



**CONTRACT RENEWAL LETTER**

**Date:** March 07, 2023  
**Contract #:** UCPJMU5532  
**Service:** Commercial Kitchen Equipment, Smallwares, Conceptual Design/Layout & Related Services  
**Renewal Period:** 6/11/2023 to 6/10/2025  
**Renewal #:** 2 of 4 Two-Year  
**Issued By:** James Madison University.  
Annie Korn, Lead Commodity Contract Officer & Project Manager  
Ph: 540-568-3133  
Fx: 540-568-7935

**Contractor:** Factory Direct Food Service Equipment  
2419 Grenoble Road  
Richmond, Virginia 23294

**Contract Administrator:** Annie Korn (CA), Procurement Buyer

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing and discount schedule is hereby replaced with the pricing and discount schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Factory Direct Food Service Equipment**  
By:   
GEORGE ATHAS  
Name (print)  
PRESIDENT  
Title  
3/8/23  
Date Signed

**James Madison University**  
By:   
Annie Korn, CBBP, CUPO  
Name (print)  
3/7/2023  
Date Signed  
Lead Commodity Contract Officer & Project Manager  
Title

**MANUFACTURER'S LISTING**

**Vendor Name: Factory Direct Food Service**

<b>MANUFACTURER</b>	<b>PROPOSED % DISCOUNT OFF LIST</b>	<b>MINIMUM ORDER AMOUNT (if Applicable)</b>	<b>ADDITIONAL VOLUME - BASED DISCOUNT</b>	<b>STANDARD LEAD TIME</b>
AARCO				
ABANAKI				
Accelerated Cooking Products (ACP)	50+20			10 DAYS
Accutemp (Steamers)	50			21 DAYS
Admiral Craft	40	\$1,000.00		10 DAYS
Advance Tabco	50			30 DAYS
Alegacy Foodservice Products Group				
All Clad				
Alto-Shaam	20			21 DAYS
AMANA	50+20			10 DAYS
AMCO Houseworks				
American International Electric Sealer Supply (AIECO)				
American Metalcraft	50			10 DAYS
Anchor Hocking (See Oneida Below)				
Anko Food Processing Equipment Solutions				
Apex/Nortrax (Formerly Teknor Apex)				
APW Wyott Food Service	50			21 DAYS
Arc/Cardinal Food Service (Also known as Cardinal Foodservice)				
Ateco				
Atlas Metal Industries	40			21 DAYS
Autec (Sushi Machines)				
Avantco				
Baker's Pride Commercial Deck Ovens	50			21 DAYS
Bally (Walk-In Coolers/Freezers)				
Baxter Manufacturing	18			45 DAYS
Beech Ovens				
Berkel Equipment	50+8			10 DAYS
BE&SCO Manufacturing				
Beverage Air	50+10+18			15 DAYS
Bi-Line Conveyor Systems				
Bizerba Food Service Products	40			10 DAYS
Blodgett Oven	50			15 DAYS
Blodgett Combi Oven	30			15 DAYS
Bon Chef				
Brady ID				
Breville				
Broska Holland				
Browne Food Service (Also known as Browne- Halco)				
BSI Designs (Zguard) Sneeze Guards				
Buffet Enhancements				
Bundy Baking Solutions - Chicago Metallic				
BUNN Commercial Products				
Cactus Mat				
Caddy Corp				
Cal-Mil				
Cambro	50	\$1,000.00		10 DAYS
CaptiveAire Commercial Kitchen Ventilation				

Cardinal Food Service ( <i>Also known as Arc/Cardinal</i> )				
Carlisle	50	\$1,000.00		10 DAYS
Carter Hoffmann	50			21 DAYS
Cecilware				
Champion	30			30 DAYS
Channel Manufacturing, Inc.				
Chantal Cookware				
Chef Revival (Chef Apparel)				
Chef's Choice by EdgeCraft				
Chill-Rite Systems				
Choice Equipment Company				
Cleveland Range	50			15 DAYS
Cold Zone				
Continental Manufacturing Company				10 DAYS
Continental Refrigerator	50+10+10			15 DAYS
Convotherm	50			
Cooper Atkins				
Core Glassware				
Corelle Livingware				
Corningware				
Cres Cor	40			15 DAYS
Crock-Pot				
Crown Equipment ( <i>Pallet Jacks, etc.</i> )				
Daydots				
Delfield	50			21 DAYS
Delfin				
Detecto				
Dexter-Russell, Inc.				
Dickies				
Dinex				
Dispense Rite				
Displays 2 Go				
Diversified Ceramics				
Dormont Manufacturing	50			5 DAYS
Doyon Equipment				
Duke Manufacturing	50			30 DAYS
Dynamic				
Eagle Group	50+10+5			21 DAYS
Eco-Lab Kitchen Equipment ( <i>Flatware Soaking Tubs, etc.</i> )				
Edhard Corporation				
Edlund Company, LLC	45			10 DAYS
Electrolux				
Elite Global Solutions ( <i>EGS</i> ) Food Service				
EnviCor Smart Tank System ( <i>Through Valley Proteins</i> ) <a href="http://vpsmarttank.com/how.php">http://vpsmarttank.com/how.php</a>				
Epicurean				
Europaesus Supplies, LLC ( <i>Melamine Catering Products</i> )				
Everpure	50			
Excell Kaiser				
Federal Industries	50+5			30 DAYS
FETCO Food Equipment				
FIFO Bottle ( <i>First In First Out</i> )				
Focus Food Service	50	\$1,000.00		10 DAYS
Follett Corporation	45			15 DAYS
Franklin Machine Products				

