



CONTRACT RENEWAL LETTER

Date: February 23, 2021
Contract #: UCPJMU5765
Service: Custom Built Technology Consoles
Renewal Period: 6/8/2021 to 6/7/2022
Renewal #: 1 of 4 One-Year
Issued By: James Madison University
Annie Korn, Buyer Senior Ph: 540-568-3133

Fx: 540-568-7935

Contractor: Lantz Custom Woodworking
Attn: Douglas Lantz
641 Acorn Drive
Harrisonburg, VA 22802 Ph: (888) 957-0241

Contract Administrator: Jim West, Libraries & Educational Technologies

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Lantz Custom Woodworking

James Madison University

By: [Signature]
Douglas Lantz

By: [Signature]
Annie Korn, CBBP, CUPO

Name (print)

Name (print)

Owner 2/25/21
Title Date Signed

Buyer Senior 2/24/2021
Title Date Signed



Contract #: UCPJMU5765

Contractor: Lantz Custom Woodworking

Renewal Period: 6/8/2021 - 6/7/2022

Commodity: Custom Built Technology Consoles

1. Contract pricing is as follows:

	Finish Option: Hard Rock Maple	Finish Option: <i>Brazilian</i> Walnut	Finish Option: <i>Autumn Glow</i>
One (1)-Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,410.00	\$1,438	\$1,421
Unit price (order quantity of 2-5)	\$1,155.00	\$1,183	\$1,166
Unit price (order quantity of 6-10)	\$1,050.00	\$1,078	\$1,061
Unit price (order quantity of >10)	\$1,020.00	\$1,048	\$1,031
One & A Half (1 1/2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,485.00	\$1,531	\$1,503
Unit price (order quantity of 2-5)	\$1,230.00	\$1,276	\$1,248
Unit price (order quantity of 6-10)	\$1,125.00	\$1,171	\$1,143
Unit price (order quantity of >10)	\$1,095.00	\$1,141	\$1,113
Two (2) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$1,630.00	\$1,679	\$1,649
Unit price (order quantity of 2-5)	\$1,365.00	\$1,414	\$1,384
Unit price (order quantity of 6-10)	\$1,250.00	\$1,299	\$1,269
Unit price (order quantity of >10)	\$1,220.00	\$1,269	\$1,239
Per unit fee to outfit both boxes with rack rails			\$45.00
Three (3) Bay Workstation(s) to include inside delivery to JMU			
Unit price (order quantity of 1)	\$2,110.00	\$2,173	\$2,134
Unit price (order quantity of 2-5)	\$1,845.00	\$1,908	\$1,869
Unit price (order quantity of 6-10)	\$1,700.00	\$1,763	\$1,724
Unit price (order quantity of >10)	\$1,670.00	\$1,733	\$1,694
Second Keyboard Option (upcharge per unit)			\$100.00
Custom Work/Repairs/Etc.			
Custom production of wood furnishings (hourly rate)	\$45.00/hour		
Custom design engineering (hourly rate)	\$50.00/hour		
Repair/Replacement (hourly rate)	\$45.00/hour		
Materials, replacement parts/rails/additional keyboard trays will be charged at cost plus shipping and handling.			

2. Finish color options are as follows:

- a. Hard Rock Maple – https://www.arauco.cl/na/marcas/prism/prism_hardrock-maple-wf275/

b. Brazilian Walnut - https://www.arauco.cl/na/marcas/prism/prism_brazilian-walnut-wf220/

c. Autumn Glow - https://www.arauco.cl/na/marcas/prism/prism_autumn-glow-wf101/

3. Custom or other finish option pricing will be based on the material cost difference between the selected finish and the Hard Rock Maple price. Documentation of the cost difference shall be available, upon request by the University.