



CONTRACT RENEWAL LETTER

Date: October 21, 2022
Contract #: UCPJMU6160
Service: Athletic Equipment, Apparel, & Related Services
Renewal Period: 11/1/2022 to 10/31/2023
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Garrett Morris, Buyer Senior Ph: 540-568-4501
Fx: 540-568-7935
Contractor: Schutt Sports, LLC
610 S. Industrial Drive
Litchfield, Illinois 62056
Contract Administrator: Ben Ginn, Athletics

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Schutt Sports, LLC

By: Wes Howard

Wes Howard

Name (print)

Sales Business Analyst

Title

Date Signed

James Madison University

By: Garrett Morris

Garrett Morris, CUPO, CPPB

Name (print)

Buyer Senior

Title

10/21/22

Date Signed

Contract #: UCPJMU6160

Contractor: Schutt Sports, LLC

Renewal Period: 11/1/2022 - 10/31/2023

Commodity: Athletic Equipment, Apparel, & Related Services

1. Contractor's pricing schedule is as follows:

- a. Entire Catalog: 40% off - Including *new parts and materials for reconditioned equipment*
- b. Reconditioning Services
 - i. See Attachment A for the 2023 Football Equipment Recondition Pricing

2. Contractor's proposal submitted in response to RFP #JGM-1124 is hereby amended as follows:

- a. Contractor shall pass on exact freight charges to the Purchasing Agency as applicable.
- b. Contractor shall waive all restocking and shipping fees for returns/exchanges.
- c. At the request of the Purchasing Agency, the Contractor shall provide samples at no additional cost.

3. All deliveries shall be made to the Purchasing Agency FOB Destination.

4. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. The Purchasing Agency will not be required to sign and return proposals/quotes.

5. The Contractor has disclosed all potential fees. Additional charges will not be accepted.

Attachment A

ccertor

2023 Football Equipment Reconditioning

Helmets / Faceguards

Football Helmet Recon

10/01/22 to 10/31/23

Buff & Polish All Impregnated Helmets (excluding VICIS) - helmets previously painted must be painted

Cleaning, Sanitizing and Recertification of All Good Helmets

Faceguards Removed, Inspected, Cleaned & Sanitized & Good Faceguards Reinstalled

NOCSAE / NAERA & Insurance Surcharges

Cleaning & Sanitizing of Chin Straps

Helmet Age Inventory Report

Does not include replacement of rejected faceguards, quarter turn or quick release hardware

Does not include replacement of rejected parts

Does not include replacement of missing Jaw Pads, Internal Parts, Faceguards or Chinstraps

Reconditioning (by model)

Helmet Style	Description		Price
Schutt	Varsity/Youth	Molded	\$75.00
Riddell	Varsity/Youth	Molded	\$85.00
F7 UR1/UR2	Varsity	Molded	\$100.00
VICIS Zero2	Varsity/Youth	No Paint/Clean Shell Only	\$95.00
VICIS Zero2 Trench	Varsity	No Paint/Clean Shell Only	\$115.00
VICIS Zero2*	Varsity/Youth	Painted - New Shell - add paint cost	\$120.00
VICIS Zero2 Trench*	Varsity	Painted - New Shell - add paint cost	\$150.00

*VICIS helmets requiring paint get a new shell, also new Trench on Trench model

Parts

*All replacements for rejected and missing parts billed at dealer discount price

Rejects

*Rejected helmets subject to a \$10 mininum charge

Trophy (rejects)	plus cost of paint if required	\$24.99
------------------	--------------------------------	---------

Helmet Paint/Finish Options

Style	Description	Price
Color Change		\$5.00
Pro Gloss/Matte		\$16.50
Kandy or Pearl		\$34.50
Satin/Anodized/Lightning	Excludes Lightning Silver	\$48.00
Aqua Tech	Added to cost of paint	\$53.00
Chrome Silver/Lightning Silver	Schutt Helmets Only	\$119.50
Chrome Painted Colors	Schutt Helmets Only	\$160.00
VICIS Chrome - Zero2	All Colors	\$250.00
VICIS Chrome - Zero2 Trench	All Colors	\$375.00
Special Paint Design	Feathered Wrap/Wedge/Stripe	\$34.99
Special Paint Design	Masked-Michigan Wing, Rams Horn	\$45.00

Faceguard Reconditioning

Style	Description	Price
Re-Dip/Recertify - Partial	Only rejected guards with 6 points of metal showing redip/recertify	\$19.50
Re-Dip/Recertify - Full	All guards on the contract redip/recertify	\$14.50

*Upcharge for painted and specialty color guards - standard recoat costs plus upgrade costs - see pricelist

Extras

Style	Description	Price
Player Tracking	per helmet	\$7.50
Decals installed (Stripes)	plus cost of decals	\$2.50
Decals installed (STD Pair)	plus cost of decals	\$5.00
Decals installed (oversize)	plus cost of decals	\$15.00
New Helmet Paint only	plus cost of paint	\$24.99

Schutt Shoulder Pad Recon

Style	Description	Price
-------	-------------	-------

No Schutt Shoulder Pad Recon for 2023

Shipping & Handling

Shipping & Handling

Minimum Handling Charge per Order = \$50.00

Flat Shipping Rate \$7.00 per helmet

Price subject to change without notice

Important Reminders

- * Paint code must be selected in contract drop down. (not in special instructions)
- * Chinstraps are cleaned/sanitized and returned. Chinstraps are not inspected/rejected.
- * Player Tracking must be selected in the contract if any helmets on order are tracked.
- * Storage of finished contracts in excess of 30 days is subject to warehousing fee.