



**CONTRACT RENEWAL LETTER**

**Date:** March 10, 2020  
**Contract #:** UCPJMU5506  
**Service:** Vehicle Count Systems  
**Renewal Period:** 5/8/2020 to 5/7/2021  
**Renewal #:** 1 of 4 One-Year  
**Issued By:** James Madison University  
Michael Morrison, Buyer Senior

Ph: 540-568-6181  
Fx: 540-568-7935

**Contractor:** Parking Guidance Systems LLC  
1811 First Oaks Street, Suite 100  
Richmond, TX 77406

**Contract Administrator:** Bill Yates, Parking

**Description of Renewal Notice:**

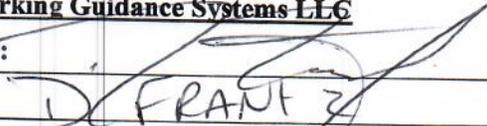
In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Parking Guidance Systems LLC**

**By:**

  
\_\_\_\_\_

*Name (print)*

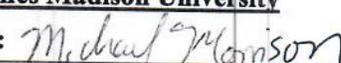
VICE PRESIDENT 3/10/20

*Title*

*Date Signed*

**James Madison University**

**By:**

  
\_\_\_\_\_

*Name (print)*

Buyer Senior

*Title*

3/10/2020

*Date Signed*



**Contract:** UCPJMU5506  
**Contractor:** Parking Guidance Systems, LLC  
**Renewal Period:** 05/08/2020 – 05/07/2021  
**Commodity:** Vehicle Count Systems

**Renewal 1**

PRICING SCHEDULE: All Zones

See attached Price List for products to be offered to the University.

All PGS products and equipment offered at 20% off list price.

PRICING SCHEDULE BY ZONE				
	Zone 1	Zone 2	Zone 3	Zone 4
<b>Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)* Service Rates</b>				
<i>Senior Project Manager</i>		\$200.00/hour		
<i>Project Lead</i>		\$175.00/hour		
<i>Project Coordinator</i>		\$80.00/hour		
<i>Project Manager</i>		\$65.00/hour		
<i>Technician</i>		\$57.50/hour		
PRICING SCHEDULE BY ZONE				
	Zone 1	Zone 2	Zone 3	Zone 4
<b>Overtime/Emergency Labor Rates (Outside Regular Time Working Hours)* Service Rates</b>				
<i>Senior Project Manager</i>		\$300.00/hour		
<i>Project Lead</i>		\$262.50/hour		
<i>Project Coordinator</i>		\$120.00/hour		
<i>Project Manager</i>		\$97.50/hour		
<i>Technician</i>		\$86.25/hour		

<b>Other Fees</b>	
<b>Charge Card Processing Fees:</b>	0%
No travel-related costs or travel time shall be charged.	



# PRICE LISTING

<b>INDECT Equipment</b>		
<b>Classification</b>	<b>Description</b>	<b>Unit Price</b>
Sensors	Ultrasonic Mini Sensors (Internal RGB LED)	\$320.00
Sensors	Ultrasonic Mini Sensors (External RGB LED)	\$346.00
Sensors	Upsolut Camera Sensor (Internal RGB LED)	\$780.00
Sensors (Add-On)	External RGB LED Integration	\$26.00/Per Space
Sensors	TRACOS (3x2)	\$1,870.00
Signage	Internal Signs	\$3,600.00
Signage	Monument Signs (4 LED Inserts Included)	\$6,000.00
Signage	Entry Signs (1 LED Insert)	\$3,600.00
Signage	Matrix Signs	Dependent on client specifications
Parts	Bollard	\$385.00
Parts	Road Rock	\$175.00
Hardware	Communication Module (COMO)	\$864.00
Hardware	Power Supply (POSU)	\$611.00
Hardware	Multi-Function Module (MUMO)	\$231.00
Hardware	ICOM Server	\$5,800.00
Software	ICOM Software (Basic)	\$5,000.00
Software	IVIS Graphical User Interface with Report Features	Inclusive with ICOM Software
<b>Upsolut Add-On Software Features</b>		
Software	LPR (No Annual Fees)	\$12,000.00
Software	White & Black List (No Annual Fees)	\$2,500.00
<b>NEDAP Equipment</b>		
Sensors	Surface Mounted Sensors (Outdoor-Rooftop)	\$385.00

*\*\*Please note that the listed prices are stand-alone prices for one unit. These prices listed above are not inclusive of labor and installation. Many details shall be discussed with client before said prices are agreed upon.*