



**CONTRACT MODIFICATION**

**Date:** February 17, 2020  
**Contract #:** UCPJMU5530  
**Service:** Commercial Kitchen Equipment, Smallwares, Conceptual Design/Layout & Related Services  
**Modification #:** One  
**Issued By:** James Madison University Ph: 540-568-3133  
 Annie Korn, Buyer Senior Fx: 540-568-7935  
**Contractor:** Crest FoodService Equipment Co.  
 Attn: Carol Mahan  
 5929 School Avenue  
 Henrico, VA 23228 Ph: 804-266-9200  
**Contract Administrator:** Annie Korn (CA), Procurement

**Description of Modification Notice:**

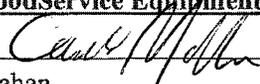
The "% Discount Off List" for Browne Food Service is hereby updated to the following:

| Browne Food Service    | % Discount Off List |
|------------------------|---------------------|
| Steam table pans       | 55%                 |
| All other Browne Items | 50%                 |

An updated price list is attached to this modification.

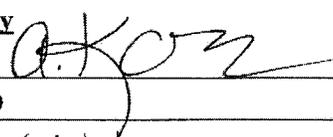
Except as provided herein, all terms and conditions of Contract Number UCPJMU5530 as herefore changed, remain unchanged and in full force and effect.

**Crest FoodService Equipment Co.**

**By:**   
 \_\_\_\_\_  
 Carol Mahan  
 Name (print)

VP  
 \_\_\_\_\_  
 Title Date Signed 3/6/2020

**James Madison University**

**By:**   
 \_\_\_\_\_  
 Annie Korn, CBBP, CUPO  
 Name (print)

Buyer Senior  
 \_\_\_\_\_  
 Title Date Signed 2/17/2020

**ATTACHMENT E - PRICING STRUCTURE**

| Vendor Name: CREST FOODSERVICE EQUIPMENT   |  |                                      |                                  |                    |
|--|--|--------------------------------------|----------------------------------|--------------------|
| MANUFACTURER   | PROPOSED % DISCOUNT OFF LIST                     | MINIMUM ORDER AMOUNT (if Applicable) | ADDITIONAL VOLUME-BASED DISCOUNT | STANDARD LEAD TIME |
| AARCO  |  |                                      |                                  |                    |
| ABANAKI  |  |                                      |                                  |                    |
| Accelerated Cooking Products (ACP)   | 60%  |                                      |                                  | 1 WEEK             |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Accutemp (Steamers)  | 50%  |                                      |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Admiral Craft  | 48%  | \$300.00                             |                                  | 2 WEEKS            |
| Advance Tabco  | 55%  |                                      |                                  | 1-2 WEEKS          |
| Alegacy Foodservice Products Group   | 50%  | \$300.00                             |                                  | 2 WEEKS            |
| All Clad   |  |                                      |                                  |                    |
| Alto-Shaam   | 25%  |                                      |                                  | 2-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| AMANA  | *SEE ACP - AMANA IS ACCELERATED COOKING PRODUCTS |                                      |                                  |                    |
| AMCO Houseworks  |  |                                      |                                  |                    |
| American International Electric Sealer Supply (AIECO)  |  |                                      |                                  |                    |
| American Metalcraft  | 50%  | \$100.00                             |                                  | 2 WEEKS            |
| Anchor Hocking   | 55%  | \$350.00                             |                                  | 3 WEEKS            |
| Anko Food Processing Equipment Solutions   |  |                                      |                                  |                    |
| Apex/Nortrax (Formerly Teknor Apex)  | 40%  | \$125.00                             |                                  | 2 WEEKS            |
| APW Wyatt Food Service   | 45%  | \$125.00                             |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Arc/Cardinal Food Service (Also known as Cardinal Foodservice)   | 50%  | \$325.00                             |                                  | 2 WEEKS            |
| Ateco  |  |                                      |                                  |                    |
| Atlas Metal Industries   |  |                                      |                                  |                    |
| Autec (Sushi Machines)   |  |                                      |                                  |                    |
| Avantco  |  |                                      |                                  |                    |
| Baker's Pride Commercial Deck Ovens  | 55%  | \$125.00                             |                                  | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Bally (Walk-In Coolers/Freezers)   |  |                                      |                                  |                    |
| Baxter Manufacturing   | 15%  |                                      |                                  | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Beech Ovens  |  |                                      |                                  |                    |
| Berkel Equipment   | 45%  |                                      |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| BE&SCO Manufacturing   |  |                                      |                                  |                    |
| Beverage Air   | 60%  |                                      |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| BI-Line Conveyor Systems   |  |                                      |                                  |                    |
| Bizerba Food Service Products  | 35%  |                                      |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Blodgett   | 50%  |                                      |                                  | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |
| Bloomfield   | 50%  |                                      |                                  | 3 WEEKS            |
| Bon Chef   | 52%  | \$325.00                             |                                  | 3 WEEKS            |
| Brady ID   |  |                                      |                                  |                    |
| Breville   |  |                                      |                                  |                    |
| Broska Holland   |  |                                      |                                  |                    |
| Browne Food Service (Also known as Browne-Halco)   | see below  | \$175.00                             |                                  | 2 WEEKS            |
| Steam table pans   | 55%  |                                      |                                  |                    |
| All other Browne items   | 50%  |                                      |                                  |                    |
| BSI Designs (Zguard) Sneeze Guards   | see note   |                                      |                                  |                    |
| NOTE: This item is typically custom Difficult to give discount off list - we can and want to sell this item to JMU when possible |  |                                      |                                  |                    |
| Buffet Enhancements  |  |                                      |                                  |                    |
| Bundy Baking Solutions - Chicago Metallic  |  |                                      |                                  |                    |
| BUNN Commercial Products   | 50%  | \$125.00                             |                                  | 3 WEEKS            |
| Cactus Mat   | 56%  | \$75.00                              |                                  | 2 WEEKS            |
| Caddy Corp   | 60%  |                                      |                                  | 2 WEEKS            |
| NOTE: There are different discounts depending upon item quoted - the discount above applies to most general items.               |  |                                      |                                  |                    |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS   | 10% OFF LIST                                     |                                      |                                  |                    |

