equipment	20% off list price
	FM Cardio Equipment	30% off list price
Troy/USA Sports	Weight Plates	20% off list price
	Accessories	15% off list price
Perform Better/Power Systems	All units in catalog	12-15% off list price
Dynamic Fitness	All items	25% off list price
PowerPlate	Main items	15% off list price
	Accessories	10% off list price
SportsArt	Cardio	30% off list price
	Selectorized	20% off list price
	Free Weight	15% off list price
True	Cardio	20% off list price
	Selectorized Strength	15% off list price
TRX	All items excluding outdoor units	15% off list price
Concept 2	All items	12% off list price
TKO	All items	20% off list price
Lifecore Fitness	All items	12% off list price

Sunlighten	All items	5% off list price
Espresso	All Items	15% off list price
Core Health and Fitness	All items	20% off list price
HCI Fitness	All items	10% off list price
WSI Sports Flooring	Rolled/Tile Rubber Sheet Vinyl Turf	10% off list price/10% off list price 10% off list price
Hoist	All items	20% off list price
Rogers	All items	10% off list price
LiveO2	All items	10% off list price
Service	Preventative Maintenance Parts Training/Strength & Conditioning System	10% off hourly rate of service 10% off parts **2 hour minimum charge for all service visits (PM only) **no charge for travel – factored in to 2 hour block

*An additional 3% discount shall be applied to all James Madison University orders.