



## CONTRACT RENEWAL LETTER

**Date:** June 01, 2022  
**Contract #:** UCPJMU6096  
**Service:** Intrusion Equipment & Installation Services  
**Renewal Period:** 7/28/2022 to 7/27/2023  
**Renewal #:** 1 of 4 One-Yr  
**Issued By:** James Madison University  
Michael Morrison, Buyer Senior  
Ph: 540-568-6181  
Fx: 540-568-7935

**Contractor:** Corbett Technology Solutions, Inc. (CTSI)  
Attn: Ronald G. Pusey  
7272 Jackson Avenue  
Mechanicsville, VA 23111  
Ph: 804-559-4274 ext 3400

**Contract Administrator:** Brian Clements, Facilities Management

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 2.8% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Corbett Technology Solutions, Inc. (CTSI)**

**By:** David Wrigley  
~~Ronald G. Pusey~~ David Wrigley  
Name (print)

Vice President  
6/2/2022  
Title Date Signed

### **James Madison University**

**By:** Michael Morrison  
Michael Morrison, MS, VCCO, CUPO  
Name (print)

Buyer Senior  
6/1/2022  
Title Date Signed



Contract #: UCPJMU6096

Contractor: Corbett Technology Solutions, Inc. (CTSI)

Renewal Period: 7/28/2022 - 7/27/2023

Commodity: Intrusion Equipment & Installation Services

**PRICING SCHEDULE:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

LABOR & MISC.	Renewal #1								
	Pricing Schedule by Zone								
	Zone 1	Zone 2	Zone 3	Zone 4	Zone 5	Zone 6	Zone 7	Zone 8	Zone 9
	Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)*								
Project Supervisor Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
Technician Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
Helper Labor Rate \$/hour	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82	\$66.82
Project Estimator Labor Rate \$/hour	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38	\$87.38
	Overtime/Emergency Labor Rates (Outside of Regular Time working hours)*								
Project Supervisor Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
Technician Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
Helper Labor Rate \$/hour	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23	\$100.23
Project Estimator Labor Rate \$/hour	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07	\$131.07
	Parts and Material Discount (% off MSRP)								
Parts/Materials percent off MSRP	25%	25%	25%	25%	25%	25%	25%	25%	25%

\*Axis products will be at 5% discount on all products in all zones.

Other Fees
Credit Card Fees: N/A