



CONTRACT RENEWAL LETTER

Date: March 14, 2022
Contract #: UCPJMU5765
Service: Custom Built Technology Consoles
Renewal Period: 6/8/2022 to 6/7/2023
Renewal #: 2 of 4 One-Year
Issued By: James Madison University
Annie Korn, Lead Commodity Contract Officer & Project Manager
Ph: 540-568-3133
Fx: 540-568-7935

Contractor: Lantz Custom Woodworking
Attn: Douglas Lantz
641 Acorn Drive
Harrisonburg, VA 22802
Ph: (888) 957-0241

Contract Administrator: Jim West, Libraries & Educational Technologies

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous pricing schedule is hereby replaced with the pricing schedule attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Lantz Custom Woodworking
By: Douglas Lantz
Name (print)
Owner
Title
Date Signed 3-15-22

James Madison University
By: Annie Korn, CBBP, CUPO
Name (print)
Title
Date Signed 3/15/2022



Contract #: UCPJMU5765

Contractor: Lantz Custom Woodworking

Renewal Period: 6/8/2022 - 6/7/2023

Commodity: Custom Built Technology Consoles

1. Contract pricing is as follows:

	Finish Option: Hard Rock Maple	Finish Option: <i>Brazilian</i> Walnut	Finish Option: <i>Autumn Glow</i>
One (1)-Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,490.00	\$1,518	\$1,501
Unit price (order quantity of 2-5)	\$1,235.00	\$1,263	\$1,246
Unit price (order quantity of 6-10)	\$1,130.00	\$1,158	\$1,141
Unit price (order quantity of >10)	\$1,100.00	\$1,128	\$1,111
One & A Half (1 1/2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,575.00	\$1,621	\$1,593
Unit price (order quantity of 2-5)	\$1,320.00	\$1,366	\$1,338
Unit price (order quantity of 6-10)	\$1,215.00	\$1,261	\$1,233
Unit price (order quantity of >10)	\$1,185.00	\$1,231	\$1,203
Two (2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,730.00	\$1,779	\$1,749
Unit price (order quantity of 2-5)	\$1,465.00	\$1,514	\$1,484
Unit price (order quantity of 6-10)	\$1,350.00	\$1,399	\$1,369
Unit price (order quantity of >10)	\$1,320.00	\$1,369	\$1,339
Per unit fee to outfit both boxes with rack rails			\$55.00
Three (3) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$2,245.00	\$2,308	\$2,269
Unit price (order quantity of 2-5)	\$1,980.00	\$2,043	\$2,004
Unit price (order quantity of 6-10)	\$1,835.00	\$1,898	\$1,859
Unit price (order quantity of >10)	\$1,805.00	\$1,868	\$1,829
Second Keyboard Option (upcharge per unit)			\$120.00
Custom Work/Repairs/Etc.			
Custom production of wood furnishings (hourly rate)	\$45.00/hour		
Custom design engineering (hourly rate)	\$50.00/hour		
Repair/Replacement (hourly rate)	\$45.00/hour		
Materials, replacement parts/rails/additional keyboard trays will be charged at cost plus shipping and handling.			

2. Finish color options are as follows:

- a. Hard Rock Maple – https://www.arauco.cl/na/marcas/prism/prism_hardrock-maple-wf275/
- b. Brazilian Walnut - https://www.arauco.cl/na/marcas/prism/prism_brazilian-walnut-wf220/
- c. Autumn Glow - https://www.arauco.cl/na/marcas/prism/prism_autumn-glow-wf101/

3. Custom or other finish option pricing will be based on the material cost difference between the selected finish and the Hard Rock Maple price. Documentation of the cost difference shall be available, upon request by the University.