



**CONTRACT RENEWAL LETTER**

**Date:** April 05, 2022  
**Contract #:** UCPJMU5504  
**Service:** Vehicle Count Systems  
**Renewal Period:** 5/8/2022 to 5/7/2023  
**Renewal #:** 3 of 4 One-Year  
**Issued By:** James Madison University  
Michael Morrison, Buyer Senior Ph: 540-568-6181  
Fx: 540-568-7935

**Contractor:** K&C Shelf Corporation Sixty dba Entry Guard  
Systems  
10610 Trade Road  
North Chesterfield, VA 23236

**Contract Administrator:** Bill Yates, Parking

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**K&C Shelf Corporation Sixty dba Entry  
Guard Systems**

**By:** Frank Kollmansperger  
Frank Kollmansperger  
Name (print)

President 5-8-2022  
Title Date Signed

**James Madison University**

**By:** Michael Morrison  
Michael Morrison, MS, VCCO, CUPO  
Name (print)

Buyer Senior 5/6/2022  
Title Date Signed



**Contract #:** UCPJMU5504

**Contractor:** K&C Shelf Corporation Sixty dba Entry Guard Systems

**Renewal Period:** 05/08/2022 - 05/07/2023

**Commodity:** Vehicle Count Systems

<b>Pricing Schedule: All Zones</b>	<b>Discount/Rate</b>
See Attached Rate sheet for products to be offered to the University	
<b>Labor Rates (refer to Entry Guard Proposal, pdf page 24)</b>	
• Standard Time (7:30 am - 4:30 pm Monday - Friday)	\$129.91/hour
• Overtime/Emergency/Holiday Time:	\$194.86/hour
<b>Other Fees</b>	
<b>Charge Card Processing Fees: 0%</b>	
No travel-related costs or travel time shall be charged.	

**Attachment A**



**Preparer:** Frank Kollmansperger, K & C Shelf Corporation Sixty, dba Entry Guard Systems  
**Entry Guard Systems is a SWAM Certified Small Business**

**Project Name** JMU RESPONSE RFP#MPM-1034

ITEM #	QTY	MANUFACTURER	ITEM DESCRIPTION	EXT. COST
1	1	TCS INTERNATIONAL	SINGLE SPACE RGB SENSORS	\$ 102.78
6	1	TCS INTERNATIONAL	ULTRASONIC DIRECTIONAL SENSORS	\$ 1,048.61
9	1	TCS INTERNATIONAL	COMMUNICATION POINT ENCLOSURE	\$ 1,029.17
11	1	TCS INTERNATIONAL	GATEWAY ENCLOSURE, WILL NEED TO BE PHYSICALLY CONNECTED TO THE EXISTING CUSTOMER NETWORK	\$ 1,744.44
15	1	TCS INTERNATIONAL	SINGLE SIDED GARAGE ENTRANCE SIGN (APPROX DIMENSIONS 9' 6" H BY 48" W BY 6" D), 4 LEVEL MASTER PANEL INCLUDING SPACE AVAILABILITY AND VARIABLE MESSAGE, WILL INCLUDE FOUR (4) SPACE AVAILABILITY DISPLAYS PER CABINET, 4 DIGIT SINGLE STROKE SEVEN SEGMENT DISPLAY, 7.5" LED CHARACTER HEIGHT, NUMBER OF SPACES AND OPEN IN GREEN, FULL IN RED, VARIABLE MESSAGE, 6" LED CHARACTER HEIGHT, UP TO 12 CHARACTERS PER LINE WITH 64 CHARACTERS SCROLLING, POST MOUNT, WILL MATCH EXISTING CORPORATE COLOR	\$ 51,515.28
18	1	TCS INTERNATIONAL	WIRELESS COMMUNICATION EQUIPMENT FOR SIGN LOCATION	\$ 909.72

**TOTAL PROJECT COST** above includes all material and labor. **Shipping is not included in TOTAL PROJECT COST.**

**Monthly or annual maintenance costs/licensing fees: None**

**UNLESS OTHERWISE NOTED, THESE ITEMS BELOW SHOULD BE PROVIDED BY THE CUSTOMER:**

**Network Connection at Gateway Location**

**All conduit, which should be at least 3/4"**

**Watertight connections for all conduit, conduit fittings and connectors**

**Bonds or permits if required**

**Provide 100-240 VAC power and conduit per local code to each CP enclosure**

**Provide power and conduit for communication wire to each sign.**

**Concrete Footers for the Count Signs**

**TOTAL PROJECT COST ABOVE ASSUMES THE FOLLOWING:**

**That engineered drawings will not be required.**

**That all Count Signs will be within 1000' and Line of Sight of the Garage.**

**That Counting System will not track motorcycle spaces**

**That parking spaces may be lost in vicinity of the ramp count areas.**

All work will be done between 8:00 AM and 5:00 PM Monday through Friday unless otherwise noted.