



## CONTRACT RENEWAL LETTER

**Date:** March 07, 2023  
**Contract #:** UCPJMU5530  
**Service:** Commercial Kitchen Equipment, Smallwares, Conceptual Design/Layout & Related Services  
**Renewal Period:** 6/11/2023 to 6/10/2025  
**Renewal #:** 2 of 4 Two-Year  
**Issued By:** James Madison University  
Annie Korn, Lead Commodity Contract Officer & Project Manager  
Ph: 540-568-3133  
Fx: 540-568-7935  
**Contractor:** Crest FoodService Equipment Co.  
Attn: Carol Mahan  
5929 School Avenue  
Henrico, VA 23228  
Ph: 804-266-9200  
**Contract Administrator:** Annie Korn (CA), Procurement Buyer

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing and discount schedule is hereby replaced with the pricing and discount schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Crest FoodService Equipment Co.**

**By:** Carol Mahan  
Carol Mahan

*Name (print)*

VP 3/7/23  
*Title Date Signed*

### **James Madison University**

**By:** Annie Korn  
Annie Korn, CBBP, CUPO

*Name (print)*

Lead Commodity Contract Officer & Project Manager 3/7/2023  
*Title Date Signed*

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
AARCO	No Discount Offered			
ABANAKI	No Discount Offered			
Accelerated Cooking Products ( <i>ACP</i> )	60% 10% - Parts			1 WEEK
Accutemp (Steamers)	50% 10% - Parts			2 WEEKS
Admiral Craft	48%	\$300.00		2 WEEKS
Advance Tabco	55%			1-2 WEEKS
Alegacy Foodservice Products Group	50%	\$300.00		2 WEEKS
All Clad	No Discount Offered			
Alto-Shaam	20% 10% - Parts			2-4 WEEKS
AMANA <i>*SEE ACP - AMANA IS ACCELERATED COOKING PRODUCTS</i>				
AMCO Houseworks	No Discount Offered			
American International Electric Sealer Supply ( <i>AIECO</i> )	No Discount Offered			
American Metalcraft	50%	\$100.00		2 WEEKS
Anchor Hocking	55%	\$350.00		3 WEEKS
Anko Food Processing Equipment Solutions	No Discount Offered			
APW Wyott Food Service	45% 10% - Parts	\$125.00		2 WEEKS
Arc/Cardinal Food Service ( <i>Also known as Cardinal Foodservice</i> )	50%	\$325.00		2 WEEKS
Ateco	No Discount Offered			
Atlas Metal Industries	No Discount Offered			
Autec (Sushi Machines)	No Discount Offered			
Avantco	No Discount Offered			
Baker's Pride Commercial Deck Ovens	55% 10% - Parts	\$125.00		4 WEEKS
Bally (Walk-In Coolers/Freezers)	No Discount Offered			
Baxter Manufacturing	15% 10% - Parts			4-6 WEEKS
Beech Ovens	No Discount Offered			
Berkel Equipment	45% 10% - Parts			2 WEEKS
BE&SCO Manufacturing	No Discount Offered			
Beverage Air	64% 10% - Parts			2 WEEKS
Bi-Line Conveyor Systems	No Discount Offered			
Bizerba Food Service Products	35% 10% - Parts			2 WEEKS
Blodgett	50%			4 WEEKS
Blodgett Combi ovens	30% 10% - Parts			4 WEEKS
Bloomfield	50%			3 WEEKS
Bon Chef	52%	\$325.00		3 WEEKS
Brady ID	No Discount Offered			
Breville	No Discount Offered			
Broska Holland	no Discount Offered			
Browne Food Service ( <i>Also known as Browne-Halco</i> )	55% - Steam table pans 50% - All Other Browne Items	\$175.00		2 WEEKS
BSI Designs (Zguard) Sneeze Guards	No Discount Offered			
Buffet Enhancements	No Discount Offered			
Bundy Baking Solutions - Chicago Metallic	No Discount Offered			
BUNN Commercial Products	50% 10% - Parts/Accessories	\$125.00		3 WEEKS
Cactus Mat	56%	\$75.00		2 WEEKS
Caddy Corp	55% - covers most "general" items 10% - Parts			2 WEEKS
Cal-Mil	50% - Must order in complete case packs or broken case charges apply	\$250.00		2 WEEKS
Cambro	See below * Must order in complete case packs or broken case charges apply 10% - Parts			2 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
camcarriers, rounds, squares and lids, pitchers, MPC series pan carriers excluding Ultra and UPCS carriers	52%			
