



CONTRACT RENEWAL LETTER

Date: May 06, 2022
Contract #: UCPJMU5505
Service: Vehicle Count Systems
Renewal Period: 5/8/2022 to 5/7/2023
Renewal #: 3 of 4 One-Year
Issued By: James Madison University
Michael Morrison, Buyer Senior Ph: 540-568-6181
Fx: 540-568-7935

Contractor: TKH Security LLC
125 Commerce Court
Cheshire, Connecticut 06410

Contract Administrator: Bill Yates, Parking

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

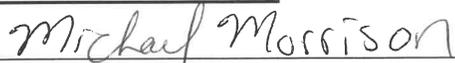
Return one executed renewal notice to my attention within ten days.

TKH Security LLC
By: 

Daniel Slopak
Name (print)

Northeast Account Manager 05/06/2022

Title Date Signed

James Madison University
By: 

Michael Morrison, MS, VCCO, CUPO
Name (print)

Buyer Senior 5/6/2022

Title Date Signed



Contract #: UCPJMU5505
Contractor: TKH Security LLC
Renewal Period: 05/08/2022 - 05/07/2023
Commodity: Vehicle Count Systems

Renewal 3

Pricing Schedule	Discount/Rate
All Zones	See Attached Rate Sheet for products to be offered to the University
Charge Card Processing Fees: 0%	
No travel-related costs or travel time shall be charged.	

James Madison University - Hypothetical Pricing						
Part No.	Description	Quantity	List Price	Unit Price After Discount	Note	
Sensors						
M4-100	M4 Sensor w/ one camera covering 1 space	1	\$800.00	\$330.00		
M4-100	M4 Sensor w/ one camera covering 2 adjacent spaces	1	\$800.00	\$330.00		
M4-200	M4 Sensor w/ two cameras covering 2 opposite spaces	1	\$700.00	\$385.00		
M4-200	M4 Sensor w/ two cameras covering 4 spaces	1	\$700.00	\$385.00		
DET-DSP-21-RSPA	Loop Detector, 1 per lane required, RS485	1	\$1,045.00	\$574.75		
C3-DEL-TV-S21052-W	2.25" x 35" White Boomerang Reboundable Delimeter w/ 2 - 3" Yellow Bands	1	\$105.00	\$57.75		
Network & Headend						
CAB-C300F-110	Floor Cabinet - Class 2 - 110VAC	1	\$19,494.00	\$10,721.70		
IT-DELL-PE-R630	Server, rack mount	1	\$11,500.00	\$6,325.00		
IT-CISCO-C8300-24T-E	Distribution Switch - Catalyst 8300 24-Port Data Only, Network Essentials	1	\$14,049.00	\$7,726.95		
IT-APC-UPS-2200-110	UPS - Rack Mount - 110VAC	1	\$2,400.00	\$1,320.00		
IT-TRIPP-SRW12US33	Server Rack - 12U	1	\$1,050.00	\$577.50		
CAB-L100-LC-110	Cabinet - Loop System - 110VAC	1	\$5,085.00	\$2,786.75		
IT-CISCO-892-FSP	Cisco 892 FSP Router	1	\$3,013.82	\$1,657.86		
CAB-LPR400-110	Camera Cabinet - 110VAC	1	\$6,565.00	\$3,610.75		
SW-C-SERV1	Park Assist Business Intelligence Software Suite	1	\$12,000.00	\$6,600.00		
IT-CISCO-9300-NM-EX	9300 Series 6x 10G Network Module	1	\$5,888.40	\$3,238.62		
IT-MS-SQL-2016-STD-LIC	SQL License	1	\$3,662.40	\$2,014.32		
IT-MS-WIN-2K16-STD-2CORE-LIC	Windows User License	1	\$420.00	\$231.00		
Cable						
CBL-000-B	Pre-terminated data cable, green, 25/6 m	1	\$16.00	\$8.60		
CBL-P00-B	Pre-terminated power cable, gray, 25/6 m	1	\$30.00	\$16.50		
Channel & Related						
CS-CHNL-3	Channel system, channel, standard aluminum, 10' - 3.05 m, with 2 clips	1	\$30.00	\$16.50		
Signage						
SN-130-3A-SS-210	130mm, 4-digit OR 3-digit with Arrow, 7-segment, Multi-Color, IP54 Enclosure	1	\$1,250.00	\$687.50		
SN-200-4-SS-210	200mm, 4-digit, 7-segment, Multi-Color, IP54 Enclosure	1	\$2,080.00	\$1,144.00		
SE-INS-200-1R	monument, 6 inserts, 200mm character height, single-faced, reflective vinyl lettering	1	\$16,150.00	\$9,087.50		
SN-130-ADS-EL-210	130mm, Disabled, Arrow, Blue, IP54 Enclosure	1	\$1,060.00	\$583.00		
SN-130-2ADS-SS-EL-210	130mm, Disabled, 2-digit, Arrow, 7-segment, Blue, IP54 Enclosure	1	\$1,375.00	\$756.25		
Installation & Initial Services						
SRV-INSTALL	Park Assist Installation				Approximately \$115/spaces. This number includes basic signage and assumes non-union labor for installation. This pricing may vary depending on local installation costs, desired sign package and additional optional modules	
SRV-PM	Park Assist Project Management			\$15,000.00		
SRV-CAD	CAD Design			\$4,000.00	If the project is Design-Build this number may fluctuate	
SRV-COM	Commissioning/Networking			\$20,000.00		
SRV-LOGISTIC	Logistics			\$20,000.00		

Optional Modules						
Part No.	Description	Quantity	List Price	Unit Price After Discount	Note	
KS-4200-110	27 in. Find Your Car Kiosk - 110VAC	1	\$20,335.00	\$11,184.25		
PA-FIND-A	Park Finder	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000	
PA-ALERT-A	Park Alerts	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000	
PA-SRATE-A	Park Select-Rate API	Yes	\$30,000.00	\$16,500.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000	
SURVEILLANCE	Surveillance	TBD			TBD pending number of video streams/licenses. This can only be determined once we have PDF or CAD files displaying bay striping for each level. Provided as perpetual license.	
PA-MAPI	Access to Mobile API	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000	

Park Assist will hold pricing as long as model numbers are current at time of purchase