



## CONTRACT RENEWAL LETTER

**Date:** March 14, 2022  
**Contract #:** UCPJMU5765  
**Service:** Custom Built Technology Consoles  
**Renewal Period:** 6/8/2022 to 6/7/2023  
**Renewal #:** 2 of 4 One-Year  
**Issued By:** James Madison University  
Annie Korn, Lead Commodity Contract Officer &  
Project Manager  
Ph: 540-568-3133  
Fx: 540-568-7935

**Contractor:** Lantz Custom Woodworking  
Attn: Douglas Lantz  
641 Acorn Drive  
Harrisonburg, VA 22802  
Ph: (888) 957-0241  
**Contract Administrator:** Jim West, Libraries & Educational Technologies

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Lantz Custom Woodworking**

**By:**   
\_\_\_\_\_  
Douglas Lantz

*Name (print)*

Owner \_\_\_\_\_  
Title \_\_\_\_\_  
Date Signed **3-15-22**

### **James Madison University**

**By:**   
\_\_\_\_\_  
Annie Korn, CBBP, CUPO

*Name (print)*

Lead Commodity Contract Officer & Project Manager  
Title \_\_\_\_\_  
Date Signed **3/15/2022**



**Contract #:** UCPJMU5765

**Contractor:** Lantz Custom Woodworking

**Renewal Period:** 6/8/2022 - 6/7/2023

**Commodity:** Custom Built Technology Consoles

1. Contract pricing is as follows:

	Finish Option: Hard Rock Maple	Finish Option: Brazilian Walnut	Finish Option: Autumn Glow
One (1)-Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,490.00	\$1,518	\$1,501
Unit price (order quantity of 2-5)	\$1,235.00	\$1,263	\$1,246
Unit price (order quantity of 6-10)	\$1,130.00	\$1,158	\$1,141
Unit price (order quantity of >10)	\$1,100.00	\$1,128	\$1,111
One & A Half (1 1/2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,575.00	\$1,621	\$1,593
Unit price (order quantity of 2-5)	\$1,320.00	\$1,366	\$1,338
Unit price (order quantity of 6-10)	\$1,215.00	\$1,261	\$1,233
Unit price (order quantity of >10)	\$1,185.00	\$1,231	\$1,203
Two (2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,730.00	\$1,779	\$1,749
Unit price (order quantity of 2-5)	\$1,465.00	\$1,514	\$1,484
Unit price (order quantity of 6-10)	\$1,350.00	\$1,399	\$1,369
Unit price (order quantity of >10)	\$1,320.00	\$1,369	\$1,339
Per unit fee to outfit both boxes with rack rails	\$55.00		
Three (3) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$2,245.00	\$2,308	\$2,269
Unit price (order quantity of 2-5)	\$1,980.00	\$2,043	\$2,004
Unit price (order quantity of 6-10)	\$1,835.00	\$1,898	\$1,859
Unit price (order quantity of >10)	\$1,805.00	\$1,868	\$1,829
Second Keyboard Option (upcharge per unit)	\$120.00		
Custom Work/Repairs/Etc.			
Custom production of wood furnishings (hourly rate)	\$45.00/hour		
Custom design engineering (hourly rate)	\$50.00/hour		
Repair/Replacement (hourly rate)	\$45.00/hour		
Materials, replacement parts/rails/additional keyboard trays will be charged at cost plus shipping and handling.			

2. Finish color options are as follows:

- a. Hard Rock Maple – [https://www.arauco.cl/na/marcas/prism/prism\\_hardrock-maple-wf275/](https://www.arauco.cl/na/marcas/prism/prism_hardrock-maple-wf275/)
- b. Brazilian Walnut - [https://www.arauco.cl/na/marcas/prism/prism\\_brazilian-walnut-wf220/](https://www.arauco.cl/na/marcas/prism/prism_brazilian-walnut-wf220/)
- c. Autumn Glow - [https://www.arauco.cl/na/marcas/prism/prism\\_autumn-glow-wf101/](https://www.arauco.cl/na/marcas/prism/prism_autumn-glow-wf101/)

3. Custom or other finish option pricing will be based on the material cost difference between the selected finish and the Hard Rock Maple price. Documentation of the cost difference shall be available, upon request by the University.