



CONTRACT RENEWAL LETTER

Date: May 25, 2022
Contract #: UCPJMU6084
Service: Videography Services
Renewal Period: 7/23/2022 to 7/22/2023
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Adam Fleming, Buyer Senior
Ph: 540-568-4280
Fx: 540-568-7935

Contractor: Elantes
1655 Fort Myer Dr. Suite 700
Rosslyn, VA 22209

Contract Administrator: Justin Roth, Communications & Marketing

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Elantes

By: Adam Ishaeik
Adam Ishaeik
Name (print)
CEO
5/28/2022
Date Signed
Title

James Madison University

By: Adam Fleming
Adam Fleming,
Name (print)
Buyer Senior
05/25/22
Date Signed
Title



**JAMES MADISON
UNIVERSITY.**

Contract #: UCPJMU6084
Contractor: Elantes
Renewal Period: 7/23/2022 - 7/22/2023
Commodity: Videography Services

Pricing Schedule:

For Live Events	HOURLY RATE	Applied Discount	DISCOUNTED HOURLY RATE
Site visit and planning	\$80.00	0.00%	\$80.00
Camera Operator	\$140.00	0.00%	\$140.00
Director	\$225.00	0.00%	\$225.00
Post-production and delivery of video archive	\$80.00	0.00%	\$80.00
For Produced Video	HOURLY RATE	Applied Discount	DISCOUNTED HOURLY RATE
Pre-production and planning	\$110.00	8.00%	\$101.20
Scriptwriting	\$85.00	8.00%	\$78.20
Video capture (on location)	\$120.00	8.00%	\$110.40
Video capture (in studio)	\$120.00	8.00%	\$110.40
Graphics and title development	\$125.00	8.00%	\$115.00
Video editing	\$125.00	8.00%	\$115.00
Voice over	\$300.00	8.00%	\$276.00
Audio editing	\$135.00	8.00%	\$124.20
Finalizing files (compressing, uploading, etc.)	\$50.00	8.00%	\$46.00
In House Equipment Rental*	HOURLY/DAY RATE	Applied Discount	DISCOUNTED HOURLY/DAY RATE
Full Camera Package and Lights	\$750 / \$3000	8.00%	\$690 / \$2760
Livestream Package	Depends on Requirement	N/A	Depends on Requirement
Audio Package	\$125 / \$500	8.00%	\$115 / \$460
Grip Van	\$125 / \$500	8.00%	\$115 / \$460