



CONTRACT RENEWAL LETTER

Date: March 08, 2021
Contract #: UCPJMU5505
Service: Vehicle Count Systems
Renewal Period: 5/8/2021 to 5/7/2022
Renewal #: 2 of 4 One-Year
Issued By: James Madison University
Michael Morrison, Buyer Senior
Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Park Assist LLC
57 West 38th Street, 11th Floor
New York, NY 10018

Contract Administrator: Bill Yates, Parking

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Park Assist LLC

By: Ronald Votto

Ronald Votto

Name (print)

Vice President

Title Date Signed

James Madison University

By: Michael Morrison

Michael Morrison, MS, VCCO, CUPO

Name (print)

Buyer Senior

Title Date Signed



Contract #: UCPJMU5505

Renewal 2

Contractor: Park Assist LLC

Renewal Period: 05/08/2021 - 05/07/2022

Commodity: Vehicle Count Systems

Pricing Schedule	Discount/Rate
All Zones	See Attached Rate Sheet for products to be offered to the University
Charge Card Processing Fees: 0%	
No travel-related costs or travel time shall be charged.	

James Madison University - Hypothetical Pricing					
Part No.	Description	Quantity	List Price	Unit Price After Discount	Note
Sensors					
M4-100	M4 Sensor w/ one camera covering 1 space	1	\$600.00	\$330.00	
M4-100	M4 Sensor w/ one camera covering 2 adjacent spaces	1	\$600.00	\$330.00	
M4-200	M4 Sensor w/ two cameras covering 2 opposite spaces	1	\$700.00	\$385.00	
M4-200	M4 Sensor w/ two cameras covering 4 spaces	1	\$700.00	\$385.00	
DET-DSP-21-RSPA	Loop Detector, 1 per lane required. RS485	1	\$1,045.00	\$574.75	
C3-DEL-TW-521052-W	2.25" x 36" White Boomerang Reboundable Detectors w/2 - 3" Yellow Bands	1	\$105.00	\$57.75	
Network & Headend					
CAB-C300F-110	Floor Cabinet - Class 2 - 110VAC	1	\$19,494.00	\$10,721.70	
IT-DEL-PE-R630	Server, rack mount	1	\$11,500.00	\$6,325.00	
IT-CISCO-C9300-24T-E	Distribution Switch - Catalyst 9300 24-Port Data Only, Network Essentials	1	\$14,049.00	\$7,726.95	
IT-APC-UPS-Z200-110	UPS - Rack Mount - 110VAC	1	\$2,400.00	\$1,320.00	
IT-TRIPP-SRW12US33	Server Rack - 12U	1	\$1,050.00	\$577.50	
CAB-L100-LC-110	Cabinets - Loop System - 110VAC	1	\$5,085.00	\$2,796.75	
IT-CISCO-892-FSP	Cisco 892 FSP Router	1	\$3,013.92	\$1,657.66	
CAB-LPR400-110	Camera Cabinet - 110VAC	1	\$6,565.00	\$3,610.75	
SW-C-SERV1	Park Asset Business Intelligence Software Suite	1	\$12,000.00	\$6,600.00	
IT-CISCO-3300-NM-8X	9300 Series 8x 10G Network Module	1	\$5,888.40	\$3,238.62	
IT-MS-SQL-2K16-STD-LIC	SQL License	1	\$3,662.40	\$2,014.32	
IT-MS-WIN-2K16-STD-2CORE-LIC	Windows User License	1	\$420.00	\$231.00	
Cable					
CSL-000-8	Pre-terminated data cable, green, 25/8 m	1	\$16.00	\$8.80	
CSL-P00-8	Pre-terminated power cable, gray, 25/8 m	1	\$30.00	\$16.50	
Channel & Related					
CS-CHNL-3	Channel system, channel, standard aluminum, 10' - 3.05 m, with 2 clips	1	\$30.00	\$16.50	
Signage					
SN-130-3A-SS-210	130mm, 4-digit OR 3-digit with Arrow, 7-segment, Multi-Color, IP54 Enclosure	1	\$1,250.00	\$687.50	
SN-200-4-SS-210	200mm, 4-digit, 7-segment, Multi-Color, IP54 Enclosure	1	\$2,080.00	\$1,144.00	
SE-MNS-200-1R	monument, 6 inserts, 200mm character height, single-faced, reflective vinyl lettering	1	\$18,150.00	\$9,982.50	
SN-130-ADS-BL-210	130mm, Disabled, Arrow, Blue, IP54 Enclosure	1	\$1,060.00	\$583.00	
SN-130-2ADS-SS-BL-210	130mm, Disabled, 2-digit, Arrow, 7-segment, Blue, IP54 Enclosure	1	\$1,375.00	\$756.25	
Installation & Initial Services					
SRV-INSTALL	Park Assist Installation				Approximately \$115/space. This number includes basic signage and assumes non-union labor for installation. This pricing may vary depending on local installation costs, desired sign package and additional optional modules
SRV-PM	Park Assist Project Management			\$15,000.00	
SRV-CAD	CAD Design			\$4,000.00	
SRV-COM	Commissioning/Networking			\$20,000.00	
SRV-LOGISTIC	Logistics			\$20,000.00	

Optional Modules					
Part No.	Description	Quantity	List Price	Unit Price After Discount	Note
K5-N200-110	27 In. Find Your Car Kiosk - 110VAC	1	\$20,335.00	\$11,184.25	
PA-FIND-A	Park Finder	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000
PA-ALERT-A	Park Alerts	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000
PA-SRATE-A	Park Select-Rate API	Yes	\$30,000.00	\$16,500.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000
SURVEILLANCE	Surveillance	TBD	TBD pending number of video streams/licenses. This can only be determined once we have PDF or CAD files displaying bay striping for each level. Provided as perpetual license.		
PA-MAPI	Access to Mobile API	Yes	\$15,000.00	\$8,250.00	Includes perpetual license. Covers up to 2,000 spaces. There are additional charges for every 1,000 spaces after the initial 2,000

Park Assist will hold pricing as long as model numbers are current at time of purchase