Front of House (FOH) Foodservice & Hospitality				
Fry Factory (Automatic French Fry Cutter)				
Frymaster (A Welbilt Brand)	50			21 DAYS
G.E.T. Enterprises	50	\$1,000.00		10 DAYS
Garland Group	50			21 DAYS
Gaylord Industries, Inc.				
Gemini Bakery Equipment				
General Electric (GE)				
Glastender, Inc.	50			15 DAYS
Globe	50			15 DAYS
Gold Metal				
Gordon Brush				
Groen	25			30 DAYS
Hall China Company - HLC Dinnerware				
Halton				
Hamilton Beach	30			10 DAYS
Harold Import Atlas				
Hatco	45			15 DAYS
Henny Penny				
Hobart	25			21 DAYS
Hollowick				
Hoshizaki	50+10			15 DAYS
Hubert				
Ice-O-Matic	50			15 DAYS
Insinger Dish Machines				
Insinkerator	45			10 DAYS
ISI Group				
Jaccard				
Jackson Washers	30+10			30 DAYS
Jade Range	50			30 DAYS
Jamco Products				
JB Prince Chef Tools & Equipment				
John Boos & Company	50+5			21 DAYS
Jungheinrich Material Handling				
Justrite				
King Authur Flour (Biscuit/Pastry Cutters)				
KitchenAid				
Kohler Company (Faucets, etc.)				
Kolpak				
Krowne	50			15 DAYS
Lainox Sapiens				
Lakeside Food Service	50			15 DAYS
Lamber				
Lancaster Table & Seating				
Lava Cookware				
Le Cruset				
LG				
Libbey				10 DAYS
Lincoln Food Service	50			21 DAYS
Lockwood	45			15 DAYS
Lodge				
Magikitchen	50			21 DAYS
Magliner				
Manitowoc	50			15 DAYS
Marshall Air Systems (Food Service Equipment) Conveyor Broilers, Toasters, etc.				
Master-Bilt				
Mastrad Paris				

Matfer Bourgeat				
Mercer Culinary	50	\$1,000.00		
Merco Fried Food Stations				
MerryChef	50			15 DAYS
Metro	50			21 DAYS
MFG ( <i>Molded Fiberglas Tray Company</i> )				
Microplane Professional				
Mundial				10 DAYS
National Checking				
Nemco Food Equipment	40			10 DAYS
New Age Aluminum	50			21 DAYS
Ninja				
Nitrocream Ice Cream Maker				
Nobles				
Nordic Ware				
Norlake	50			30 DAYS
Norpro Bakeware/Cookware				
Olympic Storage	50+30			15 DAYS
Omcan Food Equipment				
Oneida/Anchor Hocking				
Oreck				
OXO Good Grip				
Pack n Wood				
Pampered Chef				
Panasonic				
Patty-O-Matic				
Perlick	50			21 DAYS
Piper Products	40			30 DAYS
Pitco Frialator	50			21 DAYS
PolyScience				
Progressive International Corp.				
ProLuxe Restaurant Equipment				
Proteam Proguard				
Randell Refrigeration	50			30 DAYS
Rational	30			30 DAYS
Regency				
Restaurantware Supplies				
Rheem Heating ( <i>Cooling Water Products</i> )				
Robot Coupe	20			15 DAYS
Rosseto				
Royal Industries				
RPI Industries	40			
Rubbermaid				
Safety Boulevard Safety Products				
Salvajor Disposers	40			
San Jamar				
Saniserv				
Sant' Andrea				
Sasa Demarie Silpat				
Saturn (Refrigerators)				
Schaerer USA				
Scotsman	50+10			15 DAYS
Select Stainless ( <i>Worktables</i> )	50			30 DAYS
Sentry Safe				
Server Express				
Server Products				
Service Ideas				
Shortening Shuttle ( <i>Waste Oil Carrier</i> )				

Snap Drape Brands				
Somat Company				
Southbend	50			15 DAYS
Spring USA	40			10 DAYS
Stainless Fixtures, Inc. (Custom stainless products)				
Star	50			15 DAYS
Steelite International				
Steril-Sil Company, LLC				
Sterno Products				
Stero Company				
Structural Concepts - Merchandisers (Food Service Display Cases)	50			30 DAYS
Supera (Reach-In Refrigeration)				
Sveba Dahlen				
Syracuse				
Tablecraft Products	50	\$1,000.00		10 DAYS
Taylor Precision Products	50	\$1,000.00		10 DAYS
Taylor-Company (Taylor Freezer)				
The Merchantile Company				
Thunder Group	50+20	\$1,000.00		10 DAYS
Tor-Rey Solutions				
Town Food Service Equipment Company				
Town Steel				
TRAULSEN SPEC LINE	50			30 DAYS
TRAULSEN DEALERS CHOICE	50+20			30 DAYS
TRUE Food Service	50+10			21 DAYS
T&S Brass	25			10 DAYS
Tucker Safety/BurnGuard				
Turbo Chef	20			
Turbo Air	50+10			15 DAYS
Univex Corporation (Food Prep Equipment)	45			15 DAYS
UNOX	20			
Urban Cultivator (Indoor Gardens)				
Update International				
Varimixer	30			21 DAYS
Versa-Gard				
Victorinox Forschner Professional Kitchen Cutlery				
VitaMix				
Vollrath	50			10 DAYS
Vue-More Manufacturing				
Vulcan	50+5			21 DAYS
Waring	40			10 DAYS
Wells Lamont (Whizard Protective Wear - Jomac)				
Weston Products				
Wilson Safe				
Winco	50			10 DAYS
Windsor Vacuum Cleaners				
Win-Holt	50			21 DAYS
Wolf Appliances				
WoodStone Corporation				
World Cuisine (Also known as Paderno World Cuisine)				
World Tableware				
Wusthof				

