



CONTRACT RENEWAL LETTER

Date: April 25, 2023
Contract #: UCPJMU6349
Service: Band and Guard Supplies and Accessories
Renewal Period: 6/28/2023 to 6/27/2024
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Shanna Devers, Buyer Senior

Ph: 540-568-3131
Fx: 540-568-7935

Contractor: Guitar Center Stores, Inc. dba Music & Arts
Attn: Beth Fogarty
5925 Westview Dr. Suite 300
Frederick, MD 21703

Ph: 301-620-4040 x1205

Contract Administrator: Scott Ridders, Band

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Guitar Center Stores, Inc. dba Music & Arts

Katherine Burns
Katherine Burns

Name (print) 4/25/2023
School Services Coordinator
Repair & Refurbishment Operations Manager

Title Date Signed

James Madison University

By: Shanna Devers
Shanna Devers,

Name (print)
Buyer Senior 4/25/2023

Title Date Signed

Contract #: UCPJMU6349

Contractor: Guitar Center Stores, Inc. dba Music & Arts

Renewal Period: 6/28/2023 to 6/27/2024

Commodity: Band and Guard Supplies and Accessories

Pricing Schedule

1. Pricing discounts shall be as detailed in the pricing schedule below:

| FIELD EQUIPMENT & ACCESSORIES | % off published price |
|---|------------------------------|
| Podiums | 0-60% off MSRP |
| Ladders | 0-60% off MSRP |
| Transport Carts | 0-60% off MSRP |
| Music Stands | 0-60% off MSRP |
| Music Stand Carts | 0-60% off MSRP |
| Floor Covering Carts | 0-60% off MSRP |
| Field Lighting | N/A |
| Field Generators | 0-60% off MSRP |
| Field Stands – Percussion | 0-60% off MSRP |
| Synthesizer Cart | 0-60% off MSRP |
| Keyboard Cart/Mallet Movers | 0-60% off MSRP |
| Field Accessory Racks (percussion) | 0-60% off MSRP |
| Field Striper | N/A |
| Athletic Field Paint | 0-60% off MSRP |
| Measuring Tape Reel | N/A |
| Yardline Markers | 0-60% off MSRP |
| PERCUSSION EQUIPMENT & ACCESSORIES | % off published price |
| Field Accessory Racks | 0-60% off MSRP |
| Keyboard Cart/Mallet Mover | 0-60% off MSRP |
| Synthesizer Cart | 0-60% off MSRP |
| Instrument Stands | 0-60% off MSRP |
| Drum Heads | 0-60% off MSRP |
| Drum Sticks | 0-60% off MSRP |
| Keyboard Mallets | 0-60% off MSRP |
| Drum Keys and Accessories | 0-60% off MSRP |
| Drum Stick Holders/Claw | 0-60% off MSRP |
| Marching Drum Accessories | 0-60% off MSRP |
| INSTRUMENT ACCESSORIES | % off published price |
| Lyres | 0-60% off MSRP |
| Flip Folders | 0-60% off MSRP |
| BERP | 0-60% off MSRP |
| Mouthpieces | 0-60% off MSRP |
| Whistles | 0-60% off MSRP |
| Lanyards | 0-60% off MSRP |
| Instrument Repair Kits | 0-60% off MSRP |
| Cases | 0-60% off MSRP |
| ELECTRONICS & SOUND EQUIPMENT | % off published price |

| | |
|---|------------------------------|
| Field PA System | 0-60% off MSRP |
| Field PA Transport Carts | 0-60% off MSRP |
| Power Generators | N/A |
| Extension Cords/Power Strips | 0-60% off MSRP |
| Gig Rig/Equipment Cases | 0-60% off MSRP |
| Microphones | 0-60% off MSRP |
| Synthesizer/Electric Keyboard | 0-60% off MSRP |
| Wireless PA System | 0-60% off MSRP |
| Megaphones | 0-60% off MSRP |
| Bass Amplifier | 0-60% off MSRP |
| Keyboard Amplifier | 0-60% off MSRP |
| Dr. Beat Metronome | 0-60% off MSRP |
| Metronomes | 0-60% off MSRP |
| Metronome Accessories | 0-60% off MSRP |
| Tuner | 0-60% off MSRP |
| Digital Recorders | 0-60% off MSRP |
| EDUCATIONAL SUPPLIES | % off published price |
| Finale | 0-60% off MSRP |
| Sibelius | 0-60% off MSRP |
| Pyware | 0-60% off MSRP |
| ProTools | 0-60% off MSRP |
| STORAGE EQUIPMENT | % off published price |
| Uniform Storage Racks | 0-60% off MSRP |
| Uniform Storage Carts | 0-60% off MSRP |
| Instrument Storage Racks | 0-60% off MSRP |
| BANNERS & PARADE EQUIPMENT | % off published price |
| Custom Parade Banners | N/A |
| Banner Frames and Accessories | N/A |
| Flag Poles and Accessories | 0-60% off MSRP |
| GUARD EQUIPMENT & SUPPLIES | % off published price |
| Stock Flags | 0-60% off MSRP |
| Custom Flags | 0-60% off MSRP |
| Practice Flags | 0-60% off MSRP |
| Over-Sized Flags | 0-60% off MSRP |
| Flag Poles | 0-60% off MSRP |
| Flag Pole Accessories | 0-60% off MSRP |
| Electrical Tape | 0-60% off MSRP |
| Flag Fabric | 0-60% off MSRP |
| Rifles | 0-60% off MSRP |
| Sabers | 0-60% off MSRP |
| Batons | 0-60% off MSRP |
| Flag/Equipment Bags | 0-60% off MSRP |
| Flag Storage | 0-60% off MSRP |
| Indoor Floor Carts | 0-60% off MSRP |
| Uniform Accessories to consist of: | % off published price |
| Footwear | 0-60% off MSRP |
| Gloves | 0-60% off MSRP |
| Podiums | 0-60% off MSRP |

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|--------------------|----------------|
| Digital Flags | N/A |
| Tape | 0-60% off MSRP |
| Accessories Bags | 0-60% off MSRP |
| Bell Covers | 0-60% off MSRP |
| Masks | 0-60% off MSRP |
| Instrument Jackets | 0-60% off MSRP |
| Props | N/A |
| Floors | N/A |
| Backdrops | N/A |
| Plumes | 0-60% off MSRP |

2. Contractor waives all restocking and shipping fees on returned items.
3. Contractor shall prepare return shipping labels for returned items due to damages or warranty issues.
4. Contractor shall provide free delivery on standard orders over \$25.
5. There shall be no additional miscellaneous or incidental fees that have not been identified in the contract.
6. Contractor shall provide virtual and/or in-person clinics lead by nationally renowned Scott Lang & Andrew Hrynyshyn co-founders of Be Part of The Music at no cost to James Madison University.
7. Payment will be made upon the receipt of a valid invoice and in accordance with the Code of Virginia, §2.2-4347 through 2.2-4354, Prompt Payment.