



**CONTRACT RENEWAL LETTER**

**Date:** March 14, 2022  
**Contract #:** UCPJMU6004  
**Service:** Voluntary Employee Benefits  
**Renewal Period:** 4/5/2022 to 4/4/2023  
**Renewal #:** 1 of 7 One-Yr  
**Issued By:** James Madison University  
 Dana Simmers, Buyer Senior Ph: 540-568-5113  
 Fx: 540-568-7935

**Contractor:** Pierce Insurance Agency, Inc.  
 Attn: Lonnie Pierce  
 3766 South Main Street  
 Farmville, NC 27828 Ph: 252-725-3064

**Contract Administrator:** Julie Byers, Human Resources

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Pierce Insurance Agency, Inc.**  
 By: *Lonnie Pierce*  
 Lonnie Pierce  
 \_\_\_\_\_  
 Name (print)  
 President, CEO  
 \_\_\_\_\_  
 Title Date Signed

**James Madison University**  
 By: *Dana Simmers*  
 Dana Simmers, CUPO  
 \_\_\_\_\_  
 Name (print)  
 Buyer Senior  
 \_\_\_\_\_  
 Title Date Signed 3/15/20

**Contract #:** UCPJMU6004  
**Contractor:** Pierce Insurance Agency, Inc.  
**Renewal Period:** 4/5/2022 – 4/4/2023  
**Commodity:** Voluntary Employee Benefits

**Pricing Schedule**

1. Legal Resources

A. Pricing:

	<b>Legal Plan</b>	<b>Identity Theft Basic</b>	<b>Identity Theft Gold</b>	<b>Identity Theft Platinum</b>	<b>Legal Plan &amp; Identity Theft Gold</b>
<b>Individual</b>		\$5.00/mth	\$7.50/mth	\$14.00/mth	\$26.00/mth
<b>Family</b>	\$16.50/mth*	\$11.00/mth*	\$16.00/mth*	\$28.00/mth*	\$34.00/mth*
<b>Parent of Legal Resources Member</b>	25% discount on attorney fees				25% discount on attorney fees

\*includes employee, spouse, and dependent children up to the age of 26 and living at home or a full time student

B. Legal and Identity Theft plans shall include services specified in *Exhibit A Legal Resources Legal and Identity Theft Plans* (attached). Identity Theft plans shall include IP Address monitoring and unlimited service guarantee (*unlimited amount of time to restore identity*).

C. There shall be no minimum enrollment requirements.

D. Rates shall not increase for the life of the contract.

2. Nationwide Pet Insurance

A. Pricing:

<b>Nationwide My Pet Protection Plan</b>					
	My Pet Protection Plan			My Pet Protection Plan with Wellness	
	50%	70%		50%	70%
Canine	\$31.34	\$41.78		\$60.25	\$80.33
Feline	\$18.80	\$25.07		\$36.15	\$48.19

\*\$250 annual deductible and maximum annual benefit of \$7,500

<b>Nationwide Avian and Exotic Pet Plan</b>			
Group 1: \$6.65/month	Group 2: \$9.50/month	Group 3: \$12.35/month	Group 4: \$15.68/month
<ul style="list-style-type: none"> <li>• Amphibians</li> <li>• Chameleons</li> <li>• Geckos</li> <li>• Gerbils</li> </ul>	<ul style="list-style-type: none"> <li>• Chinchillas</li> <li>• Ferrets</li> <li>• Iguanas</li> <li>• Opossums</li> </ul>	<ul style="list-style-type: none"> <li>• Large Birds 301g-10kg</li> </ul>	<ul style="list-style-type: none"> <li>• Goats</li> <li>• Potbellied Pigs</li> <li>• Snakes (extra-large, e.g. Boa Constrictors,</li> </ul>

<ul style="list-style-type: none"> <li>• Guinea Pig</li> <li>• Hamsters</li> <li>• Hedgehogs</li> <li>• Lizards</li> <li>• Mice</li> <li>• Rats</li> <li>• Small Birds &lt;50g</li> </ul>	<ul style="list-style-type: none"> <li>• Rabbits</li> <li>• Snakes (except extra-large)</li> <li>• Sugar Gliders</li> <li>• Tortoises</li> <li>• Turtles</li> <li>• Medium Birds 50g-300g</li> </ul>		<ul style="list-style-type: none"> <li>• Pythons, Anacondas</li> <li>• Extra- Large Birds &gt;10kg</li> </ul>
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- B. Premium rates shall apply for pets of all ages and breeds.
- C. Nationwide Pet Plans shall include services specified in *Exhibit B Nationwide Pet Insurance Plans* (attached).
- D. Additional multi-pet discount of up to 10%
- E. There shall be no minimum enrollment requirements.
- F. Rates are guaranteed for the first year of the contract. Subsequent annual increases are subject to change due to state insurance filings.

3. Chubb Lifetime Benefit Term Plan:

- A. Pricing: Rates as provided in initial proposal shall never increase and are guaranteed through age 100; after that, no further premiums shall apply and coverage continues through age 120.
- B. Paid-up benefits shall begin to accrue after ten (10) years. At any point thereafter, if premiums stop, a reduced paid-up benefit is guaranteed.
- C. Minimum participation to issue policy: ten (10) employees
- D. For the term of the contract, Contractor shall provide one (1) \$10 donation per person that meets with a benefits counselor about the Chubb Lifetime Benefit Plan with no purchase required. The \$10.00 donation will apply to employees that have not reviewed Chubb's LifeTime Benefit Term product in the past. The recipient of the donation shall be UVA Children's Hospital <https://childrens.uvahealth.com/>.

4. Liberty Home and Auto Insurance:

- A. Pricing: Rates based on individual historical experience and may fluctuate. JMU employees shall receive the following discounts:

Auto Insurance Discount	10%
Home Products Discount	5%
Payroll Discount	12%

- 5. No other fees shall apply other than those identified