



Contract #: UCPJMU6097
 Contractor: First Witness Security
 Renewal Period: 7/28/2023 - 7/27/2024
 Commodity: Intrusion Equipment & Installation Services

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.

	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor Labor Rate \$/hour	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00	\$79.00
Technician Labor Rate \$/hour	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00
Helper Labor Rate \$/hour	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00	\$59.00
Project Estimator Labor Rate \$/hour	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00	\$69.00
	Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor Labor Rate \$/hour	\$118.50	\$118.50	\$118.50	\$118.50	\$118.50	\$118.50	\$118.50	\$118.50	\$118.50
Technician Labor Rate \$/hour	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50
Helper Labor Rate \$/hour	\$88.50	\$88.50	\$88.50	\$88.50	\$88.50	\$88.50	\$88.50	\$88.50	\$88.50
Project Estimator Labor Rate \$/hour	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50	\$103.50
	Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP*	Manufacturer & Reseller dependent								

*JMU (only) box sales will be at 25% discount – up to the first \$200,000.00 – in year one of the contract.
 The option to continue this extended discount will be subject to review at each renewal.

Other Fees	
Credit Card Fees	3.5% Keyed 2.5 % Scanned