platesafe, camservers, elements shelving, s series food pan carriers, ultra camtainers, ultra food pan carriers and any other item not listed in the other categories	50%			
camtainers, camtread trays, fast food tray	55%			
camrack, food pans, boxes and lids, hp & x-pan high heat food pans, pebbled bowls, tongs , ladles and crocks	55%			
CaptiveAire Commercial Kitchen Ventilation	No Discount Offered 10% - Parts			4+ for custom
Cardinal Food Service <i>(Also known as Arc/Cardinal)</i>	50%	\$325.00		2 WEEKS
Carlisle	see below	\$300.00 minimum order for special orders & equipment not in stock at the warehouse.		2 WEEKS
Stackable Tumblers - SAN (Excludes all other Styles)	50%			
Food Bars and Portable Bars	50%			
Brushes & Cleaning Tools, Food Prep & Kitchen, Mops & Handles	50%			
Trash Cans and Recycling Bins, OptiClean Warewashing Racks and Dollies, Salad Bar Crocks with Lids, Dinnerware (Unless otherwise listed below), Tulip Dishes & Tulip Dishes - Cash & Carry, Storage and Handling Food Storage Boxes, Squares, Rounds, and Food Boxes (PC & Rimglow)	50%			
Bus Boxes & Lids, Silverware Trays, SS Metal Cookware, Includes Heavy Duty Muffin Pan & Steeluminum Bake Pans, Measure Misers Stainless Steel, Icing Grates, Cookware Accessories, Dishers	50%			
Food Pans & Lids PC & SS, Fiberglass & Griptite/Griplite Trays (Excludes Market Trays)	50%			
Café Trays	50%			
Cateraides (Excluding IT Pan Carriers & Beverage Dispensers), Store 'N Pours - Durus (Solid Colors Only), Terra, Dallas Ware, & Polycarbonate Dinnerware	55%			
Tote Boxes NSF Food Contact - Sugar Caddies, Tabletop Accessories	50%			
Gatherings, Mingle, & Grove Dinnerware, Ramekins and Sauce Cups	55%			
Dura-Ware Aluminum Ware, Includes Fry Pans, Roast & Bake Pans, Bun & Sheet Pans, Spaghetti Strainers & Colanders	60%			
Versapour Pitchers	58%			
Dallas Ware - Cash 'N Carry, Dura-Ware Cookware, Cookware - Standard & Traditional Weight Aluminum, Heavy Duty Lids, Fryer Baskets Stainless Steel, Spectrum Dura Kool & Heavy Duty Utility Tongs	60%			
Wire Mesh Skimmers & Burger Covers	65%			
Carter Hoffmann	50% 10% - Parts			2 WEEKS
Cecilware	No Discount Offered			
Champion	30% 10% - Parts			3 WEEKS
Channel Manufacturing, Inc.	55%			2 WEEKS
Chantal Cookware	No Discount Offered			
Chef Revival (Chef Apparel)	45%*	*1 CASE - NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Chef's Choice by EdgeCraft	No Discount Offered			
Chill-Rite Systems	No Discount Offered			
Choice Equipment Company	No Discount Offered			
Cleveland Range	55% 10% - Parts			3 WEEKS
Cold Zone	No Discount Offered			
Continental Manufacturing Company	No Discount Offered			
Continental Refrigerator	62% 10% - Parts		3+ PIECES = EXTRA 5%	2 WEEKS
Convotherm	55% 10% - Parts			3 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Cooper Atkins	43%*	\$125* NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Core Glassware	No Discount Offered			
Corelle Livingware	No Discount Offered			
Corningware	No Discount Offered			
Cres Cor	50% 10% - Parts			2-3 WEEKS
Crock-Pot	No Discount Offered			
Crown Equipment ( <i>Pallet Jacks, etc.</i> )	No Discount Offered			
CROWN STEAM	55%			2-3 WEEKS
Daydots	No Discount Offered			
Delfield	55% 10% - Parts			3-4 WEEKS
Delfin	No Discount Offered			
Detecto	40% 10% - Parts			2 WEEKS
Dexter-Russell, Inc.	40%	\$125 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Dickies	No Discount Offered			
Dinex	40%	\$125 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3-5 WEEKS
Dispense Rite	45%	\$100 NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3 WEEKS
Displays 2 Go	No Discount Offered			
Diversified Ceramics	30%	6 DOZEN NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		2 WEEKS
