



CONTRACT RENEWAL LETTER

Date: April 25, 2023
Contract #: UCPJMU6349
Service: Band and Guard Supplies and Accessories
Renewal Period: 6/28/2023 to 6/27/2024
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Shanna Devers, Buyer Senior

Ph: 540-568-3131

Fx: 540-568-7935

Contractor: Guitar Center Stores, Inc. dba Music & Arts
Attn: Beth Fogarty
5925 Westview Dr. Suite 300
Frederick, MD 21703

Ph: 301-620-4040 x1205

Contract Administrator: Scott Rikkers, Band

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Guitar Center Stores, Inc. dba Music & Arts

Katherine Burns
Katherine Burns

School Services Coordinator *Name (print)* 4/25/2023
~~Repair & Refurbishment Operations Manager~~

Title *Date Signed*

James Madison University

By: Shanna Devers
Shanna Devers,

Buyer Senior *Name (print)* 4/25/2023

Title *Date Signed*

Contract #: UCPJMU6349

Contractor: Guitar Center Stores, Inc. dba Music & Arts

Renewal Period: 6/28/2023 to 6/27/2024

Commodity: Band and Guard Supplies and Accessories

Pricing Schedule

1. Pricing discounts shall be as detailed in the pricing schedule below:

FIELD EQUIPMENT & ACCESSORIES	% off published price
Podiums	0-60% off MSRP
Ladders	0-60% off MSRP
Transport Carts	0-60% off MSRP
Music Stands	0-60% off MSRP
Music Stand Carts	0-60% off MSRP
Floor Covering Carts	0-60% off MSRP
Field Lighting	N/A
Field Generators	0-60% off MSRP
Field Stands – Percussion	0-60% off MSRP
Synthesizer Cart	0-60% off MSRP
Keyboard Cart/Mallet Movers	0-60% off MSRP
Field Accessory Racks (percussion)	0-60% off MSRP
Field Striper	N/A
Athletic Field Paint	0-60% off MSRP
Measuring Tape Reel	N/A
Yardline Markers	0-60% off MSRP
PERCUSSION EQUIPMENT & ACCESSORIES	% off published price
Field Accessory Racks	0-60% off MSRP
Keyboard Cart/Mallet Mover	0-60% off MSRP
Synthesizer Cart	0-60% off MSRP
Instrument Stands	0-60% off MSRP
Drum Heads	0-60% off MSRP
Drum Sticks	0-60% off MSRP
Keyboard Mallets	0-60% off MSRP
Drum Keys and Accessories	0-60% off MSRP
Drum Stick Holders/Claw	0-60% off MSRP
Marching Drum Accessories	0-60% off MSRP
INSTRUMENT ACCESSORIES	% off published price
Lyres	0-60% off MSRP
Flip Folders	0-60% off MSRP
BERP	0-60% off MSRP
Mouthpieces	0-60% off MSRP
Whistles	0-60% off MSRP
Lanyards	0-60% off MSRP
Instrument Repair Kits	0-60% off MSRP
Cases	0-60% off MSRP
ELECTRONICS & SOUND EQUIPMENT	% off published price

Field PA System	0-60% off MSRP
Field PA Transport Carts	0-60% off MSRP
Power Generators	N/A
Extension Cords/Power Strips	0-60% off MSRP
Gig Rig/Equipment Cases	0-60% off MSRP
Microphones	0-60% off MSRP
Synthesizer/Electric Keyboard	0-60% off MSRP
Wireless PA System	0-60% off MSRP
Megaphones	0-60% off MSRP
Bass Amplifier	0-60% off MSRP
Keyboard Amplifier	0-60% off MSRP
Dr. Beat Metronome	0-60% off MSRP
Metronomes	0-60% off MSRP
Metronome Accessories	0-60% off MSRP
Tuner	0-60% off MSRP
Digital Recorders	0-60% off MSRP
EDUCATIONAL SUPPLIES	% off published price
Finale	0-60% off MSRP
Sibelius	0-60% off MSRP
Pyware	0-60% off MSRP
ProTools	0-60% off MSRP
STORAGE EQUIPMENT	% off published price
Uniform Storage Racks	0-60% off MSRP
Uniform Storage Carts	0-60% off MSRP
Instrument Storage Racks	0-60% off MSRP
BANNERS & PARADE EQUIPMENT	% off published price
Custom Parade Banners	N/A
Banner Frames and Accessories	N/A
Flag Poles and Accessories	0-60% off MSRP
GUARD EQUIPMENT & SUPPLIES	% off published price
Stock Flags	0-60% off MSRP
Custom Flags	0-60% off MSRP
Practice Flags	0-60% off MSRP
Over-Sized Flags	0-60% off MSRP
Flag Poles	0-60% off MSRP
Flag Pole Accessories	0-60% off MSRP
Electrical Tape	0-60% off MSRP
Flag Fabric	0-60% off MSRP
Rifles	0-60% off MSRP
Sabers	0-60% off MSRP
Batons	0-60% off MSRP
Flag/Equipment Bags	0-60% off MSRP
Flag Storage	0-60% off MSRP
Indoor Floor Carts	0-60% off MSRP
Uniform Accessories to consist of:	% off published price
Footwear	0-60% off MSRP
Gloves	0-60% off MSRP
Podiums	0-60% off MSRP

Digital Flags	N/A
Tape	0-60% off MSRP
Accessories Bags	0-60% off MSRP
Bell Covers	0-60% off MSRP
Masks	0-60% off MSRP
Instrument Jackets	0-60% off MSRP
Props	N/A
Floors	N/A
Backdrops	N/A
Plumes	0-60% off MSRP

2. Contractor waives all restocking and shipping fees on returned items.
3. Contractor shall prepare return shipping labels for returned items due to damages or warranty issues.
4. Contractor shall provide free delivery on standard orders over \$25.
5. There shall be no additional miscellaneous or incidental fees that have not been identified in the contract.
6. Contractor shall provide virtual and/or in-person clinics lead by nationally renowned Scott Lang & Andrew Hrynyshyn co-founders of Be Part of The Music at no cost to James Madison University.
7. Payment will be made upon the receipt of a valid invoice and in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment.