



COMMONWEALTH OF VIRGINIA  
STANDARD CONTRACT

Contract No. UCPJM6153

This contract entered into this 19<sup>th</sup> day of October 2021, by enerG Wellness. hereinafter called the "Contractor" and Commonwealth of Virginia, James Madison University called the "Purchasing Agency".

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

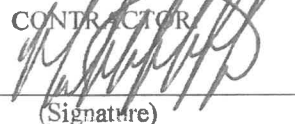
SCOPE OF CONTRACT: The Contractor shall provide the services to the Purchasing Agency as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From November 1, 2021 through October 31, 2022 with 4 one-year renewal options.

The contract documents shall consist of:

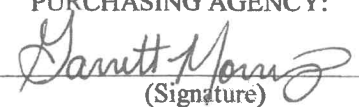
- (1) This signed form;
- (2) The following portions of the Request for Proposal # JGM-1124 dated June 28, 2021:
  - (a) The Statement of Needs,
  - (b) The General Terms and Conditions,
  - (c) The Special Terms and Conditions together with any negotiated modifications of those Special Conditions;
  - (d) Addendum No. One dated July 12, 2021
  - (e) Addendum No. Two dated July 14, 2021
  - (f) Addendum No. Three dated July 15, 2021
  - (g) Addendum No. Four dated July 21, 2021
- (3) The Contractor's Proposal dated July 19, 2021 and the following negotiated modification to the Proposal, all of which documents are incorporated herein.
  - (a) Negotiations Summary, dated October 6, 2021.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

By:   
(Signature)

MATTHEW T. TONGLER  
(Printed Name)

Title: CEO

PURCHASING AGENCY:  
By:   
(Signature)

Garrett Morris  
(Printed Name)

Title: Buyer Senior

**RFP # JGM-1124 Athletic Fitness Equipment, Strength & Conditioning, Apparel, & Related Services  
Negotiation Summary for enerG Wellness  
10/6/2021**

1. Contractor's pricing schedule is as follows:

Manufacturer	Products	Discount
<b>TRX</b>	Structures	20% off MSRP
	Accessories	25% off MSRP
<b>eCore</b>	All Equipment	25%MSRP
<b>Powerlift</b>	Racks	25% off MSRP
	Accessories & Bars	10% off MSRP
	Selectorized Strength	19% off MSRP
	Plate Loaded Strength	19% off MSRP
<b>Precor</b>	Treadmills, Ellpticals, AMT's and Bikes	23% off MSRP
	Climbers	20% off MSRP
	Sectorized Equipment	19% off MSRP
	Free Weight Strength	19% of MSRP
	Plate Loaded Strength	19% off MSRP
<b>UMAX</b>	All Equipment	19% off MSRP
<b>Stages</b>	Indoor Group Cycles	20% off MSRP
	Indoor Cycle Consoles	10% off MSRP
	Other Products not Mentioned	20% off MSRP
	Parts & Accessories	15% off MSRP

2. Contractor's proposal submitted in response to RFP #JGM-1124 is hereby amended as follows:

**RFP # JGM-1124 Athletic Fitness Equipment, Strength &  
Conditioning, Apparel, & Related Services  
Negotiation Summary for enerG Wellness  
10/6/2021**

- a. Contractor shall provide free delivery on all standard, non-rush orders.
  - b. Contractor shall provide free installation and training on all equipment purchased by the Purchasing Agency.
  - c. Contractor shall waive all restocking and shipping fees for returns/exchanges.
  - d. In the event a repair needs to be made, a service call shall be fulfilled and responded to within 3-4 business days. Repair costs shall be negotiated between Purchasing Agency and Contractor.
3. All deliveries shall be made to the Purchasing Agency FOB Destination.
4. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. The Purchasing Agency will not be required to sign and return proposals/quotes.
5. The Contractor has disclosed all potential fees. Additional charges will not be accepted.



# Request for Proposal

## RFP# JGM-1124

**Athletic Fitness Equipment, Strength &  
Conditioning Equipment, Apparel, & Related  
Services**

**June 28, 2021**



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# REQUEST FOR PROPOSAL

## RFP# JGM-1124

**Issue Date:** 06/28/2021

**Title:** Athletic Fitness Equipment, Strength & Conditioning Equipment, Apparel, & Related Services

**Issuing Agency:** Commonwealth of Virginia  
James Madison University  
Procurement Services MSC 5720  
752 Ott Street, Wine Price Building  
First Floor, Suite 1023  
Harrisonburg, VA 22807

**Period of Contract:** From Date of Award Through One Year (Renewable)

**Sealed Proposals Will Be Received Until 2:00 PM on Monday, July 19, 2021 for Furnishing The Services Described Herein.**

*SEALED PROPOSALS MAY BE MAILED, EXPRESS MAILED, OR HAND DELIVERED DIRECTLY TO THE ISSUING AGENCY SHOWN ABOVE.*

All Inquiries For Information And Clarification Should Be Directed To: Garrett Morris, Buyer Senior, Procurement Services, [morrisjg@jmu.edu](mailto:morrisjg@jmu.edu); 540-568-4501; (Fax) 540-568-7935 not later than five business days before the proposal closing date.

**NOTE: THE SIGNED PROPOSAL AND ALL ATTACHMENTS SHALL BE RETURNED.**

In compliance with this Request for Proposal and to all the conditions imposed herein, the undersigned offers and agrees to furnish the goods/services in accordance with the attached signed proposal or as mutually agreed upon by subsequent negotiation.

Name and Address of Firm:

enerG wellness

23 Fontana Lane, Suite 105

Baltimore, MD 21237

Date:

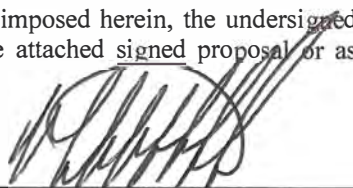
7/19/21

Web Address:

[www.energwellness.com](http://www.energwellness.com)

Email: [torggler@energwellness.com](mailto:torggler@energwellness.com)

By:

  
(Signature in Ink)

Name:

MATTHEW TORGGLER  
(Please Print)

Title:

CEO

Phone:

301 841 6721

Fax #:

443-926-0285

ACKNOWLEDGE RECEIPT OF ADDENDUM: #1 MTT #2 MTT #3 MTT #4 MTT #5 \_\_\_\_\_ (please initial)

SMALL, WOMAN OR MINORITY OWNED BUSINESS:

~~Notes: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against an offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.~~



July 12, 2021

**ADDENDUM NO.: One**

**TO ALL OFFERORS:**

**REFERENCE:** Request for Proposal No: **RFP JGM-1124**  
Dated: **July 12, 2021**  
Commodity: **Athletic Fitness Equipment, Strength & Conditioning Equipment, Apparel, & Related Services**  
RFP Closing On: **July 19, 2021**

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #1* \_\_\_\_\_" on the signature page of your proposal.

1. Question: How often can we update products when and if products become available and or discontinued? What is the process for updating said products with JMU?

**Answer: JMU prefers that items be added and dropped at the time of contract renewal. In the event that items are needed to be added prior to renewal, JMU will add or drop said items through a contract modification.**

2. Question: Regarding Section IV – A, Can you please clarify exactly what you mean by ‘electronic catalog.’

**Answer: A price list of products your firm is offering in accordance with the RFP document. Price list should specify list price and discount being offered. We encourage a link and or ‘electronic catalog’ be included, so the committee can view the exact equipment being offered.**

3. Question: Can you provide us with cost estimations for equipment and service?

**Answer: A cost estimate can not be provided at this time.**

Sincerely,

Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)

MSC 5720  
752 Ott Street, Room 1042  
Wine Price Building  
Harrisonburg, VA 22807  
Office of  
PROCUREMENT SERVICES 540.568.3145 Phone  
540.568.7935 Fax



**July 14, 2021**

**ADDENDUM NO.: Two**

**TO ALL OFFERORS:**

<b>REFERENCE:</b>	Request for Proposal No:	<b>RFP JGM-1124</b>
	Dated:	<b>July 14, 2021</b>
	Commodity:	<b>Athletic Fitness Equipment, Strength &amp; Conditioning Equipment, Apparel, &amp; Related Services</b>
	RFP Closing On:	<b><del>July 19, 2021</del> July 21, 2021</b>

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #2*\_\_\_\_" on the signature page of your proposal.

1. The closing date and time has been extended to **Wednesday, July 21, 2021 at 2:00 p.m. (eastern)**

Sincerely,

A handwritten signature in blue ink, appearing to read "Garrett Morris".

Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)

MSC 5720  
752 Ott Street, Room 1042  
Wine Price Building  
Harrisonburg, VA 22807  
Office of  
PROCUREMENT SERVICES 540.568.3145 Phone  
540.568.7935 Fax





July 15, 2021

**ADDENDUM NO.: Three**

**TO ALL OFFERORS:**

<b>REFERENCE:</b>	Request for Proposal No:	<b>RFP JGM-1124</b>
	Dated:	<b>July 15, 2021</b>
	Commodity:	<b>Athletic Fitness Equipment, Strength &amp; Conditioning Equipment, Apparel, &amp; Related Services</b>
	RFP Closing On:	<b><del>July 19, 2021</del> July 21, 2021</b>

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #3* \_\_\_\_\_" on the signature page of your proposal.

1. Question: Are clarifications or exceptions to the terms and conditions of the Bid Documents permitted?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

2. Question: Will the Commonwealth of Virginia agree to a mutual waiver of consequential damages?

**Answer: No.**

3. Question: Will the Commonwealth of Virginia agree the addition of a mutually agreeable force majeure clause? Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

4. Question: Assignment of Contract (RFP, pg. 14, N.): Will the Commonwealth of Virginia agree to allow the Contractor to assign the contract without notice or consent in connection with a merger, consolidation, sale of all of the equity interests of Contractor, or a sale of all or substantially all of the assets of Contractor to which the Contract relates?

MSC 5720  
752 Ott Street, Room 1042  
Wine Price Building  
Harrisonburg, VA 22807  
Office of 540.568.3145 Phone  
PROCUREMENT SERVICES 540.568.7935 Fax

**Answer: The University will require notice in connection with a merger, consolidation, sale of all of the equity interests of Contractor, or a sale of all or substantially all of the assets of Contractor to which the Contract relates.**

5. Question: Insurance (RFP pg. 15, Q.3.): Will the Commonwealth of Virginia remove the requirement to name the Commonwealth of Virginia as additional insured and so endorse it on the policy?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

6. Price Adjustment (RFP, pg. 19, F.): Will the Commonwealth of Virginia agree with a price escalation clause allowing Contractor to increase the price annually if there are increases in input costs?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

7. Question: Price Adjustment (RFP, pg. 19, F.): Will the Commonwealth of Virginia agree with a price escalation clause allowing Contractor to increase the price periodically if there are significant increases in input costs?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

8. Question: Small Business Subcontracting (RFP, pg. 21, J. 3.): Will the Commonwealth of Virginia agree to waive the requirement that when a prime contractor wins an award of over \$200,000 the Contractor shall deliver to the contracting agency or institution with every request for payment, information on the use of subcontractors that are not Department of Small Business and Supplier Diversity (SBSD)-certified small businesses?

**Answer: This term shall apply, if Contractor is proposing to use subcontractors to perform any of the work as outlined in the RFP.**

9. Question: Indemnification (RFP, pg. 22, N.): Will the Commonwealth of Virginia agree to limit the indemnity and hold harmless provision to bodily injury and tangible property damage to the extent caused by Contractor's negligence and bidder's defense obligation, if any, if caused solely by a defect in design or manufacturing of the equipment or the sole negligence of the Contractor?

**Answer: No.**

Sincerely,



Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)

## IV, Item A: Our Vendors: Equipment & Electronic Catalogs

### Precor

[www.precor.com](http://www.precor.com)

Precor Incorporated, a unit of Peloton headquartered in Greater Seattle, WA, has been a pioneer in delivering fitness experiences for commercial customers and exercisers for more than 40 years. They serve more than 100 countries worldwide with offices in the Americas, EMEA, and APAC, and operate two U.S.-based manufacturing locations. The Precor products and services span across all major categories, including cardio, strength, functional fitness, group training, and connected solutions.

**Company Brochure:** <https://energwellness.sharefile.com/d-s62e7df2bc3e24f95b33f822d7a5f6be7>

### Powerlift

<https://www.powerliftusa.com/>

Power Lift has always concentrated on accommodating the large school market. Their clientele includes a wide variety of high schools, colleges, universities, pro sports teams and athletic performance facilities. The Power Lift weight equipment is popular and sought after not only for its unique design and customizable appearance, but for its affordability and superior warranty that facilities want and need. And to top it off, their strength training and weight room equipment is made with the toughest materials that can withstand excessive use from coaches and athletes.

**Company Brochure:** <https://energwellness.sharefile.com/d-sd9669d0a8dc342ca919696d144f71285>

### ecore Athletic

[www.ecoreathletic.com/](http://www.ecoreathletic.com/)

A floor can be more than just a passive surface. By harnessing the attributes of composition rubber, ecore Athletic has designed innovative ways to give you more safety, ergonomics and acoustics. Bringing these attributes together in expert proportions, ecore Athletic has created tailored surfaces that makes lives better, while also protecting the planet.

**Company Brochure:** <https://energwellness.sharefile.com/d-s12d9591189cd4d3393bc8a2c13b8b18e>

### UMAX

<http://www.umaxproducts.com/app/>

The year 2000 marked the beginning of the UMAX experience in designing and building commercial weight products - under their parent company SDM, an OEM manufacturer. Shortly after, Umax Strength was released with their own U.S. design and engineering patents and a year after that, they aggressively marketed the Umax brand to the health club industry and commercial fitness equipment distributors. In just a few short years, Umax twice outgrew their California based facility, even in the midst of a tough global economy. UMAX uses their own U.S. patents, and hybrid

overseas and domestic manufacturing, to build superior products at the lowest prices. Today, Umax challenges market dominance as a premium urethane weight manufacturer.

**TRX**

<https://www.trxtraining.com/commercial>

Born in the Navy SEALs and since adopted by millions across the globe, TRX is scientifically proven to improve total-body strength, stability, and cardiovascular health. Since day one, TRX has made it their mission to democratize strength training and empower people of all shapes and sizes to move better, train better, and coach better through a cohesive philosophy rooted in functional movement.

**Company Brochure:** <https://enerGwellness.sharefile.com/d-s11e7b23b449f4ab3bfb2712db616cd60>

**Stages Cycling**

<https://www.stagesindoorcycling.com>

In 2012, the Stages Cycling brand launched with the release of its uniquely designed power meter for outdoor bikes. The Boulder, Colorado facility houses a full production line that builds power meters and outfits alloy and most recently carbon crank arms with the meters. The Stages brand's global reach is fueled by its partnership with several world champion cycling teams and professional cyclists, including Team USA and 4-time Tour de France winner Team Sky. Stages Cycling products currently sell in more than 50 countries with a presence in over 5000 bike shops globally.

**Company Brochure:** <https://enerGwellness.sharefile.com/d-s25b3e0380c584119b6c1b237c9dd72d1>

**IV, Item B: N/A**

**IV, Item C: N/A**

**IV, Item D: N/A**

**IV, Item E: enerG wellness Contact List****Sales and General Enquiries**

[esales@enerGwellness.com](mailto:esales@enerGwellness.com), 866-681-1251

**Accounts Payable & Product Ordering**

Contact: Terry McIntyre

[admin@enerGwellness.com](mailto:admin@enerGwellness.com), 301-841-6719

**Logistics**

Contact : Richie Bebbber

[rbebbber@enerGwellness.com](mailto:rbebbber@enerGwellness.com), 240-357-8832

**Ordering Equipment Service**

Contact: Erin Adams

[ecare@enerGwellness.com](mailto:ecare@enerGwellness.com), 301-841-6720

### **Ordering Equipment Parts**

Contact: Stephanie Hofferbert

[eparts@enerGwellness.com](mailto:eparts@enerGwellness.com), 301-841-6722

## **IV, Item F: About enerG wellness**

*We don't just build a space, we create the total exercise experience.*

EnerG Wellness is more than a company selling the top brands of commercial fitness equipment in the industry. As the leading provider of fitness and wellness solutions in the Mid-Atlantic, our team of industry experts work closely with clients from concept to completion to create fitness facilities that are intelligent, inspiring and designed specifically to meet the individual needs of each client. Discover what enerG has to offer below and learn about how we can design, equip, and support your facility with the highest quality of products and services.

### **What We Do:**

1. Design
2. Equipment
3. Service
4. Guidance
5. Technology

**enerG wellness Mission Statement:** Providing Modern Design and innovative product solutions to create a unique fitness experience.

### **enerG wellness Company Core Values:**

1. Community - At EnerG Wellness, our success is dependent upon the collective energy, intelligence, and contributions from all of our team members.
2. Innovation - At EnerG Wellness, we value thoughtful, creative and inspirational ideas to provide a custom solution for each individual. The unique design of each fitness amenity is a direct reflection of ever-changing environments, people and cultures.
3. Excellence - At EnerG Wellness, we strive to exceed expectations on every fitness experience. We provide the highest quality of products and services one facility at a time.

**To learn more:** [www.enerGwellness.com](http://www.enerGwellness.com)

**IV, Item G:** Pending order status are electronically updated for the duration of fulfillment. Our logistics department will communicate and verify the details of the

installation.

**IV, Item H:** Service calls are guaranteed a very quick response time. enerG wellness maintains a vast inventory of spare parts needed for repairs.

**IV, Item I: N/A**

**IV, Item J:** See delivery lead times (IV, Item M)

**IV, Item K:** Sample swatches and color boards are available at no charge upon request.

**IV, Item L:** See delivery lead times (IV, Item M)

**IV, Item M:**

**Precor:** 6 Weeks for In-Stock Items, 8-10 Weeks for Custom Items

**Powerlift:** 8-10 Weeks

**Ecore Athletic:** 6 Week Lead Time, Custom Items 8-10 Weeks

**UMAX:** 6 Week Lead Time

**TRX:** 4 Week Lead Time

**Stages Cycling:** 4 Week Lead Time

**IV, Item N:** See delivery lead times above (IV, Item M)

**IV, Item O: Return Policy**

No order may be cancelled or altered after the receipt of the sales acknowledgement unless agreed upon by the Seller. Cancellation or alteration of orders, if agreed to by Seller, will obligate the Buyer, to pay Seller a restocking charge of 25% of the sales order amount plus any and all expenses incurred & damages sustained by Seller to return product to the Seller's warehouse. Strength Training product, built-to-order or custom ordered product is *non returnable*.

## IV, Item P: Product Warranties

### Precor Product Limited Standard Warranty Information:

COMMERCIAL CARDIO			
Series	Experience™ Series 700 & 800 Lines	Experience™ Series 600 Line	Assurance™ Series
Frame	7 Years	7 Years	7 Years
Motor	5 Years	5 Years	5 Years
Parts*	3 Years	3 Years**	2 Years
Limited Parts	See Limited Warranty statement	See Limited Warranty Statement	See Limited Warranty Statement
Console/Screen*	3 Years	3 Years	3 Years
Labor*	1 Year	1 Year	1 Year

Series	Resolute™, Discovery™ & Vitality™
Frame	10 Years
Parts	5 Years
Limited Parts	6 Months
Surface Finish	1 Year
Labor	1 Year
Sony Advagym™	1 Year
Sony Advagym™	1 Year

SPINNING®				ASSAULT				QUEENAX®	
Model	Spinner® Chrono™ Power & Spinner® Climb™	Spinner® Rally™	Spinner® Ride™ & Spinner® Shift™	Model	AirBike Classic	AirRunner	AssaultBike Elite AssaultRunner Elite AssaultRower Elite	Frame	2 Years
Frame	10 Years	10 Years	7 Years	Frame	5 Years	5 Years	10 Years	Mobile Parts	1 Year
Parts*	2 Years	2 Years	2 Years	Mechanical Parts	2 Years	3 Years	3 Years	Paint/ Superficial Finishes	1 Year (excludes mechanical damage to painted surfaces)
Labor*	1 Year	1 Year	1 Year	Console	1 Year	1 Year	1 Year	Labor	1 Year
Belt	10 Years	2 Years	2 Years	Labor	none	1 Year	1 year	Wear	6 Months
Wear Items	90 Days	90 Days	90 Days						
Console	1 Year	1 Year	1 Year						

### Powerlift Product Warranty Information:

Powerlift racks have a lifetime warranty on the frames and steel components.

Pro Plate Load and Pro Select line have a 5-year warranty.

Powerlift products are extremely durable and rarely need service, however if you should ever need service, it is just a phone call away.

**Ecore Athletic Product Warranty Information:**

WARRANTIES AND DISCLAIMERS: Seller warrants only that Product sold to Buyer shall conform to Seller's published specifications and warranty covering such Product at time of sale.

Notwithstanding the foregoing, where Product is identified as developmental, sample, remnant, promotional goods, pilot, or test lot, or is sold after Seller has identified it as scrap, non-specification, off-specification, or the like, it is given or sold to the Buyer "as is," at Buyer's own risk, with no warranty whatsoever. SELLER MAKES NO OTHER WARRANTIES, EXPRESS OR IMPLIED, ORAL OR WRITTEN, ARISING BY LAW, CONTRACT, STATUTE OR OTHER LEGAL THEORY OR OTHERWISE, INCLUDING THE IMPLIED WARRANTIES OF MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE OR ANY WARRANTY WITH RESPECT TO ANY PRODUCT OR AS TO QUALITY OR CORRESPONDENCE WITH ANY DESCRIPTION OR SAMPLE, ALL OF WHICH ARE SPECIFICALLY EXCLUDED TO THE FULLEST EXTENT PERMITTED BY LAW. SELLER'S LIABILITY: IN NO EVENT SHALL SELLER BE LIABLE FOR CONSEQUENTIAL, INCIDENTAL, DIRECT OR SPECIAL DAMAGES ARISING DIRECTLY OR INDIRECTLY IN RESPECT OF THE PRODUCTS, THEIR SALE, SHIPMENT, DELIVERY, INSTALLATION, USE OR MISUSE OR THE FAILURE THEREOF, WHETHER BASED ON BREACH OF WARRANTY, NEGLIGENCE, STRICT LIABILITY, IN TORT OR OTHERWISE. BUYER'S SOLE REMEDY FOR ANY LOSS RELATING TO THE PRODUCTS SHALL BE A REFUND OF THE SELLING PRICE WHICH REFUND AT SELLER'S SOLE DISCRETION, MAY BE EFFECTED BY A REPLACEMENT OF THE PRODUCTS, A CREDIT WITH SELLER OR A CASH REFUND. THE PRICE OF THE PRODUCTS IS CONSIDERATION FOR LIMITING THE SELLER'S LIABILITY.

**UMAX Product Warranty Information:**

UMAX will replace, repair, or provide tools for the products covered under warranty. Warranty does not cover damages caused by abuse of any kind, outdoor uses or using the products for the purpose other than physical exercise. Warranty only covers the products for the original user. Warranty for UMAX series (UD, UBC, UBS and UBOP) covers damages of wear-and-tear under normal use. Warranty for Manufacturing Defectives does not cover damages caused by using the products. Warranty does not cover bent on any Olympic Bar after using the bars.

**TRX Product Warranty Information:** TRX® Limited Warranty for C-Series and F-Series Suspension Trainer Devices Intended for Commercial Use. This limited warranty covers defects in manufacture and materials in your new and genuine TRX® Suspension Trainer™ exercise products purchased through Fitness Anywhere LLC ("TRX") or an authorized re-seller. This limited warranty applies to products not intended solely for personal, family, or household purposes. This limited warranty covers the original purchaser only and lasts for one year ("Warranty Period"), beginning from the purchase date. It does not cover injuries or damages to third parties using the products. At its discretion, TRX will repair or replace any defective TRX® Suspension Trainer™ covered by this limited warranty, or refund the purchase price to the original purchaser.

1. This limited warranty only applies to C-series and F-series authentic TRX® Suspension Trainer™ exercise products.



2. **Consequential and incidental damages are not recoverable under this limited warranty.** Some states do not allow the exclusion or limitation of incidental or consequential damages, so this limitation or exclusion may not apply to you.
3. This limited warranty does not cover any problems which result from accident, neglect, modification, abuse or misuse of the product such as in ways described in the set up and use instructions (including, for example, "sawing" on the TRX, use of inadequate anchoring, or any use as a rope, for example to tow), exposure to variations in ambient environmental conditions (including, for example, changes in heat, humidity, or moisture, including water saturation), impact damage, normal wear and tear, indentations, scratches or surface damage (including abrasions caused by failure to use, protect or maintain the product properly), product deterioration or variations in color or marking that are ordinarily expected based on ordinary use or develop over time because of natural processes such as exposure to sunlight, and damage caused to products during shipping.
4. This limited warranty supersedes any other representations and TRX specifically **DISCLAIMS ALL OTHER WARRANTIES, INCLUDING ANY WARRANTY OF MERCHANTABILITY, WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, OR ANY WARRANTIES ALLEGED TO ARISE FROM COURSE OF DEALING, COURSE OF PERFORMANCE, OR USAGE OF TRADE. THERE ARE NO WARRANTIES THAT EXTEND BEYOND THE DESCRIPTION ON THE FACE HEREOF.** In no event shall any implied warranty imposed by operation of law exceed the shortest applicable Warranty Period under this limited warranty or otherwise imposed by operation of law. Some states do not allow the exclusion or limitation of implied warranties, so this limitation or exclusion may not apply to you.

**Stages Cycling Product Warranty Information:**

SC3 and SC2 Frame: 15 years

SC1 Frame: 10 years

Carbon Drive Belt: 10 years

Mechanical Systems: 3 years

Electronics: 1 year

Wear Items (Saddle and Pedals): 6 months

**IV, Item Q:** All products are pre-built and tested prior to delivery.

**IV, Item R:** See Product Warranty Section (IV, Item P)

**IV, Item S:** N/A

**IV, Item T:** N/A

**IV, Item U:** N/A



July 16, 2021

Commonwealth of Virginia  
James Madison University  
Procurement Services MSC 5720  
752 Ott Street, Wine Price Building  
First Floor, Suite 1023  
Harrisonburg, VA 22807  
*RFP# JGM-1124*

Re: Authorized Dealership

**enerG Wellness has been authorized by Precor Incorporated to advertise, display and distribute Precor commercial products for 2021.**

To ensure Precor customers receive the quality service they deserve, we select Authorized Dealers and Servicers whom we believe share our vision of quality and service. Most of Precor's products are equipped with features that require proper installation and set-up. Precor provides training to its Authorized Dealers for proper installation and maintenance. We expect our Dealers to provide pre-delivery and post-delivery service and to maintain trained service personnel.

By purchasing Precor products from an Authorized Dealer, our customers can be secure that they will get the most from their investment. Please accept this letter as confirmation that **enerG Wellness** is our assigned Authorized Dealer of our commercial products for the states of New Jersey, Delaware, Maryland, District of Columbia, Northern and Central Virginia.

Kind Regards,

A handwritten signature in black ink, appearing to read "Sean Kearney".

Sean Kearney  
Director of Commercial Distribution



Model	Description	Material Number		List Price	Discount%
Experience™ Series Cardio					
880 Line					
	P82 console with Preva® - 15" Touchscreen/TV, USB/audio	Storm Grey (GG)	Black Pearl (BG)		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 885.P82	TRM 885 Treadmill	PHRCT885GG3611EN	PHRCT885BG3611EN	\$13,095	30%
EFX® 885.P82	EFX® 885 Converging CrossRamp®, moving arms	PHRCE885GG3660EN	PHRCE885BG3660EN	\$11,845	30%
EFX® 883.P82	EFX® 883 Converging CrossRamp®, fixed arms	PHRCE883GG3640EN	PHRCE883BG3640EN	\$10,845	30%
AMT® 885.P82	AMT® 885 Adaptive Motion Trainer® - Open Stride™	PHRCA885GG3660EN	PHRCA885BG3660EN	\$13,495	30%
RBK 885.P82	RBK 885 Recumbent Cycle	PHRCB885GG3670EN	PHRCB885BG3670EN	\$7,875	30%
UBK 885.P82	UBK 885 Upright Cycle	PHRCB885GG3690EN	PHRCB885BG3690EN	\$7,565	30%
TRM 885.P82.220/240V	TRM 885 Treadmill (220/240V)	PHRCT885GG3612EN	PHRCT885BG3612EN	\$13,095	30%
	P82 console w/ Media Adapter - 15" touchscreen/TV, USB/audio	Storm Grey (GG)	Black Pearl (BG)		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 885.P82.Media	TRM 885 Treadmill	PHRCT885GG4611EN	PHRCT885BG4611EN	\$13,445	30%
EFX® 885.P82.Media	EFX® 885 Converging CrossRamp®, moving arms	PHRCE885GG4660EN	PHRCE885BG4660EN	\$12,195	30%
EFX® 883.P82.Media	EFX® 883 Converging CrossRamp®, fixed arms	PHRCE883GG4640EN	PHRCE883BG4640EN	\$11,195	30%
AMT® 885.P82.Media	AMT® 885 Adaptive Motion Trainer® - Open Stride™	PHRCA885GG4660EN	PHRCA885BG4660EN	\$13,845	30%
RBK 885.P82.Media	RBK 885 Recumbent Cycle	PHRCB885GG4670EN	PHRCB885BG4670EN	\$8,225	30%
UBK 885.P82.Media	UBK 885 Upright Cycle	PHRCB885GG4690EN	PHRCB885BG4690EN	\$7,915	30%
TRM 885.P82.Media.220/240V	TRM 885 Treadmill (220/240V)	PHRCT885GG4612EN	PHRCT885BG4612EN	\$13,445	30%
860 Line					
	P62 console with Preva® - 10" Touchscreen/TV, USB/audio	Storm Grey (GG)	Black Pearl (BG)		
TRM 865.P62	TRM 865 Treadmill	PHRCT865GG3611EN	PHRCT865BG3611EN	\$12,095	30%
EFX® 865.P62	EFX® 865 Converging CrossRamp®, moving arms	PHRCE865GG3660EN	PHRCE865BG3660EN	\$10,845	30%
EFX® 863.P62	EFX® 863 Converging CrossRamp®, fixed arms	PHRCE863GG3640EN	PHRCE863BG3640EN	\$9,845	30%
AMT® 865.P62	AMT® 865 Adaptive Motion Trainer® - Open Stride™	PHRCA865GG3660EN	PHRCA865BG3660EN	\$12,495	30%
RBK 865.P62	RBK 865 Recumbent Cycle	PHRCB865GG3670EN	PHRCB865BG3670EN	\$6,875	30%
UBK 865.P62	UBK 865 Upright Cycle	PHRCB865GG3690EN	PHRCB865BG3690EN	\$6,565	30%
TRM 865.P62.220/240V	TRM 865 Treadmill (220/240V)	PHRCT865GG3612EN	PHRCT865BG3612EN	\$12,095	30%
	P62 console w/ Media Adapter - 10" touchscreen/TV, USB/audio	Storm Grey (GG)	Black Pearl (BG)		
TRM 865.P62.Media	TRM 865 Treadmill	PHRCT865GG4611EN	PHRCT865BG4611EN	\$12,445	30%
EFX® 865.P62.Media	EFX® 865 Converging CrossRamp®, moving arms	PHRCE865GG4660EN	PHRCE865BG4660EN	\$11,195	30%
EFX® 863.P62.Media	EFX® 863 Converging CrossRamp®, fixed arms	PHRCE863GG4640EN	PHRCE863BG4640EN	\$10,195	30%
AMT® 865.P62.Media	AMT® 865 Adaptive Motion Trainer® - Open Stride™	PHRCA865GG4660EN	PHRCA865BG4660EN	\$12,845	30%



Model	Description	Material Number		List Price	Discount%
RBK 865.P62.Media	RBK 865 Recumbent Cycle	PHRCB865GG4670EN	PHRCB865BG4670EN	\$7,225	30%
UBK 865.P62.Media	UBK 865 Upright Cycle	PHRCB865GG4690EN	PHRCB865BG4690EN	\$6,915	30%
TRM 865.P62.Media.220/240V	TRM 865 Treadmill (220/240V)	PHRCT865GG4612EN	PHRCT865BG4612EN	\$12,445	30%
<b>830 Line</b>					
	<b>P31 console with advanced LED display</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 835	TRM 835 Treadmill	PHRCT835GG301130EN	PHRCT835BG301130EN	\$9,795	30%
EFX® 835	EFX® 835 Converging CrossRamp®, moving arms	PHRCE835GG306030EN	PHRCE835BG306030EN	\$8,545	30%
EFX® 833	EFX® 833 Converging CrossRamp®, fixed arms	PHRCE833GG304030EN	PHRCE833BG304030EN	\$7,545	30%
AMT® 835	AMT® 835 Adaptive Motion Trainer® - Open Stride™	PHRCA835GG306030EN	PHRCA835BG306030EN	\$10,195	30%
SCL 835	SCL 835 StairClimber	PHRCS835GG30NA30EN	PHRCS835BG30NA30EN	\$8,995	30%
RBK 835	RBK 835 Recumbent Cycle	PHRCB835GG307030EN	PHRCB835BG307030EN	\$4,575	30%
UBK 835	UBK 835 Upright Cycle	PHRCB835GG309030EN	PHRCB835BG309030EN	\$4,265	30%
TRM 835.220/240V	TRM 835 Treadmill (220/240V)	PHRCT835GG301231EN	PHRCT835BG301231EN	\$9,795	30%
	<b>P31 console w/advanced LED display &amp; 915 MHZ Receiver</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 835	TRM 835 Treadmill	PHRCT835GG321132EN	PHRCT835BG321132EN	\$10,044	30%
EFX® 835	EFX® 835 Converging CrossRamp®	PHRCE835GG326032EN	PHRCE835BG326032EN	\$8,794	30%
EFX® 833	EFX® 833 Converging CrossRamp®	PHRCE833GG324032EN	PHRCE833BG324032EN	\$7,794	30%
AMT® 835	AMT® 835 Adaptive Motion Trainer® - Open Stride™	PHRCA835GG326032EN	PHRCA835BG326032EN	\$10,444	30%
RBK 835	RBK 835 Recumbent Cycle	PHRCB835GG327032EN	PHRCB835BG327032EN	\$4,824	30%
UBK 835	UBK 835 Upright Cycle	PHRCB835GG329032EN	PHRCB835BG329032EN	\$4,514	30%
TRM 835.220/240V	TRM 835 Treadmill (220/240V)	PHRCT835GG321232EN	PHRCT835BG321232EN	\$10,044	30%
	<b>P31 console w/advanced LED display and Pro:Idiom PVS</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 835.Pro:Idiom	TRM 835 Treadmill	PHRCT835GG301149EN	PHRCT835BG301149EN	\$12,344	30%
EFX® 835.Pro:Idiom	EFX® 835 Converging CrossRamp®, moving arms	PHRCE835GG306049EN	PHRCE835BG306049EN	\$11,094	30%
EFX® 833.Pro:Idiom	EFX® 833 Converging CrossRamp®, fixed arms	PHRCE833GG304049EN	PHRCE833BG304049EN	\$10,094	30%
AMT® 835.Pro:Idiom	AMT® 835 Adaptive Motion Trainer® - Open Stride™	PHRCA835GG306049EN	PHRCA835BG306049EN	\$12,744	30%
SCL 835.Pro:Idiom	SCL 835 StairClimber	PHRCS835GG30NA49EN	PHRCS835BG30NA49EN	\$11,544	30%
RBK 835.Pro:Idiom	RBK 835 Recumbent Cycle	PHRCB835GG307049EN	PHRCB835BG307049EN	\$7,124	30%
UBK 835.Pro:Idiom	UBK 835 Upright Cycle	PHRCB835GG309049EN	PHRCB835BG309049EN	\$6,814	30%





Model	Description	Material Number		List Price	Discount%
780 Line					
	<b>P82 console with Preva® - 15" Touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 781.P82	TRM 781 Treadmill	PHRCT781GG3611EN	PHRCT781BG3611EN	\$11,445	30%
EFX® 781.P82	EFX® 781- Fixed Ramp, Moving Arms	PHRCE781GG3680EN	PHRCE781BG3680EN	\$9,595	30%
AMT® 783.P82	AMT® 783 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA783GG3680EN	PHRCA783BG3680EN	\$11,695	30%
TRM 781.P82.220/240V	TRM 781 Treadmill (220V/240V)	PHRCT781GG3612EN	PHRCT781BG3612EN	\$11,445	30%
	<b>P82 console w/ Media Adapter - 15" touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 781.P82.Media	TRM 781 Treadmill	PHRCT781GG4611EN	PHRCT781BG4611EN	\$11,795	30%
EFX® 781.P82.Media	EFX® 781 - Fixed Ramp, Moving Arms	PHRCE781GG4680EN	PHRCE781BG4680EN	\$9,945	30%
AMT® 783.P82.Media	AMT® 783 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA783GG4680EN	PHRCA783BG4680EN	\$12,045	30%
TRM 781.P82.Media.220/240V	TRM 781 Treadmill (220/240V)	PHRCT781GG4612EN	PHRCT781BG4612EN	\$11,795	30%
760 Line					
	<b>P62 console with Preva® - 10" Touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
TRM 761.P62	TRM 761 Treadmill - P62 with Preva®	PHRCT761GG3611EN	PHRCT761BG3611EN	\$10,445	30%
EFX® 761.P62	EFX® 761 - Fixed Ramp, Moving Arms	PHRCE761GG3680EN	PHRCE761BG3680EN	\$8,595	30%
AMT® 763.P62	AMT 763 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA763GG3680EN	PHRCA763BG3680EN	\$10,695	30%
TRM 761.P62.220/240V	TRM 761 Treadmill - P62 with Preva® (220/240V)	PHRCT761GG3612EN	PHRCT761BG3612EN	\$10,445	30%
	<b>P62 console w/ Media Adapter - 10" touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
TRM 761.P62.Media	TRM 761 Treadmill	PHRCT761GG4611EN	PHRCT761BG4611EN	\$10,795	30%
EFX® 761.P62.Media	EFX® 761 - Fixed Ramp, Moving Arms	PHRCE761GG4680EN	PHRCE761BG4680EN	\$8,945	30%
AMT® 763.P62.Media	AMT® 763 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA763GG4680EN	PHRCA763BG4680EN	\$11,045	30%
TRM 761.P62.Media.220/240V	TRM 761 Treadmill (220/240V)	PHRCT761GG4612EN	PHRCT761BG4612EN	\$10,795	30%
730 Line					
	<b>P30i console with LED Interval Display (One-touch Speed &amp; Incline Keys)</b>	<b>Gloss Metallic Silver</b>	<b>Black Pearl</b>		
TRM 731.P30i	TRM 731i Interval Treadmill	PHRCT731NG3031EN	PHRCT731NB3031EN	\$8,245	30%
TRM 731.P30i.220/240V	TRM 731i Interval Treadmill (220/240V)	PHRCT731NG3032EN	PHRCT731NB3032EN	\$8,245	30%
	<b>P31 console with advanced LED display</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 731	TRM 731 Treadmill	PHRCT731GG301130EN	PHRCT731BG301130EN	\$8,145	30%



Model	Description	Material Number		List Price	Discount%
EFX® 731	EFX® 731 - Fixed Ramp, Moving Arms	PHRCE731GG308030EN	PHRCE731BG308030EN	\$6,295	30%
AMT® 733	AMT® 733 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA733GG308030EN	PHRCA733BG308030EN	\$8,395	30%
TRM 731.220/240V	TRM 731 Treadmill (220/240V)	PHRCT731GG301231EN	PHRCT731BG301231EN	\$8,145	30%
<b>P31 console w/advanced LED display &amp; 915 MHZ Receiver</b>		<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 731	TRM 731 Treadmill	PHRCT731GG321132EN	PHRCT731BG321132EN	\$8,394	30%
EFX® 731	EFX® 731 - Fixed Ramp, Moving Arms	PHRCE731GG328032EN	PHRCE731BG328032EN	\$6,544	30%
AMT® 733	AMT® 733 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA733GG328032EN	PHRCA733BG328032EN	\$8,644	30%
TRM 731.220/240V	TRM 731 Treadmill (220/240V)	PHRCT731GG321232EN	PHRCT731BG321232EN	\$8,394	30%
<b>P31 console w/advanced LED display and Pro:Idiom PVS</b>		<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 731.Pro:Idiom	TRM 731 Treadmill	PHRCT731GG301149EN	PHRCT731BG301149EN	\$10,694	30%
EFX® 731.Pro:Idiom	EFX® 731 - Fixed Ramp, Moving Arms	PHRCE731GG308049EN	PHRCE731BG308049EN	\$8,844	30%
AMT® 733.Pro:Idiom	AMT® 733 Adaptive Motion Trainer® - Fixed Stride Height	PHRCA733GG308049EN	PHRCA733BG308049EN	\$10,944	30%
TRM 731.Pro:Idiom.220/240V	TRM 731 Treadmill (220/240V)	PHRCT731GG301249EN	PHRCT731BG301249EN	\$10,694	30%
<b>680 Line</b>					
<b>P82 console with Preva® - 15" Touchscreen/TV, USB/audio</b>		<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 681.P82	TRM 681 Treadmill	PHRCT681GG3611EN	PHRCT681BG3611EN	\$9,495	30%
EFX® 685.P82	EFX® 685 - Adjustable CrossRamp®, moving arms	PHRCE685GG3690EN	PHRCE685BG3690EN	\$9,695	30%
RBK 685.P82	RBK 685 Recumbent Cycle	PHRCB685GG3670EN	PHRCB685BG3670EN	\$6,295	30%
UBK 685.P82	UBK 685 Upright Cycle	PHRCB685GG3690EN	PHRCB685BG3690EN	\$6,045	30%
TRM 681.P82.220/240V	TRM 681 Treadmill (220V/240V)	PHRCT681GG3612EN	PHRCT681BG3612EN	\$9,495	30%
<b>P82 console w/ Media Adapter - 15" touchscreen/TV, USB/audio</b>		<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX		\$199	30%
TRM 681.P82.Media	TRM 681 Treadmill	PHRCT681GG4611EN	PHRCT681BG4611EN	\$9,845	30%
EFX® 685.P82.Media	EFX® 685 - Adjustable CrossRamp®, moving arms	PHRCE685GG4690EN	PHRCE685BG4690EN	\$10,045	30%
RBK 685.P82.Media	RBK 685 Recumbent Cycle	PHRCB685GG4670EN	PHRCB685BG4670EN	\$6,645	30%
UBK 685.P82.Media	UBK 685 Upright Cycle	PHRCB685GG4690EN	PHRCB685BG4690EN	\$6,395	30%
TRM 681.P82.Media.220/240V	TRM 681 Treadmill (220/240V)	PHRCT681GG4612EN	PHRCT681BG4612EN	\$9,845	30%
<b>660 Line</b>					



Model	Description	Material Number		List Price	Discount%
	<b>P62 console with Preva® - 10" Touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
TRM 661.P62	TRM 661 Treadmill - P62 with Preva®	PHRCT661GG3611EN	PHRCT661BG3611EN	\$8,495	30%
EFX® 665.P62	EFX® 665 - Adjustable CrossRamp®, moving arms	PHRCE665GG3690EN	PHRCE665BG3690EN	\$8,695	30%
RBK 665.P62	RBK 665 Recumbent Cycle	PHRCB665GG3670EN	PHRCB665BG3670EN	\$5,295	30%
UBK 665.P62	UBK 665 Upright Cycle	PHRCB665GG3690EN	PHRCB665BG3690EN	\$5,045	30%
TRM 661.P62.220/240V	TRM 661 Treadmill - P62 with Preva® (220/240V)	PHRCT661GG3612EN	PHRCT661BG3612EN	\$8,495	30%
	<b>P62 console w/ Media Adapter - 10" touchscreen/TV, USB/audio</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
TRM 661.P62.Media	TRM 661 Treadmill	PHRCT661GG4611EN	PHRCT661BG4611EN	\$8,845	30%
EFX® 665.P62.Media	EFX® 665 - Adjustable CrossRamp®, moving arms	PHRCE665GG4690EN	PHRCE665BG4690EN	\$9,045	30%
RBK 665.P62.Media	RBK 665 Recumbent Cycle	PHRCB665GG4670EN	PHRCB665BG4670EN	\$5,645	30%
UBK 665.P62.Media	UBK 665 Upright Cycle	PHRCB665GG4690EN	PHRCB665BG4690EN	\$5,395	30%
TRM 661.P62.Media.220/240V	TRM 661 Treadmill (220/240V)	PHRCT661GG4612EN	PHRCT661BG4612EN	\$8,845	30%
630 Line					
	<b>P31 console with advanced LED display</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 631	TRM 631 Treadmill	PHRCT631GG301130EN	PHRCT631BG301130EN	\$6,295	30%
EFX® 635	EFX® 635 - Adjustable CrossRamp®, moving arms	PHRCE635GG309030EN	PHRCE635BG309030EN	\$6,495	30%
RBK 635	RBK 635 Recumbent Cycle	PHRCB635GG307030EN	PHRCB635BG307030EN	\$3,095	30%
UBK 635	UBK 635 Upright Cycle	PHRCB635GG309030EN	PHRCB635BG309030EN	\$2,845	30%
TRM 631.220/240V	TRM 631 Treadmill (220/240V)	PHRCT631GG301231EN	PHRCT631BG301231EN	\$6,295	30%
	<b>P31 console w/advanced LED display and Pro:Idiom PVS</b>	<b>Storm Grey (GG)</b>	<b>Black Pearl (BG)</b>		
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX		\$99	30%
TRM 631	TRM 631 Treadmill	PHRCT631GG301149EN	PHRCT631BG301149EN	\$8,844	30%
EFX® 635	EFX® 635 - Adjustable CrossRamp®, moving arms	PHRCE635GG309049EN	PHRCE635BG309049EN	\$9,044	30%
RBK 635	RBK 635 Recumbent Cycle	PHRCB635GG307049EN	PHRCB635BG307049EN	\$5,644	30%
UBK 635	UBK 635 Upright Cycle	PHRCB635GG309049EN	PHRCB635BG309049EN	\$5,394	30%
TRM 631.220/240V	TRM 631 Treadmill (220/240V)	PHRCT631GG301249EN	PHRCT631BG301249EN	\$8,844	30%
Additional Cardio Options					
Floor Mats	Upright Cycle, Climber; 36" x 48" x 3/8"		PHTCL0347000XX	\$75	0%
Floor Mats	Treadmill, EFX®, AMT® & Recumbent Cycle; 36" x 90" x 1/8"		PHTCL0377020XX	\$135	0%
Cable Cover Kits	Assurance™ & Experience™ Series Cable Management Covers (per machine)		PHTCLRWY4810XX	\$125	0%
Cable Cover Kits	Set-Top-Box Media Adapter Cable Management Covers (per machine)		PHTCLRWY5010XX	\$249	0%
Daisy Chain	Optional Kit, Daisy Chain Power, P80 & P82 consoles only		PHTCLDCP0000XX	\$150	0%





Model	Description	Material Number	List Price	Discount%
P8X/P6X Options	LG Set-Top Box	PNFLGSTBIRC101	\$399	0%
P8X/P6X Options	LG Setup Remote ( 1 required per location)	PNFLGSTB6500RM101	\$29	0%
PREVA® Token	Preva® Token Kit with Sleeves 1 box of tokens (100 ea.)	PPP000000302397106	\$180	0%
Asset Management	P31 Preva®Sync Network Card <i>(Available for products with P31 console. Qty 1 per cardio unit.)</i>	PHKCLINM7600XX	\$99	0%
Asset Management	P30 Preva®Sync Network Card <i>(Available for 630 and 830 products with P30 console. Qty 1 per cardio unit.)</i>	PHKCLEXM7700XX	\$99	0%
Smart Watch Connector	Smart Watch Connector Kit P82 <i>(Available for all products with P82 console. Qty 1 per cardio unit.)</i>	PHKCLSWC7800XX	\$199	35%
Entertainment				
	Personal Viewing System			
P31 PVS	P31 Integrated PVS (Digital/Analog) Screen & Accessories	PHTCLCAP36MY31102	\$2,199	30%
P30 PVS	P30 Integrated PVS (Digital/Analog) Screen & Accessories	PHTCLCAP36MY31101	\$2,199	30%
	Pro:Idiom Personal Viewing System			
P31 Pro:Idiom PVS	P31 Integrated PVS ( Digital/Analog) Screen & Accessories	PHTCLCAP49MY31102	\$2,549	30%
P30 Pro:Idiom PVS	P30 Integrated PVS ( Digital/Analog) Screen & Accessories	PHTCLCAP49MY31101	\$2,549	30%
Flexibility & Abdominal Training				
		Gloss Metallic Silver	Gloss White	
C240	StretchTrainer™ Experience Titanium		PHFCH1010019EN	\$1,095 30%
ABX100	Ab-X Abdominal Bench - w/ Black Upholstery	PWX100NN9919EN	Not Available	\$1,450 30%
V-Crunch	V-Crunch Abdominal Reverse Crunch w/ Black Upholstery	PWAB103CNN9919EN	PWAB103CNN9901EN	\$1,235 30%
AdvaGym				
	Advagym Unit/Puck/Phoneholder		PWRAGYM006001	\$698 0%
	Advagym Main Unit/Puck		PWRAGYM006000	\$628 0%
	Advagym Main Unit Kit		PWAGYM001000	\$395 0%
	Advagym Phone Holder Kit		PWAGYM005000	\$70 0%
	Advagym Beacon Kit		PWAGYM003000	\$168 0%
	Advagym Observer Kit		PWAGYM004000	\$259 0%
	Advagym M1-M30 X2 Label Kit		PWAGYM006010	\$54 0%
	Advagym PREVA Fit Puck Kit		PWAGYM002005	\$233 0%
	AdvaGym, Additional Annual User Account Fee		603938	\$212 0%
	AdvaGym Annual Fee w/ GU		603936	\$3,392 0%
	AdvaGym Annual Fee wo/ GU		603937	\$1,770 0%
	AdvaGym Set-Up Fee		603935	\$593 0%
Resolute™ Series Strength Line				





Model	Description	Material Number	List Price	Discount%
<b>Resolute™ Series Selectorized Line</b>				
<b>Upper Body</b>				
RSL0204	Biceps Curl	PWRSL0204	\$4,600	30%
RSL0208	Triceps Extension	PWRSL0208	\$4,800	30%
RSL0215	Seated Dip	PWRSL0215	\$4,700	30%
RSL0310	Seated Row	PWRSL0310	\$4,900	30%
RSL0314	Diverging Lat Pulldown	PWRSL0314	\$5,300	30%
RSL0324	Diverging Low Row	PWRSL0324	\$5,900	30%
RSL0414	Converging Chest Press	PWRSL0414	\$5,400	30%
RSL0504	Lateral Raise	PWRSL0504	\$5,000	30%
RSL0505	Rear Delt/Pec Fly	PWRSL0505	\$5,050	30%
RSL0515	Converging Shoulder Press	PWRSL0515	\$5,100	30%
<b>Lower Body</b>				
RSL602	Leg Press	PWRSL0602	\$7,000	30%
RSL605	Leg Extension	PWRSL0605	\$5,200	30%
RSL606	Prone Leg Curl	PWRSL0606	\$4,750	30%
RSL618	Glute Extension	PWRSL0618	\$4,200	30%
RSL619	Seated Leg Curl	PWRSL0619	\$5,300	30%
RSL620	Inner Thigh	PWRSL0620	\$5,000	30%
RSL621	Outer Thigh	PWRSL0621	\$5,000	30%
RSL623	Seated Calf Extension	PWRSL0623	\$4,700	30%
<b>Core</b>				
RSL0313	Back Extension	PWRSL0313	\$4,800	30%
RSL0315	Rotary Torso	PWRSL0315	\$5,000	30%
RSL0714	Abdominal	PWRSL0714	\$4,800	30%
<b>Discovery™ Series Plate-Loaded Line</b>				
DPL0305	Pull Down	PWDPL0305	\$3,140	30%
DPL0308	Low Row	PWDPL0308	\$3,140	30%
DPL0309	Seated Row	PWDPL0309	\$3,140	30%
DPL0311	Incline Lever Row	PWDPL0311	\$1,680	30%
DPL0520	Biceps Curl	PWDPL0520	\$2,740	30%
DPL0521	Seated Dip	PWDPL0521	\$2,740	30%
DPL0540	Chest Press	PWDPL0540	\$3,140	30%
DPL0541	Incline Press	PWDPL0541	\$2,990	30%
DPL0550	Shoulder Press	PWDPL0550	\$3,140	30%



Model	Description	Material Number	List Price	Discount%
DPL0560	Leg Extension	PWDPL0560	\$2,640	30%
DPL0561	Leg Curl	PWDPL0561	\$2,740	30%
DPL0601	Angled Leg Press	PWDPL0601	\$6,050	30%
DPL0603	Hack Squat Machine	PWDPL0603	\$5,350	30%
DPL0616	Calf Raise	PWDPL0616	\$1,680	30%
DPL0624	Squat Machine	PWDPL0624	\$5,350	30%
DPL0802	Smith Machine	PWDPL0802	\$4,850	30%

#### Discovery™ Series Benches & Racks Line

DBR0101	Flat Bench	PWDBR0101	\$560	30%
DBR0113	Adjustable Decline Bench	PWDBR0113	\$1,140	30%
DBR0116	Multi-Purpose Bench	PWDBR0116	\$610	30%
DBR0119	Multi-Adjustable Bench	PWDBR0119	\$1,250	30%
DBR0202	Preacher Curl Bench	PWDBR0202	\$1,080	30%
DBR0312	Back Extension	PWDBR0312	\$1,190	30%
DBR0408	Olympic Flat Bench	PWDBR0408	\$1,605	30%
DBR0410	Olympic Incline Bench	PWDBR0410	\$1,695	30%
DBR0411	Olympic Decline Bench	PWDBR0411	\$1,695	30%
DBR0507	Olympic Shoulder Press Bench	PWDBR0507	\$2,060	30%
DBR0608	Olympic Squat Rack	PWDBR0608	\$1,860	30%
DBR0610	Power Rack	PWDBR0610	\$3,550	30%
DBR0611	Half Rack	PWDBR0611	\$2,600	30%
DBR0702	Vertical Knee Up	PWDBR0702	\$1,280	30%
DBR0808	Barbell Rack	PWDBR0808	\$1,340	30%
DBR0812	2-Tier, 10 Pair Dumbbell Rack	PWDBR0812	\$1,240	30%
DBR0813	Beauty Bell Rack	PWDBR0813	\$1,140	30%
DBR0814	3-Tier, 10 Pair Dumbbell Rack	PWDBR0814	\$1,140	30%
DBR0815	3-Tier, 15 Pair Dumbbell Rack	PWDBR0815	\$1,555	30%
DBR0817	Weight Plate Tree	PWDBR0817	\$590	30%
DBR0818	Handle Rack	PWDBR0818	\$900	30%

#### Discovery™ Series Benches & Racks Options

Option	Band Peg Option for DBR0610 Power Rack & DBR0611 Half Rack (pair)	PWDBROP1TN2602101	\$125	30%
Option	Combo Rack Connector Kit (pair)	PWDBROP2TN2602101	\$100	30%
Option	Dip Station Option for DBR0610 Power Rack	PWDBROP3TN2602101	\$350	30%
Option	Torso Trainer Option for DBR0610 Power Rack & DBR0611 Half Rack	PWDBROP4TN2602101	\$200	30%
Option	Reverse Bar Catch Option for DBR0610 Power Rack (pair)	PWDBROP9TN2602101	\$250	30%



Model	Description	Material Number	List Price	Discount%
Option	Side by Side Connector, 6 ft. (183 cm) for DBR0610 Power Rack and DBR0611 Half Rack	PWDBROP10TN2602101	\$200	30%
Option	Side by Side Connector, 8 ft. (244 cm) for DBR0610 Power Rack and DBR0611 Half Rack	PWDBROP11TN2602101	\$210	30%

#### Vitality™ Series Strength Line

#### Vitality™ Series Selectorized Line

##### Single Station - Upper Body

C001ES	Chest Press	PWSRL01NR9919EN	\$3,500	30%
Option	C001ES Custom Pad Kit	PWR001TN8714XX	\$250	30%
C002ES	Lat Pulldown	PWSRL02NR9919EN	\$3,600	30%
Option	C002ES Custom Pad Kit	PWR002TN8714XX	\$250	30%
Option	Lat Bar for C002ES Lat Pulldown	***Available to order through Customer Support Parts***		30%
C003ES	Bicep Curl	PWSRL03NR9919EN	\$3,400	30%
Option	C003ES Custom Pad Kit	PWR003TN8714XX	\$250	30%
C012ES	Shoulder Press	PWSRL12NR9919EN	\$3,400	30%
Option	C012ES Custom Pad Kit	PWR012TN8714XX	\$250	30%
C019ES	Seated Row	PWSRL19NR9919EN	\$3,400	30%
Option	C019ES Custom Pad Kit	PWR019TN8714XX	\$250	30%
C023ES	Tricep Extension	PWSRL23NR9919EN	\$3,400	30%
Option	C023ES Custom Pad Kit	PWR023TN8714XX	\$250	30%

##### Single Station - Lower Body

C005ES	Leg Extension	PWSRL05NR9919EN	\$3,450	30%
Option	C005ES Custom Pad Kit	PWR005TN8714XX	\$250	30%
C007ES	Seated Leg Curl	PWSRL07NR9919EN	\$3,450	30%
Option	C007ES Custom Pad Kit	PWR007TN8714XX	\$250	30%

##### Single Station - Core

C011ES	Back Extension	PWSRL11NR9919EN	\$3,450	30%
Option	C011ES Custom Pad Kit	PWR011TN8714XX	\$250	30%
C014ES	Abdominal	PWSRL14NR9919EN	\$3,450	30%
Option	C014ES Custom Pad Kit	PWR014TN8714XX	\$250	30%

##### Dual Station

C008ES	Inner / Outer Thigh	PWSRL08NR9919EN	\$3,800	30%
Option	C008ES Custom Pad Kit	PWR008TN8714XX	\$250	30%
C010ES	Leg Press/Calf Extension	PWSRL10NR9919EN	\$4,200	30%
Option	C010ES Custom Pad Kit	PWR010TN8714XX	\$250	30%
C015ES	Rear Delt / Pec Fly	PWSRL15NR9919EN	\$3,850	30%
Option	C015ES Custom Pad Kit	PWR015TN8714XX	\$250	30%



Model	Description	Material Number	List Price	Discount%
C024ES	Multi Press	PWSRL24NR9919EN	\$3,900	30%
Option	C024ES Custom Pad Kit	PWR024TN8714XX	\$250	30%
C025ES	Bicep / Tricep	PWSRL25NR9919EN	\$3,800	30%
Option	C025ES Custom Pad Kit	PWR025TN8714XX	\$250	30%
C026ES	Pulldown / Row	PWSRL26NR9919EN	\$3,800	30%
Option	C026ES Custom Pad Kit	PWR026TN8714XX	\$250	30%
C027ES	Leg Extension/Curl	PWSRL27NR9919EN	\$3,900	30%
Option	C027ES Custom Pad Kit	PWR027TN8714XX	\$250	30%
C028ES	Abdominal/Back Extension	PWSRL28NR9919EN	\$3,850	30%
Option	C028ES Custom Pad Kit	PWR028TN8714XX	\$250	30%

#### Icarian® Series Strength Line

##### Machine Defined Selectorized Line

302	Longpull w/Shroud, 250lbs	PW302KNR99**EN	\$3,875	30%
Option	Longpull, Heavy Weight Stack option, 300lbs	PW302KTN4772XX	\$225	30%
304	Pulldown w/Shroud, 250lbs	PW304KNR99**EN	\$3,700	30%
Option	Pulldown, Heavy Weight Stack option, 300lbs	PW304KTN4772XX	\$225	30%
320	Dip Chin Assist, 200lbs	PW320KNR99**EN	\$4,375	30%

##### User Defined Line

407	Crossover-Adjustable Pulleys, 150lbs each	PW407KBR99**EN	\$5,200	30%
Option	Crossover, Heavy Weight Stack option, 200lbs	PW407KYN4772XX	\$425	30%
FTS	FTS Functional Training Workstation w/Shrouds, 150lbs each	PWFTSKNR99**EN	\$5,950	30%
Option	FTS, Heavy Weight Stack option, 200lbs	PWFTSKTN4772XX	\$425	30%
FTSGL	FTS Glide Black Pearl, Black Weight Plates	PWSFTSGPR9923EN	\$4,395	30%
FTSGL	FTS Glide Experience Titanium, Blk Weight Plates	PWSFTSGPR9919EN	\$4,395	30%
Option	Glide WTS, 25# (5-5lb weights)	PPP000000078783101	\$100	30%
Option	Glide WTS, 50# (5-10lb weights)	PPP000000078784101	\$170	30%
Option	Glide WTS, 40# (4-10lb weights)	PPP000000078844101	\$135	30%

##### Multi-Station Line

###### 2-Stack

CW2004	Pulldown, Longpull	PW2004NN99**EN	\$7,160	30%
CW2006	Longpull, Longpull	PW2006NN99**EN	\$7,160	30%
CW2008	Pulldown, Pulldown	PW2008NN99**EN	\$7,160	30%

###### 3-Stack

CW2055	Dip-Chin Assist / Cable Crossover	PW2055NN99**EN	\$10,880	30%
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###### 4-Stack





Model	Description	Material Number	List Price	Discount%
CW2131	Pulldown, Dip-Chin Assist, Hi-Lo Pulley, Longpull	PW2131NN99**EN	\$12,640	30%
CW2137	Pulldown, Hi-Lo Pulley, Hi-Lo Pulley, Longpull	PW2137NN99**EN	\$11,080	30%
CW2151	Pulldown, Pulldown, Adjustable Hi-Lo, Dip-Chin Assist	PW2151NN99**EN	\$12,640	30%
CW2163	Longpull, Pulldown, Tricep Pushdown, Dip-Chin Assist	PW2163NN99**EN	\$12,640	30%
CW2168	Longpull, Pulldown, Tricep Pushdown, Hi-Lo Pulley	PW2168NN99**EN	\$11,080	30%
CW2180	Pulldown, Cable Crossover, Dip-Chin Assist	PW2180NN99**EN	\$12,640	30%
CW2190	Longpull, Cable Crossover, Pulldown	PW2190NN99**EN	\$11,920	30%
<b>5-Stack</b>				
CW2200	Cable Crossover, Pulldown, Longpull, Adjustable Hi-Lo	PW2200NN99**EN	\$13,480	30%
CW2201	Dip-Chin Assist, Pulldown, Longpull, Cable Crossover	PW2201NN99**EN	\$15,490	30%
CW2205	Pulldown, Longpull, Cable Crossover, Hi-Lo Pulley	PW2205NN99**EN	\$13,480	30%
<b>6-Stack</b>				
CW2222	Dip-Chin Assist, Pulldown, Longpull, Cable Crossover, Hi-Lo Pulley	PW2222NN99**EN	\$17,280	30%
CW2223	Hi-Lo Pulley, Pulldown, Longpull, Cable Crossover, Dip-Chin Assist	PW2223NN99**EN	\$17,280	30%
CW2224	Hi-Lo Pulley, Pulldown, Longpull, Cable Crossover, Pulldown	PW2224NN99**EN	\$16,680	30%
CW2270	Dip-Chin Assist, Tricep Pushdown, Longpull, Cable Crossover, Pulldown	PW2270NN99**EN	\$17,280	30%
CW2275	Pulldown, Tricep Pushdown, Longpull, Cable Crossover, Dip-Chin Assist	PW2275NN99**EN	\$17,280	30%
<b>8-Stack</b>				
CW2501	Hi-Lo Pulley, Pulldown, Pulldown, Cable Crossover, Tricep Pushdown, Longpull, Dip-Chin Assist	PW2501NN99**EN	\$22,080	30%
CW2502	Cable Crossover, Longpull, Triceps Pushdown, Dip-Chin Assist, Pulldown, Pulldown, Longpull	PW2502NN99**EN	\$22,080	30%
CW2503	Hi-Lo Pulley, Pulldown, Longpull, Cable Crossover, Tricep Pushdown, Longpull, Dip-Chin Assist	PW2503NN99**EN	\$22,080	30%
CW2504	Hi-Lo Pulley, Pulldown, Longpull, Cable Crossover, Pulldown, Longpull, Dip-Chin Assist	PW2504NN99**EN	\$22,080	30%
CW2505	Hi-Lo Pulley, Pulldown, Longpull, Cable Crossover, Pulldown, Longpull, Hi-Lo Pulley	PW2505NN99**EN	\$21,720	30%
<b>8-Stack/10 Station</b>				
Please Note: The Cable Crossover includes (2) Adjustable Hi-Low Pulley & Crossover Strut, except for the 820 Multi Gym which has fixed pulleys				
820	Multi Gym 820 - Fixed Hi and Lo Pulley, Longpull, Pulldown, Cable Crossover with fixed Hi Pulleys, Tricep Pushdown, Pulldown, Fixed Hi Lo Pulley (sorry-no substitutions)	PW0820NN99**EN	\$18,480	30%
<b>12-Stack</b>				
CW2912	Dip-Chin Assist, Tricep Pushdown, Longpull, Cable Crossover, Pulldown, Pulldown, Cable Crossover, Tricep Pushdown, Longpull, Hi-Lo Pulley	PW2912NN99**EN	\$30,880	30%
CW2913	Cable Crossover, Longpull, Triceps Pushdown, Pulldown, Cable Crossover, Longpull, Pulldown, Cable Crossover, Longpull, Triceps Pushdown, Pulldown	PW2913NN99**EN	\$30,880	30%



Model	Description	Material Number	List Price	Discount%
Standard Colors	<b>For all strength products RSL, DPL, DBR, and Icarian:</b> * Products are available with either GMS or Black Pearl frames only * For DPL the moving arms are Metallic Ash * For all products the shrouds are Tungsten			
	<b>Stocked upholstery colors are:</b> <> Black <> Grey <> All Spice <>			
	<b>Non-stocked upholstery colors are available with a six week lead time.</b> <b>These colors include:</b> <> Burgundy <> Deep Clay <> American Beauty <> New Purple <> Slate <> Navy <> Hunter Green <> Blue Jay <> Regal Blue<>			
	Custom Upholstery Color For RSL, DPL & DBR per unit (Custom upholstery color minimum order = \$200 on same order or PO)	601308	\$100	0%
	Custom Upholstery Color For Icarian per unit (Custom upholstery color minimum order = \$200 on same order or PO)	601308	\$150	0%
<b>Queenax™ Functional Strength Line</b>				
<b>The Bridge</b>				
		<b>Gloss White</b>		
QX21050	X1 500 Bridge	PWRQFT21050QWT101	\$17,741	20%
QX21090	X1 900 Bridge	PWRQFT21090QWT101	\$23,803	20%
QX22050	X2 500 Bridge	PWRQFT22050QWT101	\$24,606	20%
QX22090	X2 900 Bridge	PWRQFT22090QWT101	\$38,790	20%
QX23050	X3 500 Bridge	PWRQFT23050QWT101	\$36,697	20%
QX23090	X3 900 Bridge	PWRQFT23090QWT101	\$54,705	20%
<b>The Open Format</b>				
		<b>Gloss White</b>		
QX32050	X2 500 Open Format	PWRQFT32050QWT101	\$25,029	20%
QX32070	X2 700 Open Format	PWRQFT32070QWT101	\$27,710	20%
QX32080	X2 800 Open Format	PWRQFT32080QWT101	\$29,979	20%
QX33050	X3 500 Open Format	PWRQFT33050QWT101	\$32,557	20%
QX33070	X3 700 Open Format	PWRQFT33070QWT101	\$38,046	20%
QX33080	X3 800 Open Format	PWRQFT33080QWT101	\$42,383	20%
<b>The Wall Solution</b>				
		<b>Gloss Metallic Silver</b>	<b>Gloss White</b>	
QX40175	W175 Wall Solution 2D		PWRQFT40175QWT101	\$8,203 20%
QX40475	W475 Wall Solution 2D	PWRQFT40475QMS101	PWRQFT40475QWT101	\$20,547 20%
QX40500	W500 Wall Solution 3D		PWRQFT40500QWT101	\$26,988 20%



Model	Description	Material Number		List Price	Discount%
QX40700	W700 Wall Solution 3D	PWRQFT40700QWT101		\$31,791	20%
The One					
		Gloss Metallic Silver	Gloss White		
QX10001	The One Wall	PWRQFT10001QMS101	PWRQFT10001QWT101	\$6,770	20%
QX10002	The One Self Standing		PWRQFT10002QWT101	\$7,610	20%
The Corner					
		Gloss Metallic Silver	Gloss White		
QX50001	The Corner	PWRQFT50001QMS101	PWRQFT50001QWT101	\$12,317	20%
Studio 7					
QX60005	Studio 7 Small		PWRQFT60005	\$37,637	20%
QX60006	Studio 7 Medium		PWRQFT60006	\$44,803	20%
QX60007	Studio 7 Large		PWRQFT60007	\$70,906	20%
The Training Apps					
QX621	CrossCore® Rotational Bodyweight Trainer		PWQFT621APP101	\$259	0%
QX622	revvl® Pro Rope Trainer		PWQFT622APP101	\$1,150	0%
QX623	Stroops® Queenax Package		PWQFT623APP101	\$599	0%
QX631	Stroops® Performance Kit		PWQFT631APP101	\$269	0%
QX620	Hand Pump		PWQFT620APP101	\$80	0%
QX22097	TRX® Rip Trainer		PWQFT22097APP101	\$290	0%
QX624	Stroops®, VITL Kit		PWQFT624APP101	\$320	0%
QX661	Stroops®, Son of the Beast,77 lbs		PWQFT661APP101	\$235	0%
QX2332	Queenax Carabiner 1 pc		PPP0000000Q2332101	\$25	0%
QX601	Functional Handle pair		PWQFT601APP102	\$30	0%
QX603	Functional Ankle pair		PWQFT603APP102	\$80	0%
QX604	Pull Here 2 pcs		PWQFT604APP103	\$31	0%
QX22098	Handle Extension 2 pcs		PWQFT22098APP103	\$125	0%
QX611	Superfunctional 2.0		PWQFT611APP102	\$312	0%
QX22100	UFO Board + Queenax Adaptor		PWQFT22100APP101	\$1,118	0%
QX22102	TRX® Commercial Suspension Trainer		PWQFT22102APP102	\$320	0%
QX22103	4D Pro		PWQFT22103APP101	\$680	0%
QX619	Antigravity® Hammock Kit		PWQFT619APP101	\$468	0%
QX612	Suspension Ring		PWQFT612APP101	\$203	0%
QX614	Up Strength 2 pcs		PWQFT614APP101	\$330	0%
QX617	Suspension Abs Kit 2 pcs		PWQFT617APP101	\$130	0%
QX22118	Punching Bag 30 Kg Professional		PWQFT22118APP102	\$514	0%



Model	Description	Material Number	List Price	Discount%
QX25126	Punching Bag 60 Kg / 180 cm Professional	PWQFT25126APP102	\$550	0%
QX22133	Battle Rope	PWQFT22133APP101	\$415	0%
QX22079	Olympic Men's Bar	PWQFT22079APP101	\$749	0%

#### The Optionals

##### Double Tower Optionals

		Gloss Metallic Silver	Gloss White		
QX306	Wall Bar Kit (Bar 125)		PWQFT306OPT101	\$640	20%
QX22210	Stairs Attack 2.0		PWQFT22210OPT101	\$561	20%

##### Tower Optionals

		Gloss Metallic Silver	Gloss White		
QX22003	Mini Wall Bar 25 Kit 2 PCS	PWQFT22003QMS101	PWQFT22003OPT101	\$89	20%
QX22007	Mini Wall Bar 35 Kit 2 PCS	PWQFT22007QMS101	PWQFT22007OPT101	\$89	20%
QX22011	Mini Wall Bar 45 Kit 2 PCS (Cannot be used w/QX22148 Boxing Shelf or QX22	PWQFT22011QMS102	PWQFT22011OPT102	\$89	20%
QX22012	Vertical Bar		PWQFT22012OPT101	\$94	20%

##### Beam Optionals

		Gloss Metallic Silver	Gloss White		
QX22260	External Training Bar		PWQFT22260OPT101	\$264	20%
QX262	Plyo Bars Jump 300	PWQFT262QMS102	PWQFT262QWT102	\$1,315	20%
QX263	Plyo Bars Jump 450	PWQFT263QMS102	PWQFT263QWT102	\$1,985	20%
QX266	Pull Up Bar 175	PWQFT266QMS101	PWQFT266QWT101	\$699	20%
QX267	Curved Bar 175	PWQFT267QMS101	PWQFT267QWT101	\$719	20%
QX268	Mobile Chin Up Bar 175	PWQFT268QMS101	PWQFT268QWT101	\$1,119	20%
QX22015	Fix Chin Up Bar 175	PWQFT22015QMS101	PWQFT22015QWT101	\$904	20%
QX22017	Plyo Bars Jump 30/125	PWQFT22017QMS102	PWQFT22017QWT102	\$630	20%
QX269	Double Pull Up Bars	PWQFT269QMS101	PWQFT269QWT101	\$953	20%
QX270	3 M Horizontal Bar 335	PWQFT270QMS101	PWQFT270QWT101	\$769	20%
QX271	Universal Anchoring 35	PWQFT271QMS101	PWQFT271QWT101	\$330	20%
QX700	Kart & Stop		PWQFT700OPT101	\$248	20%
QX276	Top Rack		PWQFT276OPT101	\$281	20%

#### Beam Kit

##### Beam Kit 500

		Gloss Metallic Silver	Gloss White		
QX249	Central Boxing Line Kit 500	PWQFT249QMS101	PWQFT249OPT101	\$1,612	20%

#### Removable Optionals

##### Removable Storage Optionals





Model	Description	Material Number		List Price	Discount%
Lateral Removable Storage Optionals					
QX333	Lateral Dumbbell Shelf		PWQFT333OPT101	\$562	20%
QX334	Lateral Disc Shelf		PWQFT334OPT101	\$390	20%
QX335	Lateral Universal Shelf		PWQFT335OPT101	\$519	20%
QX22162	Lateral Mat Shelf		PWQFT22162OPT101	\$445	20%
QX336	Lateral Mat & Bar Shelf		PWQFT336OPT101	\$445	20%
QX22134	Lateral Bar Rack		PWQFT22134OPT101	\$839	20%
QX22135	Lateral Bag Shelf		PWQFT22135OPT101	\$437	20%
QX22136	Lateral VIPR & Roller Shelf		PWQFT22136OPT101	\$365	20%
QX22137	Lateral Bulgarian Bag & Ball Shelf		PWQFT22137OPT101	\$431	20%
Vertical Removable Storage Optionals					
		Gloss Metallic Silver	Gloss White		
QX323	Vertical Dumbbell Shelf		PWQFT323OPT101	\$562	20%
QX324	Vertical Disc Shelf		PWQFT324OPT101	\$562	20%
QX325	Vertical Olympic Bar Shelf	PWQFT325QMS101	PWQFT325OPT101	\$341	20%
QX326	Vertical Universal Shelf		PWQFT326OPT101	\$445	20%
QX22138	Vertical Bulgarian Rack		PWQFT22138OPT101	\$520	20%
Horizontal Removable Storage Optionals					
QX327	Horizontal Dumbbell Shelf		PWQFT327OPT101	\$519	20%
QX328	Horizontal Disc Shelf		PWQFT328OPT101	\$445	20%
QX329	Horizontal Universal Shelf		PWQFT329OPT101	\$445	20%
QX332	Horizontal Bag Shelf		PWQFT332OPT101	\$445	20%
QX22139	Horizontal VIPR & Roller Shelf		PWQFT22139OPT101	\$445	20%
QX330	Horizontal Mat Shelf		PWQFT330OPT101	\$445	20%
QX22140	Horizontal Mat & Bar Shelf		PWQFT22140OPT101	\$445	20%
QX22141	Horizontal Dynamax Shelf		PWQFT22141OPT101	\$341	20%
QX22142	Horizontal Bulgarian Bag & Ball Shelf		PWQFT22142OPT101	\$445	20%
QX2246	Horizontal Ball Rack		PWQFT2246OPT101	\$285	20%
Fixed Storage Optionals					
QX22144	Black Box 125		PWQFT22144OPT101	\$562	20%
QX22143	Black Box 62.5		PWQFT22143OPT101	\$468	20%
Functional Optionals					
		Gloss Metallic Silver	Gloss White		
QX22174	Flexibility Bar		PWQFT22174OPT101	\$234	20%
QX22170	Mobile Parallels		PWQFT22170OPT102	\$234	20%



Model	Description	Material Number	List Price	Discount%
QX22259	Fixed Parallels	PWQFT22259OPT101	\$343	20%
QX317	Rebounder	PWQFT317OPT103	\$468	20%
QX22169	Plyometric Platform (mounted on 25cm or 35cm face only cannot be used with MWB45)	PWQFT22169OPT101	\$312	20%
QX319	Torso Trainer (does not include Olympic Bar)	PWQFT319OPT102	\$359	20%
QX320	Olympic Rack	PWQFT320QMS102	\$1,375	20%
QX22147	Abdominal Bench	PWQFT22147OPT101	\$779	20%
QX22148	Boxing Shelf (does not include Heavy Bag; mounted on 25cm or 35cm face only, cannot be used with MWB45)	PWQFT22148OPT102	\$304	20%
QX274	Accessories Plate Premium	PWQFT274QMS101	\$119	20%
QX22149	Removable Training Bar	PWQFT22149OPT104	\$468	20%
QX278	Multi Training Pole	PWQFT278OPT101	\$935	20%
QX279	Rip Trainer Adaptor (requires QX278 Multi Training Pole)	PWQFT279OPT101	\$290	20%
<b>Education</b>				
Workshop	AMT Team Fit Workshop	603455	\$1,995	0%
Workshop	Queenax Full Day Education Workshop	603476	\$2,795	0%
Workshop	Queenax Half Day Education Workshop	603477	\$1,995	0%
Workshop	Queenax Education Pack - 2 Half Day Education Workshops	603657	\$3,695	0%
Workshop	Queenax Education Pack - 2 Full Day Education Workshops	603658	\$4,995	0%
Workshop	Studio 7 Content and Training 3 Day Onsite Workshop	603753	\$9,995	0%
<b>Queenax Education options</b>				
Any course under four hours in length needs to be bundled with another, creating either a half day training or full day training experience.				
Ultimate Superfunctional™ - 4 hours				
Superfunctional™ Move - 2 hours				
UFO Specialization - 2 hours				
4D PRO® Bungee Fintess Specialization - 2 hours				
<b>Antigravity® Fundamentals 1 &amp; 2</b>				
AG Fundamentals 1 & 2 are the foundation for all AntiGravity® Aerial Fitness courses. Although offered separately, they must be taken combined. After the 4-day course, you will be able to teach 3 specific classes to your students right away. This course will open the doors for you to continue your education in either AntiGravity® Aerial Yoga, or AntiGravity® Suspension Fitness as well as any of our Specialty (Secondary) courses. AntiGravity® Fitness is recognized by the National Academy of Sports Medicine and the Aerobics and Fitness Association of America as a Continuing Education Provider. Courses are CEU approved through NASM (1.9 units) and AFAA (15 units). The course length includes four 8-hour days. Refer to <a href="http://antigravityfitness.com/ttschedules">http://antigravityfitness.com/ttschedules</a> for further details and training locations.				
Workshop	Antigravity® Workshop 1 Attendee	603659	\$1,995	0%
Workshop	Antigravity® Workshop 3 Attendees	603660	\$4,995	0%
Workshop	Antigravity® Workshop 5 Attendees	603661	\$7,495	0%
Workshop	Antigravity® Host Workshop 3 Attendees	603662	\$9,995	0%



Model	Description	Material Number	List Price	Discount%
Workshop	Antigravity® Host Workshop 5 Attendees	603663	\$12,495	0%
<b>CROSSCORE® Full Day Workshop</b>				
Enhance your training and instructor skills with the cutting-edge programming and design with CrossCore. This course provides an introduction to Rotational Bodyweight Training™ and includes an explanation of the planes of motion, the importance of neuromuscular control and the difference between open and closed kinetic chain movements. This course provides the most direct pathway to become certified in CrossCore RBT™.				
Workshop	CrossCore® Full Day Workshop 10 Attendees	603664	\$3,695	0%
Workshop	CrossCore® Full Day Workshop 15 Attendees	603665	\$5,200	0%
<b>CROSSCORE® 4 Hour Workshop</b>				
For those who have already received suspension-oriented training certifications or qualifications with other organizations, the CrossCore Bridge course offers a direct pathway to CrossCore instructor certification. This is a 4-hour course and covers the essentials needed to become certified.				
Workshop	CrossCore® 4 Hour Workshop 10 Attendees	603666	\$2,795	0%
Workshop	CrossCore® 4 Hour Workshop 15 Attendees	603667	\$3,795	0%

TERMS AND CONDITIONS

Prices do not include freight & installation charges. Prices subject to applicable sales tax. Prices listed in USD.

Queenax product is not available for residential or outdoor applications due to installation complexity and regulatory requirements.

Cardio Notes

All listed cardio products have touch heart rate sensors.

Product with a P30, P31, P62, or P82 screen does NOT include cable management. Please order separately if needed.

Cable Management is recommended with the Daisy Chain Kit (P62 & P82 consoles.)

Product Returns

All product returns must have written authorization from a qualified representative of Precor. No refunds will be issued for products returned without our prior written consent.

All returns will be charged a 20% product restocking fee. No refunds will be issued for freight charges. No refunds will be issued for installations charges if the product has been assembled and installed or attempted to be installed. Custom orders are non-returnable and non-refundable.

Changes

Precor reserves the right to make any necessary modifications (safety and/or design) or changes in material, specification without notice.

Prices also subject to change without notice.

Strength Notes

Shipping: All Discovery Selectorized and most Icarian Strength products ship assembled without crates or pallets.



Model	Description	Material Number	List Price	Discount%
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If you choose to use your own transit company to pick up, please inform Precor if the transit company requires palletization or crating.  
Please note, there is an additional charge for these items. Pick up of full truck load orders may take a minimum of 4 hours to load.  
Please inform your transit company of this wait time. Purchaser is responsible for all wait time charges related to loading.

**Packaging**

All Icarian Strength Benches & Racks, Vitality Series™ & Discovery Plate-Loaded products are shipped boxed, unless otherwise requested.  
Quote required for special packaging, pre-assembly or palletizing.



Precor, Incorporated  
20031 142nd Ave NE  
P.O. Box 7202  
Woodinville WA 98072-4002  
USA  
800-786-8404  
www.precor.com



To Whom It May Concern:

This letter should serve as confirmation that enerG Fitness and Wellness solutions, LLC is an authorized distributor of Power Lift products for the States of MD, DC, VA, DE, and NJ

Please feel free to contact me at 800-872-1543 with any questions.

Sincerely,

*Mike Richardson*

Mike Richardson  
Sales and Marketing Director  
Power Lift





		Part Number	Product Code	MSRP	Discount %
<b>HALF RACKS</b>					
8' Half Rack	<a href="#">Power Lift Half Rack</a>	17205A	HFR-8	\$3,629	25%
9' Half Rack	<a href="#">Power Lift Half Rack</a>	17146A	HFR-9	\$3,629	25%
8' Half Rack 3x3	<a href="#">Power Lift 3x3 Half Rack</a>	<b>17198A</b>	HFR-8-33	\$3,819	25%
9' Half Rack 3x3	<a href="#">Power Lift 3x3 Half Rack</a>	<b>17143A</b>	HFR-9-33	\$3,819	25%
<b>POWER RACKS</b>					
8' Power Rack	<a href="#">Power Lift Power Rack</a>	12715A	PWR-8	\$4,899	25%
9' Power Rack	<a href="#">Power Lift Power Rack</a>	12584A	PWR-9	\$4,899	25%
8' Power Rack 3x3	<a href="#">Power Lift 3x3 Power Rack</a>	12714A	PWR-8-33	\$5,199	25%
9' Power Rack 3x3	<a href="#">Power Lift 3x3 Power Rack</a>	12596A	PWR-9-33	\$5,199	25%
<b>COMBO POWER RACKS</b>					
8' Combo Power Rack Short Base	<a href="#">Power Lift Combo Rack</a>	39368A	CPWRN-8SB	\$6,429	25%
9' Combo Power Rack Short Base	<a href="#">Power Lift Combo Rack</a>	39375A	CPWRN-9SB	\$6,429	25%
8' Combo Power Rack	<a href="#">Power Lift Combo Rack</a>	39358A	CPWRN-8	\$6,429	25%
9' Combo Power Rack	<a href="#">Power Lift Combo Rack</a>	39310A	CPWRN-9	\$6,429	25%
8' Combo Power Rack 3x3 Short Base		39376A	CPWRN-8SB-33	\$6,669	25%
9' Combo Power Rack 3x3 Short Base		39378A	CPWRN-9SB-33	\$6,669	25%
8' Combo Power Rack 3x3		39374A	CPWRN-8-33	\$6,669	25%
9' Combo Power Rack 3x3		39311A	CPWRN-9-33	\$6,669	25%
<b>6 POST POWER RACKS</b>					
6 Post Power Rack 8'	<a href="#">6 Post Power Rack</a>	66201A	MPWRN6-8	\$9,529	25%
6 Post Power Rack 9'	<a href="#">6 Post Power Rack</a>	66196A	MPWRN6-9	\$9,529	25%
<b>PORTABLE SQUAT STANDS w/black wrinkle bar catch</b>					
Portable Squat Stand Kit - includes Chin & Dip	<a href="#">Power Lift Portable Squat Stands</a>	71959A	FSSS-BWKIT	\$1,547	25%
Free Standing Squat Stands	<a href="#">Power Lift Portable Squat Stands</a>	71960A	FSSS-BW	\$999	24%
Chin-Up Handle - Optional	<a href="#">Power Lift Portable Squat Stands</a>	71950P	FSSS-CA	\$229	25%
Dip Attachment - Optional	<a href="#">Power Lift Portable Squat Stands</a>	71574A	FSSS-DA	\$319	27%
<b>COLLEGIATE SERIES HALF RACK</b>					
Collegiate Series Half Rack 8'	<a href="#">Power Lift Collegiate Series Half Rack</a>	50002B	CS-HFR-8	\$1,799	25%
<b>ACFT TESTING</b>					
Portable Leg Tuck Station	<a href="#">Portable Leg Tuck Station</a>	71913C	ACFT-PLT	\$999	25%
<b>RACK OPTIONS</b>					
Black Wrinkle Rotating Chin Up Handle-Additional	<a href="#">Power Lift Rotating Chin Handle</a>	42008A	RCH-B	\$659	25%
Chrome Rotating Chin Up Handle-Additional	<a href="#">Power Lift Rotating Chin Handle</a>	42007A	RCH-C	\$659	25%



		Part Number	Product Code	MSRP	Discount %
Black Wrinkle Rotating Chin Up Handle-upgrade		42008A-UPGRADE	RCH-B-UP	\$319	29%
Chrome Wrinkle Rotating Chin Up Handle-upgrade		42007A-UPGRADE	RCH-C-UP	\$319	28%
Folding Spotter Platforms	<u>Power Lift Folding Spotter Platforms</u>	39321A	FSP-O	\$949	25%
Full Length Upright Side Holes - per upright	<u>Power Lift Full Length Upright Side Holes</u>	17152A-UP	UPRIGHT-UP	\$69	27%
Lowered Band & Bar Holder - Pair		17168A	LBBH	\$119	25%
Ladder Chin Attachment	<u>Power Lift Ladder Chin Attachment</u>	11375B	LCA	\$999	26%
Ladder Chin Attachment-upgrade **replaces chin handle		12075B-UP	LCA-UP	\$549	25%
Sumo Base Tube Option	<u>Power Lift Sumo Base</u>	SUMO UPGRADE	SBTO	\$199	25%
HFR/PWR Bumper Storage upgrade		39088A-UPGRADE	BPS-HP-UP	\$919	25%
CPWR & MPWR Bumper Storage upgrade		39078A-UPGRADE	BPS-C-UP	\$489	25%
KB/MB Storage		39319A-PAIR	KB-BOX	\$769	25%
Power Block Storage **must include KB/MB storage line item **price is for storage of 1 pair of Power Blocks	<u>Power Lift Power Block Storage</u>	39172A	PB-STORAGE	\$519	25%
<b>RACK CONNECTING BRACES</b>					
Connecting Brace Chin Up Handle 6' or 8'	<u>Power Lift Connecting Brace</u>	11179B-**	CBCH	\$489	25%
* Must include length & diameter of handle					
Vertical Jump Test Attachment for 8' rack. Measures 7'-11'	<u>Power Lift Vertical Jump Attachment</u>	11483A	VJT-8	\$1,889	25%
Vertical Jump Test Attachment for 9' rack. Measures 8'-12'	<u>Power Lift Vertical Jump Attachment</u>	11249A	VJT-9	\$1,889	25%
Custom Connecting Brace Chin Handle 6' or 8'	<u>Power Lift Custom Connecting Brace Chin Handle</u>	10568B-**	CBCH-C	\$1,149	25%
* Must include length & diameters of handles & spheres					
2" Rope Pull Up	<u>2" Rope Pull Up</u>	62729A	RPUA	\$219	25%
<b>RACK ATTACHMENTS</b>					
<b>STANDARD RACK ATTACHMENTS</b>					
Battle Rope Ring	<u>Power Lift Battle Rope Ring</u>	52050A	BRR	\$99	25%
Chest Supported Row Attachment	<u>Power Lift Chest Supported Row Attachment</u>	18967A	CSRA	\$719	25%
High Rotation Attachment	<u>Power Lift High Rotation Attachment</u>	52051A	HRA	\$219	25%
iPad/Tablet Attachment	<u>Power Lift iPad / Tablet Attachment</u>	18117A	IPA	\$149	25%
Medicine Ball Target Attachment	<u>Power Lift Medicine Ball Target Attachment</u>	18084CA	MBTA	\$269	25%
Myofascial Release Roller Attachment	<u>Power Lift Myofascial Release Roller Attachment</u>	30115A	MFRR	\$489	25%
Rack Dip Attachment	<u>Power Lift Rack Dip Attachment</u>	23001C	RDA	\$259	25%
Rack Squat Handles	<u>Power Lift Rack Squat Handles</u>	25000C	RSH	\$169	25%
Resisted Rope Pull Attachment	<u>Power Lift Resisted Rope Pull Attachment</u>	10446B	RRPA	\$959	25%
"Rhino Hook" Bar Catch	<u>Power Lift Rhino Hook Bar Catch</u>	11902A	BRR	\$319	25%



		Part Number	Product Code	MSRP	Discount %
"Rhino Hook" Bar Catch with replaceable UHMW	<u>Power Lift "Rhino Hook" Bar Catch w/replaceable UHMW</u>	32540A W/ PL LOGO	RBC-UHMW	\$319	25%
Rhino Hook Bar Catch-Dual Sided	<u>Power Lift Dual Sided Bar Catch</u>	47160A	RBC-DS	\$459	25%
Rotating Utility Pad	<u>Power Lift Rotating Utility Pads</u>	19505A	RUP	\$289	25%
Spot Arms	<u>Power Lift Spot Arms</u>	18072B	SSB	\$549	25%
Spotter Straps - Power Rack	<u>Power Lift Spotter Straps</u>	32384B	SSS	\$829	25%
Spotter Straps - Upgrade Power Rack	<u>Power Lift Spotter Straps</u>	32384B-UP	SSS-UP	\$499	25%
Technique Trays	<u>Power Lift Technique Trays</u>	22002B	TT	\$859	25%
Tendo Unit Holders	<u>Power Lift Tendo Unit Holder</u>	18044A	TUH	\$159	25%
Utility/Jammer Arm Attachment *without bar catches	<u>Power Lift Utility Arm Attachment</u>	18125D	UAA	\$1,569	25%
Spot Bar Hangers - for HFR & CPWR's	<u>Power Lift Spot Bar Storage - hanging</u>	18075A	SSBH	\$369	25%
<b>REVERSE RACK ATTACHMENTS</b>					
Reverse Chest Supported Row Attachment	<u>Power Lift Reverse Chest Supported Row Attachment</u>	18963A	RCSRA	\$719	25%
Reverse Medicine Ball Target Attachment	<u>Power Lift Reverse Medicine Ball Target Attachment</u>	18081CA	RMBTA	\$269	25%
Reverse Myofascial Release Roller Attachment	<u>Power Lift Reverse Myofascial Release Roller</u>	30120A	RMFRR	\$489	25%
Reverse iPad/Tablet Attachment	<u>Power Lift Reverse iPad/Tablet Attachment</u>	18067A	RIPA	\$149	25%
Reverse "Rhino Hook" Bar Catches	<u>Power Lift Rhino Hook Bar Catch</u>	11901A	RRBC	\$319	25%
Reverse Rack Dip Attachment	<u>Power Lift Rack Dip Attachment</u>	23000C	RRDA	\$259	25%
Reverse Spot Arms	<u>Power Lift Spot Bars</u>	66149B	RSSB	\$549	25%
Reverse Technique Trays	<u>Power Lift Reverse Technique Trays</u>	28008B	RTT	\$859	25%
Reverse Utility/Jammer Arm Attachment *without bar catches	<u>Power Lift Reverse Utility Arm Attachment</u>	18126D	RUAA	\$1,569	25%
Reverse Resisted Rope Pull Attachment	<u>Power Lift Resisted Rope Pull Attachment</u>	10424B	RRRPA	\$959	25%
Reverse "Rhino Hook" Bar Catch with replaceable UHMW	<u>Power Lift Reverse "Rhino Hook" Bar Catch w/replaceable UHMW</u>	32539A W/ PL LOGO	RRBC-UHMW	\$319	25%
<b>3X3 RACK ATTACHMENTS</b>					
Chest Supported Row Attachment	<u>Power Lift Chest Supported Row Attachment 3x3</u>	18960A	CSRA-33	\$719	27%
iPad/Tablet Attachment	<u>Power Lift iPad / Tablet Attachment</u>	18145A	IPA-33	\$149	30%
Medicine Ball Target Attachment	<u>Power Lift Medicine Ball Target Attachment</u>	18157A	MBTA-33	\$269	26%
Myofascial Release Roller Attachment	<u>Power Lift Myofascial Release Roller Attachment</u>	30125A	MFRR-33	\$489	27%
Rack Dip Attachment	<u>Power Lift 3x3 Rack Dip Attachment</u>	23016A	RDA-33	\$259	28%
Rack Squat Handles	<u>Power Lift Rack Squat Handles</u>	25015A	RSH-33	\$169	25%
Resisted Rope Pull Attachment	<u>Power Lift Resisted Rope Pull Attachment</u>	52052A	RRPA-33	\$959	25%
"Rhino Hook" Bar Catch with replaceable UHMW *Also Utility Arm	<u>Power Lift "Rhino Hook" Bar Catch w/replaceable UHMW</u>	32708A W/ PL LOGO	RBC-33	\$319	27%
Belt Squat Attachment for Utility Arm * Compatible with any style Utility Arm		31000C	BSA	\$829	25%
Spot Arms	<u>Power Lift Spot Arms</u>	17214A	SSB-33	\$549	26%





		Part Number	Product Code	MSRP	Discount %
Spotter Straps - Power Rack	<a href="#">Power Lift Spotter Straps</a>		SSS-33	\$829	25%
Spotter Straps - Upgrade Power Rack	<a href="#">Power Lift Spotter Straps</a>		SSS-33-UP	\$499	25%
Technique Trays	<a href="#">Power Lift Technique Trays</a>		TT-33	\$859	25%
Tendo Unit Holders	<a href="#">Power Lift Tendo Unit Holder</a>		TUH-33	\$159	25%
Utility/Jammer Arm Attachment *without bar catches	<a href="#">Power Lift Utility Arm Attachment</a>	18124E	UAA-33	\$1,569	25%
Weight Storage Peg - 11" pair	<a href="#">Power Lift 11" Weight Storage Peg</a>	20232A	WS-11-33	\$198	25%
Weight Storage Peg - 6.5" - pair	<a href="#">Power Lift 6.5" Weight Storage Peg</a>	20233A	WS-7-33	\$198	25%
Weight Storage Peg - Double 5" - pair	<a href="#">Power Lift 5" Dbl Wt. Storage</a>	20234A	WS-5-33	\$229	25%
Spot Bar Hangers - for 3X3 7ga HFR & CPWR's	<a href="#">Power Lift Spot Bar Storage - hanging</a>	18179A	SSBH-33	\$369	25%
<b>BAND ATTACHMENTS</b>					
<a href="#">Band Attachment for Half Rack w/platform</a>	<a href="#">Power Lift Band Attachments - Half Rack with Platform</a>	18957A	HFR-BA	\$329	25%
Band Attachment for Power Rack w/platform	<a href="#">Power Lift Band Attachments</a>	11556A	PWR-BA	\$349	25%
Band Shaft for Combo Rack	<a href="#">Band Shaft for Combo Rack Uprights</a>	39201A	BSCR	\$219	25%
Band Shaft for Rack Base	<a href="#">Power Lift Band Attachments</a>	66178A	BA-BASE	\$169	25%
<b>BENCHES</b>					
<b><i>Rack and Dumbbell Benches</i></b>					
"Lever Action" Bench	<a href="#">Power Lift "Lever Action" Bench</a>	40077C	PBEN-10	\$2,099	25%
Pro Multi Angle Dumbbell Bench	<a href="#">Power Lift Pro Series Multi Angle DB Bench</a>	60100B W PL LOGO	PRO-PDBB	\$1,429	25%
Rotating Pad Attachment for Pro Multi Angle DB	<a href="#">Power Lift Rotating Pad for Pro-PDBB</a>	60171B	RUP-ATTACH	\$329	25%
Multi Angle Dumbbell Bench	<a href="#">Power Lift Multi Angle DB Bench</a>	60000C	PDBB	\$1,469	25%
Multi Angle Dumbbell Bench with Rotating Pads	<a href="#">Power Lift Multi Angle DB Bench w RUP</a>	60200A	PDBB-RUP	\$1,949	25%
Collegiate Series Multi Angle DB Bench	<a href="#">Power Lift Collegiate Series Multi Angle DB Bench</a>	18499C	CS2-PDBB	\$999	25%
Collegiate Series Multi Angle DB Bench Headcover		16036	CS2-PDBB-HC	\$49	25%
Decline Dumbbell Bench	<a href="#">Power Lift Decline DB Bench</a>	71214A	DDDB	\$1,769	25%
Wide Back/Seat Pad Upgrade - 12"			PW-UPGRADE	\$199	25%
<b><i>Utility Benches</i></b>					
Flat Utility Bench	<a href="#">Power Lift Flat Utility Bench</a>	71441A	FUB	\$749	25%
Incline Utility Bench - 30 Deg	<a href="#">Power Lift Incline Utility Bench</a>	82040	IUB	\$969	25%
Military Utility Bench	<a href="#">Power Lift Military Utility Bench</a>	71756A	MUB	\$899	25%
Lying Triceps Bench	<a href="#">Power Lift Lying Tricep Bench</a>	64000D	LTB	\$1,429	25%
Preacher Curl Bench	<a href="#">Power Lift Preacher Curl Bench</a>	46600A	PCB	\$1,569	25%
Chin Dip/Leg Raise	<a href="#">Power Lift Bodyweight Chin/Dip/Leg Raise</a>	71495A	BWCDLR	\$2,289	25%
Free Standing Curl Station	<a href="#">Power Lift Free Standing Curl Station</a>	64001A	FSCS	\$559	26%
Adjustable Core/High Pull Bench	<a href="#">Power Lift Adjustable Core/High Pull Bench</a>	71767A	ACB	\$1,029	25%



		Part Number	Product Code	MSRP	Discount %
<b>Lower Body / Glute Ham Benches</b>					
Fixed Pad Glute Ham Bench	<u>Power Lift Fixed Pad Glute Ham</u>	29001B	GHB-FP	\$2,649	25%
Rotating Glute Ham Bench	<u>Power Lift Rotating Glute Ham Bench</u>	29000E	GHB	\$2,649	25%
Glute / Ab Roller	<u>Power Lift Glute / Ab Roller</u>	71860A	GAR	\$199	25%
Glute / Ab Roller Storage Cart	<u>Glute Ham / AB Roller Storage Cart</u>	13094A	GAR-STORAGE	\$259	25%
Glute / AB Roller 12 Pack	<u>Power Lift Glute Ham / Ab Roller 12 Pack</u>	13104A	GAR-12	\$2,389	25%
Body Weight Back Extension	<u>Power Lift Bodyweight Back Extension</u>	71326A	BWBE	\$2,219	25%
Body Weight Leg Curl	<u>Power Lift Bodyweight Leg Curl</u>	82009A	BWLC	\$1,529	25%
Variable Angle Roman Chair - Backstrong	<u>Power Lift Backstrong VARC</u>	82696A	VARC	\$2,099	25%
Posterior Chain Developer	<u>Power Lift Posterior Chain Developer</u>	11904B	PCD	\$4,519	25%
Posterior Chain Developer - XL		11970B	PCD-XL	\$4,899	25%
<b>OLYMPIC BENCH PRESSES</b>					
Olympic Decline Bench	<u>Power Lift Olympic Decline Bench</u>	67100B	ODB	\$2,729	25%
Olympic Flat Bench	<u>Power Lift Olympic Flat Bench</u>	67000A	OFB	\$2,119	25%
Olympic Incline Bench	<u>Power Lift Olympic Incline Bench</u>	68000A	OIB-45	\$2,499	25%
Olympic Military Bench	<u>Power Lift Olympic Military Bench</u>	69000A	OMB	\$2,899	25%
<b>PRO PLATE LOAD</b>					
<b>Upper Body Pro Plate Load</b>					
Front Lat Pulldown	<u>Power Lift Front Lat Pulldown</u>	82750A	PLFLPD	\$3,819	25%
Gripper	<u>Power Lift Gripper</u>	89229A	PLGRIP	\$629	25%
High Row	<u>Power Lift High Row</u>	81197A	PLHR	\$3,819	25%
Incline Chest Press	<u>Power Lift Incline Chest Press</u>	82212B	PLICP	\$3,819	25%
Lat Pull Down	<u>Power Lift Lat Pulldown</u>	82261B	PLPD	\$3,819	25%
T-Bar Row	<u>Power Lift T-Bar Row</u>	71707B	PLLVR	\$2,769	25%
Low Row	<u>Power Lift Low Row</u>	82084A	PLLR	\$3,819	25%
Seated Chest Press	<u>Power Lift Seated Chest Press</u>	81274A	PLSCP	\$3,819	25%
Seated Row	<u>Power Lift Seated Row</u>	81250C	PLROW	\$3,819	25%
Shoulder Press	<u>Power Lift Shoulder Press</u>	82041B	PLSP	\$3,819	25%
<b>Lower Body Pro Plate Load</b>					
Belt Squat		71000D	PLBSQUAT	\$4,169	25%
VMO Developer - for use with Belt Squat		71105A	PLVMO	\$269	26%
Bi-Lateral Leg Press	<u>Power Lift Bi Lateral Leg Press</u>	41250C	PLBLLP	\$6,049	25%
Full Body Squat	<u>Power Lift Full Body Squat</u>	71107C	PLFBSQUAT	\$6,859	25%
Jammer	<u>Power Lift Jammer</u>	82265A	PLJ	\$3,129	25%
Leg Extension	<u>Power Lift Leg Extension</u>	81000A	PLLE	\$3,569	25%



		Part Number	Product Code	MSRP	Discount %
Prone Leg Curl	<a href="#">Power Lift Prone Leg Curl</a>	81162A	PLPLC	\$3,289	25%
Prone Leg Curl Uni-Lateral	<a href="#">Power Lift Prone Uni Lateral Leg Curl</a>	81313A	PLUPLC	\$4,769	25%
Seated Calf Raise	<a href="#">Power Lift Seated Calf Raise</a>	82372A	PLSCR	\$2,349	25%
Seated Leg Press	<a href="#">Power Lift Seated Leg press</a>	81045A	PLSLP	\$5,719	25%
Seated Uni/Bi Lateral Leg Press	<a href="#">Power Lift Seated Uni/Bi Lateral Leg Press</a>	80745A	PLSULP	\$6,289	25%
Squat / Deadlift	<a href="#">Power Lift Squat / Deadlift</a>	82686A	PLSDL	\$1,999	25%
Uni/Bi-Lateral Leg Press - upper and lower wt horns	<a href="#">Power Lift Uni/Bi Lateral Leg Press</a>	41006C	PLULLP	\$8,769	25%
Uni/Bi-Lateral leg Press w/ Upper Wt Horns Only	<a href="#">Power Lift Uni/Bi Lateral Leg Press</a>	41006C NO LOWER WT. HORNS	PLULLP-UWH	\$8,229	25%
<b>Neck Pro Plate Load</b>					
4 Way Neck	<a href="#">Power Lift 4 Way Neck</a>	71056A	4WN	\$3,589	25%
<b>PRO SELECT</b>					
<b>Upper Body Pro Select</b>					
Chin / Dip Assist	<a href="#">Power Lift Pro Select Chin / Dip Assist</a>	80500A	SLCDA	\$5,029	25%
Incline Chest Press	<a href="#">Power Lift Pro Select Seated Incline Chest Press</a>	80000A	SLICP	\$5,719	25%
Lat Pull Down	<a href="#">Power Lift Pro Select Lat Pulldown</a>	80092B	SLLPD	\$5,069	25%
Lateral Raise	<a href="#">Power Lift Pro Select Lateral Raise</a>	80375A	SLLR	\$4,689	25%
Pec Fly	<a href="#">Power Lift Pro Select Pec Fly</a>	80881A	SLPF	\$5,229	25%
Pullover	<a href="#">Power Lift Pro Select Pullover</a>	81722A	SLPOV	\$6,799	25%
Bicep Curl	<a href="#">Power Lift Pro Select Bicep Curl</a>	80100A	SLSBC	\$4,349	25%
Seated Chest Press	<a href="#">Power Lift Pro Select Seated Chest Press</a>	80200B	SLSCP	\$5,719	25%
Seated Row	<a href="#">Power Lift Pro Select Row</a>	80275B	SLSR	\$5,519	25%
Shoulder Press	<a href="#">Power Lift Pro Select Shoulder Press</a>	80279A	SLSP	\$5,719	25%
<b>Lower Body Pro Select</b>					
Leg Extension	<a href="#">Power Lift Pro Select Leg Extension</a>	80452A	SLLE	\$5,719	25%
Leg Extension / Seated Leg Curl Combo	<a href="#">Power Lift Pro Select Leg Ext/Seated Curl</a>	80693A	SLCL	\$6,669	25%
Leg Extension/Prone Leg Curl Combo	<a href="#">Power Lift Pro Select Leg Ext/Prone Curl</a>	80816A	SLPCLE	\$6,259	25%
Pro Select Multi Hip	<a href="#">Power Lift Pro Select Multi Hip</a>	63636C	SLMHIP	\$5,689	25%
Prone Leg Curl	<a href="#">Power Lift Pro Select Prone Leg Curl</a>	80451A	SLPLC	\$4,849	25%
Seated Leg Curl	<a href="#">Power Lift Pro Select Seated Leg Curl</a>	80603A	SLSLC	\$5,719	25%
Reverse Back Extension	<a href="#">Power Lift Pro Select Reverse Back Extension</a>	82124A	SLRHEX	\$4,849	25%
<b>Neck Pro Select</b>					
4 Way Neck	<a href="#">Power Lift Pro Select 4 Way Neck</a>	80653A	SL4WN	\$4,719	25%
Standing 4-Way Neck	<a href="#">Power Lift Pro Select Standing 4 Way Neck</a>	80768B	SLS4WN	\$4,749	25%
<b>PULLEY UNITS</b>			Code		



	Part Number	Product Code	MSRP	Discount %
<b>Free Standing Pulley Units</b>				
Dual Stack Functional Trainer	Power Lift Dual Stack Functional Training Unit	63600B	DSFT	\$6,159 25%
Free Standing Adjustable Cable Column	Power Lift Free Standing Adjustable Cable Column	63556B	FSACC	\$4,919 25%
Free Standing Combo Pulley	Power Lift Free Standing Combo Pulley Unit	63410E	FSCP	\$4,919 25%
Free Standing High Pulley w/ seat	Power Lift Free Standing High Pulley w/seat	63442D	FSHP-S	\$4,199 25%
Free Standing Low Pulley w/ seat	Power Lift Free Standing Low Pulley w/seat	63446D	FSLP-S	\$4,349 25%
Free Standing Multi-Functional Pulley Unit 8'	Power Lift Multi Functional Pulley Unit	32603A	FSMPU-8	\$7,119 25%
Free Standing Speed Pulley 10'	Power Lift Free Standing Speed Pulley	63235A	FSSP-10	\$6,099 25%
Free Standing Speed Pulley 8'	Power Lift Free Standing Speed Pulley	63236A	FSSP-8	\$5,719 25%
<b>Wall Mount Pulley Units</b>				
Wall Mounted Adjustable Cable Column	Power Lift Wall Mounted ACC	63300A	WMACC	\$4,349 25%
Wall Mounted Combo Pulley	Power Lift Wall Mounted Combo Pulley Unit	63424D	WMCP	\$4,059 25%
Wall Mounted High Pulley w/ seat	Power Lift Wall Mount High Pulley w/seat	63438C	WMHP-S	\$3,769 25%
Wall Mounted Low Pulley w/ seat	Power Lift Wall Mounted Low Pulley w/seat	63444A	WMHP-S	\$3,919 25%
Wall Mounted Multi-Functional Pulley Unit 8'		32409A	WMHPU-8	\$6,959 25%
Wall Mounted Speed Pulley 10'	Power Lift Wall Mount Speed Pulley	63233A	WMSP-10	\$5,719 25%
Wall Mounted Speed Pulley 8'	Power Lift Wall Mount Speed Pulley	63277A	WMSP-8	\$5,349 25%
Wall Mounted Dual Handle High Pull		63852B	WMDHP	\$4,199 25%
<b>Modular Pulley Units</b>				
Modular 2-Station Pulley System	Power Lift 2 Station Modular Pulley Unit		MPS-2	
*to configure 2 station unit pricing use combination of 2 wall mounted units				
4-Station Pulley System - Base Unit	Power Lift 4 StationPulley Station	63174	MPS	\$4,559 25%
**to configure 4 station unit pricing add base unit price along with combination of 4 items below. Items below are only compatible in a 4 station setup and cannot be used individually				
Cable Column 200lb Stack		63088B	MACC-2	\$ 1,569 25%
Cable Column 300lb Stack		63091A	MACC-3	\$1,819 25%
Combo Lat Pull Low Pull		63411D	MCP	\$2,319 25%
Seated Low Pull		63425A	MLP	\$1,249 25%
Seated High Pull		63403B	MHP	\$1,529 25%
Tricep Pressdown Station		63453A	MTP	\$519 25%
Low Pull no seat - folding feet		63420A	MLPNS	\$919 25%





		Part Number	Product Code	MSRP	Discount %
Increase x 100lb weight stack			XWEIGHT	\$199	29%
Weight Stack Resistance Band Pegs			WSBP	\$199	29%
<b>LOWER BODY EQUIPMENT</b>					
Adjustable Step Up Platform	<a href="#">Power Lift Adjustable Step Up Platform</a>	71356A	ASUP	\$829	26%
Box Squat/Adjustable Step Up Box	<a href="#">Power Lift Box Squat/Adjustable Step Up</a>	61820A	BSAS	\$1,899	25%
Power Step Up Box	<a href="#">Power Lift Power Step Up Box</a>	61800B	PSUB	\$999	25%
Single Leg Squat Stand	<a href="#">Power Lift Single Leg Squat Stand</a>	71427A	SLSS	\$829	26%
<b>DUMBBELL RACKS</b>					
2 Tier "10 Pair" Dumbbell Rack	<a href="#">Power Lift DB Rack</a>	33055C	MDB2-10	\$2,089	25%
3 Tier "15 Pair" Dumbbell Rack	<a href="#">Power Lift DB Rack</a>	33037C	MDB3-15	\$2,769	25%
<b>HEX HEAD DB RACK</b>					
3 TIER HEX HEAD DB RACK 5-50 SET	<a href="#">Power Lift Hex Head DB Rack for 5-50 lb Set</a>	33329A	MDB-HEX 5-50	\$1,349	25%
3 TIER HEX HEAD DB RACK 55-100 SET	<a href="#">Power Lift Hex Head DB Rack for 55-100 lb Set</a>	33330A	MDB-HEX 55-100	\$1,459	25%
3 TIER HEX HEAD DB RACK 5-75 SET	<a href="#">Power Lift Hex Head DB Rack for 5-75 lb Set</a>	33337A	MDB-HEX 5-75	\$1,649	25%
3 TIER HEX HEAD DB RACK 5-100 SET	<a href="#">Power Lift Hex Head DB Rack for 5-100 lb Set</a>	33325A	MDB-HEX 5-100	\$2,489	25%
<b>STORAGE UNITS</b>					
3 Tier Kettlebell Rack	<a href="#">Power Lift 3 Tier KB Rack</a>	34192A	KBR-3	\$1,529	25%
2 Tier Kettlebell Rack	<a href="#">Power Lift 2 Tier KB Rack</a>	34290A	KBR-2	\$1,189	25%
3 Tier Dumbbell & Kettlebell Rack	<a href="#">Power Lift DB/KB Storage 3 Tier</a>	34218A	DB-KB	\$2,429	25%
4 Tier DB/KB/MB Storage Rack	<a href="#">Power Lift 4 Tier KB/MB/DB Storage Rack</a>	33210A	DKMSR	\$2,829	25%
Accessory Handle Rack	<a href="#">Power Lift Accessory Storage Rack</a>	48000B	AR	\$599	26%
Accessory Handle Rack - 2 Sided	<a href="#">Power Lift Accessory Handle Rack 2 Sided</a>	48001A	AR-2	\$899	25%
Attachment Storage Rack	<a href="#">Power Lift Rack Attachment Storage Unit</a>	13032B	ASR	\$899	25%
Fixed Barbell Rack	<a href="#">Power Lift Fixed Barbell Rack</a>	49000E	FBBR	\$999	26%
Free Standing Chalk Bowl	<a href="#">Power Lift Free Standing Chalk Bowl</a>	61600A	FSCB	\$319	27%
Medicine Ball Rack - 2 Tier	<a href="#">Power Lift 2 Tier Medicine Ball Rack</a>	59080B	MBR-2	\$1,029	25%
Medicine Ball Rack - 3 Tier	<a href="#">Power Lift 3 Tier Medicine Ball Rack</a>	59131A	MBR-3	\$1,289	26%
Medicine Ball Rack - 5 Tier Double Sided	<a href="#">Power Lift 5 Tier MB Rack</a>	11425A	MBR-5-DS	\$2,089	25%
Medicine Ball Rack - Vertical 20 Ball Double Sided	<a href="#">Power Lift Vertical 20 Ball Dbl Sided Storage Rack</a>	11242A		\$1,489	25%
Medicine Ball Rack - Vertical 10 Ball Double Sided Portable	<a href="#">Power Lift Vertical 10 Ball Dbl Sided Portable</a>	11867A		\$1,429	25%
Medicine Ball Rack - Vertical 10 Ball	<a href="#">Power Lift Vertical 10 Ball Storage Rack</a>	11271A		\$1,259	25%
Medicine Ball Rack - Vertical 5 Ball	<a href="#">Power Lift Vertical 5 Ball Storage Rack</a>	11265A		\$689	25%
Portable Belt and Band Storage Rack	<a href="#">Power Lift Belt and Band Storage Rack</a>	61000A	BR	\$769	26%
Small Bumper Plate Rack	<a href="#">Power Lift Small Horizontal Bumper Plate Storage</a>	20030A	HBPRS	\$519	25%



		Part Number	Product Code	MSRP	Discount %
Large Bumper Plate Rack	<a href="#">Power Lift Large Horizontal Bumper Plate Storage</a>	20020A	HBPRL	\$569	25%
Single Sided Weight Storage Tree	<a href="#">Power Lift Single Sided Weight StorageTree</a>	21146A	SSWT	\$949	25%
Double Sided Weight Storage Tree	<a href="#">Power Lift Dual Sided Weight StorageTree</a>	21113A	DSWT	\$1,089	25%
Vertical Bar Storage - 5 Linear Wide spacing		13108A	VBS-5LW	\$459	25%
Vertical Bar Storage - 6 Bars	<a href="#">Power Lift Vertical Bar Storage 6 Bars</a>	12155C	VBS-6	\$229	25%
Vertical Bar Storage - 6 Bar Linear		12140A	VBS-6L	\$429	25%
Vertical Bar Storage - 6 Linear Wide spacing		13162A	VBS-6LW	\$489	25%
Vertical Bar Storage 8 Bar Linear	<a href="#">Power Lift Linear Bar Storage 8 bar</a>	12742A	VBS-8L	\$449	25%
Vertical Bar Storage - 9 Bar	<a href="#">Power Lift Vertical Bar Storage 9 Bars</a>	12150A	VBS-9	\$289	25%
Vertical Bar Storage - 10 Bar Linear	<a href="#">Power Lift 10 Bar Linear Bar Storage</a>	13112A	VBS-10L	\$549	25%
<b>OLYMPIC LIFTING PLATFORMS</b>					
4'x8' Olympic Platform w/logo	<a href="#">Power Lift Olympic Platform</a>	10664	OP48	\$2,429	25%
4'x8' Olympic Platform w/ extension & logo	<a href="#">Power Lift Olympic Platform</a>	10677	OP48I	\$3,149	25%
6'x8' Olympic Platform w/ logo	<a href="#">Power Lift Olympic Platform</a>	10661	OP68	\$2,859	25%
6'x8' Olympic Platform w/ extension & logo	<a href="#">Power Lift Olympic Platform</a>	10643B	OP68I	\$3,999	25%
8'x8' Olympic Platform w/ logo	<a href="#">Power Lift Olympic Platform</a>	10791	OP88	\$2,999	25%
8'x8' Olympic Platform w/ extension & logo	<a href="#">Power Lift Olympic Platform</a>	10749	OP88I	\$4,149	25%
Spotter Blocks		40117B	SP-BLOCK	\$119	25%
Platform Ramp	<a href="#">Power Lift Platform Ramp</a>	10036	PR	\$169	25%
<b>WOOD INLAYS</b>					
6'x3'6" 1" Thick Floor Inlay	<a href="#">Power Lift Inlaid Platform</a>	10826	OPUT-6	\$1,569	25%
6'x3'6" 1" Thick Floor Inlay w/ insert	<a href="#">Power Lift Inlaid Platform</a>		OPUT-6I	\$2,569	25%
8'x3'6" 1" Thick Floor Inlay	<a href="#">Power Lift Inlaid Platform</a>		OPUT-8	\$1,719	25%
8'x3'6" 1" Thick Floor Inlay w/ insert	<a href="#">Power Lift Inlaid Platform</a>		OPUT-8I	\$2,719	25%
<b>OAK PLYOMETRIC BOXES</b>					
6" Oak Plyo Box	<a href="#">Power Lift Oak Plyometric Boxes</a>	10850	OPB-6	\$229	25%
12" Oak Plyo Box	<a href="#">Power Lift Oak Plyometric Boxes</a>	10852	OPB-12	\$269	25%
18" Oak Plyo Box	<a href="#">Power Lift Oak Plyometric Boxes</a>	10853	OPB-18	\$289	25%
24" Oak Plyo Box	<a href="#">Power Lift Oak Plyometric Boxes</a>	10854	OPB-24	\$319	25%
30" Oak Plyo Box	<a href="#">Power Lift Oak Plyometric Boxes</a>	10855	OPB-30	\$359	25%
Adjustable Wood Plyometric Box 31"-48"	<a href="#">Power Lift Adjustable Plyometric Box</a>	44000A	APB	\$1,429	25%
Adjustable Wood Plyometric Box 21 1/2"-31 1/2"	<a href="#">Power Lift Adjustable Plyometric Box</a>		APB-SM	\$1,429	25%
Adjustable Wood Plyometric Box 36"-60"	<a href="#">Power Lift Adjustable Plyometric Box</a>		APB-XL	\$1,569	25%
<b>FOAM PLYOMETRIC BOXES-Black</b>					
3" Foam Plyo Box	<a href="#">Power Lift Foam Plyometric Boxes</a>	53014	FPB-3	\$329	26%



		Part Number	Product Code	MSRP	Discount %
6" Foam Plyo Box	<a href="#">Power Lift Foam Plyometric Boxes</a>	53015	FPB-6	\$559	25%
12" Foam Plyo Box	<a href="#">Power Lift Foam Plyometric Boxes</a>	53016	FPB-12	\$729	25%
18" Foam Plyo Box	<a href="#">Power Lift Foam Plyometric Boxes</a>	53017	FPB-18	\$969	25%
24" Foam Plyo Box	<a href="#">Power Lift Foam Plyometric Boxes</a>	53018	FPB-24	\$1,249	25%
Full Set - 1-3", 6", 12", 18", 24"	<a href="#">Power Lift Foam Plyometric Boxes</a>	53001	FPB-FSET	\$3,569	25%
<b>TECHNIQUE BOXES</b>					
3" Oak Technique Box - Pair	<a href="#">Power Lift Oak Technique Box</a>	10857A	OTB3	\$529	25%
5" Oak Technique Box - Pair	<a href="#">Power Lift Oak Technique Box</a>	10858A	OTB5	\$569	25%
7" Oak Technique Box - Pair	<a href="#">Power Lift Oak Technique Box</a>	10859A	OTB7	\$659	25%
Set of Oak Technique Boxes - Pair of 3, 5, 7	<a href="#">Power Lift Oak Technique Box</a>	12713A	OTBS	\$1,749	25%
Set of Steel Technique Boxes - pair of 3", 6", 12"	<a href="#">Power Lift Steel Technique Box Set</a>	20044C	STBS	\$3,429	25%
<b>JAMMER PLATFORMS</b>					
Jammer Platform w/Rubber Top	<a href="#">Power Lift Jammer Platform</a>	10864	GBJ-P	\$1,149	25%
Jammer Platform w/Oak Center and Logo	<a href="#">Power Lift Jammer Platform</a>	10863	GBJ-PO-L	\$2,149	25%
<b>POWER LIFT - Specialty Bars</b>					
Power Lift 2 3/8" Thick Bar	<a href="#">Power Lift Thick Bars</a>	47520A	MTB 2-3/8	\$229	25%
Power Lift 2" Thick Bar	<a href="#">Power Lift Thick Bars</a>	47510A	MTB 2	\$159	25%
Power Lift 3" Thick Bar	<a href="#">Power Lift Thick Bars</a>	47570A	MTB 3	\$269	25%
Power Lift 4' Beginners Log	<a href="#">Power Lift Steel Log</a>	47530A	MBL-4	\$519	25%
Power Lift 4' Training Log	<a href="#">Power Lift Steel Log</a>	47540A	MTL-4	\$689	25%
Power Lift 6' Competition Log	<a href="#">Power Lift Steel Log</a>	47550A	MCL-6	\$769	25%
Power Lift Deadlift / Trap Bar	<a href="#">Power Lift Deadlift / Trap Bar</a>	47034A	MDLTB	\$829	25%
Power Lift Farmer's Walk Implements	<a href="#">Power Lift Farmer's Walk Implements</a>	47560A	MFWI	\$829	25%
Power Lift Safety Squat Bar - Short	<a href="#">Power Lift Safety Squat Bar</a>	47500A	MSSB-S	\$899	25%
Power Lift Sled	<a href="#">Power Lift Sled</a>	47575A	MSLED	\$219	25%
<b>THICK HANDLE PULLEY ATTACH</b>					
Thick Grip D Handle	Thick Grip D Handle	62676	TGDH	\$119	25%
3.5" Sphere Pro Lat Pulldown Bar	3.5" Sphere Lat Pulldown Bar	62709P	TGSLPD	\$319	25%
2" Low Row Handle	2" Low Row Handle	62665BP	TGLRH	\$159	25%
2" Lat Pulldown Bar	2" Lat Pulldown Bar	62663P	TGLP-2	\$229	25%
1.5" Lat Pulldown Bar	1.5" Lat Pulldown Bar	62716P	TGLP-1.5	\$119	25%
3.5" Dog Bone Pulldown Bar	3.5" Dog Bone Pulldown Bar	62714P	TGDB	\$169	25%
<b>LB O-LINE PERFORMANCE</b>					



		Part Number	Product Code	MSRP	Discount %
LB Design Sled	<a href="#">LB Design Sled</a>	47085A	LBSLED	\$2,569	25%
LB Design Sled Additional Arms	LB Sled Additional Set of Arms	47176	LB-AA	\$319	25%
LB Big Baby Sled	<a href="#">LB Big Baby Sled</a>	47142B	LBBBSLED	\$1,029	25%
Additional Big Baby Arms	Big Baby Additional Arms	47167P	BBA	\$229	25%
The Big Bull	<a href="#">The Big Bull</a>	47188A	TBB	\$399	25%
LB Drive Sled	<a href="#">LB Low Drive Sled</a>	47181A	LBLDS	\$859	25%
<b>THE DIFFERENCE USA</b>					
The Difference Attachment	<a href="#">The Difference Attachment</a>		TDA	\$950	25%
<b>BARS, COLLARS, MISC.</b>					
Texas Power Bar Chrome Sleeves	Texas Power Bar		TPBC	\$350.00	20%
Texas Power Bar	<a href="#">Texas Power Bar</a>		TPB	\$295.00	20%
Barbell Jack	Power Lift Barbell Jack	40137A	BBJ		26%
<b>BARS, COLLARS, MISC.</b>					
Husker Lock Collars	<a href="#">Husker Power Lock Collar</a>		H-Lock	\$45.00	20%
The SoupBone	The SoupBone		TSB	\$249.00	22%
Lock Jaw Pro2 Collars	<a href="#">LockJaw Collars</a>		LJC-PRO2	\$45.00	20%
Lock Jaw Axle Collars -fits 1.9" diameter bars including speciality bars and Utility/Jammer Arm Attachments			LJC-AXLE	\$42.99	20%
Muscle Clamp Collars	<a href="#">Barbell Collars</a>		MC	\$35.00	20%
<b>Standard Frame Colors</b>	<b>Standard Upholstery Colors</b>				
White	Black				
Red	Red				
Black	Royal Blue				
Royal Blue	Slate				
Platinum	Hunter Green				
Yellow	Regimental Blue				
Ebony Chrome	New Burgundy				
Navy Blue	Concord				
Flat Black	Imperial Blue				
Orange	Custom Upholstery-\$45.00 per unit				
Custom Frame Color -\$90.00 per unit					
<i>*Prices do not include freight or installation</i>					
<i>**Prices subject to change without notice</i>					





July 1, 2021

**Via Electronic Mail**

Re: LETTER OF AUTHORITY – DISTRIBUTION OF TRX® PRODUCTS BY ENER  
WELLNESS AND WELLNESS SOLUTIONS, LLC

To Whom It May Concern:

This letter is to certify that EnerG Fitness and Wellness Solutions, LLC is an authorized distributor of TRX® products in Maryland, Virginia, Delaware, New Jersey and the District of Columbia.

Should you require any further information regarding this matter, please contact the undersigned.

Thank you for your consideration in this matter.

Sincerely,












A handwritten signature in black ink, appearing to read 'MZ', is written over a horizontal line.

Michael Zuercher  
General Counsel  
Fitness Anywhere LLC dba TRX Training  
Email: [mzuercher@trxtraining.com](mailto:mzuercher@trxtraining.com)

TRX-JMU-VASCUPP CONTRACT PRICING			
S FRAMES, RIP TRAINERS & ANCHORING			
SKU	Products	MSRP	% Discount
TRX® Suspension Training® Solutions			
TRXCLUB4	Commercial Suspension Trainer v.4 (rubber handles, locking carabiner, velcro foot cradles)	\$209.95	15%
TRXPRO4	Pro Suspension Trainer 4, Single Unit	\$249.95	15%
TRXHOME	Home Kit (Retail Package). Includes: Foam-Handled Suspension Trainer, Door Anchor,	\$179.95	15%
FTKMG3	TRX FORCE Kit: Tactical	\$249.95	15%
TRXDUO-SHORT	TRX DUO SHORT (8-10' Anchor Points)	\$149.95	15%
TRXDUO-LONG	TRX DUO LONG (10-12' Anchor Points)	\$159.95	15%
TRXGO	TRX Go	\$129.95	15%
TRX® Rip Training® Products			
TRXRIP-PACK	Rip Trainer (Retail Packaging)	\$189.95	15%
TRXRIP-LTCORDA	Rip Cord - Light Resistance	\$18.95	15%
TRXRIP-MDCORDA	Rip Cord - Medium Resistance	\$20.95	15%
TRXRIP-HVCORDA	Rip Cord - Heavy Resistance	\$22.95	15%
TRXRIP-EXHVCORDA	Rip Cord - Extra Heavy Resistance	\$26.95	15%
TRXRIP-EXEXHVCORDA	Rip Cord - Extra, Extra Heavy Resistance	\$26.95	15%
TRXRIP-GRPSTAND3	Rip Group Training Station. Holds up to 10-TRX Rip Trainers (Rip Trainers not included)	\$1,795.95	15%
TRXRIP-GBUND	Rip Group Training Bundle. Includes: Group Training Station, 10-TRX Rip Trainers & Banner	\$3,699.95	15%
Multimounts			
MMOUNT-MMTZ-2KIT-I	7 ft Multi-Mount (3-4 users)	\$699.95	15%
MMOUNT-MMTZ-3KIT-I	14 ft Multi-Mount (5-6 users)	\$1,129.95	15%
MMOUNT-MMTZ-4KIT-I	21 ft Multi-Mount (7-8 users)	\$1,549.95	15%
MMOUNT-MMTZ-5KIT-I	28ft Mutli-Mount (8-10 users)	\$1,959.95	15%
MMOUNT-TTZ-I	Anchor - TRX® Multimount (Single Wall Bracket) with Mounting Hardware	\$300.00	15%
S-Frames (standard)			
SFRAME-STD-5-I-SG	5ft S-Frame (no dip/hammer)	\$2,699.95	15%
SFRAME-STD-10-I-SG	10ft S-Frame w/ Dip/Hammer/Banner	\$3,249.95	15%
SFRAME-STD-15-I-SG	15ft S-Frame w/ Dip/Hammer/Banner	\$3,949.95	15%
SFRAME-STD-20-I-SG	20ft S-Frame w/ Dip/Hammer/Banner	\$4,649.95	15%
SFRAME-STD-25-I-SG	25ft S-Frame w/ Dip/Hammer/Banner	\$5,349.95	15%
SFRAME-STD-30-I-SG	30ft S-Frame w/ Dip/Hammer/Banner	\$6,049.95	15%
S-Frames (elevated)			
SFRAME-ELV-5-I	5ft Elevated S-Frame (no dip/hammer)	\$2,899.95	20%
SFRAME-ELV-10-I	10ft Elevated S-Frame w/ Dip/Hammer/Monkey/Banner	\$3,599.95	20%
SFRAME-ELV-15-I	15ft Elevated S-Frame w/ Dip/Hammer/Monkey/Banner	\$4,299.95	20%
SFRAME-ELV-20-I	20ft Elevated S-Frame w/ Dip/Hammer/Monkey/Banner	\$4,999.95	20%
SFRAME-ELV-25-I	25ft Elevated S-Frame w/ Dip/Hammer/Monkey/Banner	\$5,599.95	20%
SFRAME-ELV-30-I	30ft Elevated S-Frame w/ Dip/Hammer/Monkey/Banner	\$6,399.95	20%
X-Mounts			
TRXXMOUNT3	TRX X-Mount	\$39.95	15%
XMOUNTLS2	Lag Shields for X-Mounts	\$7.95	15%
RIP			
TRXRIP-GRPSTAND3	Rip Group Training Station	\$1,795.95	15%
Hardware & Pieces			
MMTMB-TTZ	TTZ Monkey Bars	\$300.00	15%
MMXBAR-TTZ-I	Anchor - TRX® Multimount - Crossbar	\$100.00	15%
MMXBARJP-I	Anchor - TRX® Multimount - Junction Piece	14.95	15%
SFCSTR-I	TTZ Castors Individual unit	\$199.95	15%
SFCSTRKIT-I	TTZ Castors set of 4	\$799.95	15%
SFDIP-ELV-R-SG	Dip Bars Elevated Frame	\$250	15%
SFDIP-S-R-SG	Dip Bars Standard Frame	\$250	15%
SFHMR-R-SG	TTZ Hammerbars	\$250	15%
SFTRUS-S-I	5ft Standard Truss (specs = 4'6")	\$700	15%
SFTRUS-ELV-I	5ft Truss Elevated with Monkey Bars (sepcs = 4'6")	\$700	15%

TRX-JMU VASCUPP Contract Pricing					
TRX STUDIO LINE					
SL-3	Description	Extended Description	Misc Information	MSRP	% Discount
Storage Bay Kits					
SL-1STORBAY-BDL	Single Storage Bay			\$1,210.00	20%
SL-2STORBAY-BDL	Double Storage Bay			\$2,305.00	20%
SL-3STORBAY-BDL	Triple Storage Bay			\$3,400.00	20%
SL-4STORBAY-BDL	Quad Storage Bay			\$4,495.00	20%
		If creating anything larger than a Quad Storage Bay, please add one additional Storage Bay as needed			
SL-ADDSTORBAY-BDL	Add on Storage Bay			\$1,095.00	20%
Strength Bay Kits					
SL-STRENGTH BAY-BASE	Single Strength Bay	Freestanding Frame-Black Only		\$5,805.00	20%
SL-STRENGTH BAY-AO	Add on Storage Bay	Converts Studio to Strength Bay-Black Only		\$1,575.00	20%
SL-PLATESTORAGE-35		Plate loaded Front Storage-Black Only		\$225.95	20%
Suspension Bay Kits					
SL-1SUSBAY-BDL	Single Suspension Bay	2 ST Anchor Points and can fit 3 shelves		\$2,210.00	20%
SL-2SUSBAY-BDL	Double Suspension Bay	3 ST Anchor Points and can fit 6 shelves		\$3,705.00	20%
		4 ST Anchor Points and can fit 9 total storage shelves			
SL-3SUSBAY-BDL	Triple Suspension Bay	5 ST Anchor Points and can fit 12 total storage shelves		\$5,200.00	20%
SL-4SUSBAY-BDL	Quad Suspension Bay	If creating anything larger than a Quad Suspension Bay, please add one additional Suspension Bay as needed. One extra ST anchor point per added bay. Each bay can store 3 standard shelves		\$6,695.00	20%
SL-ADDSUSBAY-BDL	Add on Suspension Bay	Sku needs to be added for any bridge that ALSO includes additional Bays. Please be sure to pick the correct side.		\$1,495.00	20%
SL28-LHMBAR	Bridge to Bay connector (Left Side Bay)	Sku needs to be added for any bridge that ALSO includes additional Bays. Please be sure to pick the correct side.		\$0.00	N/A
SL29-RHMBAR	Bridge to Bay connector (Right Side Bay)			\$0.00	N/A
Bridge Kits					
SL-14BRIDGE-BDL	14ft Bridge	2 ST's per side (4 total)		\$5,995.00	N/A
SL-21BRIDGE-BDL	21ft Bridge	4 ST's per side (8 total)		\$7,495.00	N/A
SL-28BRIDGE-BDL	28ft Bridge	6 ST's per side (12 total)		\$8,995.00	N/A
SL-DBL14BRIDGE-BDL	14ft Double Bridge	2 ST's per side (4 total)		\$9,495.00	N/A
SL-DBL21BRIDGE-BDL	21ft Double Bridge	4 ST's per side (8 total)		\$11,795.00	N/A
SL-DBL28BRIDGE-BDL	28ft Double Bridge	6 ST's per side (12 total)		\$14,395.00	N/A
**To add on Suspension Bays to Bridges, simply use SL-ADDSUSBAY-BDL for each additional Bay you'd like to add					
	14ft Bridge - Elevated	2 ST's per side (4 total)	14ft Bridge - Elevated	\$6,990	N/A
	21ft Bridge - Elevated	4 ST's per side (8 total)	21ft Bridge - Elevated	\$8,490	N/A
	28ft Bridge - Elevated	6 ST's per side (12 total)	28ft Bridge - Elevated	\$9,990	N/A
	14ft Double Bridge - Elevated	2 ST's per side (4 total)	14ft Double Bridge - Elevated	\$10,990	N/A
	21ft Double Bridge - Elevated	4 ST's per side (8 total)	21ft Double Bridge - Elevated	\$13,290	N/A
	28ft Double Bridge - Elevated	6 ST's per side (12 total)	28ft Double Bridge - Elevated	\$15,890	N/A
Corner and T-Unit Kits					
SL-CORNER-BDL	Corner Unit	2 ST anchor points and 2 bays (plus storage between bays)		\$3,905.00	N/A
SL-TBAY-BDL	T-Unit	4 ST anchor points (up to 6).		\$2,995.00	N/A
Misc					
SL10-MONKEYBAR	Monkey Bar Kit			\$99.00	20%
SL16-STNDSHELF	Standard shelf - 14" deep, 1.5' off the wall (holds up to 640 lbs)	Med balls, free weight, rollers, KBs, Slam Balls, etc	12-14 KBs (depending on size), 4 10in Med Balls or Slam Balls, 3 14in Med Balls	\$295.00	20%
SL17-BALLSHELF	Stability Ball Shelf	Stability balls (55cm and 65cm)		\$249.00	20%
SL19-STRAPRAILS	Strap Hanger Rails	Designed to hold ST's but doubles as a Stability Ball rack		\$245.00	20%
SL20-MATHOLDER	Mat Holder	holds 10 TRX mats		\$95.00	20%
SL21-TBAYFOOT	TRX Studio Line T-Bay Foot Kit	For T Bay Unit Only (already included in the T-Unit Kit.. do not double add)		\$95.00	20%
SL-ADDTBAY-BRIDGE-BDL	Bridge T Arms Kit	Create a T unit off the back of any bridge *do not double for double bridge	* Double bridges will need to add an additional T Bay arm and monkey bar	\$895.00	20%
SL23-BRDGSIDEPULL	Bridge Pull up side rail			\$125.00	20%
SL24-DIPSTATION	Dip station	Includes both the step up and dip stations		\$695.00	20%
SL25-BAYPULLUP	Bay single bar pull up			\$95.00	20%
SL27-DRAWER	Drawer assembly		Pending approval; sku update to follow	\$349.00	20%
SL30-MIDHOOK	Bridge Universal Anchor point	Add on anchor point--no extender		\$79.00	20%
SL31-WALLMOUNT	Wall Brackets for Bay Installations into walls (not floors)	Each kit/set includes 2 brackets, which is the amount required for each vertical post.	Each post needs one set. For example, a triple bay would need 4 of this sku	\$29.95	20%
SL-BAYTVSPPT	Bay TV support	Recommend - Rocketfish™ - Tilting TV Wall Mount for Most 32"-70" TVs - Black	Pending approval; sku update to follow	\$195.00	20%
SL-BRDGTVSPPT	Bridge TV support	Recommend - Rocketfish™ - Tilting TV Wall Mount for Most 32"-70" TVs - Black	Pending approval; sku update to follow	\$125.00	20%
Branding and Programming (Magnets)- (One Per Bay- No Charge)					
SL-MAG-BAYTTZ	TRX Studio Bay Magnet "TTZ"	Standard TRX Training Zone Magnet for Bay		\$0.00	N/A
	TRX Studio Bay Magnet "Functional Training"	Programming magnet - Functional training exercises		\$0.00	N/A
SL-MAG-BAYFT				\$0.00	N/A
SL-MAG-BAYCORE	TRX Studio Bay Magnet "Core"	Programming magnet - TRX core exercises	**These come at no charge and are included when purchasing Studio Line, but only specific to what is being purchased. For example, a Triple Suspension Bay will receive 3 magnets.	\$0.00	N/A
	TRX Studio Bay Magnet "Upper Body"	Programming magnet - TRX upper body exercises		\$0.00	N/A
SL-MAG-BAYUB				\$0.00	N/A
	TRX Studio Bay Magnet "Lower Body"	Programming magnet - TRX lower body exercises		\$0.00	N/A
SL-MAG-BAYLB				\$0.00	N/A
SL-MAG-BAYMOB	TRX Studio Bay Magnet "Mobility"	Programming magnet - TRX mobility exercises	Anything in addition is \$99. **These need to be added manually to each order.	\$0.00	N/A
		Standard TRX Training Zone Magnet for Corner unit		\$0.00	N/A
SL-MAG-CRNRTTZ	TRX Studio Corner Magnet "TTZ"			\$0.00	N/A
	TRX Studio Bridge Magnet "TRX MYBYM"				
SL-MAG-MYBYM		Standard TRX MYBYM Magnet for Bridges		\$0.00	N/A



Accessories					
SKU	Product	Product Image		MSRP	% Discount
EXMDBL-10-4	Med Ball 10in Ball 4lb			\$49.95	25%
EXMDBL-10-6	Med Ball 10in Ball 6lb			\$54.95	25%
EXMDBL-10-8	Med Ball 10in Ball 8lb			\$59.95	25%
EXMDBL-10-10	Med Ball 10in Ball 10lb			\$64.95	25%
EXMDBL-10-12	Med Ball 10in Ball 12lb			\$69.95	25%
EXMDBL-14-4	Med Ball 14in Ball 4lb			\$72.95	25%
EXMDBL-14-6	Med Ball 14in Ball 6lb			\$77.95	25%
EXMDBL-14-8	Med Ball 14in Ball 8lb			\$82.95	25%
EXMDBL-14-10	Med Ball 14in Ball 10lb			\$87.95	25%
EXMDBL-14-12	Med Ball 14in Ball 12lb			\$92.95	25%
EXMDBL-14-14	Med Ball 14in Ball 14lb			\$97.95	25%
EXMDBL-14-16	Med Ball 14in Ball 16lb			\$102.95	25%
EXMDBL-14-18	Med Ball 14in Ball 18lb			\$108.95	25%
EXMDBL-14-20	Med Ball 14in Ball 20lb			\$112.95	25%
EXSLBL-6	SlamBall 6lb			\$24.95	25%
EXSLBL-8	SlamBall 8lb			\$26.95	25%
EXSLBL-10	SlamBall 10lb			\$29.95	25%
EXSLBL-15	SlamBall 15lb			\$34.95	25%
EXSLBL-20	SlamBall 20lb			\$39.95	25%
EXSLBL-25	SlamBall 25lb			\$44.95	25%
EXSLBL-30	SlamBall 30lb			\$54.95	25%
EXSLBL-40	SlamBall 40lb			\$64.95	25%
EXSLBL-50	SlamBall 50lb			\$79.95	25%
EXKTBL-4	Gravity Cast KB 4kg			\$24.95	25%
EXKTBL-6	Gravity Cast KB 6kg			\$31.95	25%
EXKTBL-8	Gravity Cast KB 8kg			\$39.99	25%
EXKTBL-12	Gravity Cast KB 12kg			\$51.95	25%
EXKTBL-16	Gravity Cast KB 16kg			\$65.95	25%
EXKTBL-20	Gravity Cast KB 20kg			\$79.95	25%
EXKTBL-24	Gravity Cast KB 24kg			\$94.95	25%
EXKTBL-28	Gravity Cast KB 28kg			\$101.95	25%
EXKTBL-32	Gravity Cast KB 32kg			\$115.95	25%
EXKTBL-36	Gravity Cast KB 36kg			\$131.95	25%
EXKTBL-40	Gravity Cast KB 40kg			\$141.95	25%
EXROPE-30	Conditioning Rope 1.5" X 30' (8kg)			\$119.00	25%
EXROPE-50	Conditioning Rope 1.5" X 50' (13kg)			\$175.00	25%
					25%
EXMAT	Foam Mat 2' W x 4' L X 0.5" thick			\$24.95	25%
TRMAT	Suspension Training Mat (2'Wx6'x0.5" thick)			\$40.50	25%
EXPYBX-6	Soft Plyo Boxes 6"			\$149.00	25%
EXPYBX-12	Soft Plyo Boxes 12"			\$249.00	25%
EXPYBX-18	Soft Plyo Boxes 18"			\$349.00	25%
EXPYBX-24	Soft Plyo Boxes 24"			\$429.00	25%
	Soft Plyo Boxes All Skus			\$1,176.00	25%
EXSTBD-XXLT	Strength Bands XX-Light (0.5)			\$13.95	25%
EXSTBD-XLT	Strength Bands X-Light (0.8)			\$20.95	25%
EXSTBD-LGT	Strength Bands Light (1.15)			\$28.95	25%
EXSTBD-MED	Strength Bands Medium (1.75)			\$33.95	25%
EXSTBD-HVY	Strength Bands Heavy (2.5)			\$40.95	25%
EXMNBD-12-XLT	Mini Bands 12" X-Light			\$3.00	25%
EXMNBD-12-LGT	Mini Bands 12" Light			\$3.25	25%
EXMNBD-12-MED	Mini Bands 12" Medium			\$3.50	25%
EXMNBD-12-HVY	Mini Bands 12" Heavy			\$3.75	25%
	Mini Band Set (all 4)			\$13.50	25%
EXFMRL-18	Foam Roller- 18"			\$15.95	25%
EXFMRL-36	Foam Roller- 36"			\$23.95	25%
EXSTBL-55	Stability Ball - 55 cm			\$27.99	25%
EXSTBL-65	Stability Ball - 65 cm			\$31.99	25%

TRX Branded SKU	Product Name	MSRP	% DISCOUNT
EXJUMP	TRX XD Speed Revolver Jump Rope	\$14.99	20%
EXABWL	TRX XD AbCycle	\$69.99	20%
KVABGL	TRX XD Kevlar® Ab Glider	\$35.99	20%
EXLDDR	TRX XD Agility Ladder	\$49.99	20%
EXABSL	TRX XD Kevlar® Ab Slings	\$79.99	20%
KVCORD : KVCORD-HH-LGT	TRX XD Kevlar® Cover Cords Light	\$19.99	20%
KVCORD:HH-MED	Medium	\$21.99	20%
KVCORD: HH-HVY	Heavy	\$23.99	20%
KVCORD : KVCORD-HC-LGT	TRX XD Kevlar® Covered Cords w/ Carabiner Light	\$19.99	20%
KVCORD : KVCORD-HC-MED	Medium	\$20.99	20%
KVCORD : KVCORD-HC-HVY	Heavy	\$21.99	20%
EXCLAY	TRX XD Claymore	\$39.99	20%
EXBRBL : EXBRBL-M-20	TRX XD Men's Olympic Bar (20 kg)	\$449.99	20%
EXBRBL : EXBRBL-W-15	TRX XD Women's Olympic Bar (15 kg)	\$409.99	20%
KVMDBL-10-04	TRX XD Kevlar® 10" Med Ball 4LBS.	\$89.99	20%
KVMDBL-10-06	6LBS.	\$94.99	20%
KVMDBL-10-08	8LBS.	\$99.99	20%
KVMDBL-10-10	10LBS.	\$104.99	20%
KVMDBL-10-12	12LBS.	\$109.99	20%
KVMDBL-10-14	14LBS.	\$114.99	20%
KVMDBL-10-16	16LBS.	\$119.99	20%
KVMDBL-10-18	18LBS.	\$124.99	20%
KVMDBL-10-20	20LBS.	\$134.99	20%
KVMDBL-14-4	TRX XD Kevlar® 14" Med Ball 4LBS.	\$114.99	20%
KVMDBL-14-6	6LBS.	\$124.99	20%
KVMDBL-14-8	8LBS.	\$129.99	20%
KVMDBL-14-10	10LBS.	\$134.99	20%
KVMDBL-14-12	12LBS.	\$139.99	20%
KVMDBL-14-14	14LBS.	\$144.99	20%
KVMDBL-14-16	16LBS.	\$146.99	20%
KVMDBL-14-20	20LBS.	\$164.99	20%
KVMDBL-14-25	25LBS.	\$172.99	20%
KVMDBL-14-30	30LBS.	\$199.99	20%
KVMDBL-14-35	35LBS.	\$201.99	20%
KVMDBL-14-40	40LBS.	\$206.99	20%
KVMDBL-14-45	45LBS.	\$212.99	20%
KVMDBL-14-50	50LBS.	\$218.99	20%



KVMDBL-18-40	TRX XD Kevlar® 18" Med Ball 40LBS.	\$252.99	20%
KVMDBL-18-60	60LBS.	\$275.99	20%
KVMDBL-18-80	80LBS.	\$299.99	20%
KVMDBL-18-100	100LBS.	\$344.99	20%
KVRBMB-4	TRX XD Kevlar® Rubber Medicine Ball 4LBS.	\$25.99	20%
KVRBMB-6	6LBS.	\$29.99	20%
KVRBMB-8	8LBS.	\$39.99	20%
KVRBMB-10	10LBS.	\$49.95	20%
KVRBMB-12	12LBS.	\$59.95	20%
KVRBMB-15	15LBS.	\$69.95	20%
KVRBMB-20	20LBS.	\$99.95	20%
KVRBMB-25	25LBS.	\$109.95	20%
KVRBMB-30	30LBS.	\$119.95	20%
KVDISC-5	TRX XD Kevlar® Sand Disc 5LBS.	\$34.99	20%
KVDISC-10	10LBS.	\$44.99	20%
KVDISC-15	15LBS.	\$54.99	20%
KVDISC-20	20LBS.	\$69.99	20%
KVDISC-25	25LBS.	\$79.99	20%
KVDISC-30	30LBS.	\$84.99	20%
KVDISC-35	35LBS.	\$94.99	20%
KVDISC-40	40LBS.	\$104.99	20%
KVDISC-45	45LBS.	\$114.95	20%
KVDISC-50	50LBS.	\$119.99	20%
KVSDGP-5	TRX XD Kevlar® Sand Disc with Grips 5LBS.	\$54.99	20%
KVSDGP-10	10LBS.	\$69.95	20%
KVSDGP-15	15LBS.	\$89.99	20%
KVSDGP-20	20LBS.	\$103.99	20%
KVSDGP-25	25.LBS	\$114.99	20%
KVSDGP-30	30.LBS	\$132.99	20%
KVSDGP-35	35.LBS	\$137.99	20%
KVSDGP-40	40.LBS	\$149.99	20%
KVSDGP-45	45.LBS	\$160.99	20%
KVSDGP-50	50.LBS	\$172.99	20%
KVSDGP-75	75.LBS	\$252.99	20%
KVSDGP-100	100.LBS	\$287.99	20%
KVTIRE-100	TRX XD Kevlar® Foam Tire-100LBS-BLACK	\$1,399.99	20%
KVTIRE-150	150LBS. BLACK	\$1,699.99	20%
KVTIRE-200	200LBS. BLACK	\$1,999.99	20%
KVTIRE-250	250LBS. BLACK	\$2,259.99	20%
KVTIRE-300	300LBS. BLACK	\$2,699.99	20%
KVTIRE-350	350LBS. BLACK	\$2,999.99	20%
KVSBAG-10	TRX XD Kevlar® Power Bag 10LBS.	\$149.99	20%

KVSBAG-15	15LBS.	\$154.99	20%
KVSBAG-20	20LBS.	\$159.99	20%
KVSBAG-25	25LBS.	\$164.99	20%
KVSBAG-30	30LBS.	\$169.99	20%
KVSBAG-35	35LBS.	\$174.99	20%
KVSBAG-40	40LBS.	\$179.99	20%
KVSBAG-45	45LBS.	\$184.99	20%
KVSBAG-50	50LBS.	\$189.99	20%
KVSBAG-60	60LBS.	\$199.99	20%
KVSBAG : KVSBAG-15	TRX XD Kevlar® Slug Sandbag 50lbs	\$149.95	20%
KVSBAG : KVSBAG-20	75lbs	\$160.95	20%
KVSBAG : KVSBAG-25	100lbs	\$172.95	20%
KVSBAG : KVSBAG-30	150lbs	\$206.95	20%
EXDBBL-2.5	TRX Rubber Hex 2.5lbs- Single	\$6.99	20%
EXDBBL-5	TRX Rubber Hex 5lbs- Single	\$9.99	20%
EXDBBL-10	TRX Rubber Hex 10lbs- Single	\$19.99	20%
EXDBBL-15	TRX Rubber Hex 15lbs- Single	\$28.99	20%
EXDBBL-20	TRX Rubber Hex 20lbs- Single	\$39.95	20%
EXDBBL-25	TRX Rubber Hex 25lbs- Single	\$48.95	20%
EXDBBL-30	TRX Rubber Hex 30lbs- Single	\$57.95	20%
EXDBBL-35	TRX Rubber Hex 35lbs- Single	\$67.95	20%
EXDBBL-40	TRX Rubber Hex 40lbs- Single	\$77.95	20%
EXDBBL-45	TRX Rubber Hex 45lbs- Single	\$87.95	20%
EXDBBL-50	TRX Rubber Hex 50lbs- Single	\$95.95	20%
KVBUMP : KVBUMP-10	TRX XD Kevlar® Urethane Bumper Plates (Per Pair) Black	\$199.99	20%
KVBUMP : KVBUMP-25	Green	\$289.99	20%
KVBUMP : KVBUMP-35	Yellow	\$299.99	20%
KVBUMP : KVBUMP-25	Blue	\$349.99	20%
KVCPLT : KVCPLT-1.25	TRX XD Kevlar® Change Plates (Per Pair) White	\$27.99	20%
KVCPLT : KVCPLT-2.5	Green	\$39.95	20%
KVCPLT : KVCPLT-5	Blue	\$69.95	20%
KVCPLT : KVCPLT-10	White	\$129.95	20%
KVBELT : KVBELT-10	TRX XD Kevlar® Weight Belt (10lbs)	\$149.99	20%
KVVEST : KVVEST-20	TRX XD Kevlar® Weight Vest 20lbs.	\$219.95	20%
KVVEST : KVVEST-40	40lbs.	\$269.95	20%

Product SKU	Product Description	MSRP	% Discount
STC	Suspension Training Course	\$295	N/A
TRXEDUGC	Education Gift Card	\$295	N/A
GTC	Group Training Course	\$295	N/A
FTC	Functional Training Course	\$295	N/A
SMSTC	Sports Medicine Suspension Training Course	\$295	N/A
RTC	Rip Training Course	\$295	N/A
AGTC	Advanced Group Training Course	\$845	N/A
TRXEDUGC-AGTC	Education Gift Card, black, good for 1AGTC Education Course	\$845	N/A
STC-D	Distributor Exclusive STC	\$5,900	10%
GSTC-D	Distributor Exclusive GSTC	\$5,900	10%
SMSTC-D	Distributor Exclusive SMSTC	\$7,000	10%
GRTC-D	Distributor Exclusive GRTC	\$5,900	10%
RTC-D	Distributor Exclusive RTC	\$5,900	10%
STC-EX	Exclusive STC	\$5,900	10%
STC-EX-15	Exclusive STC (15 people max)	\$4,425	10%
STC-EX-10	Exclusive STC (10 people max)	\$2,950	10%
GSTC-EX	Exclusive GSTC	\$5,900	10%
SMSTC-EX	Exclusive SMSTC	\$7,000	10%
SMSTC-EX-15	Exclusive SMSTC (15 people max)	\$4,425	10%
SMSTC-EX-10	Exclusive SMSTC (10 people max)	\$2,950	10%
RTC-EX	Exclusive RTC	\$5,000	10%
RTC-EX-15	Exclusive RTC (15 people max)	\$3,750	10%
RTC-EX-10	Exclusive RTC (10 people max)	\$2,500	10%
GRTC-EX	Exclusive GRTC	\$5,900	10%
GRTC-EX-15	Exclusive GRTC (15 people max)	\$3,750	10%
GRTC-EX-10	Exclusive GRTC (10 people max)	\$2,500	10%
FTC-EX	Exclusive FTC	\$5,900	10%
FTC-EX-15	Exclusive FTC (15 people max)	\$4,425	10%
FTC-EX-10	Exclusive FTC (10 people max)	\$2,950	10%
GTC-EX	Exclusive GTC	\$5,900	10%
GTC-EX-15	Exclusive GTC (15 people max)	\$4,425	10%
GTC-EX-10	Exclusive GTC (10 people max)	\$2,950	10%
AGTC-EX	Exclusive AGTC	\$8,450	10%
DIGEDU-TB	TRX® Trainer Basics Digital Course	89.95	N/A
DIGEDU-YOGA	TRX for Yoga	\$119.95	N/A





July 2, 2021

To whom it may concern;

This letter is to verify enerG fitness & wellness solutions LLC dba enerG wellness is an authorized dealer of Ecore Athletic products.

We appreciate your interest in Ecore products and if there are any questions, please do not hesitate to contact us.

Sincerely,  
Michelle Mitchell  
Ecore

**ECORE ATHLETIC-enerG-JMU/VASCUPP Price list**  
**Updated 07/19/21**

Pricing does NOT include FREIGHT, DELIVERY & INSTALLATION

	8mm Basic Rolls	List Price-Sq.Ft.	Discount	Price UOM
RBRL1-000001	Roll - Rubber - L1, Everlast EL00 100% Basic Black 8mm x 48in	\$ 2.58	25%	sf
RBRL1-000002	Roll - Rubber - L1, Everlast EL01 10% Buff Blue 8mm x 48in	\$ 2.58	25%	sf
RBRL1-000003	Roll - Rubber - L1, Everlast EL02 10% Grippin Gray 8mm x 48in	\$ 2.58	25%	sf
RBRL1-000005	Roll - Rubber - L1, Everlast EL05 10% Rippin Red 8mm x 48in	\$ 2.58	25%	sf
RBRL1-000004	Roll - Rubber - L1, Everlast EL04 10% Buff Blue/Gray 8mm x 48in	\$ 2.78	25%	sf
RBRL1-000006	Roll - Rubber - L1, Everlast EL06 10% Rippin Red/Gray 8mm x 48in	\$ 2.78	25%	sf
RBRL1-000007	Roll - Rubber - L1, Everlast EL07 10% Yellow Surge 8mm x 48in	\$ 2.78	25%	sf
RBRL1-000008	Roll - Rubber - L1, Everlast EL09 10% Pumpin Purple 8mm x 48in	\$ 2.78	25%	sf
RBRL1-001205	Roll - Rubber - L1, Everlast EL32B Green Tea 3, 8mm x 48in	\$ 2.78	25%	sf
RBRL1-000022	Roll - Rubber - L1, Everlast EL45 20% Buff Blue 8mm x 48in	\$ 3.08	25%	sf
RBRL1-000023	Roll - Rubber - L1, Everlast EL46 20% Grippin Gray 8mm x 48in	\$ 3.08	25%	sf
RBRL1-000024	Roll - Rubber - L1, Everlast EL47 20% Rippin Red 8mm x 48in	\$ 3.08	25%	sf
RBRL1-000998	Roll - Rubber - L1, Everlast EL97A Whey Protein 2, 8mm x 48in	\$ 3.08	25%	sf
RBRL1-001203	Roll - Rubber - L1, Everlast EL100B Wildcats 3, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001210	Roll - Rubber - L1, Everlast EL101 Vikings, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001208	Roll - Rubber - L1, Everlast EL102 Lions, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001206	Roll - Rubber - L1, Everlast EL103 Blue Jays, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001209	Roll - Rubber - L1, Everlast EL104 Cardinals, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001010	Roll - Rubber - L1, Everlast EL106 Tigers 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001204	Roll - Rubber - L1, Everlast EL107B Gators 3, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001207	Roll - Rubber - L1, Everlast EL503 Raiders, 8mm x 48in	\$ 3.50	25%	sf
RBRL1-001031	Roll - Rubber - L1, EL15A Steel Appeal 2 8mm x 48in	\$ 6.83	25%	sf
RBRL1-001034	Roll - Rubber - L1, Everlast EL43A Mocha Latte 2 8mm x 48in	\$ 6.83	25%	sf
RBRL1-001168	Roll - Rubber - L1, Everlast EL502 Dark Grey 8mm x 48in	\$ 6.83	25%	sf

The minimum order is 1 roll @ 25LF. Over the first 25LF, there is a minimum cut length of 15LF per roll.

Custom colors = 15-20 business day lead time from the time the order is entered into Epicor.

Custom colors require purchase of a full cylinder. Small Line Yield = 300 LF (+/- 6% manufacturing variance). Large Line Yield = 895 LF (+/- 6% manufacturing variance).

	8mm Basic QS Rolls	List Price	Discount	Price UOM
RBRL0-000001	Roll - Rubber - L0, Everlast QS EL00 100% Basic Black 8mm x 48in x 25LF	\$ 2.58	25%	sf
RBRL0-000002	Roll - Rubber - L0, Everlast QS EL00 100% Basic Black 8mm x 48in x 50LF	\$ 2.58	25%	sf
RBRL0-000007	Roll - Rubber - L0, Everlast QS EL01 10% Buff Blue 8mm x 48in x 25lf	\$ 2.58	25%	sf
RBRL0-000008	Roll - Rubber - L0, Everlast QS EL01 10% Buff Blue 8mm x 48in x 50lf	\$ 2.58	25%	sf
RBRL0-000003	Roll - Rubber - L0, Everlast QS EL02 10% Grippin Gray 8mm x 48in x 25lf	\$ 2.58	25%	sf
RBRL0-000004	Roll - Rubber - L0, Everlast QS EL02 10% Grippin Gray 8mm x 48in x 50lf	\$ 2.58	25%	sf
RBRL0-000013	Roll - Rubber - L0, Everlast QS EL04 10% Buff Blue/Gray 8mm x 48in x 25lf	\$ 2.78	25%	sf
RBRL0-000014	Roll - Rubber - L0, Everlast QS EL04 10% Buff Blue/Gray 8mm x 48in x 50lf	\$ 2.78	25%	sf
RBRL0-000005	Roll - Rubber - L0, Everlast QS EL05 10% Rippin Red 8mm x 48in x 25lf	\$ 2.58	25%	sf
RBRL0-000006	Roll - Rubber - L0, Everlast QS EL05 10% Rippin Red 8mm x 48in x 50lf	\$ 2.58	25%	sf



RBRL0-000058	Roll - Rubber - L0, Everlast QS EL43A Mocha Latte 2, 8mm x 48in x 25LF	\$ 6.83	25%	sf
RBRL0-000059	Roll - Rubber - L0, Everlast QS EL43A Mocha Latte 2, 8mm x 48in x 50LF	\$ 6.83	25%	sf
Quick Ship product available in 25LF and 50LF rolls. Orders received by 9 a.m. EST will ship same business day.				
Quick Ship orders requesting 15 or more rolls of a single color will not be considered quick ship and will ship within 5 business days.				
Quick Ship orders requesting palletization will not be considered quick ship and will ship within 2 business days.				
Stocked in the Corona, California and York, PA warehouses in 25LF and 50LF rolls.				
	8mm Basic Interlocking Tiles	List Price	Discount	Price UOM
ILT1-000098	Interlocking Tile - L1, Everlast QS, EL00 Basic Black, Center, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000310	Interlocking Tile - L1, Everlast QS, EL00 Basic Black, Corner, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000309	Interlocking Tile - L1, Everlast QS, EL00 Basic Black, Border, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000228	Interlocking Tile - L1, Everlast QS, EL02 10% Grippin Gray, Center 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000314	Interlocking Tile - L1, Everlast QS, EL02 10% Grippin Gray, Corner, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000313	Interlocking Tile - L1, Everlast QS, EL02 10% Grippin Gray, Border, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000152	Interlocking Tile - L1, Everlast QS, EL01 10% Buff Blue, Center, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000311	Interlocking Tile - L1, Everlast, QS, EL01 10% Buff Blue, Border, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000312	Interlocking Tile - L1, Everlast, QS, EL01 10% Buff Blue, Corner, 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000021	Interlocking Tile - L1, Everlast EL04 Buff Blue/Gray 8mm x 23in x 23in	\$ 3.86	25%	sf
ILT1-000053	Interlocking Tile - L1, Everlast EL05 Rippin Red 8mm x 23in x 23in	\$ 3.66	25%	sf
ILT1-000057	Interlocking Tile - L1, Everlast EL06 Rippin Red/Gray 8mm x 23in x 23in	\$ 3.86	25%	sf
ILT1-000056	Interlocking Tile - L1, Everlast EL07 Yellow Surge 8mm x 23in x 23in	\$ 3.86	25%	sf
ILT1-000055	Interlocking Tile - L1, Everlast EL09 Pumpin Purple 8mm x 23in x 23in	\$ 3.86	25%	sf
ILT1-000411	Interlocking Tile - L1, Everlast EL32B Green Tea 3, 8mm x 23in x 23in	\$ 3.86	25%	sf
ILT1-000058	Interlocking Tile - L1, Everlast EL45 20% Buff Blue 8mm x 23in x 23in	\$ 4.65	25%	sf
ILT1-000059	Interlocking Tile - L1, Everlast EL46 20% Grippin Gray 8mm x 23in x 23in	\$ 4.65	25%	sf
ILT1-000060	Interlocking Tile - L1, Everlast EL47 20% Rippin Red 8mm x 23in x 23in	\$ 4.65	25%	sf
ILT1-000288	Interlocking Tile - L1, Everlast EL97A Whey Protein 2, 8mm x 23in x 23in	\$ 4.65	25%	sf
ILT1-000414	Interlocking Tile - L1, Everlast EL100B Wildcats 3, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000419	Interlocking Tile - L1, Everlast EL101 Vikings, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000420	Interlocking Tile - L1, Everlast EL102 Lions, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000418	Interlocking Tile - L1, Everlast EL103 Blue Jays, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000422	Interlocking Tile - L1, Everlast EL104 Cardinals, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000409	Interlocking Tile - L1, Everlast EL106 Tigers 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000421	Interlocking Tile - L1, Everlast EL107B Gators 3, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000415	Interlocking Tile - L1, Everlast EL503 Raiders, 8mm x 23in x 23in	\$ 4.94	25%	sf
ILT1-000321	Interlocking Tile - L1, Everlast EL15A Steel Appeal 2, 8mm x 23in x 23in	\$ 8.72	25%	sf
ILT1-000324	Interlocking Tile - L1, Everlast EL43A Mocha Latte 2, 8mm x 23in x 23in	\$ 8.72	25%	sf
ILT1-000417	Interlocking Tile - L1, Everlast EL502 Dark Grey, 8mm x 23in x 23in	\$ 8.72	25%	sf
Tiles are custom and are not returnable.				
	6mm Basic Rolls	List Price	Discount	Price UOM
RBRL1-000400	Roll - Rubber - L1, Everlast EL00 100% Basic Black 6mm x 48in	\$ 2.44	25%	sf
RBRL1-000401	Roll - Rubber - L1, Everlast EL01 10% Buff Blue 6mm x 48in	\$ 2.44	25%	sf
RBRL1-000402	Roll - Rubber - L1, Everlast EL02 10% Grippin Gray 6mm x 48in	\$ 2.44	25%	sf

The minimum order is 1 roll @ 25LF. Over the first 25LF, there is a minimum cut length of 15LF per roll.				
6mm can be produced as a custom product in any color. Full cylinder yields apply.				
	9mm Basic Rolls	List Price	Discount	Price UOM
RBRL1-000417	Roll - Rubber - L1, Everlast EL00 Basic Black 9mm x 48in	\$ 3.52	25%	sf
RBRL1-000418	Roll - Rubber - L1, Everlast EL01 10% Buff Blue 9mm x 48in	\$ 3.52	25%	sf
RBRL1-000601	Roll - Rubber - L1, Everlast EL02 10% Grippin Gray 9mm x 48in	\$ 3.52	25%	sf
RBRL1-000413	Roll - Rubber - L1, Everlast EL05 10% Rippin Red 9mm x 48in	\$ 3.52	25%	sf
The minimum order is 1 roll @ 25LF. Over the first 25LF, there is a minimum cut length of 15LF per roll.				
9mm can be produced as a custom product in any color. Full cylinder yields apply.				
	UltraTile	List Price	Discount	Price UOM
ELT1-000066-QB	Tile - Ultra - L1, Everlast EL00 Basic Black (8080 top), 1in x 24in x 24in	\$ 7.92	25%	sf
ELT1-000022-QB	Tile - Ultra - L1, Everlast EL45 20% Buff Blue (6230 top) 1in x 24in x 24in	\$ 8.43	25%	sf
ELT1-000023-QB	Tile - Ultra - L1, Everlast, EL46 Grippin Gray 20 (6231 top), 1in x 24in x 24in	\$ 8.43	25%	sf
ELT1-000024-QB	Tile - Ultra - L1, Everlast, EL47 Rippin Red 20 (6232 top), 1in x 24in x 24in	\$ 8.43	25%	sf
ELT1-000076-QB	Tile - Ultra - L1, Everlast EL97A Whey Protein 2, 1in x 24in x 24in	\$ 8.43	25%	sf
ELT1-000131-QB	Tile - Ultra - L1, Everlast EL100B Wildcats 3, (9126 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000054-QB	Tile - Ultra - L1, Everlast EL101 Vikings (8692 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000048-QB	Tile - Ultra - L1, Everlast EL102 Lions (8685 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000049-QB	Tile - Ultra - L1, Everlast EL103 Blue Jays (8687 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000050-QB	Tile - Ultra - L1, Everlast EL104 Cardinals (8689 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000053-QB	Tile - Ultra - L1, Everlast EL106 Tigers (8691 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000130-QB	Tile - Ultra - L1, Everlast EL107B Gators 3, (9125 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000122-QB	Tile - Ultra - L1, Everlast EL503 Raiders (9015 top), 1in x 24in x 24in	\$ 9.04	25%	sf
ELT1-000073-QB	Tile - Ultra - L1, Everlast EL15A Steel Appeal 2, 1in x 24in x 24in	\$ 10.89	25%	sf
ELT1-000075-QB	Tile - Ultra - L1, Everlast EL502 Dark Gray (8871 top), 1in x 24in x 24in	\$ 10.89	25%	sf
ELT1-000074-QB	Tile - Ultra - L1, Everlast EL43A Mocha Latte 2, 1in x 24in x 24in	\$ 10.89	25%	sf
ELT1-000072-QB	Tile - Ultra - L1, Everlast EL500 Blue (8873 top), 1in x 24in x 24in	\$ 10.89	25%	sf
	Ultra Tiles Accessories	List Price-each	Discount	Price UOM
ELA1-000065	Reducer - Ultra - L1, Everlast EL00 Basic Black (8080 top) 1in x 4in x 48in	\$ 32.83	25%	each
ELA1-000019	Reducer - Ultra - L1, Everlast EL46 Grippin Gray 20 (6231 top), 1in x 4in x 48in	\$ 32.83	25%	each
ELA1-000064	Reducer (ADA) - Ultra - L1, Everlast EL00 Basic Black (8080 top) 1in x 12in x 48in	\$ 38.67	25%	each
ELA9-000055	Reducer - Ultra - L9C, Everlast EL46 Grippin Gray (ADA) 1in x 12in x 48in	\$ 38.67	25%	each
ELA-000011	Quad Blok - 1" Molded Tile - 12mm x 4.74in x 4.74in	\$ 2.59	25%	each
TRD-000003	E-Grip III Adhesive, 10.1oz Cartridge	\$ 6.91	25%	each
Material used for reducers pulled from UltraTile® skins.				
Pricing is for reducers made in large cylinder.				
Custom color reducers are not available.				
1 Quad Blok per tile. Quad Bloks required for <u>all installations</u> and must be <u>adhered with adhesive</u> to the tile. This applies to full spread installations as well. Please see Technical Manual for more information.				
	SmashTile	List Price	Discount	Price UOM
ELT1-000091	Tile - L1, Everlast - SmashTile - EL00 Basic Black (8080 top), 2-1/2 in x 24in x 24in	\$ 19.05	25%	sf
ELT1-000102	Tile - L1, Everlast - SmashTile - EL45 Buff Blue 20% (6230 top) , 2-1/2 in x 24in x 24in	\$ 26.49	25%	sf
ELT1-000103	Tile - L1, Everlast - SmashTile - EL46 Grippin Gray 20% (6231 top) , 2-1/2 in x 24in x 24in	\$ 26.49	25%	sf
ELT1-000104	Tile - L1, Everlast - SmashTile - EL47 Rippin Red 20% (6232 top) , 2-1/2 in x 24in x 24in	\$ 26.49	25%	sf

ELT1-000105	Tile - L1, Everlast - SmashTile - EL97A Whey Protein 2 (8868 top) , 2-1/2 in x 24in x 24in	\$ 26.49	25%	sf
ELT1-000138	ile - L1, Everlast - SmashTile - EL100B Wildcats 3 (9126 top), 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000107	Tile - L1, Everlast - SmashTile - EL101 Vikings (8692 top) , 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000108	Tile - L1, Everlast - SmashTile - EL102 Lions (8685 top) , 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000109	Tile - L1, Everlast - SmashTile - EL103 Blue Jays (8687 top) , 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000110	Tile - L1, Everlast - SmashTile - EL104 Cardinals (8689 top) , 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000112	Tile - L1, Everlast - SmashTile - EL106 Tigers (8691 top) , 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000139	Tile - L1, Everlast - SmashTile - EL107B Gators 3 (9125 top), 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000137	Tile - L1, Everlast - SmashTile - EL503 Raiders (9015 top), 2-1/2 in x 24in x 24in	\$ 27.14	25%	sf
ELT1-000117	ile - L1, Everlast - SmashTile - EL15A Steel Appeal (8872 top) , 2-1/2 in x 24in x 24in	\$ 29.94	25%	sf
ELT1-000115	Tile - L1, Everlast - SmashTile - EL43A Mocha Latte 2 (8874 top) , 2-1/2 in x 24in x 24in	\$ 29.94	25%	sf
ELT1-000116	Tile - L1, Everlast - SmashTile - EL500 Blue (8873 top) , 2-1/2 in x 24in x 24in	\$ 29.94	25%	sf
ELT1-000114	Tile - L1, Everlast - SmashTile - EL502 Dark Gray (8871 top) , 2-1/2 in x 24in x 24in	\$ 29.94	25%	sf
	<b>SmashTile Accessories</b>	<b>List Price- Each</b>	<b>Discount</b>	<b>Price UOM</b>
ELAK-000001	Kit - Ultra - Everlast, Smashtile ADA Access Reducer, Black, 2 1/2in (2 ramps-2 sides-1 transition)	\$ 420.96	25%	each
PGA-000001	Reducer - PlayGuard, Black, 2-1/4in x 8in x 48in	\$ 57.46	25%	each
PGA-000123	Quad Blok - PlayGuard, 17mm x 7.75in x 7.75in	\$ 4.94	25%	each
TRD-000003	E-Grip III Adhesive, 10.1oz Cartridge	\$ 6.91	25%	each

All SmashTile accessories are black softpave (no skin).

ADA Access kits includes (2) ADA Access Ramps, (1) 6" Transition Toe, and (1) Left/Right Side Reducer Pair.

Pricing is for reducers made in large cylinder.

Custom color reducers are not available.

	<b>Motivate</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
LMNT-000538	Roll - Laminate - L1, ES45 Performance Motivate Buff Blue, 2.5mm + 5mm (U) x 48in	\$ 6.30	25%	sf
LMNT-000537	Roll - Laminate - L1, ES47 Performance Motivate Rippin Red, 2.5mm + 5mm (U) x 48in	\$ 6.30	25%	sf
LMNT-000422	Roll - Laminate - L1, Stacked ES46 Performance Motivate 20% Grippin Grey, 2.5mm + 5mm (U) x 48in	\$ 6.30	25%	sf
LMNT-000536	Roll - Laminate - L1, ES97A Performance Motivate Whey Protein, 2.5mm + 5mm (U) x 48in	\$ 6.30	25%	sf
LMNT-000274	Roll - Laminate - L1, Stacked ES103 Performance Motivate Blue Jays, 2.5mm + 5mm (U) x 48in	\$ 6.68	25%	sf
LMNT-000275	Roll - Laminate - L1, Stacked ES104 Performance Motivate Cardinals, 2.5mm + 5mm (U) x 48in	\$ 6.68	25%	sf
LMNT-000439	Roll - Laminate - L1, ES503 Performance Motivate Raiders, 2.5mm + 5mm (U) x 48in	\$ 6.68	25%	sf
LMNT-000269	Roll - Laminate - L1, Stacked ES15A Performance Motivate Steel Appeal 2, 2.5mm + 5mm (U) x 48in	\$ 9.05	25%	sf
LMNT-000280	Roll - Laminate - L1, Stacked ES502 Performance Motivate Dark Gray, 2.5mm + 5mm (U) x 48in	\$ 9.05	25%	sf
LMNT-000270	Roll - Laminate - L1, Stacked ES43A Performance Motivate Mocha Latte 2, 2.5mm + 5mm (U) x 48in	\$ 9.05	25%	sf
LMNT-000279	Roll - Laminate - L1, Stacked ES500 Performance Motivate Blue, 2.5mm + 5mm (U) x 48in	\$ 9.05	25%	sf
LMNT-000539	Roll - Laminate - L9, ES504 Performance Motivate Medium Grey, 2.5mm + 5mm (U) x 48in	\$ 12.68	25%	sf
LMNT-000540	Roll - Laminate - L9, ES505 Performance Motivate Charcoal, 2.5mm + 5mm (U) x 48in	\$ 12.68	25%	sf
LMNT-000541	Roll - Laminate - L9, ES506 Performance Motivate Dark Taupe, 2.5mm + 5mm (U) x 48in	\$ 12.68	25%	sf
LMNT-000542	Roll - Laminate - L9, ES507 Performance Motivate Warm Grey, 2.5mm + 5mm (U) x 48in	\$ 12.68	25%	sf
LMNT-000543	Roll - Laminate - L9, ES508 Performance Motivate Navy, 2.5mm + 5mm (U) x 48in	\$ 14.06	25%	sf
LMNT-000544	Roll - Laminate - L9, ES509 Performance Motivate Green, 2.5mm + 5mm (U) x 48in	\$ 14.06	25%	sf
LMNT-000545	Roll - Laminate - L9, ES510 Performance Motivate Maroon, 2.5mm + 5mm (U) x 48in	\$ 14.06	25%	sf
LMNT-000546	Roll - Laminate - L9, ES511 Performance Motivate Red, 2.5mm + 5mm (U) x 48in	\$ 14.06	25%	sf
	<b>Beast</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>

LMNT-000261	Roll - Laminate - L1, Stacked ES00 Performance Roll Black 2.5mm + 8mm (U) x 48in	\$ 7.91	25%	sf
LMNT-000506	Roll - Laminate - L1, Stacked EL45 Performance Beast Roll Buff Blue 20% 2.5mm + 8mm (U) x 48in	\$ 8.33	25%	sf
LMNT-000548	Roll - Laminate - L1, ES47 Performance Beast Rippin Red, 2.5mm + 8mm (U) x 48in	\$ 8.33	25%	sf
LMNT-000302	Roll - Laminate - L1, Stacked ES46 Performance Beast 20% Grippin Gray 2, 2.5mm + 8mm (U) x 48in	\$ 8.33	25%	sf
LMNT-000547	Roll - Laminate - L1, ES97A Performance Beast Whey Protein, 2.5mm + 8mm (U) x 48in	\$ 8.33	25%	sf
LMNT-000296	Roll - Laminate - L1, Stacked ES103 Performance Roll Blue Jays, 2.5mm + 8mm (U) x 48in	\$ 8.69	25%	sf
LMNT-000297	Roll - Laminate - L1, Stacked ES104 Performance Roll Cardinals, 2.5mm + 8mm (U) x 48in	\$ 8.69	25%	sf
LMNT-000424	Roll - Laminate - L1, Stacked ES503 Performance Beast, Raiders, 2.5mm + 8mm (U) x 48in	\$ 8.69	25%	sf
LMNT-000239	Roll - Laminate - L1, Stacked ES15A Performance Roll Steel Appeal 2, 2.5mm + 8mm (U) x 48in	\$ 10.99	25%	sf
LMNT-000240	Roll - Laminate - L1, Stacked ES502 Performance Roll Dark Gray 2.5mm + 8mm (U) x 48in	\$ 10.99	25%	sf
LMNT-000241	Roll - Laminate - L1, Stacked ES43A Performance Roll Mocha Latte 2, 2.5mm + 8mm (U) x 48in	\$ 10.99	25%	sf
LMNT-000238	Roll - Laminate - L1, Stacked ES500 Performance Roll Blue 2.5mm + 8mm (U) x 48in	\$ 10.99	25%	sf
LMNT-000549	Roll - Laminate - L9, ES504 Performance Beast Medium Grey, 2.5mm + 8mm (U) x 48in	\$ 14.65	25%	sf
LMNT-000550	Roll - Laminate - L9, ES505 Performance Beast Charcoal, 2.5mm + 8mm (U) x 48in	\$ 14.65	25%	sf
LMNT-000551	Roll - Laminate - L9, ES506 Performance Beast Dark Taupe, 2.5mm + 8mm (U) x 48in	\$ 14.65	25%	sf
LMNT-000552	Roll - Laminate - L9, ES507 Performance Beast Warm Grey, 2.5mm + 8mm (U) x 48in	\$ 14.65	25%	sf
LMNT-000553	Roll - Laminate - L9, ES508 Performance Beast Navy, 2.5mm + 8mm (U) x 48in	\$ 16.23	25%	sf
LMNT-000554	Roll - Laminate - L9, ES509 Performance Beast Green, 2.5mm + 8mm (U) x 48in	\$ 16.23	25%	sf
LMNT-000555	Roll - Laminate - L9, ES510 Performance Beast Maroon, 2.5mm + 8mm (U) x 48in	\$ 16.23	25%	sf
LMNT-000556	Roll - Laminate - L9, ES511 Performance Beast Red, 2.5mm + 8mm (U) x 48in	\$ 16.23	25%	sf
	<b>Rally</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
LMNT-000321	Roll - Laminate - L1, Ecore Athletic Stacked ES00 Black Performance Rally Roll 2.5mm + 12mm (U) x 48in	\$ 7.36	25%	sf
LMNT-000507	Roll - Laminate - L1, Stacked EL45 Performance Rally 20% Buff Blue, 2.5mm + 12mm (U) x 48in	\$ 7.82	25%	sf
LMNT-000558	Roll - Laminate - L1, ES47 Performance Rally Rippin Red, 2.5mm + 12mm (U) x 48in	\$ 7.82	25%	sf
LMNT-000559	Roll - Laminate - L1, ES46 Performance Rally Grippin Grey, 2.5mm + 12mm (U) x 48in	\$ 7.82	25%	sf
LMNT-000557	Roll - Laminate - L1, ES97A Performance Rally Whey Protein, 2.5mm + 12mm (U) x 48in	\$ 7.82	25%	sf
LMNT-000286	Roll - Laminate - L1, Stacked ES103 Performance Blue Jays, 2.5mm + 12mm (U) x 48in	\$ 8.18	25%	sf
LMNT-000287	Roll - Laminate - L1, Stacked ES104 Performance Cardinals, 2.5mm + 12mm (U) x 48in	\$ 8.18	25%	sf
LMNT-000525	Roll - Laminate - L1, Performance Rally ES503 Raiders 2.5mm + 12mm (U) x 48in	\$ 8.18	25%	sf
LMNT-000281	Roll - Laminate - L1, Stacked ES15A Performance Steel Appeal 2, 2.5mm + 12mm (U) x 48in	\$ 10.42	25%	sf
LMNT-000292	Roll - Laminate - L1, Stacked ES502 Performance Dark Gray, 2.5mm + 12mm (U) x 48in	\$ 10.42	25%	sf
LMNT-000282	Roll - Laminate - L1, Stacked ES43A Performance Mocha Latte 2, 2.5mm + 12mm (U) x 48in	\$ 10.42	25%	sf
LMNT-000291	Roll - Laminate - L1, Stacked ES500 Performance Blue, 2.5mm + 12mm (U) x 48in	\$ 10.42	25%	sf
LMNT-000560	Roll - Laminate - L9, ES504 Performance Rally Medium Grey, 2.5mm + 12mm (U) x 48in	\$ 13.87	25%	sf
LMNT-000561	Roll - Laminate - L9, ES505 Performance Rally Charcoal, 2.5mm + 12mm (U) x 48in	\$ 13.87	25%	sf
LMNT-000562	Roll - Laminate - L9, ES506 Performance Rally Dark Taupe, 2.5mm + 12mm (U) x 48in	\$ 13.87	25%	sf
LMNT-000563	Roll - Laminate - L9, ES507 Performance Rally Warm Grey, 2.5mm + 12mm (U) x 48in	\$ 13.87	25%	sf
LMNT-000564	Roll - Laminate - L9, ES508 Performance Rally Navy, 2.5mm + 12mm (U) x 48in	\$ 15.39	25%	sf
LMNT-000565	Roll - Laminate - L9, ES509 Performance Rally Green, 2.5mm + 12mm (U) x 48in	\$ 15.39	25%	sf
LMNT-000566	Roll - Laminate - L9, ES510 Performance Rally Maroon, 2.5mm + 12mm (U) x 48in	\$ 15.39	25%	sf
LMNT-000567	Roll - Laminate - L9, ES511 Performance Rally Red, 2.5mm + 12mm (U) x 48in	\$ 15.39	25%	sf
	<b>Rally Interlocking 23in x 23in Tiles</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
ILT-000013	Interlocking Tile - Laminate - L1, ECORE Athletic Stacked ES00 Black Performance Rally Tile 2.5mm + 12mm (U) x 23in x 23in	\$ 8.51	25%	sf



ILT1-000445	Interlocking Tile - Laminate - L1, ES45 Performance Rally Buff Blue, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.07	25%	sf
ILT1-000446	Interlocking Tile - Laminate - L1, ES46 Performance Rally Grippin Grey, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.07	25%	sf
ILT1-000444	Interlocking Tile - Laminate - L1, ES47 Performance Rally Rippin Red, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.07	25%	sf
ILT1-000443	Interlocking Tile - Laminate - L1, ES97A Performance Rally Whey Protein, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.07	25%	sf
ILT1-000330	Interlocking Tile - Laminate - L1, Stacked ES103 Performance Blue Jays, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.60	25%	sf
ILT1-000331	Interlocking Tile - Laminate - L1, Stacked ES104 Performance Cardinals, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.60	25%	sf
ILT1-000447	Interlocking Tile - Laminate - L1, ES503 Performance Rally Raiders, 2.5mm + 12mm (U) x 23in x 23in	\$ 9.60	25%	sf
ILT1-000325	Interlocking Tile - Laminate - L1, Stacked ES15A Performance Steel Appeal, 2.5mm + 12mm (U) x 23in x 23in	\$ 12.15	25%	sf
ILT1-000336	Interlocking Tile - Laminate - L1, Stacked ES502 Performance Dark Gray, 2.5mm + 12mm (U) x 23in x 23in	\$ 12.15	25%	sf
ILT1-000326	Interlocking Tile - Laminate - L1, Stacked ES43A Performance Mocha Latte, 2.5mm + 12mm (U) x 23in x 23in	\$ 12.15	25%	sf
ILT1-000335	Interlocking Tile - Laminate - L1, Stacked ES500 Performance Blue, 2.5mm + 12mm (U) x 23in x 23in	\$ 12.15	25%	sf
ILT9-000140	Interlocking Tile - Laminate - L9, ES504 Performance Rally Medium Grey, 2.5mm + 12mm (U) x 23in x 23in	\$ 16.13	25%	sf
ILT9-000141	Interlocking Tile - Laminate - L9, ES505 Performance Rally Charcoal, 2.5mm + 12mm (U) x 23in x 23in	\$ 16.13	25%	sf
ILT9-000142	Interlocking Tile - Laminate - L9, ES506 Performance Rally Dark Taupe, 2.5mm + 12mm (U) x 23in x 23in	\$ 16.13	25%	sf
ILT9-000143	Interlocking Tile - Laminate - L9, ES507 Performance Rally Warm Grey, 2.5mm + 12mm (U) x 23in x 23in	\$ 16.13	25%	sf
ILT9-000144	Interlocking Tile - Laminate - L9, ES508 Performance Rally Navy, 2.5mm + 12mm (U) x 23in x 23in	\$ 17.89	25%	sf
ILT9-000145	Interlocking Tile - Laminate - L9, ES509 Performance Rally Green, 2.5mm + 12mm (U) x 23in x 23in	\$ 17.89	25%	sf
ILT9-000146	Interlocking Tile - Laminate - L9, ES510 Performance Rally Maroon, 2.5mm + 12mm (U) x 23in x 23in	\$ 17.89	25%	sf
ILT9-000147	Interlocking Tile - Laminate - L9, ES511 Performance Rally Red, 2.5mm + 12mm (U) x 23in x 23in	\$ 17.89	25%	sf
	<b>Monster</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
RBRLK-000005	Roll - Laminate - Kit - L1, Stacked ES00 Monster Roll Black 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.02	25%	sf
RBRLK-000039	Roll - Laminate - Kit - L1, ES45 Performance Monster Buff Blue, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.52	25%	sf
RBRLK-000038	Roll - Laminate - Kit - L1, ES47 Performance Monster Rippin Red, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.52	25%	sf
RBRLK-000024	Roll - Laminate - Kit - L1, ES46 Performance Monster 20% Grippin Grey, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.52	25%	sf
RBRLK-000037	Roll - Laminate - Kit - L1, ES97A Performance Monster Whey Protein, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.52	25%	sf
RBRLK-000009	Roll - Laminate - Kit - L1, Stacked ES103 Monster Roll Blue Jays, 2.5mm + 8mm (U) x 48in/12mm (U)	\$ 12.89	25%	sf
RBRLK-000010	Roll - Laminate - Kit - L1, Stacked ES104 Monster Roll Cardinals, 2.5mm + 8mm (U) x 48in/12mm (U)	\$ 12.89	25%	sf
RBRLK-000026	Roll - Laminate - Kit - L1, ES503 Performance Monster Raiders, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 12.89	25%	sf
RBRLK-000002	Roll - Laminate - Kit - L1, Stacked ES15A Monster Roll Steel Appeal 2, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 15.12	25%	sf
RBRLK-000003	Roll - Laminate - Kit - L1, Stacked ES502 Monster Roll Dark Gray 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 15.12	25%	sf
RBRLK-000004	Roll - Laminate - Kit - L1, Stacked ES43A Monster Roll Mocha Latte 2, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 15.12	25%	sf
RBRLK-000001	Roll - Laminate - Kit - L1, Stacked ES500 Monster Roll Blue 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 15.12	25%	sf
RBRLK-000040	Roll - Laminate - Kit - L9, ES504 Performance Monster Medium Grey, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 20.10	25%	sf
RBRLK-000041	Roll - Laminate - Kit - L9, ES505 Performance Monster Charcoal, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 20.10	25%	sf
RBRLK-000042	Roll - Laminate - Kit - L9, ES506 Performance Monster Dark Taupe, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 20.10	25%	sf
RBRLK-000043	Roll - Laminate - Kit - L9, ES507 Performance Monster Warm Grey, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 20.10	25%	sf
RBRLK-000044	Roll - Laminate - Kit - L9, ES508 Performance Monster Navy, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 22.30	25%	sf
RBRLK-000045	Roll - Laminate - Kit - L9, ES509 Performance Monster Green, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 22.30	25%	sf
RBRLK-000046	Roll - Laminate - Kit - L9, ES510 Performance Monster Maroon, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 22.30	25%	sf
RBRLK-000047	Roll - Laminate - Kit - L9, ES511 Performance Monster Red, 2.5mm + 8mm (U) x 48in / 12mm (U)	\$ 22.30	25%	sf
	<b>Beast Plus</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
LMNT-000692	Roll - Laminate - L1, Performance Beast PLUS ES00 Black 2.5mm + 12mm 8032(U) x 48in	\$ 8.95	25%	sf
LMNT-000695	Roll - Laminate - L1, Performance Beast PLUS ES45 Buff Blue 20, 2.5mm + 12mm 8032(U) x 48in	\$ 9.37	25%	sf



LMNT-000697	Roll - Laminate - L1, Performance Beast PLUS ES47 Rippin Red 20, 2.5mm + 12mm 8032(U) x 48in	\$ 9.37	25%	sf
LMNT-000696	Roll - Laminate - L1, Performance Beast PLUS ES46 Grippin Gray 20, 2.5mm + 12mm 8032(U) x 48in	\$ 9.37	25%	sf
LMNT-000698	Roll - Laminate - L1, Performance Beast PLUS ES97A Whey Protein, 2.5mm + 12mm 8032(U) x 48in	\$ 9.37	25%	sf
LMNT-000699	Roll - Laminate - L1, Performance Beast PLUS ES103 Blue Jays, 2.5mm + 12mm 8032(U) x 48in	\$ 9.73	25%	sf
LMNT-000700	Roll - Laminate - L1, Performance Beast PLUS ES104 Cardinals, 2.5mm + 12mm 8032(U) x 48in	\$ 9.73	25%	sf
LMNT-000702	Roll - Laminate - L1, Performance Beast PLUS ES503 Raiders, 2.5mm + 12mm 8032(U) x 48in	\$ 9.73	25%	sf
LMNT-000711	Roll - Laminate - L1, Performance Beast PLUS ES500 Blue, 2.5mm + 12mm 8032(U) x 48in	\$ 12.03	25%	sf
LMNT-000701	Roll - Laminate - L1, Performance Beast PLUS ES502 Dark Gray, 2.5mm + 12mm 8032(U) x 48in	\$ 12.03	25%	sf
LMNT-000693	Roll - Laminate - L1, Performance Beast PLUS ES15A Steel Appeal 2, 2.5mm + 12mm 8032 (U) x 48in	\$ 12.03	25%	sf
LMNT-000694	Roll - Laminate - L1, Performance Beast PLUS ES43A Mocha Latte 2, 2.5mm + 12mm 8032(U) x 48in	\$ 12.03	25%	sf
LMNT-000703	Roll - Laminate - L9, Performance Beast PLUS ES504 Medium Grey, 2.5mm + 12mm 8032(U) x 48in	\$ 15.69	25%	sf
LMNT-000704	Roll - Laminate - L9, Performance Beast PLUS ES505 Charcoal, 2.5mm + 12mm 8032(U) x 48in	\$ 15.69	25%	sf
LMNT-000705	Roll - Laminate - L9, Performance Beast PLUS ES506 Dark Taupe, 2.5mm + 12mm 8032(U) x 48in	\$ 15.69	25%	sf
LMNT-000706	Roll - Laminate - L9, Performance Beast PLUS ES507 Warm Grey, 2.5mm + 12mm 8032(U) x 48in	\$ 15.69	25%	sf
LMNT-000707	Roll - Laminate - L9, Performance Beast PLUS ES508 Navy, 2.5mm + 12mm 8032(U) x 48in	\$ 17.27	25%	sf
LMNT-000708	Roll - Laminate - L9, Performance Beast PLUS ES509 Green, 2.5mm + 12mm 8032(U) x 48in	\$ 17.27	25%	sf
LMNT-000709	Roll - Laminate - L9, Performance Beast PLUS ES510 Maroon, 2.5mm + 12mm 8032(U) x 48in	\$ 17.27	25%	sf
LMNT-000710	Roll - Laminate - L9, Performance Beast PLUS ES511 Red, 2.5mm + 12mm 8032(U) x 48in	\$ 17.27	25%	sf
	<b>Field United Performance System Add-Ons</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
ILT1-000458	Interlocking Tile - Rubber- L1, Performance Modzilla, 4735, 32mm x 24in x 48in	\$ 8.32	25%	sf
FXA-000001	Bev-Ed - Play FX, Black, 43mm x 11.8" x 39"	\$ 82.26	25%	each
RBRL1-001297	Roll - Rubber - L1, Impact Zones, 14.5mm x 48in	\$ 5.56	25%	sf
	<b>Speed &amp; Agility Rolls - Need Roll Lengths</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
LMNT-000141	Roll - Laminate - L1, Speed and Agility Turf + 5mm (U) x 72in	\$ 10.17	25%	sf
LMNT-000140	Roll - Laminate - L1, Speed and Agility Turf + 12mm (U) x 72in	\$ 11.18	25%	sf
	<b>Speed &amp; Agility Interlocking Tiles</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
ILT-000001	Interlocking Tile - Laminate, Speed and Agility 12mm x 23in x 46in	\$ 11.82	25%	sf
	<b>Speed &amp; Agility Interlocking Accessories</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
ELA-000010	Reducer - Interlocking, Turf Transition, Black, 19mm x 11-3/4in x 46-1/2in (reduces 3/4" to 0")	\$ 156.18	25%	each
TRD-000093-A	Reducer, EA piece = 48in long x 4-3/4in wide x 3/4in high	\$ 49.38	25%	each
	<b>Bounce 2</b>	<b>List Price</b>	<b>Discount</b>	<b>Price UOM</b>
LMNT-000377	Roll - Laminate - L1, Bounce ES203 Wheat, 2mm + 5mm (U) x72in	\$ 7.69	25%	sf
LMNT-000375	Roll - Laminate - L1 - Bounce 2, ES205 Chocolate, 2mm + 5mm (U) x 72in	\$ 7.69	25%	sf
LMNT-000376	Roll - Laminate - L1, Bounce ES204 Chestnut, 2mm + 5mm (U) x 72in	\$ 7.69	25%	sf
LMNT-000352	Roll - Laminate - L1, Bounce ES206 Graphite, 2mm + 5mm (U) x 72in	\$ 7.69	25%	sf
LMNT-000446	Roll - Laminate - L1, Ecore Athletic, Bounce 2, ES208, Slate, 2mm + 5mm (U) x 72in	\$ 7.69	25%	sf
LMNT-000445	Roll - Laminate - L1, Ecore Athletic, Bounce 2, ES207, Sandstone, 2mm + 5mm (U) x 72in	\$ 7.69	25%	sf
TRD-000124	Weld Rods, Spool, Bounce, 328lf Per Roll (Ecore Bounce-2,"Wheat")	\$ 103.54	25%	each
TRD-000125	Weld Rods, Spool, Bounce, 328lf Per Roll (Ecore Bounce-2,"Chestnut")	\$ 103.54	25%	each
TRD-000126	Weld Rods, Spool, Bounce, 328lf Per Roll (Ecore Bounce-2,"Graphite")	\$ 103.54	25%	each
TRD-000127	Weld Rods, Spool, Bounce, 328lf Per Roll (Ecore Bounce-2,"Chocolate")	\$ 103.54	25%	each
TRD-001427	Weld Rod, 5092-W, 328LF Per Spool (Ecore Slate 6420-W)	\$ 103.54	25%	each
TRD-001426	Weld Rod, 5091-W, 328LF Per Spool (Ecore Sandstone 6419-W)	\$ 103.54	25%	each

	HydroGrip Motivate	List Price	Discount	Price UOM
VYLM-000065	Roll - Laminate - L1,HydroGrip Motivate 5761 River Glen 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
VYLM-000066	Roll - Laminate - L1,HydroGrip Motivate 5762 Deep Lake 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
VYLM-000067	Roll - Laminate - L1,HydroGrip Motivate 5763 Tidal Pool 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
VYLM-000068	Roll - Laminate - L1,HydroGrip Motivate 5764 Natural Pond 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
VYLM-000069	Roll - Laminate - L1,HydroGrip Motivate 5765 Black Sea 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
VYLM-000070	Roll - Laminate - L1,HydroGrip Motivate 5772 White Water 2mm + 5mm (U) x 72in	\$ 11.24	25%	sf
TRD-001702	Weld Rods, Spool, Polyflor, 328LF Per Roll (5761 Barley Cove / River Glen)	\$ 103.54	25%	each
TRD-001703	Weld Rods, Spool, Polyflor, 328LF Per Roll (5762 Truffle Shore / Deep Lake)	\$ 103.54	25%	each
TRD-001707	Weld Rods, Spool, Polyflor, 328LF Per Roll (5763 Sea Spray / Tidal Pool)	\$ 103.54	25%	each
TRD-001706	Weld Rods, Spool, Polyflor, 328LF Per Roll (5764 Coastal Flint / Natural Pond)	\$ 103.54	25%	each
TRD-001704	Weld Rods, Spool, Polyflor, 328LF Per Roll (5765 Granite Sky / Black Sea)	\$ 103.54	25%	each
TRD-001705	Weld Rods, Spool, Polyflor, 328LF Per Roll (5772 Lunar Shell / White Water)	\$ 103.54	25%	each
	TurfX	List Price	Discount	Price UOM
TRD-000111	Logo, Turf-X, Custom (Per All Notes Below + Approved Artwork and Quote)	CALL FOR QUOTE	20%	each
TRD-000201	Turf Roll, #8380-Meadow-Green PGPN, T5 backing, 15'wide (green thatch, Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001675	Turf Roll, #9999-Black, PGPE, black thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001676	Turf Roll, #1000-White, PGPE, white thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001677	Turf Roll, #5300-Red, PGPE, Red Thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001678	Turf Roll, #7400-Florida-Blue, PGPE, Florida-blue Thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001679	Turf Roll, #7750-Navy, PGPE, Black Thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
TRD-001680	Turf Roll, #3000-Yellow. PGPE, Yellow Thatch, T5 backing, 15'wide (Ecore "Turf-X")	CALL FOR QUOTE	20%	sf
RBRL1-000458	Roll - Rubber - L1, Underlayment 6010SP (BL41) 8mm x 48in	\$ 9.57	20%	sf
RBRL1-000322	Roll - Rubber - L1, Underlayment 6010SP (BL41) 10mm x 48in	\$ 9.83	20%	sf
RBRL1-000468	Roll - Rubber - L1, Underlayment 4735 (BL40) 12mm x 48in	\$ 10.35	20%	sf
Turf and SmashPad will ship separately, requiring two freight costs.				
	Ultra-Turf Tile	List Price	Discount	Price UOM
ELT-000016-QB	Tile - Ultra QB , Ecore Athletic Ultra-Turf Tile - Green, 1in x 24in x 24in	\$ 17.82	25%	sf
For accessories pricing, including Quad Blok, see UltraTile accessories				
	db-Turf Tile	List Price	Discount	Price UOM
ELT-000015	Tile - Ultra - Ecore Athletic, db-Turf Tile - Green 2-1/2 in x 24in x 24in	\$ 30.00	25%	sf
For accessories pricing, including Quad Blok, see SmashTile accessories				
	Accessories	List Price	Discount	Price UOM
TRD-000001	E-Grip III Adhesive, 2gal Pail	\$ 121.43	10%	each
TRD-000002	E-Grip III Adhesive, 4gal Pail	\$ 207.14	10%	each
TRD-000003	E-Grip III Adhesive, 10.1oz Cartridge	\$ 6.64	10%	each
TRD-000091	E-Grip EVOLVE, 4-gal Pail, High Performance QT & LVT Adhesive	\$ 121.43	10%	each
TRD-000601	E-Grip 95 Adhesive, 2gal Pail	\$ 141.10	10%	each
TRD-000602	E-Grip 95 Adhesive, 4gal Pail	\$ 246.25	10%	each
TRD-000196	E-Grip-99 Adhesive, 4gal Pail	\$ 364.30	10%	each
TRD-000603	E-Grip Tape, Roll, 29.5" x 131 LF (322 sf/roll)	\$ 547.20	10%	each
TRD-000067	ECORE All Purpose Cleaner (E-Cleaner)	\$ 37.45	10%	each
TRD-000066	ECORE Acrylic Floor Finish (E-Finish)	\$ 59.29	10%	each

TRD-000065	ECORE Floor Stripper (E-Stripper)	\$ 74.29	10%	each
TRD-000667	Enviro Care Neutral Disinfectant (1 gallon)	\$ 28.60	10%	each
	Palletizing Orders	N/A		pallet
	Heat-Treated Pallets	N/A		pallet
	Packaging Change Fee (loose rolls to pallet, request shrink-wrap, repackaging after the order is entered. Change requests will be quoted by the account manager when requested). In addition to changee, labor and pallet charges may apply.	N/A		each
<b>PLEASE NOTE THE FOLLOWING:</b>				
<b>*For suggested/standard roll lengths:</b> manufacturer reserves the right, at its sole discretion, to ship standard length rolls that are ±10LF AND/OR spliced for no more than 10% of the order. For example, on an order 30 standard rolls, no more than 3 rolls will be ±10LF.				
<b>*For custom cut lengths, non standard offering, and custom colors:</b> manufacturer reserves the right, at its sole discretion, to ship 0-10% overage on your order.				
*For any tiles or lamination jobs that are under the minimum order requirements, a setup fee (\$250) is assessed.				
*Please contact Jeff Ressler for custom material pricing.				
*Custom products (colors, cuts, coating) are non-returnable				
*Adhesive is non-returnable.				
*Any customers returning product will be assessed a 25% restocking fee. Credit will only be given for items returned in sellable quality.				
*Any special packaging requests need to be outlined on the purchase order.				
*No changes to shipping location or carrier accepted 2 business days prior to shipment.				
*No changes to the orders can be made four days prior to the scheduled ship date.				
*If customer states "ship ASAP" the order is considered final and no changes to the product can be accepted once order confirmation is sent.				
*Orders that do not have all necessary information, cannot be processed until complete information is provided.				
*Lead times for pay in advance customers will begin upon receipt of payment.				
*Heat treated pallets are required for all international shipments.				
*Rolled rubber products are shipped as loose rolls unless specifically requested. Please note pallet charges above.				
*Splices: manufacturer reserves the right, at its sole discretion, to ship standard length rolls that are spliced for no more than 10% of the order. For example, on an order 30 standard rolls, no more than 3 rolls will spliced.				

## Stages Indoor Cycling-JMU-VASCUPP CONTRACT PRICING

### Bikes & Power Pricing

Item Number	Product	MSRP	% Discount
971-0017	SC3.20 Indoor Cycle - (bike, power meter, console)	\$3,209	24%
971-0016	SC2.20 Indoor Cycle - (bike only)	\$2,246	24%
971-0015	SC1.20 Indoor Cycle - (bike only)	\$2,032	24%
SC3 Custom	SC3 Indoor Cycle - Custom paint and decals*	\$3,530	20%
SC2 Custom	SC2 Indoor Cycle - Custom paint and decals*	\$2,674	20%
PM/Console	Power Meter/Console	\$748	24%
971-0103	Power Meter	\$587	24%
SSB-1-N	Stages Solo Bike**	\$4,279	20%
SSB-2-N	Stages Solo Bike + two years program subscription	\$4,707	20%
SSB-3-N	Stages Solo Bike + three years program subscription	\$5,135	20%
LMV-1-N	Stages Les Mills Virtual Bike***	\$4,279	20%
LMV-2-N	Stages Les Mills Virtual Bike + two years program subscription	\$4,707	20%
LMV-3-N	Stages Les Mills Virtual Bike + three years program subscription	\$5,135	20%

Item Number	Accessories	MSRP	MAP
971-0158	Aero Bar	\$85	15%
971-0146	Dumbbell Holder	\$42	15%
000-5997	Rhythm Handlebar	\$320	15%
971-0151	Media Shelf	\$106	15%
000-5807	Stages Performance Saddle Standard Black/Grey	\$63	15%
000-7612	Stages Performance Saddle All Black	\$63	15%
000-6805	Dual Standard Pedals	\$96	15%
971-0055	SP3 Pedals	\$127	15%
971-0057	SP2 Pedals	\$117	15%
971-0244	Tablet Holder	\$159	15%
971-0163	Phone Holder	\$42	15%
941-0034	Stages Heart Rate Chest Straps	\$52	15%
000-5586	Number Magnet Kit #1-60	\$213	15%
000-5587	Number Magnet Kit #60-100	\$145	15%

### Education & Training

Item Number	Description	MSRP	% Discount
SCU-4HOURPOWER	Stages 4 HOUR POWER: 4 hour live in-studio training, studio purchase	\$ 2,100	10%
SCU-BEATS	Stages BEATS (live): 9 hour live in-studio training, studio purchase	\$ 3,490	10%
SCU-BEATS-VIRTUAL	Stages BEATS (virtual): 4 hour self-directed online + 4 hrs virtual with ME, studio purchase	\$ 2,500	10%
SCU-BEATS-ONLINE	Stages BEATS (online): 6 hour self-directed online training, studio purchase	\$ 1,500	10%
SCU-ONE	Stages ONE (live): 9 hour live in-studio training, studio purchase	\$ 3,490	10%
SCU-ONE-VIRTUAL	Stages ONE (virtual): 4 hour self-directed online + 4 hrs virtual with ME, studio purchase	\$ 2,500	10%
SCU-ONE-ONLINE	Stages ONE (online): 6 hour self-directed online training, studio purchase	\$ 1,500	10%
SCU-POWER	Stages POWER (live): 9 hour live in-studio training, studio purchase	\$ 3,490	10%
SCU-POWER-VIRTUAL	Stages POWER (virtual): 4 hour self-directed online + 4 hrs virtual with ME, studio purchase	\$ 2,500	10%
SCU-POWER-ONLINE	Stages POWER (online): 6 hour self-directed online training, studio purchase	\$ 1,500	10%
SCU-FLIGHT	Stages FLIGHT (live): 9 hour live in-studio training, studio purchase	\$ 3,490	10%
SCU-STUDIO-OV	Stages STUDIO ONBOARDING (online + virtual): 5 hours self-directed online + 6 hours virtual with ME, studio purchase	\$ 2,990	10%
SCU-STUDIO-O1L	Stages STUDIO ONBOARDING (online + 1 day live): 5 hours self-directed online + 9 hours live in-studio training, studio purchase	\$ 3,490	10%
SCU-STUDIO-O2L	Stages STUDIO ONBOARDING (online + 2 days live): 3 hours self-directed online + 18 hours live in-studio training, studio purchase	\$ 4,490	10%

### Extended Warranties

Item No	Description	MSRP	Dealer Cost
EXW-313	Extended Warranty (3 yrs parts + 1 yr labor + 3 yrs electronics)	\$160	20%
EXW-331	Extended Warranty (3 yrs parts + 3 yrs labor + 1 yr electronics)	\$230	20%
EXW-333	Extended Warranty (3 yrs parts + 3 yrs labor + 3 yrs electronics)	\$300	20%
EXW-551	Extended Warranty (5 yrs parts + 5 yrs labor + 1 yrs electronics)	\$550	20%

\* 6 months warranty for all levels on wearables (pedals and saddles)



Send Purchase Orders to:



**enerG wellness solutions LLC**

Attn: Matt Torggler

23 Fontana Lane Suite 105

Baltimore MD 21237

Phone: 866.681.1251

Fax: 866.373.7672

Email: [esales@energwellness.com](mailto:esales@energwellness.com)

Date: 07/01/2021





Part Number	Description	Retail	%Discount	Category
Mat				
PV021BL	Comfort Gym Deluxe Mat-Black (23"x55")	\$80.00	25%	Mats
PV021GR	Comfort Gym Deluxe Mat-Light Grey (23"x55")	\$80.00	25%	Mats
PV437CHG	Comfort Gym Mat Rack	\$60.00	25%	Mats
Kettlebells				
CKB4KG	UMAX PRO CAST IRON KETTLEBELL 4KG/8.8LBS	\$25.40	20%	KETTLEBELLS
CKB6KG	UMAX PRO CAST IRON KETTLEBELL 6KG/13.2LBS	\$38.10	20%	KETTLEBELLS
CKB8KG	UMAX PRO CAST IRON KETTLEBELL 8KG/17.6LBS	\$51.20	20%	KETTLEBELLS
CKB10KG	UMAX PRO CAST IRON KETTLEBELL 10KG/22LBS	\$59.60	20%	KETTLEBELLS
CKB12KG	UMAX PRO CAST IRON KETTLEBELL 12KG/26.4LBS	\$68.40	20%	KETTLEBELLS
CKB14KG	UMAX PRO CAST IRON KETTLEBELL 14KG/30.9LBS	\$78.20	20%	KETTLEBELLS
CKB16KG	UMAX PRO CAST IRON KETTLEBELL 16KG/35.3LBS	\$88.95	20%	KETTLEBELLS
CKB18KG	UMAX PRO CAST IRON KETTLEBELL 18KG/39.7LBS	\$97.75	20%	KETTLEBELLS
CKB24KG	UMAX PRO CAST IRON KETTLEBELL 24KG/52.9LBS	\$127.05	20%	KETTLEBELLS
CKB28KG	UMAX PRO CAST IRON KETTLEBELL 28KG/61.7LBS	\$148.55	20%	KETTLEBELLS
CKB32KG	UMAX PRO CAST IRON KETTLEBELL 32KG/70.5LBS	\$171.00	20%	KETTLEBELLS
CKB36KG	UMAX PRO CAST IRON KETTLEBELL 36KG/79.3LBS	\$191.55	20%	KETTLEBELLS
CKB20KG	UMAX PRO CAST IRON KETTLEBELL 20KG/44.1LBS	\$105.55	20%	KETTLEBELLS
CKB22KG	UMAX PRO CAST IRON KETTLEBELL 22KG/48.5LBS	\$116.30	20%	KETTLEBELLS
UKB-PU10	UMAX POLYURETHANE KETTLEBELL 10LBS	\$62.55	20%	KETTLEBELLS
UKB-PU15	UMAX POLYURETHANE KETTLEBELL 15LB	\$82.10	20%	KETTLEBELLS
UKB-PU20	UMAX POLYURETHANE KETTLEBELL 20LBS	\$100.65	20%	KETTLEBELLS
UKB-PU25	UMAX POLYURETHANE KETTLEBELL 25LBS	\$120.20	20%	KETTLEBELLS
UKB-PU30	UMAX POLYURETHANE KETTLEBELL 30LBS	\$137.80	20%	KETTLEBELLS
UKB-PU35	UMAX POLYURETHANE KETTLEBELL 35LBS	\$155.40	20%	KETTLEBELLS
UKB-PU40	UMAX POLYURETHANE KETTLEBELL 40LBS	\$172.00	20%	KETTLEBELLS
UKB-PU45	UMAX POLYURETHANE KETTLEBELL 45LBS	\$201.20	20%	KETTLEBELLS
UKB-PU5	UMAX POLYURETHANE KETTLEBELL 5LBS	\$52.75	20%	KETTLEBELLS
UKB-PU50	UMAX POLYURETHANE KETTLEBELL 50LBS	\$204.25	20%	KETTLEBELLS
UKB-PU55	UMAX POLYURETHANE KETTLEBELL 55LBS	\$218.90	20%	KETTLEBELLS
UKB-PU60	UMAX POLYURETHANE KETTLEBELL 60LBS	\$233.55	20%	KETTLEBELLS
UKB-PU70	UMAX POLYURETHANE KETTLEBELL 70LBS	\$264.85	20%	KETTLEBELLS
UKB-PU8	UMAX POLYURETHANE KETTLEBELL 8LBS	\$67.50	20%	KETTLEBELLS
UKB-PU80	UMAX POLYURETHANE KETTLEBELL 80LBS	\$295.15	20%	KETTLEBELLS
UKB-R	UMAX 2-TIER KETTLEBELL RACK	\$408.50	20%	STORAGE
Olympic Bars				
OB-20KG-190CB	UMAX 20KG OLYMPIC BAR, CERAKOTE BLUE. 4 YEAR WARRANTY AGAINST BREAKAGE OR BENDING. SURFACE FINISHED NOT COVERED	\$480.00		OLYMPIC BARS
OB-20KG-190CR	UMAX 20KG OLYMPIC BAR, CERAKOTE RED. 4 YEAR WARRANTY AGAINST BREAKAGE OR BENDING. SURFACE FINISHED NOT COVERED	\$480.00		OLYMPIC BARS
OB20KG-190NB	UMAX 20KG OLYMPIC BAR, CERAKOTE BLACK. 4 YEAR WARRANTY AGAINST BREAKAGE OR BENDING. SURFACE FINISHED NOT COVERED	\$480.00		OLYMPIC BARS
OB-HEX	UMAX HEX TRAP BAR, 2" X 2" TUBING FRAME, BLACK FINISH. 3 YEAR WARRANTY AGAINST BREAKAGE OR BENDING. SURFACE FINISH NOT COVERED	\$303.00		OLYMPIC BARS
OB-15KG-HC	UMAX 15KG TRAINING BAR 6'-7" TRAINING BAR 33LBS, 25.4mm, BUSHING AND HARD CHROME FINISH (WITHOUT CENTER KNURLING) (1 YEAR WARRA	\$380.00		OLYMPIC BARS
OB-20K-216 ELITE	UMAX 7' OLYMPIC 28mm HARD CHROME COMPETITION BAR W/CENTER KNURLING AND NEEDLE BEARINGS (10 YEAR WARRANTY, INCLUDING BENDIN	\$752.20		OLYMPIC BARS
OB-20KG-150B	UMAX 7' OLYMPIC 28mm BLACK BAR W/HC SLEEVES W/CENTER KNURLING AND BRASS BUSHINGS (1 YEAR WARRANTY, INCLUDING BENDING)	\$259.00		OLYMPIC BARS
OB-20KG-180HC	UMAX 7' OLYMPIC 28mm HARD CHROME BAR W/CENTER KNURLING AND BRASS BUSHINGS (3 YEAR WARRANTY, INCLUDING BENDING)	\$327.50		OLYMPIC BARS
OB-20KG-180NB	UMAX 7' OLYMPIC 28mm HARD CHROME BAR W/CENTER KNURLING AND NEEDLE BEARINGS (3 YEAR WARRANTY, INCLUDING BENDING)	\$371.25		OLYMPIC BARS
OB-20KG-205NB	UMAX 7' OLYMPIC 28mm HARD CHROME BAR W/CENTER KNURLING AND NEEDLE BEARINGS (5 YEAR WARRANTY INCLUDING BENDING)	\$500.00		OLYMPIC BARS
OB-20KG-200SS	UMAX 7' OLYMPIC 28mm STAINLESS STEEL BAR W/STAINLESS STEEL SLEEVES AND NEEDLE BEARINGS (10 YEAR WARRANTY, INCLUDING BENDING)	\$1,020.75		OLYMPIC BARS
OB6-15LB-A	UMAX 15LBS 6' ALUMINUM TECHNIQUE BAR, ALL ALUMINUM BAR AND SLEEVES WITHOUT CENTER KNURLING (1 YEAR WARRANTY, EXCLUDES BENDIN	\$250.00		OLYMPIC BARS

U-OB5	UMAX 5' STRAIGHT OLYMPIC BAR HARD CHROME	\$258.55	OLYMPIC BARS
U-OBC	UMAX 5' EZ CURL OLYMPIC BAR HARD CHROME	\$275.00	OLYMPIC BARS
U-OLJ	UMAX LOCK-JAW PRO, HEAVY DUTY (PER PAIR) BLACK	\$55.17	OLY. COLLARS
U-OSC	UMAX OLYMPIC SPRING COLLARS (PAIR)	\$12.60	OLY. COLLARS
<b>Bumper Plates</b>			
UBBP10	UMAX PERFORMANCE SERIES BUMPER PLATE W/STEEL CORE 10LBS BLACK	\$98.89	BUMPER PLATES
UBBP15	UMAX PERFORMANCE SERIES BUMPER PLATE W/STEEL CORE 15LBS BLACK	\$123.20	BUMPER PLATES
UBBP25	UMAX PERFORMANCE SERIES BUMPER PLATE W/STEEL CORE 25LBS BLACK	\$145.84	BUMPER PLATES
UBBP35	UMAX PERFORMANCE SERIES BUMPER PLATE W/STEEL CORE 35LBS BLACK	\$177.61	BUMPER PLATES
UBBP45	UMAX PERFORMANCE SERIES BUMPER PLATE W/STEEL CORE 45LBS BLACK	\$215.76	BUMPER PLATES
UCBP10	UMAX PERFORMANCE SERIES COLORED BUMPER PLATE W/STEEL CORE 10LBS GREEN	\$98.89	BUMPER PLATES
UCBP25	UMAX PERFORMANCE SERIES COLORED BUMPER PLATE W/STEEL CORE 25LBS YELLOW	\$145.84	BUMPER PLATES
UCBP35	UMAX PERFORMANCE SERIES COLORED BUMPER PLATE W/STEEL CORE 35LBS BLUE	\$177.81	BUMPER PLATES
UCBP45	UMAX PERFORMANCE SERIES COLORED BUMPER PLATE W/STEEL CORE 45LBS RED	\$215.76	BUMPER PLATES
<b>Olympic Plates</b>			
U2OP2.5	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 2.5LBS	\$9.40	OLYMPIC PLATES - URETHANE
U2OP5	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 5LBS	\$17.80	OLYMPIC PLATES - URETHANE
U2OP10	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 10LBS	\$29.15	OLYMPIC PLATES - URETHANE
U2OP25	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 25LBS	\$69.22	OLYMPIC PLATES - URETHANE
U2OP35	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 35LBS	\$96.99	OLYMPIC PLATES - URETHANE
U2OP45	UMAX U2 SERIES URETHANE OLYMPIC GRIP PLATE (BLACK W/WHITE LETTERS) 45LBS	\$124.76	OLYMPIC PLATES - URETHANE
UBOP10S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 10LBS (CUSTOMIZABLE)	\$43.33	OLYMPIC PLATES - URETHANE
UBOP2.5S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 2.5LBS (CUSTOMIZABLE)	\$17.74	OLYMPIC PLATES - URETHANE
UBOP25S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 25LBS (CUSTOMIZABLE)	\$94.60	OLYMPIC PLATES - URETHANE
UBOP35S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 35LBS (CUSTOMIZABLE)	\$129.88	OLYMPIC PLATES - URETHANE
UBOP45S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 45 LBS (CUSTOMIZABLE)	\$165.16	OLYMPIC PLATES - URETHANE
UBOP5S	UMAX SERIES PREMIUM URETHANE OLYMPIC GRIP PLATE W/SS INSERT 5LBS (CUSTOMIZABLE)	\$29.43	OLYMPIC PLATES - URETHANE
UM-CUSTOM-LP	UMAX CUSTOM LOGO CHARGE (PER PLATE)	\$16.00	CUSTOM LOGO
UM-CUSTOM	UMAX CUSTOM LOGO SET UP FEE (ONE-TIME)	\$150.00	CUSTOM LOGO
<b>Barbells</b>			
<b>U2 Series-EZ</b>			
U2BC-1020	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 20LBS	\$158.82	BARBELL - URETHANE
U2BC-1025	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 25LBS	\$169.57	BARBELL - URETHANE
U2BC-1030	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 30LBS	\$181.80	BARBELL - URETHANE
U2BC-1035	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 35LBS	\$192.79	BARBELL - URETHANE
U2BC-1040	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 40LBS	\$203.77	BARBELL - URETHANE
U2BC-1045	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 45LBS	\$215.76	BARBELL - URETHANE
U2BC-1050	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 50LBS	\$226.75	BARBELL - URETHANE
U2BC-1055	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 55LBS	\$249.98	BARBELL - URETHANE
U2BC-1060	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 60LBS	\$231.00	BARBELL - URETHANE
U2BC-1065	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 65LBS	\$261.71	BARBELL - URETHANE
U2BC-1070	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 70LBS	\$271.70	BARBELL - URETHANE
U2BC-1075	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 75LBS	\$283.69	BARBELL - URETHANE
U2BC-1080	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 80LBS	\$294.67	BARBELL - URETHANE
U2BC-1090	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 90LBS	\$317.65	BARBELL - URETHANE
U2BC-1100	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 100LBS	\$340.62	BARBELL - URETHANE
U2BC-1110	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELLS EZ CURL 110LBS	\$362.60	BARBELL - URETHANE
U2BC-SET-20-110	UMAX U2 SERIES 20-110LBS URETHANE EZ-CURL BARBELL SET (10 BARS)	\$2,618.00	BARBELL - URETHANE
<b>U2 Series-Straight</b>			
U2BS-1020	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 20LBS	\$147.84	BARBELL - URETHANE
U2BS-1025	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 25LBS	\$158.82	BARBELL - URETHANE
U2BS-1030	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 30LBS	\$169.81	BARBELL - URETHANE
U2BS-1035	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 35LBS	\$181.80	BARBELL - URETHANE
U2BS-1040	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 40LBS	\$192.79	BARBELL - URETHANE

U2BS-1045	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 45LBS	\$204.77	BARBELL - URETHANE
U2BS-1050	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 50LBS	\$215.76	BARBELL - URETHANE
U2BS-1055	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 55LBS	\$227.75	BARBELL - URETHANE
U2BS-1060	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 60LBS	\$237.74	BARBELL - URETHANE
U2BS-1065	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 65LBS	\$249.72	BARBELL - URETHANE
U2BS-1070	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 70LBS	\$260.71	BARBELL - URETHANE
U2BS-1075	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 75LBS	\$272.70	BARBELL - URETHANE
U2BS-1080	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 80LBS	\$283.69	BARBELL - URETHANE
U2BS-1090	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 90LBS	\$306.66	BARBELL - URETHANE
U2BS-1100	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 100LBS	\$328.64	BARBELL - URETHANE
U2BS-1110	UMAX U2 SERIES SOLID CAST HEAD URETHANE BARBELL STRAIGHT 110LBS	\$342.00	BARBELL - URETHANE
U2BS-SET-20-110	UMAX U2 SERIES 20LBS - 110LBS URETHANE STRAIGHT BARBELL SET (10 BARS)	\$2,495.25	BARBELL - URETHANE

#### UD Series - EZ

UBC-1020	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 20LBS	\$228.75	BARBELL - URETHANE
UBC-1025	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 25LBS	\$239.73	BARBELL - URETHANE
UBC-1030	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 30LBS	\$250.10	BARBELL - URETHANE
UBC-1035	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 35LBS	\$266.70	BARBELL - URETHANE
UBC-1040	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 40LBS	\$277.69	BARBELL - URETHANE
UBC-1045	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 45LBS	\$293.67	BARBELL - URETHANE
UBC-1050	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 50LBS	\$304.66	BARBELL - URETHANE
UBC-1055	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 55LBS	\$315.65	BARBELL - URETHANE
UBC-1060	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 60LBS	\$327.64	BARBELL - URETHANE
UBC-1065	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 65LBS	\$338.62	BARBELL - URETHANE
UBC-1070	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 70LBS	\$349.61	BARBELL - URETHANE
UBC-1075	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 75LBS	\$361.60	BARBELL - URETHANE
UBC-1080	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 80LBS	\$372.59	BARBELL - URETHANE
UBC-1085	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 85LBS	\$383.57	BARBELL - URETHANE
UBC-1090	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 90LBS	\$395.56	BARBELL - URETHANE
UBC-1095	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 95LBS	\$406.55	BARBELL - URETHANE
UBC-1100	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 100LBS	\$417.54	BARBELL - URETHANE
UBC-1105	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 105LBS	\$429.54	BARBELL - URETHANE
UBC-1110	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 110LBS	\$440.51	BARBELL - URETHANE
UBC-1115	UMAX SOLID STEEL PREMIUM URETHANE BARBELL EZ CURL 115LBS	\$452.50	BARBELL - URETHANE
UBC-SET-20-110	UMAX 20LBS - 110LBS URETHANE EZ CURL BARBELL SET (10 BARS)	\$3,362.27	BARBELL - URETHANE

#### UD Series-Straight

UBS-1020	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 20LBS	\$216.80	BARBELL - URETHANE
UBS-1025	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 25LBS	\$228.75	BARBELL - URETHANE
UBS-1030	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 30LBS	\$240.00	BARBELL - URETHANE
UBS-1035	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 35LBS	\$255.71	BARBELL - URETHANE
UBS-1040	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 40LBS	\$265.70	BARBELL - URETHANE
UBS-1045	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 45LBS	\$282.69	BARBELL - URETHANE
UBS-1050	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 50LBS	\$293.67	BARBELL - URETHANE
UBS-1055	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 55LBS	\$304.66	BARBELL - URETHANE
UBS-1060	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 60LBS	\$315.65	BARBELL - URETHANE
UBS-1065	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 65LBS	\$327.64	BARBELL - URETHANE
UBS-1070	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 70LBS	\$338.62	BARBELL - URETHANE
UBS-1075	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 75LBS	\$350.61	BARBELL - URETHANE
UBS-1080	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 80LBS	\$360.60	BARBELL - URETHANE
UBS-1085	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 85LBS	\$372.59	BARBELL - URETHANE
UBS-1090	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 90LBS	\$383.57	BARBELL - URETHANE
UBS-1095	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 95LBS	\$395.56	BARBELL - URETHANE
UBS-1100	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 100LBS	\$400.50	BARBELL - URETHANE
UBS-1105	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 105LBS	\$418.54	BARBELL - URETHANE
UBS-1110	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 110LBS	\$429.52	BARBELL - URETHANE

UBS-1115	UMAX SOLID STEEL PREMIUM URETHANE BARBELL STRAIGHT BAR 115LBS	\$440.51	BARBELL - URETHANE
UBS-SET-20-110	UMAX 20LBS - 110LBS URETHANE STRAIGHT BARBELL SET (10 BARS)	\$3,541.40	BARBELL - URETHANE
Dumbbells U2 Series			
U2D1005	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 5LBS	\$106.55	SOLID URETHANE DUMBBELL
U2D1007.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 7.5LBS	\$120.00	SOLID URETHANE DUMBBELL
U2D1010	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 10LBS	\$122.20	SOLID URETHANE DUMBBELL
U2D1015	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 15LBS	\$147.65	SOLID URETHANE DUMBBELL
U2D1017.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 17.5LBS	\$164.25	SOLID URETHANE DUMBBELL
U2D1020	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 20LBS	\$175.10	SOLID URETHANE DUMBBELL
U2D1022.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 22.5LBS	\$190.70	SOLID URETHANE DUMBBELL
U2D1025	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 25LBS	\$200.55	SOLID URETHANE DUMBBELL
U2D1027.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 27.5LBS	\$217.15	SOLID URETHANE DUMBBELL
U2D1030	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 30LBS	\$225.00	SOLID URETHANE DUMBBELL
U2D1035	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 35LBS	\$252.40	SOLID URETHANE DUMBBELL
U2D1040	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 40LBS	\$277.80	SOLID URETHANE DUMBBELL
U2D1045	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 45LBS	\$303.20	SOLID URETHANE DUMBBELL
U2D1050	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 50LBS	\$328.60	SOLID URETHANE DUMBBELL
U2D1055	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 55LBS	\$356.00	SOLID URETHANE DUMBBELL
U2D1060	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 60LBS	\$382.35	SOLID URETHANE DUMBBELL
U2D1065	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 65LBS	\$407.75	SOLID URETHANE DUMBBELL
U2D1070	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 70LBS	\$433.15	SOLID URETHANE DUMBBELL
U2D1075	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 75LBS	\$458.55	SOLID URETHANE DUMBBELL
U2D1080	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 80LBS	\$482.95	SOLID URETHANE DUMBBELL
U2D1085	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 85LBS	\$511.35	SOLID URETHANE DUMBBELL
U2D1090	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 90LBS	\$536.75	SOLID URETHANE DUMBBELL
U2D1095	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 95LBS	\$562.00	SOLID URETHANE DUMBBELL
U2D1100	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 100LBS	\$585.55	SOLID URETHANE DUMBBELL
U2D1110	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 110LBS	\$644.20	SOLID URETHANE DUMBBELL
U2D1120	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 120LBS	\$700.00	SOLID URETHANE DUMBBELL
U2D-SET-1	UMAX URETHANE DUMBBELLS 5LBS - 50LBS SET 10 PAIRS	\$1,918.00	URETHANE PRO DUMBBELL SETS
U2D-SET-2	UMAX URETHANE DUMBBELLS 55LBS - 100LBS SET 10 PAIRS	\$4,289.00	URETHANE PRO DUMBBELL SETS
U2D-SET-3	UMAX URETHANE DUMBBELLS 7.5LBS - 27.5LBS SET 5 PAIRS	\$750.00	URETHANE PRO DUMBBELL SETS
UD Series			
UD1005	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 5LBS (Pair)	\$169.81	URETHANE PREMIUM DUMBBELL
UD1007.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 7.5LBS (Pair)	\$184.79	URETHANE PREMIUM DUMBBELL
UD1010	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 10LBS (Pair)	\$191.79	URETHANE PREMIUM DUMBBELL
UD1012.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 12.5LBS (Pair)	\$211.76	URETHANE PREMIUM DUMBBELL
UD1015	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 15LBS (Pair)	\$223.75	URETHANE PREMIUM DUMBBELL
UD1017.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 17.5LBS (Pair)	\$243.73	URETHANE PREMIUM DUMBBELL
UD1020	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 20LBS (Pair)	\$254.72	URETHANE PREMIUM DUMBBELL
UD1022.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 22.5LBS (Pair)	\$275.69	URETHANE PREMIUM DUMBBELL
UD1025	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 25LBS (Pair)	\$286.70	URETHANE PREMIUM DUMBBELL
UD1027.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 27.5LBS (Pair)	\$295.60	URETHANE PREMIUM DUMBBELL
UD1030	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 30LBS (Pair)	\$318.65	URETHANE PREMIUM DUMBBELL
UD1032.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 32.5LBS (Pair)	\$349.61	URETHANE PREMIUM DUMBBELL
UD1035	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 35LBS (Pair)	\$349.61	URETHANE PREMIUM DUMBBELL
UD1037.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 37.5LBS (Pair)	\$381.58	URETHANE PREMIUM DUMBBELL
UD1040	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 40LBS (pair)	\$381.58	URETHANE PREMIUM DUMBBELL
UD1042.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 42.5LBS (Pair)	\$413.54	URETHANE PREMIUM DUMBBELL
UD1045	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 45LBS (Pair)	\$413.54	URETHANE PREMIUM DUMBBELL
UD1047.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 47.5LBS (Pair)	\$446.50	URETHANE PREMIUM DUMBBELL
UD1050	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 50LBS (Pair)	\$446.50	URETHANE PREMIUM DUMBBELL
UD1052.5	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 52.5LBS (Pair)	\$478.47	URETHANE PREMIUM DUMBBELL



UD1055	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 55LBS (Pair)	\$478.47	URETHANE PREMIUM DUMBBELL
UD1060	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 60LBS (Pair)	\$510.43	URETHANE PREMIUM DUMBBELL
UD1065	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 65LBS (Pair)	\$541.40	URETHANE PREMIUM DUMBBELL
UD1070	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 70LBS (Pair)	\$573.36	URETHANE PREMIUM DUMBBELL
UD1075	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 75LBS (Pair)	\$606.33	URETHANE PREMIUM DUMBBELL
UD1080	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 80LBS (Pair)	\$636.29	URETHANE PREMIUM DUMBBELL
UD1085	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 85LBS (Pair)	\$668.26	URETHANE PREMIUM DUMBBELL
UD1090	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 90LBS (Pair)	\$699.22	URETHANE PREMIUM DUMBBELL
UD1095	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 95LBS (Pair)	\$731.19	URETHANE PREMIUM DUMBBELL
UD1100	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 100LBS (Pair)	\$762.15	URETHANE PREMIUM DUMBBELL
UD1105	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 105LBS (Pair)	\$795.12	URETHANE PREMIUM DUMBBELL
UD1110	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 110LBS (Pair)	\$826.08	URETHANE PREMIUM DUMBBELL
UD1115	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 115LBS (Pair)	\$858.05	URETHANE PREMIUM DUMBBELL
UD1120	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 120LBS (Pair)	\$889.00	URETHANE PREMIUM DUMBBELL
UD1125	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 125LBS (Pair)	\$921.98	URETHANE PREMIUM DUMBBELL
UD1130	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 130LBS (Pair)	\$953.94	URETHANE PREMIUM DUMBBELL
UD1135	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 135LBS (Pair)	\$984.91	URETHANE PREMIUM DUMBBELL
UD1140	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 140LBS (Pair)	\$1,018.87	URETHANE PREMIUM DUMBBELL
UD1145	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 145LBS (Pair)	\$1,048.84	URETHANE PREMIUM DUMBBELL
UD1150	UMAX SOLID STEEL PREMIUM URETHANE DUMBBELLS 150LBS (Pair)	\$1,079.80	URETHANE PREMIUM DUMBBELL
UM-CUSTOM	UMAX CUSTOM LOGO SET UP FEE (ONE-TIME)	\$150.00	CUSTOM LOGO
UM-CUSTOM-L	UMAX CUSTOM LOGO CHARGE (PER DUMBBELL)	\$16.00	CUSTOM LOGO
UM-CUSTOM-LA	UMAX CUSTOM LOGO ALIGNMENT CHARGE (PER PAIR, PER SIDE)	\$15.00	CUSTOM LOGO
UD-SET-3	UMAX PREMIUM URETHANE DUMBBELLS 105LBS - 125LBS SET 5 PAIRS	\$3,990.00	URETHANE PRO DUMBBELL SETS
UD-SET-4	UMAX PREMIUM URETHANE DUMBBELLS 130LBS - 150LBS SET 5 PAIRS	\$4,725.00	URETHANE PRO DUMBBELL SETS
UD-SET-6	UMAX PREMIUM URETHANE DUMBBELLS 32.5LBS - 52.5LBS SET 5 PAIRS	\$1,925.70	URETHANE PRO DUMBBELL SETS
UD-SET-1	UMAX PREMIUM URETHANE DUMBBELLS 5LBS - 50LBS SET 10 PAIRS	\$2,824.50	URETHANE PRO DUMBBELL SETS
UD-SET-2	UMAX PREMIUM URETHANE DUMBBELL 55LBS - 100LBS SET 10 PAIRS	\$5,775.00	URETHANE PRO DUMBBELL SETS
UD-SET-5	UMAX PREMIUM URETHANE DUMBBELLS 7.5LBS - 27.5LBS SET 5 PAIRS	\$1,311.20	URETHANE PRO DUMBBELL SETS
<b>Aerobic Bells</b>			
UAB1	UMAX URETHANE AEROBIC BELL DUMBBELLS 1LBS (PER PAIR)	\$12.89	URETHANE AEROBIC BELL
UAB10	UMAX URETHANE AEROBIC BELL DUMBBELLS 10LBS (PER PAIR)	\$67.75	URETHANE AEROBIC BELL
UAB12	UMAX URETHANE AEROBIC BELL DUMBBELLS 12LBS (PER PAIR)	\$81.51	URETHANE AEROBIC BELL
UAB15	UMAX URETHANE AEROBIC BELL DUMBBELLS 15LBS (PER PAIR)	\$101.59	URETHANE AEROBIC BELL
UAB2	UMAX URETHANE AEROBIC BELL DUMBBELLS 2LBS (PER PAIR)	\$17.00	URETHANE AEROBIC BELL
UAB3	UMAX URETHANE AEROBIC BELL DUMBBELLS 3LBS (PER PAIR)	\$24.28	URETHANE AEROBIC BELL
UAB4	UMAX URETHANE AEROBIC BELL DUMBBELLS 4LBS (PER PAIR)	\$30.78	URETHANE AEROBIC BELL
UAB5	UMAX URETHANE AEROBIC BELL DUMBBELLS 5LBS (PER PAIR)	\$39.88	URETHANE AEROBIC BELL
UAB6	UMAX URETHANE AEROBIC BELL DUMBBELLS 6LBS (PER PAIR)	\$48.06	URETHANE AEROBIC BELL
UAB7	UMAX URETHANE AEROBIC BELL DUMBBELLS 7LBS (PER PAIR)	\$50.76	URETHANE AEROBIC BELL
UAB8	UMAX URETHANE AEROBIC BELL DUMBBELLS 8LBS (PER PAIR)	\$57.85	URETHANE AEROBIC BELL
UAB9	UMAX URETHANE AEROBIC BELL DUMBBELLS 9LBS (PER PAIR)	\$63.03	URETHANE AEROBIC BELL
UAB-RW	UMAX AEROBIC BELL RACK INCLUDES WHEELS AND ANTI-THEFT BAR (WHEELS ARE NOT OPTIONAL) 40" L X 24" W X 42" H	\$456.50	URETHANE AEROBIC BELL
ABSET-R44	UMAX AEROBIC BELL SET W/RACK & ANTI-THEFT BAR 44 PAIRS (5 YEAR WARRANTY)	\$1,901.70	URETHANE PRO DUMBBELL SETS
<b>Beauty Bells</b>			
UBB	UMAX URETHANE BEAUTY BELL SET DUMBBELLS 8 PAIRS (20LBS)	\$588.00	URETHANE PRO DUMBBELL SETS
UBB10	UMAX URETHANE BEAUTY BELL DUMBBELLS 10LBS (PER PAIR)	\$66.92	URETHANE BEAUTY BELL
UBB12.5	UMAX URETHANE BEAUTY BELL DUMBBELLS 12.5LBS (PER PAIR)	\$84.43	URETHANE BEAUTY BELL
UBB15	UMAX URETHANE BEAUTY BELL DUMBBELLS 15LBS (PER PAIR)	\$101.89	URETHANE BEAUTY BELL
UBB17.5	UMAX URETHANE BEAUTY BELL DUMBBELLS 17.5LBS (PER PAIR)	\$118.39	URETHANE BEAUTY BELL
UBB20	UMAX URETHANE BEAUTY BELL DUMBBELLS 20LBS (PER PAIR)	\$145.70	URETHANE BEAUTY BELL
UBB22.5	UMAX URETHANE BEAUTY BELL DUMBBELLS 22.5LBS (PER PAIR)	\$152.45	URETHANE BEAUTY BELL
UBB25	UMAX URETHANE BEAUTY BELL DUMBBELLS 25LBS (PER PAIR)	\$170.05	URETHANE BEAUTY BELL
UBB3	UMAX URETHANE BEAUTY BELL DUMBBELLS 3LBS (PER PAIR)	\$25.40	URETHANE BEAUTY BELL



UBB5	UMAX URETHANE BEAUTY BELL DUMBBELLS 5LBS (PER PAIR)	\$39.95	URETHANE BEAUTY BELL
UBB7.5	UMAX URETHANE BEAUTY BELL DUMBBELLS 7.5LBS (PER PAIR)	\$56.46	URETHANE BEAUTY BELL
UBBSET8-R	UMAX URETHANE BEAUTY BELL SET W/RACK 8 PAIRS	\$942.05	URETHANE BEAUTY BELL
Premium Dumbbells			
USUD1005	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 5 LBS	\$243.60	SOLID POLYURETHANE DUMBBELL
USUD1007.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 7.5 LBS	\$262.50	SOLID POLYURETHANE DUMBBELL
USUD1010	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 10 LBS	\$270.90	SOLID POLYURETHANE DUMBBELL
USUD1012.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 12.5 LBS	\$294.00	SOLID POLYURETHANE DUMBBELL
USUD1015	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 15 LBS	\$302.40	SOLID POLYURETHANE DUMBBELL
USUD1017.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 17.5 LBS	\$323.40	SOLID POLYURETHANE DUMBBELL
USUD1020	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 20 LBS	\$331.80	SOLID POLYURETHANE DUMBBELL
USUD1022.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 22.5 LBS	\$357.00	SOLID POLYURETHANE DUMBBELL
USUD1025	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 25 LBS	\$365.40	SOLID POLYURETHANE DUMBBELL
USUD1027.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 27.5 LBS	\$388.50	SOLID POLYURETHANE DUMBBELL
USUD1030	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 30 LBS	\$396.90	SOLID POLYURETHANE DUMBBELL
USUD1032.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 32.5 LBS	\$428.40	SOLID POLYURETHANE DUMBBELL
USUD1035	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 35 LBS	\$428.40	SOLID POLYURETHANE DUMBBELL
USUD1037.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 37.5 LBS	\$459.90	SOLID POLYURETHANE DUMBBELL
USUD1040	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 40 LBS	\$459.90	SOLID POLYURETHANE DUMBBELL
USUD1042.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 42.5 LBS	\$491.40	SOLID POLYURETHANE DUMBBELL
USUD1045	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 45 LBS	\$491.40	SOLID POLYURETHANE DUMBBELL
USUD1047.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 47.5 LBS	\$522.90	SOLID POLYURETHANE DUMBBELL
USUD1050	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 50 LBS	\$522.90	SOLID POLYURETHANE DUMBBELL
USUD1052.5	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 52.5 LBS	\$554.40	SOLID POLYURETHANE DUMBBELL
USUD1055	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 55 LBS	\$554.40	SOLID POLYURETHANE DUMBBELL
USUD1060	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 60 LBS	\$585.90	SOLID POLYURETHANE DUMBBELL
USUD1065	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 65 LBS	\$617.40	SOLID POLYURETHANE DUMBBELL
USUD1070	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 70 LBS	\$648.90	SOLID POLYURETHANE DUMBBELL
USUD1075	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 75 LBS	\$680.40	SOLID POLYURETHANE DUMBBELL
USUD1080	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 80 LBS	\$711.90	SOLID POLYURETHANE DUMBBELL
USUD1085	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 85 LBS	\$743.40	SOLID POLYURETHANE DUMBBELL
USUD1090	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 90 LBS	\$774.90	SOLID POLYURETHANE DUMBBELL
USUD1095	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 95 LBS	\$806.40	SOLID POLYURETHANE DUMBBELL
USUD1100	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 100 LBS	\$837.90	SOLID POLYURETHANE DUMBBELL
USUD1105	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 105 LBS	\$869.40	SOLID POLYURETHANE DUMBBELL
USUD1110	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 110 LBS	\$900.90	SOLID POLYURETHANE DUMBBELL
USUD1115	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 115 LBS	\$932.40	SOLID POLYURETHANE DUMBBELL
USUD1120	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 120 LBS	\$963.90	SOLID POLYURETHANE DUMBBELL
USUD1125	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 125 LBS	\$995.40	SOLID POLYURETHANE DUMBBELL
USUD1130	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 130 LBS	\$1,026.90	SOLID POLYURETHANE DUMBBELL
USUD1135	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 135 LBS	\$1,058.40	SOLID POLYURETHANE DUMBBELL
USUD1140	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 140 LBS	\$1,089.90	SOLID POLYURETHANE DUMBBELL
USUD1145	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 145 LBS	\$1,159.66	SOLID POLYURETHANE DUMBBELL
USUD1150	UMAX SOLID STEEL ULTRA PREMIUM POLYURETHANE DUMBBELLS 150 LBS	\$1,191.63	SOLID POLYURETHANE DUMBBELL
USUD-SET 7.5-27.	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 7.5LBS - 27.5LBS 5 PAIRS	\$1,625.40	URETHANE PRO DUMBBELL SETS
USUD-SET-105-12	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 105LBS - 125LBS 5 PAIRS	\$4,785.55	URETHANE PRO DUMBBELL SETS
USUD-SET-130-15	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 130LBS - 150LBS 5 PAIRS	\$5,631.51	URETHANE PRO DUMBBELL SETS
USUD-SET-32.5-5	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 32.5LBS - 52.5LBS 5 PAIRS	\$2,457.00	URETHANE PRO DUMBBELL SETS
USUD-SET-5-50	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 5LBS - 50LBS 10 PAIRS	\$3,813.60	URETHANE PRO DUMBBELL SETS
USUD-SET-55-100	UMAX SOLID STEEL ULTRA-PREMIUM POLYURETHANE DUMBBELLS SET 55LBS - 100LBS 10 PAIRS	\$7,041.71	URETHANE PRO DUMBBELL SETS
JUMBO DUMBBELLS			
UXD1155	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 155LBS	\$1,175.13	SOLID STEEL JUMBO DUMBBELL
UXD1160	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 160LBS	\$1,210.10	SOLID STEEL JUMBO DUMBBELL
UXD1165	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 165LBS	\$1,251.91	SOLID STEEL JUMBO DUMBBELL

UXD1170	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 170LBS	\$1,285.87	SOLID STEEL JUMBO DUMBBELL
UXD1175	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 175LBS	\$1,326.69	SOLID STEEL JUMBO DUMBBELL
UXD1180	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 180LBS	\$1,360.65	SOLID STEEL JUMBO DUMBBELL
UXD1185	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 185LBS	\$1,401.46	SOLID STEEL JUMBO DUMBBELL
UXD1190	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 190LBS	\$1,435.41	SOLID STEEL JUMBO DUMBBELL
UXD1195	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 195LBS	\$1,476.24	SOLID STEEL JUMBO DUMBBELL
UXD1200	UMAX JUMBO SERIES SOLID STEEL DUMBBELLS W/BLACK ZINC COATING 200LBS	\$1,510.20	SOLID STEEL JUMBO DUMBBELL
UBB-R	UMAX URETHANE BEAUTY BELL RACK (HOLDS 8 PR.)	\$295.00	URETHANE BEAUTY BELL
UBB-SET	UMAX URETHANE BEAUTY BELL SET 3-20LBS 8 PR.)	\$659.00	URETHANE BEAUTY BELL
<b>Storage</b>			
ABRACK	UMAX AEROBIC BELL RACK (RACK ONLY, AEROBIC BELLS NOT INCLUDED)	\$347.00	STORAGE
UDR-10	UMAX 10 PAIR DUMBBELL RACK (RACK ONLY)	\$768.20	STORAGE
UBPR-8	UMAX 8-SLOT PLATE RACK (RACK ONLY)	\$188.60	STORAGE
UBR-10	UMAX FIXED BARBELL RACK 10 BARBELLS (RACK ONLY)	\$527.75	STORAGE
BBRACK8	UMAX 8-PAIR UPRIGHT BEAUTY BELL RACK (BEAUTY BELLS NOT INCLUDED)	\$290.00	STORAGE
<b>Attachments</b>			
LPB	UMAX 3D ROTATION LAT PULL-DOWN BAR	\$82.10	ATTACHMENTS
PRR	UMAX PRESS DOWN ROPE WITH RUBBER ENDS	\$49.99	ATTACHMENTS
PVB	UMAX 3D ROTATION TRICEPS PRESS DOWN V-BAR	\$63.50	ATTACHMENTS
RCB	UMAX 3D ROTATION REVOLVING CURL BAR	\$68.40	ATTACHMENTS
RCH	UMAX 3D ROTATION CROSS OVER HANDLE	\$53.99	ATTACHMENTS
RSB	UMAX 3D ROTATION STRAIGHT BAR	\$53.75	ATTACHMENTS
SRCH	UMAX 3D ROTATION LOW ROW HANDLE	\$68.44	ATTACHMENTS

## ATTACHMENT A

### OFFEROR DATA SHEET

#### TO BE COMPLETED BY OFFEROR

1. **QUALIFICATIONS OF OFFEROR:** Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirements.
2. **YEARS IN BUSINESS:** Indicate the length of time you have been in business providing these types of goods and services.

Years 13 Months 7

3. **REFERENCES:** Indicate below a listing of at least five (5) organizations, either commercial or governmental/educational, that your agency is servicing. Include the name and address of the person the purchasing agency has your permission to contact.

CLIENT	LENGTH OF SERVICE	ADDRESS	CONTACT PERSON/PHONE #
UMBC	13 Years	1000 Hilltop Circle, Baltimore, MD 21250	Gary Wholstetter 410-455-2638
Georgetown University	13 Years	3700 O St NW, Washington, DC 20057	Meg Stoner 202-687-9471
George Mason University	8 Years	4400 University Dr, Fairfax, VA 22030	Ethan Carter 703-993-3935
University of Maryland	13 Years	College Park, MD 20742	Dave Flumbaum 301.405.1000

4. List full names and addresses of Offeror and any branch offices which may be responsible for administering the contract.

23 FONTANA LANE SUITE 105 BALTIMORE MD 21237

5. **RELATIONSHIP WITH THE COMMONWEALTH OF VIRGINIA:** Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the [CODE OF VIRGINIA](#), SECTION 2.2-3100 – 3131?

[ ] YES [X] NO

IF YES, EXPLAIN: \_\_\_\_\_

## ATTACHMENT B

### Small, Women and Minority-owned Businesses (SWaM) Utilization Plan

Offeror Name: ENERGY FITNESS & WELLNESS SOLUTIONS LLC Preparer Name: MATTHEW T. ROLLER

Date: 7/19/21

Is your firm a **Small Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes ☐ No ☒

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Woman-owned Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes ☐ No ☒

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Minority-Owned Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes ☐ No ☒

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Micro Business** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes ☐ No ☒

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

**Instructions:** *Populate the table below to show your firm's plans for utilization of small, women-owned and minority-owned business enterprises in the performance of the contract. Describe plans to utilize SWaMs businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.*

**Small Business:** "Small business " means a business, independently owned or operated by one or more persons who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years.

**Woman-Owned Business Enterprise:** A business concern which is at least 51 percent owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership or limited liability company or other entity, at least 51 percent of the equity ownership interest in which is owned by one or more women, and whose management and daily business operations are controlled by one or more of such individuals. **For purposes of the SWaM Program, all certified women-owned businesses are also a small business enterprise.**

**Minority-Owned Business Enterprise:** A business concern which is at least 51 percent owned by one or more minorities or in the case of a corporation, partnership or limited liability company or other entity, at least 51 percent of the equity ownership interest in which is owned by one or more minorities and whose management and daily business operations are controlled by one or more of such individuals. **For purposes of the SWaM Program, all certified minority-owned businesses are also a small business enterprise.**

**Micro Business** is a certified Small Business under the SWaM Program and has no more than twenty-five (25) employees **AND** no more than \$3 million in average annual revenue over the three-year period prior to their certification.

**All small, women, and minority owned businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSD) to be counted in the SWaM program. Certification applications are available through SBSD at 800-223-0671 in Virginia, 804-786-6585 outside Virginia, or online at <http://www.sbsd.virginia.gov/> (Customer Service).**

**RETURN OF THIS PAGE IS REQUIRED**

**ATTACHMENT B (CNT'D)**  
Small, Women and Minority-owned Businesses (SWaM) Utilization Plan

Procurement Name and Number: \_\_\_\_\_

Date Form Completed: \_\_\_\_\_

Listing of Sub-Contractors, to include, Small, Woman Owned and Minority Owned Businesses  
for this Proposal and Subsequent Contract

Offeror / Proposer: \_\_\_\_\_

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Address

\_\_\_\_\_  
Contact Person/No.

Sub-Contractor's Name and Address	Contact Person & Phone Number	SBSD Certification Number	Services or Materials Provided	Total Subcontractor Contract Amount (to include change orders)	Total Dollars Paid Subcontractor to date (to be submitted with request for payment from JMU)

*(Form shall be submitted with proposal and if awarded, again with submission of each request for payment)*

***RETURN OF THIS PAGE IS REQUIRED***



ATTACHMENT C



COMMONWEALTH OF VIRGINIA  
STANDARD CONTRACT

Contract No. \_\_\_\_\_

This contract entered into this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by \_\_\_\_\_ hereinafter called the "Contractor" and Commonwealth of Virginia, James Madison University called the "Purchasing Agency".

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

SCOPE OF CONTRACT: The Contractor shall provide the services to the Purchasing Agency as set forth in the Contract Documents.

PERIOD OF PERFORMANCE: From \_\_\_\_\_ through \_\_\_\_\_

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposals dated \_\_\_\_\_:
  - (a) The Statement of Needs,
  - (b) The General Terms and Conditions,
  - (c) The Special Terms and Conditions together with any negotiated modifications of those Special Conditions;
  - (d) List each addendum that may be issued
- (3) The Contractor's Proposal dated \_\_\_\_\_ and the following negotiated modification to the Proposal, all of which documents are incorporated herein.
  - (a) Negotiations summary dated \_\_\_\_\_.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

CONTRACTOR:

PURCHASING AGENCY:

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Printed Name)

\_\_\_\_\_  
(Printed Name)

Title: \_\_\_\_\_

Title: \_\_\_\_\_

## ATTACHMENT D

### Zone Map



## Virginia Association of State College & University Purchasing Professionals (VASCUPP)

### List of member institutions by zones

<b><u>Zone 1</u></b> George Mason University (Fairfax)	<b><u>Zone 2</u></b> James Madison University (Harrisonburg)	<b><u>Zone 3</u></b> University of Virginia (Charlottesville)
<b><u>Zone 4</u></b> University of Mary Washington (Fredericksburg)	<b><u>Zone 5</u></b> College of William and Mary (Williamsburg) Old Dominion University (Norfolk)	<b><u>Zone 6</u></b> Virginia Commonwealth University (Richmond)
<b><u>Zone 7</u></b> Longwood University (Farmville)	<b><u>Zone 8</u></b> Virginia Military Institute (Lexington) Virginia Tech (Blacksburg) Radford University (Radford)	<b><u>Zone 9</u></b> University of Virginia - Wise (Wise)



July 12, 2021

**ADDENDUM NO.: One**

**TO ALL OFFERORS:**

<b>REFERENCE:</b>	Request for Proposal No:	<b>RFP JGM-1124</b>
	Dated:	<b>July 12, 2021</b>
	Commodity:	<b>Athletic Fitness Equipment, Strength &amp; Conditioning Equipment, Apparel, &amp; Related Services</b>
	RFP Closing On:	<b>July 19, 2021</b>

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #1* \_\_\_\_\_" on the signature page of your proposal.

1. Question: How often can we update products when and if products become available and or discontinued? What is the process for updating said products with JMU?

**Answer: JMU prefers that items be added and dropped at the time of contract renewal. In the event that items are needed to be added prior to renewal, JMU will add or drop said items through a contract modification.**

2. Question: Regarding Section IV – A, Can you please clarify exactly what you mean by 'electronic catalog.'

**Answer: A price list of products your firm is offering in accordance with the RFP document. Price list should specify list price and discount being offered. We encourage a link and or 'electronic catalog' be included, so the committee can view the exact equipment being offered.**

3. Question: Can you provide us with cost estimations for equipment and service?

**Answer: A cost estimate can not be provided at this time.**

Sincerely,

Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)

MSC 5720  
752 Ott Street, Room 1042  
Wine Price Building  
Harrisonburg, VA 22807  
Office of  
PROCUREMENT SERVICES 540.568.3145 Phone  
540.568.7935 Fax



**July 14, 2021**

**ADDENDUM NO.: Two**

**TO ALL OFFERORS:**

<b>REFERENCE:</b>	Request for Proposal No:	<b>RFP JGM-1124</b>
	Dated:	<b>July 14, 2021</b>
	Commodity:	<b>Athletic Fitness Equipment, Strength &amp; Conditioning Equipment, Apparel, &amp; Related Services</b>
	RFP Closing On:	<b><del>July 19, 2021</del> July 21, 2021</b>

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #2*\_\_\_\_" on the signature page of your proposal.

1. The closing date and time has been extended to **Wednesday, July 21, 2021 at 2:00 p.m. (eastern)**

Sincerely,

A handwritten signature in blue ink, appearing to read "Garrett Morris".

Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)



July 15, 2021

**ADDENDUM NO.: Three**

**TO ALL OFFERORS:**

<b>REFERENCE:</b>	Request for Proposal No:	<b>RFP JGM-1124</b>
	Dated:	<b>July 15, 2021</b>
	Commodity:	<b>Athletic Fitness Equipment, Strength &amp; Conditioning Equipment, Apparel, &amp; Related Services</b>
	RFP Closing On:	<b><del>July 19, 2021</del> July 21, 2021</b>

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #3* \_\_\_\_\_" on the signature page of your proposal.

1. Question: Are clarifications or exceptions to the terms and conditions of the Bid Documents permitted?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

2. Question: Will the Commonwealth of Virginia agree to a mutual waiver of consequential damages?

**Answer: No.**

3. Question: Will the Commonwealth of Virginia agree the addition of a mutually agreeable force majeure clause? Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

4. Question: Assignment of Contract (RFP, pg. 14, N.): Will the Commonwealth of Virginia agree to allow the Contractor to assign the contract without notice or consent in connection with a merger, consolidation, sale of all of the equity interests of Contractor, or a sale of all or substantially all of the assets of Contractor to which the Contract relates?

MSC 5720  
752 Ott Street, Room 1042  
Wine Price Building  
Harrisonburg, VA 22807  
Office of 540.568.3145 Phone  
PROCUREMENT SERVICES 540.568.7935 Fax



**Answer: The University will require notice in connection with a merger, consolidation, sale of all of the equity interests of Contractor, or a sale of all or substantially all of the assets of Contractor to which the Contract relates.**

5. Question: Insurance (RFP pg. 15, Q.3.): Will the Commonwealth of Virginia remove the requirement to name the Commonwealth of Virginia as additional insured and so endorse it on the policy?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

6. Price Adjustment (RFP, pg. 19, F.): Will the Commonwealth of Virginia agree with a price escalation clause allowing Contractor to increase the price annually if there are increases in input costs?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

7. Question: Price Adjustment (RFP, pg. 19, F.): Will the Commonwealth of Virginia agree with a price escalation clause allowing Contractor to increase the price periodically if there are significant increases in input costs?

**Answer: Clarifications or exceptions to the terms and conditions of the RFP should be noted in your firm's response to the RFP.**

8. Question: Small Business Subcontracting (RFP, pg. 21, J. 3.): Will the Commonwealth of Virginia agree to waive the requirement that when a prime contractor wins an award of over \$200,000 the Contractor shall deliver to the contracting agency or institution with every request for payment, information on the use of subcontractors that are not Department of Small Business and Supplier Diversity (SBSD)-certified small businesses?

**Answer: This term shall apply, if Contractor is proposing to use subcontractors to perform any of the work as outlined in the RFP.**

9. Question: Indemnification (RFP, pg. 22, N.): Will the Commonwealth of Virginia agree to limit the indemnity and hold harmless provision to bodily injury and tangible property damage to the extent caused by Contractor's negligence and bidder's defense obligation, if any, if caused solely by a defect in design or manufacturing of the equipment or the sole negligence of the Contractor?

**Answer: No.**

Sincerely,



Garrett Morris

Buyer Senior

Phone: (540-568-4501)



**July 21, 2021**

**ADDENDUM NO.: Four**

**TO ALL OFFERORS:**

**REFERENCE:** Request for Proposal No: **RFP JGM-1124**  
Dated: **July 21, 2021**  
Commodity: **Athletic Fitness Equipment, Strength & Conditioning Equipment, Apparel, & Related Services**  
RFP Closing On: **July 19, 2021**  
**July 21, 2021**  
**July 28, 2021**

Please note the clarifications and/or changes made on this proposal program:

Signify receipt of this addendum by initialing "*Addendum #4*\_\_\_\_\_" on the signature page of your proposal.

1. The closing date and time has been extended to **Wednesday, July 28, 2021 at 2:00 p.m. (eastern)**

Sincerely,

A handwritten signature in blue ink, appearing to read "Garrett Morris".

Garrett Morris  
Buyer Senior  
Phone: (540-568-4501)

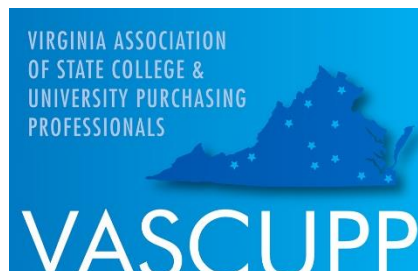


# Request for Proposal

## **RFP# JGM-1124**

**Athletic Fitness Equipment, Strength &  
Conditioning Equipment, Apparel, & Related  
Services**

**June 28, 2021**



# ***REQUEST FOR PROPOSAL***

## ***RFP# JGM-1124***

**Issue Date:** 06/28/2021

**Title:** Athletic Fitness Equipment, Strength & Conditioning Equipment, Apparel, & Related Services

**Issuing Agency:** Commonwealth of Virginia  
James Madison University  
Procurement Services MSC 5720  
752 Ott Street, Wine Price Building  
First Floor, Suite 1023  
Harrisonburg, VA 22807

**Period of Contract:** From Date of Award Through One Year (Renewable)

**Sealed Proposals Will Be Received Until 2:00 PM on Monday, July 19, 2021 for Furnishing The Services Described Herein.**

*SEALED PROPOSALS MAY BE MAILED, EXPRESS MAILED, OR HAND DELIVERED DIRECTLY TO THE ISSUING AGENCY SHOWN ABOVE.*

All Inquiries For Information And Clarification Should Be Directed To: Garrett Morris, Buyer Senior, Procurement Services, [morrisjg@jmu.edu](mailto:morrisjg@jmu.edu); 540-568-4501; (Fax) 540-568-7935 not later than five business days before the proposal closing date.

**NOTE: THE SIGNED PROPOSAL AND ALL ATTACHMENTS SHALL BE RETURNED.**

In compliance with this Request for Proposal and to all the conditions imposed herein, the undersigned offers and agrees to furnish the goods/services in accordance with the attached signed proposal or as mutually agreed upon by subsequent negotiation.

Name and Address of Firm:

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

By: \_\_\_\_\_  
(Signature in Ink)

Name: \_\_\_\_\_  
(Please Print)

Date: \_\_\_\_\_

Title: \_\_\_\_\_

Web Address: \_\_\_\_\_

Phone: \_\_\_\_\_

Email: \_\_\_\_\_

Fax #: \_\_\_\_\_

ACKNOWLEDGE RECEIPT OF ADDENDUM: #1 \_\_\_\_\_ #2 \_\_\_\_\_ #3 \_\_\_\_\_ #4 \_\_\_\_\_ #5 \_\_\_\_\_ (please initial)

SMALL, WOMAN OR MINORITY OWNED BUSINESS:

~~Note: This public body does not discriminate against faith-based organizations in accordance with the Code of Virginia, § 2.2-4343.1 or against an offeror because of race, religion, color, sex, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment.~~

# ***REQUEST FOR PROPOSAL***

***RFP # JGM-1124***

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## **I. PURPOSE**

The purpose of this Request for Proposal (RFP) is to solicit sealed proposals from qualified sources to enter into a contract to provide quality fitness equipment, athletic apparel and related services for James Madison University (JMU), an agency of the Commonwealth of Virginia and on behalf of the Virginia Higher Education Procurement Consortium (VHEPC). Initial contract shall be for one (1) year with an option to renew for four (4) additional one-year periods.

## **II. BACKGROUND**

This solicitation is being issued by James Madison University on behalf of the Virginia Higher Education Procurement Consortium ("VHEPC") which includes all members from the Virginia Association of State College and University Purchasing Professionals ("VASCUPP"). Reference the VASCUPP Zone Map <https://www.vascupp.org/VASCUPPzonemap.pdf>

It is the intent of this solicitation and resulting contract to allow for cooperative procurement. Accordingly, this may include any and all state, local governments, school districts, public body, public or private health or higher education institutions or the University's affiliated foundations in the United States may access any resulting contract if authorized by the contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor, the resultant contract may be extended to the entities indicated above to purchase at contract prices in accordance with contract terms. The Contractor will notify the University in writing of any such entities accessing the contract. No modification of this contract or execution of a separate contract is required to participate; however, the participating entity and the Contractor may modify the terms and conditions of this contract to accommodate specific governing laws, regulations, policies, and business goals required by the participating entity. Any such modification will apply solely between the participating entity and the Contractor. The Contractor will provide semi-annual usage reports for all entities accessing the Contract. Participating entities shall place their own orders directly with the Contractor and shall fully and independently administer their use of the contract to include contractual disputes, invoicing and payments without direct administration from the University. The University shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that the University is not responsible for the acts or omissions of any entity, and will not be considered in default of the contract no matter the circumstances.

Use of this contract does not preclude any participating entity from using other contracts or competitive processes if need be. The Contractor is strongly encouraged to offer additional discounts to all contract participants as the result of increasing aggregated spending among all entities accessing the contract. A plan for extending deeper discounts among all contract participants will be requested during negotiations.

### **JMU Athletics**

James Madison University (JMU) is a comprehensive public institution in Harrisonburg, Virginia with an enrollment of approximately 22,000 students and 4,000 faculty and staff. Further information about the University may be found at the following website: <http://www.jmu.edu>. The University sponsors an 18-sport intercollegiate athletics program that competes at The Division I level of the National Collegiate Athletic Association. JMU is also affiliated with the Colonial Athletic Association, of which it was a charter member in 1985, and with the Eastern College Athletic Conference.

JMU has men's athletic programs in baseball, basketball, football, golf, soccer, and tennis. Women's athletic programs include basketball, cross country, field hockey, golf, lacrosse, soccer, softball, swimming and diving, tennis, track and field (indoor and outdoor), and volleyball.

All JMU football and basketball contests are streamed either on FloSports as part of the CAA's media rights agreement or on JMU Sports.com. All other sports are streamed to the extent possible on JMU Sports.com.

The JMU Athletics Department's vision is to be the NCAA model for the student-athlete experience, distinguished by our academic achievement, integrity, personal development and nationally-competitive programs, and our sports embody that both on and off the field. JMU's football program has been a consistent force over the last two decades, having made the FCS playoffs 12 times since 2004, including two national championships in 2004 & 2017. The programs all have a strong history of CAA and NCAA Championship showings, with basketball and soccer each having won the conference title multiple times within the last five years.

JMU's women athletics tradition is among the oldest in the nation, dating nearly back to the institution's founding in 1908. Strong intercollegiate programs for women have been in place at the University since the early 1920s, and JMU was among the first of the nation's institutions to provide well-rounded overall intercollegiate offerings for females. JMU's lacrosse program has been one of the most prominent programs in the country, having been nationally ranked each of the last 29 years and even winning the national title in 2018. The women's basketball team ranks third nationally in all-time program wins. Softball has elevated itself to one of the top programs in the country, reaching the national semifinals of the Women's College World Series in 2021 and making the Super Regionals in three of the last five years. More information about JMU Athletics can be found at <https://jmusports.com/>

## **JMU UREC**

In 1994, Dr. Ronald Carrier, JMU's fourth president, and other university leaders broke ground for construction to begin on the James Madison University Recreation Center. The project included a synthetic turf field, which was the first synthetic field designated for recreational use on campus.

The first Director of University Recreation, Eric Nickel, was hired in 1995, and the Grand Opening of UREC was held in 1996. Two years later, the Climbing Wall was added to the UREC Atrium. The new facility was awarded the Athletic Business Facility of Merit Award in 1997 and the NIRSA Outstanding Sports Facility Award in 2000.

In 2008, UREC's Upper Turf opened, which provided much needed field space for the Intramural and Sport Club programs. Later that year, Dr. Linwood Rose, JMU's fifth president, approved the planning and construction of University Park. That same year, then-Presidential candidate Barack Obama spoke on the UREC Lower Turf, prior to a campaign event in the Convocation Center. 2010 marked the ground-breaking for University Park, and that same year, the first cohort of JMU's Campus Recreation Leadership concentration master's degree students graduated. University Park opened in 2012, with the Disc Golf Course and TEAM Challenge Course facilities projects being completed a year later. In 2012, UREC assumed responsibilities for East Campus Fields and added an Archery Range in 2013. A synthetic multi-purpose turf field was installed on the East Campus site in 2014.

In January 2016, UREC's facility addition opened, effectively doubling the building size, and in August of that same year, renovations were completed on the original 1996 building to re-purpose

spaces to create dynamic new spaces including an adventure center, wellness center, demonstration kitchen, food service operation, a meditation/mindfulness space and a wet/dry classroom. Jon Alger, JMU's sixth president, spoke at the Grand Re-Opening and 20<sup>th</sup> Anniversary Celebration in October 2016. In 2017, the facility was awarded the NIRSA Outstanding Sports Facility Award.

UREC operates an award-winning recreation facility, opened in 1996, and also utilizes additional indoor and outdoor facilities around campus including University Park.

UREC is more than a place to sweat. It is a place to learn about healthy lifestyles and develop positive habits that students can take with them when they leave JMU. UREC is a national leader in the development and use of student learning outcomes in the field of collegiate recreation.

The department offers over 300 non-credit educational programs a year as well as credit-based courses. UREC is the number one provider of educational programs for the wellness passport program in Cluster Five of the General Education Curriculum. UREC is also one of the largest employers of students on campus. More information about UREC can be found <https://www.jmu.edu/recreation/about/history-index.shtml>

\* University currently is under contract with Nike until May 31, 2024.

### **III. SMALL, WOMAN-OWNED AND MINORITY PARTICIPATION**

It is the policy of the Commonwealth of Virginia to contribute to the establishment, preservation, and strengthening of small businesses and businesses owned by women and minorities, and to encourage their participation in State procurement activities. The Commonwealth encourages contractors to provide for the participation of small businesses and businesses owned by women and minorities through partnerships, joint ventures, subcontracts, and other contractual opportunities. Attachment B contains information on reporting spend data with subcontractors.

### **IV. STATEMENT OF NEEDS**

James Madison University desires to partner with a Contractor(s) to provide quality fitness equipment, athletic apparel and related services for its athletic programs and university recreation. JMU may extend marketing opportunities to a Contractor(s) in exchange for apparel, equipment, and related services at no cost to the University or a further discounted rate. Athletic equipment includes but is not limited to strength and conditioning equipment, cardio equipment, fitness equipment, protection equipment, bags, etc.

The Contractor shall be the manufacturer or a fully authorized reseller of the athletic apparel and equipment being offered. The Contractor shall not ship substitute items without prior approval from James Madison University. The Contractor shall include list price, percentage discount, and JMU price on all quotes and invoices. Direct involvement by the contractor may be necessary to assist University in understanding the different types of products /services available and in selecting the best solution to fit their needs.

Offered equipment should be constructed of highest quality materials and workmanship. Meets or exceeds governing association specifications, (i.e., NCAA, NAIA, NBA, USLTA, NFSHSA) and is approved for use in competition by one or more of the governing associations. A recognizable brand name, and is warranted or guaranteed for minimum of 1-5 years unless specified longer, or manufacturer's standard, whichever is longer. Meets or exceeds all educational and competitive requirements

Describe in detail your approach to each of the following items. Failure to provide responses to the items below may result in rejection and return of the proposal.

- A. Provide complete electronic catalog of all available athletic apparel and fitness equipment being offered. Include published price list or instructions on how to access published price list electronically. Provide discount price and or percentage discount off published price list.
- B. Specify any annual allotments of apparel and equipment that will be provided to JMU free of charge. Describe the ordering and delivery process of free items.
- C. Provide all information for trade-in program for fitness equipment.
- D. Identify any other offerings to the University in regard to discounts, incentives, etc.
- E. List all contact information for ordering, invoicing, customer service, etc.
- F. Describe experience in working directly with Athletic programs and or University Recreation to determine needs and provide athletic/fitness apparel and equipment. Include method for collaboration for the term of the resulting contract.
- G. Describe in detail communication plan with JMU Athletics and University Recreation, specifically the method in which the University will stay informed of the status of pending orders.
- H. Describe your service support/repair process to include response time. Identify any potential costs associated with service/repair in *Section X. Pricing Schedule*.
- I. Describe available trainings for fitness equipment. Identify any potential costs associated for training in *Section X. Pricing Schedule*.
- J. Describe installation process for fitness equipment. Identify any potential costs associated with installation in *Section X. Pricing Schedule*.
- K. Describe timeframe for providing adequate sample items, material, or color swatches. Identify any potential costs associated with sample items in *Section X. Pricing Schedule*.
- L. Describe delivery options and policies, including in-stock, rush, and manufacturer order for the athletic fitness apparel and equipment being offered. All orders shall be FOB destination. Include information regarding delivery costs and/or free delivery in *Section X. Pricing Schedule*.
- M. Specify turnaround time for delivery (*standard, rush, etc.*) of the athletic apparel and equipment being offered.
- N. Describe ability to maintain sufficient stock for timely delivery.
- O. Describe in detail return policy. Identify any associated costs in *Section X. Pricing Schedule*.
- P. Describe available warranties.
- Q. Describe quality control process.
- R. Describe the process for replacement of defective, broken, or damaged athletic apparel and equipment. Include ability to provide replacement apparel and equipment within competition time restraints.

- S. Describe equipment re-conditioning services to include the re-conditioning of football helmets, shoulder pads, field equipment, etc. Specify associated costs in *Section X. Pricing Schedule*.
- T. Describe helmet painting services. Specify associated costs in *Section X. Pricing Schedule*.
- U. Describe embroidery and screen-printing services. Identify associated costs in *Section X. Pricing Schedule*.
- V. Identify any other goods or services being offered to James Madison University.

## V. PROPOSAL PREPARATION AND SUBMISSION

### A. GENERAL INSTRUCTIONS

**To ensure timely and adequate consideration of your proposal, offerors are to limit all contact, whether verbal or written, pertaining to this RFP to the James Madison University Procurement Office for the duration of this Proposal process. Failure to do so may jeopardize further consideration of Offeror's proposal.**

1. RFP Response: In order to be considered for selection, the **Offeror shall submit a complete response to this RFP**; and shall submit to the issuing Purchasing Agency:
  - a. **One (1) original and two (2) copies** of the entire proposal, INCLUDING ALL ATTACHMENTS. Any proprietary information should be clearly marked in accordance with 3.f. below.
  - b. **One (1) electronic copy in WORD format or searchable PDF (CD or flash drive)** of the entire proposal, INCLUDING ALL ATTACHMENTS. Any proprietary information should be clearly marked in accordance with 3.f. below.
  - c. Should the proposal contain **proprietary information**, provide **one (1) redacted hard copy** of the proposal and all attachments with **proprietary portions removed or blacked out**. This copy should be clearly marked "*Redacted Copy*" on the front cover. The classification of an entire proposal document, line item prices, and/or total proposal prices as proprietary or trade secrets is not acceptable. JMU shall not be responsible for the Contractor's failure to exclude proprietary information from this redacted copy.

No other distribution of the proposal shall be made by the Offeror.

2. The version of the solicitation issued by JMU Procurement Services, as amended by an addenda, is the mandatory controlling version of the document. Any modification of, or additions to, the solicitation by the Offeror shall not modify the official version of the solicitation issued by JMU Procurement services unless accepted in writing by the University. Such modifications or additions to the solicitation by the Offeror may be cause for rejection of the proposal; however, JMU reserves the right to decide, on a case-by-case basis in its sole discretion, whether to reject such a proposal. If the modification or additions are not identified until after the award of the contract, the controlling version of the solicitation document shall still be the official state form issued by Procurement Services.



### 3. Proposal Preparation

- a. Proposals shall be signed by an authorized representative of the Offeror. All information requested should be submitted. Failure to submit all information requested may result in the purchasing agency requiring prompt submissions of missing information and/or giving a lowered evaluation of the proposal. Proposals which are substantially incomplete or lack key information may be rejected by the purchasing agency. Mandatory requirements are those required by law or regulation or are such that they cannot be waived and are not subject to negotiation.
- b. Proposals shall be prepared simply and economically, providing a straightforward, concise description of capabilities to satisfy the requirements of the RFP. Emphasis should be placed on completeness and clarity of content.
- c. Proposals should be organized in the order in which the requirements are presented in the RFP. All pages of the proposal should be numbered. Each paragraph in the proposal should reference the paragraph number of the corresponding section of the RFP. It is also helpful to cite the paragraph number, sub letter, and repeat the text of the requirement as it appears in the RFP. If a response covers more than one page, the paragraph number and sub letter should be repeated at the top of the next page. The proposal should contain a table of contents which cross references the RFP requirements. Information which the offeror desires to present that does not fall within any of the requirements of the RFP should be inserted at the appropriate place or be attached at the end of the proposal and designated as additional material. Proposals that are not organized in this manner risk elimination from consideration if the evaluators are unable to find where the RFP requirements are specifically addressed.
- d. As used in this RFP, the terms “must”, “shall”, “should” and “may” identify the criticality of requirements. “Must” and “shall” identify requirements whose absence will have a major negative impact on the suitability of the proposed solution. Items labeled as “should” or “may” are highly desirable, although their absence will not have a large impact and would be useful, but are not necessary. Depending on the overall response to the RFP, some individual “must” and “shall” items may not be fully satisfied, but it is the intent to satisfy most, if not all, “must” and “shall” requirements. The inability of an offeror to satisfy a “must” or “shall” requirement does not automatically remove that offeror from consideration; however, it may seriously affect the overall rating of the offeror’s proposal.
- e. Each copy of the proposal should be bound or contained in a single volume where practical. All documentation submitted with the proposal should be contained in that single volume.
- f. Ownership of all data, materials and documentation originated and prepared for the State pursuant to the RFP shall belong exclusively to the State and be subject to public inspection in accordance with the Virginia Freedom of Information Act. Trade secrets or proprietary information submitted by the offeror shall not be subject to public disclosure under the Virginia Freedom of Information Act; however, the offeror must invoke the protection of Section 2.2-4342F of the Code of Virginia, in writing, either before or at the time the data is submitted. The written notice must specifically identify the data or materials to be protected and state the reasons why protection is necessary. The proprietary or trade secret materials submitted must be identified by some distinct method such as highlighting or underlining and must indicate only the specific words, figures, or paragraphs that constitute trade secret or proprietary information. The

classification of an entire proposal document, line item prices and/or total proposal prices as proprietary or trade secrets is not acceptable and will result in rejection and return of the proposal.

4. Oral Presentation: Offerors who submit a proposal in response to this RFP may be required to give an oral presentation of their proposal to James Madison University. This provides an opportunity for the Offeror to clarify or elaborate on the proposal. This is a fact-finding and explanation session only and does not include negotiation. James Madison University will schedule the time and location of these presentations. Oral presentations are an option of the University and may or may not be conducted. Therefore, proposals should be complete.

## **B. SPECIFIC PROPOSAL INSTRUCTIONS**

Proposals should be as thorough and detailed as possible so that James Madison University may properly evaluate your capabilities to provide the required services. Offerors are required to submit the following items as a complete proposal:

1. Return RFP cover sheet and all addenda acknowledgements, if any, signed and filled out as required.
2. Plan and methodology for providing the goods/services as described in Section IV. Statement of Needs of this Request for Proposal.
3. A written narrative statement to include, but not be limited to, the expertise, qualifications, and experience of the firm and resumes of specific personnel to be assigned to perform the work.
4. Offeror Data Sheet, included as *Attachment A* to this RFP.
5. Small Business Subcontracting Plan, included as *Attachment B* to this RFP. Offeror shall provide a Small Business Subcontracting plan which summarizes the planned utilization of Department of Small Business and Supplier Diversity (SBSD)-certified small businesses which include businesses owned by women and minorities, when they have received Department of Small Business and Supplier Diversity (SBSD) small business certification, under the contract to be awarded as a result of this solicitation. This is a requirement for all prime contracts in excess of \$100,000 unless no subcontracting opportunities exist.
6. Identify the amount of sales your company had during the last twelve months with each VASCUPP Member Institution. A list of VASCUPP Members can be found at: [www.VASCUPP.org](http://www.VASCUPP.org).
7. Proposed Cost. See Section X. Pricing Schedule of this Request for Proposal.

## **VI. EVALUATION AND AWARD CRITERIA**

### **A. EVALUATION CRITERIA**

Proposals shall be evaluated by James Madison University using the following criteria:

	<u>Points</u>
1. Quality of products/services offered and suitability for intended purposes	35
2. Qualifications and experience of Offeror in providing the goods/services	20
3. Specific plans or methodology to be used to perform the services	20
4. Participation of Small, Women-Owned, & Minority (SWaM) Businesses	10
5. Cost	15
	<u>100</u>

**AWARD TO MULTIPLE OFFERORS:** Selection shall be made of two or more offerors deemed to be fully qualified and best suited among those submitting proposals on the basis of the evaluation factors included in the Request for Proposals, including price, if so stated in the Request for Proposals. Negotiations shall be conducted with the offerors so selected. Price shall be considered, but need not be the sole determining factor. After negotiations have been conducted with each offeror so selected, the agency shall select the offeror which, in its opinion, has made the best proposal, and shall award the contract to that offeror. The Commonwealth reserves the right to make multiple awards as a result of this solicitation. The Commonwealth may cancel this Request for Proposals or reject proposals at any time prior to an award, and is not required to furnish a statement of the reasons why a particular proposal was not deemed to be the most advantageous. Should the Commonwealth determine in writing and in its sole discretion that only one offeror is fully qualified, or that one offeror is clearly more highly qualified than the others under consideration, a contract may be negotiated and awarded to that offeror. The award document will be a contract incorporating by reference all the requirements, terms and conditions of the solicitation and the contractor's proposal as negotiated.

## **VII. GENERAL TERMS AND CONDITIONS**

- A. **PURCHASING MANUAL:** This solicitation is subject to the provisions of the Commonwealth of Virginia's Purchasing Manual for Institutions of Higher Education and Their Vendors and any revisions thereto, which are hereby incorporated into this contract in their entirety. A copy of the manual is available for review at the purchasing office. In addition, the manual may be accessed electronically at <http://www.jmu.edu/procurement> or a copy can be obtained by calling Procurement Services at (540) 568-3145.
- B. **APPLICABLE LAWS AND COURTS:** This solicitation and any resulting contract shall be governed in all respects by the laws of the Commonwealth of Virginia and any litigation with respect thereto shall be brought in the courts of the Commonwealth. The Contractor shall comply with applicable federal, state and local laws and regulations.
- C. **ANTI-DISCRIMINATION:** By submitting their proposals, offerors certify to the Commonwealth that they will conform to the provisions of the Federal Civil Rights Act of 1964, as amended, as well as the Virginia Fair Employment Contracting Act of 1975, as amended, where applicable, the Virginians With Disabilities Act, the Americans With Disabilities Act and §10 of the Rules Governing Procurement, Chapter 2, Exhibit J, Attachment 1 (available for review at <http://www.jmu.edu/procurement>). If the award is made to a faith-based organization, the organization shall not discriminate against any recipient of goods, services, or disbursements made pursuant to the contract on the basis of the recipient's religion, religious belief, refusal to participate in a religious practice, or on the basis of race, age, color,

gender, sexual orientation, gender identity, or national origin and shall be subject to the same rules as other organizations that contract with public bodies to account for the use of the funds provided; however, if the faith-based organization segregates public funds into separate accounts, only the accounts and programs funded with public funds shall be subject to audit by the public body. (*§6 of the Rules Governing Procurement*).

In every contract over \$10,000 the provisions in 1. and 2. below apply:

1. During the performance of this contract, the contractor agrees as follows:
    - a. The contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, or any other basis prohibited by state law relating to discrimination in employment, except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the contractor. The contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.
    - b. The contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an equal opportunity employer.
    - c. Notices, advertisements, and solicitations placed in accordance with federal law, rule, or regulation shall be deemed sufficient for the purpose of meeting these requirements.
  2. The contractor will include the provisions of 1. above in every subcontract or purchase order over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.
- D. ETHICS IN PUBLIC CONTRACTING: By submitting their proposals, offerors certify that their proposals are made without collusion or fraud and that they have not offered or received any kickbacks or inducements from any other offeror, supplier, manufacturer or subcontractor in connection with their proposal, and that they have not conferred on any public employee having official responsibility for this procurement transaction any payment, loan, subscription, advance, deposit of money, services or anything of more than nominal value, present or promised, unless consideration of substantially equal or greater value was exchanged.
- E. IMMIGRATION REFORM AND CONTROL ACT OF 1986: By entering into a written contract with the Commonwealth of Virginia, the Contractor certifies that the Contractor does not, and shall not during the performance of the contract for goods and services in the Commonwealth, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.
- F. DEBARMENT STATUS: By submitting their proposals, offerors certify that they are not currently debarred by the Commonwealth of Virginia from submitting proposals on contracts for the type of goods and/or services covered by this solicitation, nor are they an agent of any person or entity that is currently so debarred.
- G. ANTITRUST: By entering into a contract, the contractor conveys, sells, assigns, and transfers to the Commonwealth of Virginia all rights, title and interest in and to all causes of action it may now have or hereafter acquire under the antitrust laws of the United States and the Commonwealth of Virginia, relating to the particular goods or services purchased or acquired by the Commonwealth of Virginia under said contract.

- H. MANDATORY USE OF STATE FORM AND TERMS AND CONDITIONS RFPs: Failure to submit a proposal on the official state form provided for that purpose may be a cause for rejection of the proposal. Modification of or additions to the General Terms and Conditions of the solicitation may be cause for rejection of the proposal; however, the Commonwealth reserves the right to decide, on a case by case basis, in its sole discretion, whether to reject such a proposal.
- I. CLARIFICATION OF TERMS: If any prospective offeror has questions about the specifications or other solicitation documents, the prospective offeror should contact the buyer whose name appears on the face of the solicitation no later than five working days before the due date. Any revisions to the solicitation will be made only by addendum issued by the buyer.
- J. PAYMENT:
1. To Prime Contractor:
    - a. Invoices for items ordered, delivered and accepted shall be submitted by the contractor directly to the payment address shown on the purchase order/contract. All invoices shall show the state contract number and/or purchase order number; social security number (for individual contractors) or the federal employer identification number (for proprietorships, partnerships, and corporations).
    - b. Any payment terms requiring payment in less than 30 days will be regarded as requiring payment 30 days after invoice or delivery, whichever occurs last. This shall not affect offers of discounts for payment in less than 30 days, however.
    - c. All goods or services provided under this contract or purchase order, that are to be paid for with public funds, shall be billed by the contractor at the contract price, regardless of which public agency is being billed.
    - d. The following shall be deemed to be the date of payment: the date of postmark in all cases where payment is made by mail, or the date of offset when offset proceedings have been instituted as authorized under the Virginia Debt Collection Act.
    - e. Unreasonable Charges. Under certain emergency procurements and for most time and material purchases, final job costs cannot be accurately determined at the time orders are placed. In such cases, contractors should be put on notice that final payment in full is contingent on a determination of reasonableness with respect to all invoiced charges. Charges which appear to be unreasonable will be researched and challenged, and that portion of the invoice held in abeyance until a settlement can be reached. Upon determining that invoiced charges are not reasonable, the Commonwealth shall promptly notify the contractor, in writing, as to those charges which it considers unreasonable and the basis for the determination. A contractor may not institute legal action unless a settlement cannot be reached within thirty (30) days of notification. The provisions of this section do not relieve an agency of its prompt payment obligations with respect to those charges which are not in dispute (*Rules Governing Procurement, Chapter 2, Exhibit J, Attachment 1 § 53; available for review at <http://www.jmu.edu/procurement>*).



2. To Subcontractors:
    - a. A contractor awarded a contract under this solicitation is hereby obligated:
      - (1) To pay the subcontractor(s) within seven (7) days of the contractor's receipt of payment from the Commonwealth for the proportionate share of the payment received for work performed by the subcontractor(s) under the contract; or
      - (2) To notify the agency and the subcontractors, in writing, of the contractor's intention to withhold payment and the reason.
    - b. The contractor is obligated to pay the subcontractor(s) interest at the rate of one percent per month (unless otherwise provided under the terms of the contract) on all amounts owed by the contractor that remain unpaid seven (7) days following receipt of payment from the Commonwealth, except for amounts withheld as stated in (2) above. The date of mailing of any payment by U. S. Mail is deemed to be payment to the addressee. These provisions apply to each sub-tier contractor performing under the primary contract. A contractor's obligation to pay an interest charge to a subcontractor may not be construed to be an obligation of the Commonwealth.
  3. Each prime contractor who wins an award in which provision of a SWAM procurement plan is a condition to the award, shall deliver to the contracting agency or institution, on or before request for final payment, evidence and certification of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the SWAM procurement plan. Final payment under the contract in question may be withheld until such certification is delivered and, if necessary, confirmed by the agency or institution, or other appropriate penalties may be assessed in lieu of withholding such payment.
  4. The Commonwealth of Virginia encourages contractors and subcontractors to accept electronic and credit card payments.
- K. PRECEDENCE OF TERMS: Paragraphs A through J of these General Terms and Conditions and the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and their Vendors, shall apply in all instances. In the event there is a conflict between any of the other General Terms and Conditions and any Special Terms and Conditions in this solicitation, the Special Terms and Conditions shall apply.
- L. QUALIFICATIONS OF OFFERORS: The Commonwealth may make such reasonable investigations as deemed proper and necessary to determine the ability of the offeror to perform the services/furnish the goods and the offeror shall furnish to the Commonwealth all such information and data for this purpose as may be requested. The Commonwealth reserves the right to inspect offeror's physical facilities prior to award to satisfy questions regarding the offeror's capabilities. The Commonwealth further reserves the right to reject any proposal if the evidence submitted by, or investigations of, such offeror fails to satisfy the Commonwealth that such offeror is properly qualified to carry out the obligations of the contract and to provide the services and/or furnish the goods contemplated therein.
- M. TESTING AND INSPECTION: The Commonwealth reserves the right to conduct any test/inspection it may deem advisable to assure goods and services conform to the specifications.

- N. ASSIGNMENT OF CONTRACT: A contract shall not be assignable by the contractor in whole or in part without the written consent of the Commonwealth.
- O. CHANGES TO THE CONTRACT: Changes can be made to the contract in any of the following ways:
1. The parties may agree in writing to modify the scope of the contract. An increase or decrease in the price of the contract resulting from such modification shall be agreed to by the parties as a part of their written agreement to modify the scope of the contract.
  2. The Purchasing Agency may order changes within the general scope of the contract at any time by written notice to the contractor. Changes within the scope of the contract include, but are not limited to, things such as services to be performed, the method of packing or shipment, and the place of delivery or installation. The contractor shall comply with the notice upon receipt. The contractor shall be compensated for any additional costs incurred as the result of such order and shall give the Purchasing Agency a credit for any savings. Said compensation shall be determined by one of the following methods:
    - a. By mutual agreement between the parties in writing; or
    - b. By agreeing upon a unit price or using a unit price set forth in the contract, if the work to be done can be expressed in units, and the contractor accounts for the number of units of work performed, subject to the Purchasing Agency's right to audit the contractor's records and/or to determine the correct number of units independently; or
    - c. By ordering the contractor to proceed with the work and keep a record of all costs incurred and savings realized. A markup for overhead and profit may be allowed if provided by the contract. The same markup shall be used for determining a decrease in price as the result of savings realized. The contractor shall present the Purchasing Agency with all vouchers and records of expenses incurred and savings realized. The Purchasing Agency shall have the right to audit the records of the contractor as it deems necessary to determine costs or savings. Any claim for an adjustment in price under this provision must be asserted by written notice to the Purchasing Agency within thirty (30) days from the date of receipt of the written order from the Purchasing Agency. If the parties fail to agree on an amount of adjustment, the question of an increase or decrease in the contract price or time for performance shall be resolved in accordance with the procedures for resolving disputes provided by the Disputes Clause of this contract or, if there is none, in accordance with the disputes provisions of the Commonwealth of Virginia Purchasing Manual for Institutions of Higher Education and their Vendors. Neither the existence of a claim nor a dispute resolution process, litigation or any other provision of this contract shall excuse the contractor from promptly complying with the changes ordered by the Purchasing Agency or with the performance of the contract generally.
- P. DEFAULT: In case of failure to deliver goods or services in accordance with the contract terms and conditions, the Commonwealth, after due oral or written notice, may procure them from other sources and hold the contractor responsible for any resulting additional purchase and administrative costs. This remedy shall be in addition to any other remedies which the Commonwealth may have.
- Q. INSURANCE: By signing and submitting a proposal under this solicitation, the offeror certifies that if awarded the contract, it will have the following insurance coverage at the time the contract is awarded. For construction contracts, if any subcontractors are involved, the

subcontractor will have workers' compensation insurance in accordance with § 25 of the Rules Governing Procurement – Chapter 2, Exhibit J, Attachment 1, and 65.2-800 et. Seq. of the Code of Virginia (available for review at <http://www.jmu.edu/procurement>) The offeror further certifies that the contractor and any subcontractors will maintain these insurance coverage during the entire term of the contract and that all insurance coverage will be provided by insurance companies authorized to sell insurance in Virginia by the Virginia State Corporation Commission.

**MINIMUM INSURANCE COVERAGES AND LIMITS REQUIRED FOR MOST CONTRACTS:**

1. Workers' Compensation: Statutory requirements and benefits. Coverage is compulsory for employers of three or more employees, to include the employer. Contractors who fail to notify the Commonwealth of increases in the number of employees that change their workers' compensation requirement under the Code of Virginia during the course of the contract shall be in noncompliance with the contract.
  2. Employer's Liability: \$100,000
  3. Commercial General Liability: \$1,000,000 per occurrence and \$2,000,000 in the aggregate. Commercial General Liability is to include bodily injury and property damage, personal injury and advertising injury, products and completed operations coverage. The Commonwealth of Virginia must be named as an additional insured and so endorsed on the policy.
  4. Automobile Liability: \$1,000,000 combined single limit. *(Required only if a motor vehicle not owned by the Commonwealth is to be used in the contract. Contractor must assure that the required coverage is maintained by the Contractor (or third party owner of such motor vehicle.)*
- R. **ANNOUNCEMENT OF AWARD:** Upon the award or the announcement of the decision to award a contract over \$100,000, as a result of this solicitation, the purchasing agency will publicly post such notice on the DGS/DPS eVA web site ([www.eva.virginia.gov](http://www.eva.virginia.gov)) for a minimum of 10 days.
- S. **DRUG-FREE WORKPLACE:** During the performance of this contract, the contractor agrees to (i) provide a drug-free workplace for the contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all solicitations or advertisements for employees placed by or on behalf of the contractor that the contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over \$10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor, the employees of whom are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

- T. NONDISCRIMINATION OF CONTRACTORS: An offeror, or contractor shall not be discriminated against in the solicitation or award of this contract because of race, religion, color, sex, sexual orientation, gender identity, national origin, age, disability, faith-based organizational status, any other basis prohibited by state law relating to discrimination in employment or because the offeror employs ex-offenders unless the state agency, department or institution has made a written determination that employing ex-offenders on the specific contract is not in its best interest. If the award of this contract is made to a faith-based organization and an individual, who applies for or receives goods, services, or disbursements provided pursuant to this contract objects to the religious character of the faith-based organization from which the individual receives or would receive the goods, services, or disbursements, the public body shall offer the individual, within a reasonable period of time after the date of his objection, access to equivalent goods, services, or disbursements from an alternative provider.
- U. eVA BUSINESS TO GOVERNMENT VENDOR REGISTRATION, CONTRACTS, AND ORDERS: The eVA Internet electronic procurement solution, website portal [www.eVA.virginia.gov](http://www.eVA.virginia.gov), streamlines and automates government purchasing activities in the Commonwealth. The eVA portal is the gateway for vendors to conduct business with state agencies and public bodies. All vendors desiring to provide goods and/or services to the Commonwealth shall participate in the eVA Internet eprocurement solution by completing the free eVA Vendor Registration. All offerors must register in eVA and pay the Vendor Transaction Fees specified below; failure to register will result in the proposal being rejected. Vendor transaction fees are determined by the date the original purchase order is issued and the current fees are as follows:
- Vendor transaction fees are determined by the date the original purchase order is issued and the current fees are as follows:
1. For orders issued July 1, 2014 and after, the Vendor Transaction Fee is:
    - a. Department of Small Business and Supplier Diversity (SBSD) certified Small Businesses: 1% capped at \$500 per order.
    - b. Businesses that are not Department of Small Business and Supplier Diversity (SBSD) certified Small Businesses: 1% capped at \$1,500 per order.
  2. For orders issued prior to July 1, 2014 the vendor transaction fees can be found at [www.eVA.virginia.gov](http://www.eVA.virginia.gov).
  3. The specified vendor transaction fee will be invoiced by the Commonwealth of Virginia Department of General Services approximately 60 days after the corresponding purchase order is issued and payable 30 days after the invoice date. Any adjustments (increases/decreases) will be handled through purchase order changes.
- V. AVAILABILITY OF FUNDS: It is understood and agreed between the parties herein that the Commonwealth of Virginia shall be bound hereunder only to the extent of the funds available or which may hereafter become available for the purpose of this agreement.
- W. PRICING CURRENCY: Unless stated otherwise in the solicitation, offerors shall state offered prices in U.S. dollars.
- X. E-VERIFY REQUIREMENT OF ANY CONTRACTOR: Any employer with more than an average of 50 employees for the previous 12 months entering into a contract in excess of

\$50,000 with James Madison University to perform work or provide services pursuant to such contract shall register and participate in the E-Verify program to verify information and work authorization of its newly hired employees performing work pursuant to any awarded contract.

- Y. CIVILITY IN STATE WORKPLACES: The contractor shall take all reasonable steps to ensure that no individual, while performing work on behalf of the contractor or any subcontractor in connection with this agreement (each, a “Contract Worker”), shall engage in 1) harassment (including sexual harassment), bullying, cyber-bullying, or threatening or violent conduct, or 2) discriminatory behavior on the basis of race, sex, color, national origin, religious belief, sexual orientation, gender identity or expression, age, political affiliation, veteran status, or disability.

The contractor shall provide each Contract Worker with a copy of this Section and will require Contract Workers to participate in training on civility in the State workplace. Upon request, the contractor shall provide documentation that each Contract Worker has received such training.

For purposes of this Section, “State workplace” includes any location, permanent or temporary, where a Commonwealth employee performs any work-related duty or is representing his or her agency, as well as surrounding perimeters, parking lots, outside meeting locations, and means of travel to and from these locations. Communications are deemed to occur in a State workplace if the Contract Worker reasonably should know that the phone number, email, or other method of communication is associated with a State workplace or is associated with a person who is a State employee.

The Commonwealth of Virginia may require, at its sole discretion, the removal and replacement of any Contract Worker who the Commonwealth reasonably believes to have violated this Section.

This Section creates obligations solely on the part of the contractor. Employees or other third parties may benefit incidentally from this Section and from training materials or other communications distributed on this topic, but the Parties to this agreement intend this Section to be enforceable solely by the Commonwealth and not by employees or other third parties.

- Z. TAXES: Sales to the Commonwealth of Virginia are normally exempt from State sales tax. State sales and use tax certificates of exemption, Form ST-12, will be issued upon request. Deliveries against this contract shall usually be free of Federal excise and transportation taxes. The Commonwealth’s excise tax exemption registration number is 54-73-0076K.
- AA. TRANSPORTATION AND PACKAGING: By submitting their proposals, all Offerors certify and warrant that the price offered for FOB destination includes only the actual freight rate costs at the lowest and best rate and is based upon the actual weight of the goods to be shipped. Except as otherwise specified herein, standard commercial packaging, packing and shipping containers shall be used. All shipping containers shall be legibly marked or labeled on the outside with purchase order number, commodity description, and quantity.



## VIII. SPECIAL TERMS AND CONDITIONS

- A. AUDIT: The Contractor hereby agrees to retain all books, records, systems, and other documents relative to this contract for five (5) years after final payment, or until audited by the Commonwealth of Virginia, whichever is sooner. The Commonwealth of Virginia, its authorized agents, and/or State auditors shall have full access to and the right to examine any of said materials during said period.
- B. CANCELLATION OF CONTRACT: James Madison University reserves the right to cancel and terminate any resulting contract, in part or in whole, without penalty, upon 60 days written notice to the contractor. In the event the initial contract period is for more than 12 months, the resulting contract may be terminated by either party, without penalty, after the initial 12 months of the contract period upon 60 days written notice to the other party. Any contract cancellation notice shall not relieve the contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.
- C. IDENTIFICATION OF PROPOSAL ENVELOPE: The signed proposal should be returned in a separate envelope or package, sealed and identified as follows:

From:	_____	_____	_____
	Name of Offeror	Due Date	Time
	_____	_____	_____
	Street or Box No.	RFP #	
	_____	_____	_____
	City, State, Zip Code	RFP Title	
	_____	_____	_____
	Name of Purchasing Officer:		

The envelope should be addressed as directed on the title page of the solicitation.

The Offeror takes the risk that if the envelope is not marked as described above, it may be inadvertently opened and the information compromised, which may cause the proposal to be disqualified. Proposals may be hand-delivered to the designated location in the office issuing the solicitation. No other correspondence or other proposals should be placed in the envelope.

- D. LATE PROPOSALS: To be considered for selection, proposals must be received by the issuing office by the designated date and hour. The official time used in the receipt of proposals is that time on the automatic time stamp machine in the issuing office. Proposals received in the issuing office after the date and hour designated are automatically non responsive and will not be considered. The University is not responsible for delays in the delivery of mail by the U.S. Postal Service, private couriers, or the intra university mail system. It is the sole responsibility of the Offeror to ensure that its proposal reaches the issuing office by the designated date and hour.
- E. UNDERSTANDING OF REQUIREMENTS: It is the responsibility of each offeror to inquire about and clarify any requirements of this solicitation that is not understood. The University will not be bound by oral explanations as to the meaning of specifications or language contained in this solicitation. Therefore, all inquiries deemed to be substantive in nature must be in writing and submitted to the responsible buyer in the Procurement Services Office. Offerors must ensure that written inquiries reach the buyer at least five (5) days prior to the time set for receipt of offerors proposals. A copy of all queries and the respective response will be provided in the form of an addendum to all offerors who have indicated an interest in responding to this

solicitation. Your signature on your Offer certifies that you fully understand all facets of this solicitation. These questions may be sent by Fax to 540/568-7935.

- F. RENEWAL OF CONTRACT: This contract may be renewed by the Commonwealth for a period of four (4) successive one year periods under the terms and conditions of the original contract except as stated in 1. and 2. below. Price increases may be negotiated only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 90 days prior to the expiration date of each contract period.
1. If the Commonwealth elects to exercise the option to renew the contract for an additional one-year period, the contract price(s) for the additional one year shall not exceed the contract price(s) of the original contract increased/decreased by no more than the percentage increase/decrease of the other services category of the CPI-W section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.
  2. If during any subsequent renewal periods, the Commonwealth elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased/decreased by more than the percentage increase/decrease of the other services category of the CPI-W section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.
- G. SUBMISSION OF INVOICES: All invoices shall be submitted within sixty days of contract term expiration for the initial contract period as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.
- H. OPERATING VEHICLES ON JAMES MADISON UNIVERSITY CAMPUS: Operating vehicles on sidewalks, plazas, and areas heavily used by pedestrians is prohibited. In the unlikely event a driver should find it necessary to drive on James Madison University sidewalks, plazas, and areas heavily used by pedestrians, the driver must yield to pedestrians. For a complete list of parking regulations, please go to [www.jmu.edu/parking](http://www.jmu.edu/parking); or to acquire a service representative parking permit, contact Parking Services at 540.568.3300. The safety of our students, faculty and staff is of paramount importance to us. Accordingly, violators may be charged.
- I. COOPERATIVE PURCHASING / USE OF AGREEMENT BY THIRD PARTIES: It is the intent of this solicitation and resulting contract(s) to allow for cooperative procurement. Accordingly, any public body, (to include government/state agencies, political subdivisions, etc.), cooperative purchasing organizations, public or private health or educational institutions or any University related foundation and affiliated corporations may access any resulting contract if authorized by the Contractor.

Participation in this cooperative procurement is strictly voluntary. If authorized by the Contractor(s), the resultant contract(s) will be extended to the entities indicated above to purchase goods and services in accordance with contract terms. As a separate contractual relationship, the participating entity will place its own orders directly with the Contractor(s) and shall fully and independently administer its use of the contract(s) to include contractual disputes, invoicing and payments without direct administration from the University. No modification of this contract or execution of a separate agreement is required to participate; however, the participating entity and the Contractor may modify the terms and conditions of this contract to accommodate specific governing laws, regulations, policies, and business goals

required by the participating entity. Any such modification will apply solely between the participating entity and the Contractor.

The Contractor will notify the University in writing of any such entities accessing this contract. The Contractor will provide semi-annual usage reports for all entities accessing the contract. The University shall not be held liable for any costs or damages incurred by any other participating entity as a result of any authorization by the Contractor to extend the contract. It is understood and agreed that the University is not responsible for the acts or omissions of any entity and will not be considered in default of the contract no matter the circumstances.

Use of this contract(s) does not preclude any participating entity from using other contracts or competitive processes as needed.

J. SMALL BUSINESS SUBCONTRACTING AND EVIDENCE OF COMPLIANCE:

1. It is the goal of the Commonwealth that 42% of its purchases are made from small businesses. This includes discretionary spending in prime contracts and subcontracts. All potential offerors are required to submit a Small Business Subcontracting Plan. Unless the offeror is registered as a Department of Small Business and Supplier Diversity (SBSD)-certified small business and where it is practicable for any portion of the awarded contract to be subcontracted to other suppliers, the contractor is encouraged to offer such subcontracting opportunities to SBSD-certified small businesses. This shall not exclude SBSD-certified women-owned and minority-owned businesses when they have received SBSD small business certification. No offeror or subcontractor shall be considered a Small Business, a Women-Owned Business or a Minority-Owned Business unless certified as such by the Department of Small Business and Supplier Diversity (SBSD) by the due date for receipt of proposals. If small business subcontractors are used, the prime contractor agrees to report the use of small business subcontractors by providing the purchasing office at a minimum the following information: name of small business with the SBSD certification number or FEIN, phone number, total dollar amount subcontracted, category type (small, women-owned, or minority-owned), and type of product/service provided. **This information shall be submitted to: JMU Office of Procurement Services, Attn: SWAM Subcontracting Compliance, MSC 5720, Harrisonburg, VA 22807.**
2. Each prime contractor who wins an award in which provision of a small business subcontracting plan is a condition of the award, shall deliver to the contracting agency or institution with every request for payment, evidence of compliance (subject only to insubstantial shortfalls and to shortfalls arising from subcontractor default) with the small business subcontracting plan. **This information shall be submitted to: JMU Office of Procurement Services, SWAM Subcontracting Compliance, MSC 5720, Harrisonburg, VA 22807.** When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm with the Department of Small Business and Supplier Diversity (SBSD) certification number or FEIN number, phone number, total dollar amount subcontracted, category type (small, women-owned, or minority-owned), and type of product or service provided. Payment(s) may be withheld until compliance with the plan is received and confirmed by the agency or institution. The agency or institution reserves the right to pursue other appropriate remedies to include, but not be limited to, termination for default.
3. Each prime contractor who wins an award valued over \$200,000 shall deliver to the contracting agency or institution with every request for payment, information on use of subcontractors that are not Department of Small Business and Supplier Diversity (SBSD)-

certified small businesses. When such business has been subcontracted to these firms and upon completion of the contract, the contractor agrees to furnish the purchasing office at a minimum the following information: name of firm, phone number, FEIN number, total dollar amount subcontracted, and type of product or service provided. **This information shall be submitted to: JMU Office of Procurement Services, Attn: SWAM Subcontracting Compliance, MSC 5720, Harrisonburg, VA 22807.**

- K. AUTHORIZATION TO CONDUCT BUSINESS IN THE COMMONWEALTH: A contractor organized as a stock or nonstock corporation, limited liability company, business trust, or limited partnership or registered as a registered limited liability partnership shall be authorized to transact business in the Commonwealth as a domestic or foreign business entity if so required by Title 13.1 or Title 50 of the Code of Virginia or as otherwise required by law. Any business entity described above that enters into a contract with a public body shall not allow its existence to lapse or its certificate of authority or registration to transact business in the Commonwealth, if so required under Title 13.1 or Title 50, to be revoked or cancelled at any time during the term of the contract. A public body may void any contract with a business entity if the business entity fails to remain in compliance with the provisions of this section.
- L. PUBLIC POSTING OF COOPERATIVE CONTRACTS: James Madison University maintains a web-based contracts database with a public gateway access. Any resulting cooperative contract/s to this solicitation will be posted to the publicly accessible website. Contents identified as proprietary information will not be made public.
- M. CRIMINAL BACKGROUND CHECKS OF PERSONNEL ASSIGNED BY CONTRACTOR TO PERFORM WORK ON JMU PROPERTY: The Contractor shall obtain criminal background checks on all of their contracted employees who will be assigned to perform services on James Madison University property. The results of the background checks will be directed solely to the Contractor. The Contractor bears responsibility for confirming to the University contract administrator that the background checks have been completed prior to work being performed by their employees or subcontractors. The Contractor shall only assign to work on the University campus those individuals whom it deems qualified and permissible based on the results of completed background checks. Notwithstanding any other provision herein, and to ensure the safety of students, faculty, staff and facilities, James Madison University reserves the right to approve or disapprove any contract employee that will work on JMU property. Disapproval by the University will solely apply to JMU property and should have no bearing on the Contractor's employment of an individual outside of James Madison University.
- N. INDEMNIFICATION: Contractor agrees to indemnify, defend and hold harmless the Commonwealth of Virginia, its officers, agents, and employees from any claims, damages and actions of any kind or nature, whether at law or in equity, arising from or caused by the use of any materials, goods, or equipment of any kind or nature furnished by the contractor/any services of any kind or nature furnished by the contractor, provided that such liability is not attributable to the sole negligence of the using agency or to failure of the using agency to use the materials, goods, or equipment in the manner already and permanently described by the contractor on the materials, goods or equipment delivered.
- O. ADDITIONAL GOODS AND SERVICES: The University may acquire other goods or services that the supplier provides than those specifically solicited. The University reserves the right, subject to mutual agreement, for the Contractor to provide additional goods and/or services under the same pricing, terms, and conditions and to make modifications or enhancements to the existing goods and services. Such additional goods and services may include other products, components, accessories, subsystems, or related services that are newly

introduced during the term of this Agreement. Such additional goods and services will be provided to the University at favored nations pricing, terms, and conditions.

- P. ADVERTISING: In the event a contract is awarded for supplies, equipment, or services resulting from this proposal, no indication of such sales or services to James Madison University will be used in product literature or advertising without the express written consent of the University. The contractor shall not state in any of its advertising or product literature that James Madison University has purchased or uses any of its products or services, and the contractor shall not include James Madison University in any client list in advertising and promotional materials without the express written consent of the University.
- Q. ELECTRICAL EQUIPMENT STANDARDS: All equipment/material shall conform to the latest issue of all applicable standards as established by National Electrical Manufacturer's Association (NEMA), American National Standards Institute (ANSI), and Occupational Safety & Health Administration (OSHA). All equipment and material, for which there are OSHA standards, shall bear an appropriate label of approval for use intended from a Nationally Recognized Testing Laboratory (NRTL).
- R. WARRANTY (COMMERICAL): The contractor agrees that the goods or services furnished under any award resulting from this solicitation shall be covered by the most favorable commercial warranties the contractor gives any customer for such goods or services and that the rights and remedies provided therein are in addition to and do not limit those available to the Commonwealth by any other clause of this solicitation. A copy of this warranty should be furnished with the proposal.
- S. SUBCONTRACTS: No portion of the work shall be subcontracted without prior written consent of the purchasing agency. In the event that the contractor desires to subcontract some part of the work specified herein, the contractor shall furnish the purchasing agency the names, qualifications and experience of their proposed subcontractors. The contractor shall, however, remain fully liable and responsible for the work to be done by its subcontractor(s) and shall assure compliance with all requirements of the contract.
- T. PRIME CONTRACTOR RESPONSIBILITIES: The contractor shall be responsible for completely supervising and directing the work under this contract and all subcontractors that he may utilize, using his best skill and attention. Subcontractors who perform work under this contract shall be responsible to the prime contractor. The contractor agrees that he is as fully responsible for the acts and omissions of his subcontractors and of persons employed by them as he is for the acts and omissions of his own employees.
- U. PRODUCT AVAILABILITY/SUBSTITUTION: Substitution of a product, brand, or manufacturer after the award of contract is expressly prohibited unless approved in writing by the Contract Officer. The Agency may, at its discretion, require the contractor to provide a substitute item of equivalent or better quality subject to the approval of the Contract Officer, for a price no greater than the contract price, if the product for which the contract was awarded becomes unavailable to the contractor.
- V. SPECIAL EDUCATIONAL OR PROMOTIONAL DISCOUNTS: The contractor shall extend any special educational or promotional sale prices or discounts immediately to the Commonwealth during the term of the contract. Such notice shall also advise the duration of the specific sale or discount price.

## **IX. METHOD OF PAYMENT**

The contractor will be paid based on invoices submitted in accordance with the solicitation and any negotiations. James Madison University recognizes the importance of expediting the payment process for our vendors and suppliers; we request that our vendors and suppliers enroll in our bank's Comprehensive Payable options: either the Virtual Payables Virtual Card or the PayMode-X electronic deposit (ACH) to your bank account so that future payments are made electronically. Contractors signed up for the Virtual Payables process will receive the benefit of being paid Net 15. Additional information is available online at:

<http://www.jmu.edu/financeoffice/accounting-operations-disbursements/cash-investments/vendor-payment-methods.shtml>

## **X. PRICING SCHEDULE**

The offeror shall provide pricing for all products and services included in proposal indicating one-time and on-going costs. The resulting contract will be cooperative and pricing shall be inclusive for the attached Zone Map, of which JMU falls within Zone 2.

Specify any associated charge card processing fees, if applicable, to be billed to the university. Vendors shall provide their VISA registration number when indicating charge card processing fees. Any vendor requiring information on VISA registration may refer to

<https://usa.visa.com/support/small-business/regulations-fees.html> and for questions <https://usa.visa.com/dam/VCOM/global/support-legal/documents/merchant-surcharging-qa-for-web.pdf>.

## **XI. ATTACHMENTS**

Attachment A: Offeror Data Sheet

Attachment B: Small, Women, and Minority-owned Business (SWaM) Utilization Plan

Attachment C: Standard Contract Sample

Attachment D: Zone Map



## ATTACHMENT A

### OFFEROR DATA SHEET

#### TO BE COMPLETED BY OFFEROR

1. **QUALIFICATIONS OF OFFEROR:** Offerors must have the capability and capacity in all respects to fully satisfy the contractual requirements.
2. **YEARS IN BUSINESS:** Indicate the length of time you have been in business providing these types of goods and services.

Years \_\_\_\_\_ Months \_\_\_\_\_

3. **REFERENCES:** Indicate below a listing of at least five (5) organizations, either commercial or governmental/educational, that your agency is servicing. Include the name and address of the person the purchasing agency has your permission to contact.

CLIENT	LENGTH OF SERVICE	ADDRESS	CONTACT PERSON/PHONE #
--------	-------------------	---------	---------------------------


4. List full names and addresses of Offeror and any branch offices which may be responsible for administering the contract.


5. **RELATIONSHIP WITH THE COMMONWEALTH OF VIRGINIA:** Is any member of the firm an employee of the Commonwealth of Virginia who has a personal interest in this contract pursuant to the [CODE OF VIRGINIA](#), SECTION 2.2-3100 – 3131?

[ ] YES [ ] NO

IF YES, EXPLAIN: \_\_\_\_\_


## ATTACHMENT B

### Small, Women and Minority-owned Businesses (SWaM) Utilization Plan

**Offeror Name:** \_\_\_\_\_ **Preparer Name:** \_\_\_\_\_

**Date:** \_\_\_\_\_

Is your firm a **Small Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Woman-owned Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Minority-Owned Business Enterprise** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

Is your firm a **Micro Business** certified by the Department of Small Business and Supplier Diversity (SBSD)? Yes \_\_\_\_\_ No \_\_\_\_\_

If yes, certification number: \_\_\_\_\_ Certification date: \_\_\_\_\_

**Instructions:** *Populate the table below to show your firm's plans for utilization of small, women-owned and minority-owned business enterprises in the performance of the contract. Describe plans to utilize SWaMs businesses as part of joint ventures, partnerships, subcontractors, suppliers, etc.*

**Small Business:** "Small business " means a business, independently owned or operated by one or more persons who are citizens of the United States or non-citizens who are in full compliance with United States immigration law, which, together with affiliates, has 250 or fewer employees, or average annual gross receipts of \$10 million or less averaged over the previous three years.

**Woman-Owned Business Enterprise:** A business concern which is at least 51 percent owned by one or more women who are U.S. citizens or legal resident aliens, or in the case of a corporation, partnership or limited liability company or other entity, at least 51 percent of the equity ownership interest in which is owned by one or more women, and whose management and daily business operations are controlled by one or more of such individuals. **For purposes of the SWaM Program, all certified women-owned businesses are also a small business enterprise.**

**Minority-Owned Business Enterprise:** A business concern which is at least 51 percent owned by one or more minorities or in the case of a corporation, partnership or limited liability company or other entity, at least 51 percent of the equity ownership interest in which is owned by one or more minorities and whose management and daily business operations are controlled by one or more of such individuals. **For purposes of the SWaM Program, all certified minority-owned businesses are also a small business enterprise.**

**Micro Business** is a certified Small Business under the SWaM Program and has no more than twenty-five (25) employees **AND** no more than \$3 million in average annual revenue over the three-year period prior to their certification.

**All small, women, and minority owned businesses must be certified by the Commonwealth of Virginia Department of Small Business and Supplier Diversity (SBSD) to be counted in the SWaM program. Certification applications are available through SBSD at 800-223-0671 in Virginia, 804-786-6585 outside Virginia, or online at <http://www.sbsd.virginia.gov/> (Customer Service).**

***RETURN OF THIS PAGE IS REQUIRED***

**ATTACHMENT B (CNT'D)**  
Small, Women and Minority-owned Businesses (SWaM) Utilization Plan

Procurement Name and Number: \_\_\_\_\_

Date Form Completed: \_\_\_\_\_

Listing of Sub-Contractors, to include, Small, Woman Owned and Minority Owned Businesses  
for this Proposal and Subsequent Contract

Offeror / Proposer:

\_\_\_\_\_  
Firm

\_\_\_\_\_  
Address

\_\_\_\_\_  
Contact Person/No.

Sub-Contractor's Name and Address	Contact Person & Phone Number	SBSD Certification Number	Services or Materials Provided	Total Subcontractor Contract Amount (to include change orders)	Total Dollars Paid Subcontractor to date (to be submitted with request for payment from JMU)

*(Form shall be submitted with proposal and if awarded, again with submission of each request for payment)*

***RETURN OF THIS PAGE IS REQUIRED***

ATTACHMENT C



**COMMONWEALTH OF VIRGINIA  
STANDARD CONTRACT**

Contract No. \_\_\_\_\_

This contract entered into this \_\_\_\_\_ day of \_\_\_\_\_, 20\_\_\_\_, by \_\_\_\_\_ hereinafter called the "Contractor" and Commonwealth of Virginia, James Madison University called the "Purchasing Agency".

WITNESSETH that the Contractor and the Purchasing Agency, in consideration of the mutual covenants, promises and agreements herein contained, agree as follows:

**SCOPE OF CONTRACT:** The Contractor shall provide the services to the Purchasing Agency as set forth in the Contract Documents.

**PERIOD OF PERFORMANCE:** From \_\_\_\_\_ through \_\_\_\_\_

The contract documents shall consist of:

- (1) This signed form;
- (2) The following portions of the Request for Proposals dated \_\_\_\_\_:
  - (a) The Statement of Needs,
  - (b) The General Terms and Conditions,
  - (c) The Special Terms and Conditions together with any negotiated modifications of those Special Conditions;
  - (d) List each addendum that may be issued
- (3) The Contractor's Proposal dated \_\_\_\_\_ and the following negotiated modification to the Proposal, all of which documents are incorporated herein.
  - (a) Negotiations summary dated \_\_\_\_\_.

IN WITNESS WHEREOF, the parties have caused this Contract to be duly executed intending to be bound thereby.

**CONTRACTOR:**

**PURCHASING AGENCY:**

By: \_\_\_\_\_  
(Signature)

By: \_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Printed Name)

\_\_\_\_\_  
(Printed Name)

Title: \_\_\_\_\_

Title: \_\_\_\_\_

## ATTACHMENT D

### Zone Map



## Virginia Association of State College & University Purchasing Professionals (VASCUPP)

### List of member institutions by zones

<b><u>Zone 1</u></b> George Mason University (Fairfax)	<b><u>Zone 2</u></b> James Madison University (Harrisonburg)	<b><u>Zone 3</u></b> University of Virginia (Charlottesville)
<b><u>Zone 4</u></b> University of Mary Washington (Fredericksburg)	<b><u>Zone 5</u></b> College of William and Mary (Williamsburg) Old Dominion University (Norfolk)	<b><u>Zone 6</u></b> Virginia Commonwealth University (Richmond)
<b><u>Zone 7</u></b> Longwood University (Farmville)	<b><u>Zone 8</u></b> Virginia Military Institute (Lexington) Virginia Tech (Blacksburg) Radford University (Radford)	<b><u>Zone 9</u></b> University of Virginia - Wise (Wise)