Dormont Manufacturing	55%	\$125.00		2 WEEKS
Doyon Equipment	45% 10% - Parts			3-6 WEEKS
Duke Manufacturing	50% 10% - Parts			3 WEEKS
Dynamic	No Discount Offered			
Eagle Group	60% (for most items)	\$150.00		2-6 WEEKS
Eco-Lab Kitchen Equipment ( <i>Flatware Soaking Tubs, etc.</i> )	No Discount Offered			
Edhard Corporation	No Discount Offered			
Edlund Company, LLC	50%	\$175.00		2 WEEKS
Electrolux	No Discount Offered			
Elite Global Solutions ( <i>EGS</i> ) <i>Food Service</i>	30%	NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		6 WEEKS
EnviCor Smart Tank System ( <i>Through Valley Proteins</i> ) <i><a href="http://vpSMARTTANK.com/how.php">http://vpSMARTTANK.com/how.php</a></i>	No Discount Offered			
Epicurean	No Discount Offered			
Europaeus Supplies, LLC ( <i>Melamine Catering Products</i> )	No Discount Offered			
EVEREST	63%			2-3 WEEKS
Everpure	45%	NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS		3 WEEKS
Excell Kaiser	No Discount Offered			
Federal Industries	55% 10% - Parts			4 WEEKS
FETCO Food Equipment	No Discount Offered			
FIFO Bottle ( <i>First In First Out</i> )	No Discount Offered			
Focus Food Service-NOW ONEIDA	68%		must order full case packs	3 WEEKS
Follett Corporation	40% 10% - Parts			6 WEEKS
Franklin Machine Products	40%			2 WEEKS
Front of House ( <i>FOH</i> ) <i>Foodservice &amp; Hospitality</i>	No Discount Offered			
Fry Factory ( <i>Automatic French Fry Cutter</i> )	No Discount Offered			
Frymaster ( <i>A Welbilt Brand</i> )	55% 10% - Parts			3 WEEKS
FWE	45%			
G.E.T. Enterprises	55%	\$75.00		2-3 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Garland Group	55% 10% - Parts			3 WEEKS
Gaylord Industries, Inc.	No Discount Offered			
Gemini Bakery Equipment	30% 10% - Parts			4 WEEKS
General Electric (GE)	No Discount Offered			
Glastender, Inc.	40%			3 WEEKS
Globe	50% 10% - Parts			2 WEEKS
Gold Metal	No Discount Offered			
Gordon Brush	No Discount Offered			
Groen	45% 10% - Parts			3 WEEKS
Hall China Company - HLC Dinnerware	55%			3 WEEKS
Halton	30% 10% - Parts			4 WEEKS
Hamilton Beach	40%			2 WEEKS
Harold Import Atlas	40%			2-3 WEEKS
Hatco	40% 10% - Parts	\$125.00		2 WEEKS
Henny Penny	No Discount Offered			
Hobart	30% 10% - Parts			2 WEEKS
Hollowick	40%			2 WEEKS
Hoshizaki	55% 10% - Parts			2 WEEKS
Hubert	No Discount Offered			
Ice-O-Matic	55% 10% - Parts			2 WEEKS
Insinger Dish Machines	30% 10% - Parts			3-4 WEEKS
Insinkerator	40% 10% - Parts			2-4 WEEKS
ISI Group	No Discount Offered			
Internation Cold Storage (ICS)	10%	Custom items no contract discount		Varies
Jaccard	No Discount Offered			
Jackson Washers	49% 10% - Parts			2 WEEKS
Jade Range	30% 10% - Parts			4-6 WEEKS
Jamco Products	No Discount Offered			
JB Prince Chef Tools & Equipment	No Discount Offered			
John Boos & Company	50% - General Discount May not apply to custom	\$125.00		3-6 WEEKS
Jungheinrich Material Handling	No Discount Offered			
Justrite	No Discount Offered			
King Authur Flour <i>(Biscuit/Pastry Cutters)</i>	No Discount Offered			
KitchenAid	No Discount Offered			
Kohler Company <i>(Faucets, etc.)</i>	No Discount Offered			
Kolpak	45% 10% - Parts			4-6 WEEKS
Krowne	55%	\$50.00		2 WEEKS
Lainox Sapiens	No Discount Offered			
Lakeside Food Service	50% 10% - Parts			3 WEEKS
Lamber	No Discount Offered			
Lancaster Table & Seating	No Discount Offered			
Lava Cookware	No Discount Offered			
Le Cruset	No Discount Offered			
LG	No Discount Offered			
Libbey	50%	\$150.00		2 WEEKS
Lincoln Food Service	45% 10% - Parts			3 WEEKS
Lockwood	No Discount Offered			
Lodge	40%	\$200.00		3-4 WEEKS
Magikitchen	55% 10% - Parts			2 WEEKS
Magliner	No Discount Offered			
Manitowoc - Ice	55% 10% - Parts			2-3 WEEKS



MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Marshall Air Systems <i>(Food Service Equipment) Conveyor Broilers, Toasters, etc.</i>	No Discount Offered			
Master-Bilt	55% 10% - Parts			2 WEEKS
Mastrad Paris	No Discount Offered			
Matfer Bourgeat	40%	\$150.00		3 WEEKS
Mercer Culinary	50%			2 WEEKS
Merco Fried Food Stations	45% 10% - Parts			3 WEEKS
MerryChef	45% 10% - Parts			2 WEEKS
Metro	SEE NOTES 10% - Parts	\$300.00		2-4 WEEKS
SHELVING/DUNNAGE RACKS/CARTS/PROOFERS/HEATED TRANSPORT CARTS/PAN RACKS	60%			
MIGHTY LITES AND FOOD CARRIERS	60%			
DISHWASHER RACK DOLLIES AND OTHER CATEGORIES NOT LISTED	50%			
MFG <i>(Molded Fiberglas Tray Company)</i>	No Discount Offered			
Microplane Professional	No Discount Offered			
Mundial	58%	\$125.00		2 WEEKS
National Checking	30%	\$125.00		2-3 WEEKS
Nemco Food Equipment	50% 10% - Parts			2 WEEKS
New Age Aluminum	50% 10% - Parts			3 WEEKS
Ninja	No Discount Offered			
Nitrocream Ice Cream Maker	No Discount Offered			
Nobles	No Discount Offered			
Nordic Ware	No Discount Offered			
Norlake	55% 10% - Parts			4-6 WEEKS
Norpro Bakeware/Cookware	No Discount Offered			
Oliver Packaging & Equipment	25%			
Olympic Storage	70% 10% - Parts	\$300.00		2-4 WEEKS
Omcan Food Equipment	No Discount Offered			
Oneida	40%		\$175.00	3-4 WEEKS
Oreck	No Discount Offered			
OXO Good Grip	No Discount Offered			
Pack n Wood	No Discount Offered			
Pampered Chef	No Discount Offered			
Panasonic	55% 10% - Parts			2 WEEKS
Patty-O-Matic				
Perlick	50% 10% - Parts			3 WEEKS
Piper Products	40% 10% - Parts			4 WEEKS
Pitco Frialator	50% 10% - Parts			2 WEEKS
PolyScience	No Discount Offered			
Progressive International Corp.	No Discount Offered			
ProLuxe Restaurant Equipment	No Discount Offered			
Proteam Proguard	No Discount Offered			
Randell Refrigeration	55%			3 WEEKS
Rational	30% 10% - Parts			4-6 WEEKS
Regency	No Discount Offered			
Restaurantware Supplies	No Discount Offered			
Rheem Heating <i>(Cooling Water Products)</i>	No Discount Offered			
Robot Coupe	25% 10% - Parts	\$50.00		2 WEEKS
Rosseto	No Discount Offered			
Royal Industries	40%	\$100.00		2 WEEKS
RPI Industries	25% 10% - Parts			4-6 WEEKS
Rubbermaid	20%	\$500.00		2-4 WEEKS
Safety Boulevard Safety Products	No Discount Offered			
Salvajor Disposers	50% 10% - Parts			3 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
San Jamar	45%	\$300.00 minimum order for special orders & equipment not in stock at the warehouse.		2 WEEKS
Saniserv	No Discount Offered			
Sant' Andrea	No Discount Offered			
Sasa Demarie Silpat	No Discount Offered			
Saturn (Refrigerators)	No Discount Offered			
Schaerer USA	No Discount Offered			
Scotsman	55% 10% - Parts			2 WEEKS
Select Stainless ( <i>Worktables</i> )	No Discount Offered			
Sentry Safe	No Discount Offered			
Server Express	No Discount Offered			
Server Products	40%	\$75.00		3 WEEKS
Service Ideas	40%	\$100.00		3 WEEKS
Shortening Shuttle ( <i>Waste Oil Carrier</i> )	No Discount Offered			
Snap Drape Brands	25%			2 WEEKS
Somat Company	No Discount Offered			
Southbend	55% 10% - Parts			2 WEEKS
Spring USA	40%			3 WEEKS
Stainless Fixtures, Inc. ( <i>Custom stainless products</i> )	No Discount Offered			
Star	50% 10% - Parts			2 WEEKS
Steelite International	No Discount Offered			
Steril-Sil Company, LLC	No Discount Offered			
Sterno Products	No Discount Offered			
Stero Company	No Discount Offered			
Structural Concepts - <i>Merchandisers (Food Service Display Cases)</i>	55% 10% - Parts			4-6 WEEKS
Supera (Reach-In Refrigeration)	No Discount Offered			
Sveba Dahlen	No Discount Offered			
Syracuse	No Discount Offered			
Tablecraft Products	45%	\$150.00		2 WEEKS
Taylor Precision Products	50% - Thermometers 40% - Scales	\$225.00		2 WEEKS
Taylor-Company (Taylor Freezer)	No Discount Offered			
The Merchantile Company	No Discount Offered			
Thunder Group	60%	*must order full case packs		2 WEEKS
Thermo-Kool	10%	Custom items no contract discount		Varies
Titan Stainless	40%	Custom items no contract discount		Varies
Tor-Rey Solutions	No Discount Offered			
Town Food Service Equipment Company	No Discount Offered			
Town Steel	No Discount Offered			
Traulsen	55% 10% - Parts			3 WEEKS
True Food Service	65% 10% - Parts			3 WEEKS
T&S Brass	40%	\$75.00		3 WEEKS
Tucker Safety/BurnGuard	No Discount Offered			
Turbo Chef	20% 10% - Parts			3-4 WEEKS
Turbo Air	65% 10% - Parts	Was 60%		3 WEEKS
Univex Corporation ( <i>Food Prep Equipment</i> )	25%			4 WEEKS
UNOX	30% 10% - Parts			5-6 WEEKS
Urban Cultivator ( <i>Indoor Gardens</i> )	No Discount Offered			
Update International - NOW ONEIDA	55%	must order full case packs		2 WEEKS
Varimixer	25%			3 WEEKS
Versa-Gard	No Discount Offered			
Victorinox Forschner Professional Kitchen Cutlery	50%			2 WEEKS
VitaMix	45%	\$75.00		3 WEEKS
Vollrath	50%	\$125.00		2-3 WEEKS
Vue-More Manufacturing	No Discount Offered			
Vulcan	58% 10% - Parts	Was 60%		2-3 WEEKS
Waring	50% 10% - Parts	\$125.00		2 WEEKS

