



## CONTRACT RENEWAL LETTER

**Date:** March 20, 2020  
**Contract #:** UCPJMU4770  
**Service:** Outdoor Mass Notification System  
**Renewal Period:** 4/24/2020 to 4/23/2021  
**Renewal #:** 3 of 9 One-Year  
**Issued By:** James Madison University  
LeeAnne Beatty Smith, Buyer Senior Ph: 540-568-7523  
Fx: 540-568-7935

**Contractor:** Professional Communications Systems, LLC  
Attn: Henry Henderson  
200 Professional Park Drive, Suite 1  
Blackburg, VA 24060 Ph: 540-552-4443

**Contract Administrator:** Everette Clemmer, Public Safety

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The annual maintenance fee will increase by 3% and all other contract pricing will remain the same. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Professional Communications Systems, LLC**

**By:**   
Henry Henderson

*Name (print)*

President  **3-23-2020**  
Title Date Signed

### **James Madison University**

**By:**   
LeeAnne Beatty Smith, CPPB, VCA, CUPO

*Name (print)*

Buyer Senior 03/20/2020  
Title Date Signed



Renewal #3

**Contract #:** UCPJMU4770  
**Contractor:** Professional Communications Systems, LLC  
**Renewal Period:** 4/24/2020 - 4/23/2021  
**Commodity:** Outdoor Mass Notification System

**Pricing Schedule**

**1. JMU Annual Maintenance shall be in accordance with the *Maintenance Service Agreement* within UCPJMU4770\*:**

Annual Maintenance Period: 8/11/20 – 8/10/21: \$6,153.22

\*Subsequent pricing shall not increase more than 3% over the previous year's cost. Additional equipment added through upgrade/expansion may increase the annual maintenance cost.

**2. Equipment & Labor:** the Purchasing Agency may request quotes for future equipment purchases, upgrades to existing equipment and/or expansion projects. Contractor shall provide quotes in accordance with the contracted hourly labor rates and equipment prices and the Purchasing Agency will issue purchase orders that authorize the Contractor to proceed with work.

a. All Equipment: 10% off current list price

b. Technician Hourly Rate (8am -5pm EST): \$75/hour.

c. Technician Hourly Rate (After 5pm EST, holidays, or weekends): \$95/hour

e. Travel shall be invoiced in accordance with U.S. General Services Administration (GSA) rates located at <http://www.gsa.gov/portal/content/104877>

**3. Optional Mobile Control Points** (*can be added at the Purchasing Agency's request at any point during the contract*):

a. RF-Based Remote (*includes backpack with laptop, portable radio, and software*): \$4,999

b. Duplicate Dispatch (*includes PC, 22" monitor, smart UPS, gooseneck mic, desk mount encoder w/ keypad & display, UHF base station w/ power supply & antenna system, installation, programming and testing*): \$14,246.00

c. Mobile Radios/Mobile Units Training & Programming: \$960 for multiple mobile units done at the same time (*does not include the cost of radios/units which can be provided by the purchasing agency*)

**4. Ongoing Training:** Contractor-led training sessions may be requested by the Purchasing Agency at the rate of \$6,400/day to include all travel and miscellaneous cost.