MANUFACTURER	PROPOSED % DISCOUNT OFF LIST	MINIMUM ORDER AMOUNT (If Applicable)	ADDITIONAL VOLUME - BASED DISCOUNT	STANDARD LEAD TIME
Wells	50% 10% - Parts			
Wells Lamont ( <i>Whizard Protective Wear - Jomac</i> )	No Discount Offered			
Weston Products	No Discount Offered			
Wilson Safe	No Discount Offered			
Winco	55%		\$125.00	2 WEEKS
Windsor Vacuum Cleaners	No Discount Offered			
Winston Foodservice	45%			Varies
Win-Holt	45%	\$150.00		4 WEEKS
Wolf Appliances	No Discount Offered			
WoodStone Corporation	No Discount Offered			6-8 WEEKS
World Cuisine ( <i>Also known as Paderno World Cuisine</i> )	40%	\$75.00		3 WEEKS
World Tableware	No Discount Offered			
Wusthof	No Discount Offered			
X-Press Manufacturing ( <i>Tortilla Cooking Centers</i> )	No Discount Offered			
Zoro	No Discount Offered			

NOTE: THIS INFORMATION IS INCLUDED IN OUR COMPANY PROFILE - Basic delivery fee is \$325.00 for a single trip. If any delivery requires more than one truck or more than 3 guys, the fees must be calculated on a sliding scale based on number of men and trucks, hours or days required to achieve a delivery. These fees would be calculated once items are selected. PLEASE NOTE: **ANY CUSTOM ITEM, ANY ITEM NOT IN A MANUFACTURER'S REGULAR STOCK, ANY SPECIAL ORDER ITEMS MAY INCUR ADDITIONAL LEAD TIMES AND THE LEAD TIMES LISTED ABOVE MAY NOT APPLY.** IMPORT ITEMS MAY INCUR TARRIFS WHICH ARE AN EVER CHANGING FEE DETERMINED BY THE MANUFACTURERS. CREST ATTEMPTS TO USE MADE IN THE USA VENDORS WHERE POSSIBLE, AND ALL ATTEMPTS ARE MADE TO MINIMIZE IMPORT PRODUTS WHEN FEASIBLE TO AVOID THESE IMPORT TARRIFS.