| MANUFACTURER   | PROPOSED % DISCOUNT OFF LIST | MINIMUM ORDER AMOUNT (If Applicable) | ADDITIONAL VOLUME-BASED DISCOUNT | STANDARD LEAD TIME |
|--|------------------------------|--------------------------------------|----------------------------------|--------------------|
| Cal-Mil  | 50%                          | \$250.00                             |                                  | 2 WEEKS            |
| NOTE: Must order in complete case packs or broken case charges apply   |                              |                                      |                                  |                    |
| Cambro   | see below                    |                                      |                                  | 2 WEEKS            |
| camcarriers, food storage containers/ lids, pitchers   | 55%                          |                                      |                                  |                    |
| camracks, platesafe, camservers, elements shelving, s series food pan carriers, ultra camtainers, ultra food pan carriers  | 50%                          |                                      |                                  |                    |
| camtainers, camtread trays, fast food tray   | 40%                          |                                      |                                  |                    |
| camrack, food pans, boxes and lids, hp & x-pan high heat food pans, pebbled bowls, tongs, ladles and crocks  | 42%                          |                                      |                                  |                    |
| NOTE: Must order in complete case packs or broken case charges apply   |                              |                                      |                                  |                    |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST  |                              |                                      |                                  |                    |
| CaptiveAire Commercial Kitchen Ventilation   | see note                     |                                      |                                  | see note below     |
| NOTE: This item is typically custom Difficult to give discount off list - we can and want to sell this item to JMU when possible   |                              |                                      |                                  |                    |
| LEAD TIME: Difficult to give a lead time on a totally custom item - more than four weeks typically   |                              |                                      |                                  |                    |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST  |                              |                                      |                                  |                    |
| Cardinal Food Service (Also known as Arc/Cardinal)   | 50%                          | \$325.00                             |                                  | 2 WEEKS            |
| Carlisle   | see below                    | \$125.00                             |                                  | 2 WEEKS            |
| Bain Marie, Cateraide Ice Caddies, Cold Master food pans, Cutting Boards & Accessories, Epicure Acacia Grain Dinnerware, Epicure Acacia Grain Dinnerware, General foodservice items, IT Pan Carriers and Beverage Dispensers, Market pans & trays- fiberglass, Mingle Glassware, Poly-Tuf crocks, aluminum cookware, mops, brooms, brushes and cleaning supplies | 50%                          |                                      |                                  |                    |
| SS cookware incl SSAL, Terra Dinnerware, Tulip dishes SAN, Warewashing Accessories & Dollies, Food pans - high heat  | 50%                          |                                      |                                  |                    |
| EZ access food pan lids- PC, StorPlus square storage containers - PC   | 42%                          |                                      |                                  |                    |
| Bus boxes, Dayton Dinnerware, griptite trays, Kingline dinnerware, Store 'N Pour, Waste Receptacles & Dollies  | 40%                          |                                      |                                  |                    |
| FG Trays - Glasteel, pc dinnerware, pc dinnerware, Round storage containers - PC,  | 55%                          |                                      |                                  |                    |
| Cateraide (does not incl Slide 'N Seals or dollies), Durus dinnerware (does not incl Mosaic & Designer patterns), Food storage boxes - PC clear only, Food storage boxes - PE, Gathering Dinnerware, Mingle Dinnerware, Parasol Dinnerware, smart lids for food pans, Warewashing Racks - ONLY   | 37.5%                        |                                      |                                  |                    |
| Food Storage Boxes -PC Rim Glo   | 38%                          |                                      |                                  |                    |
| stackable tumblers   | 36%                          |                                      |                                  |                    |
| dallasware, food pans-PC only, ramekins melamine/SAN   | 32%                          |                                      |                                  |                    |
| café trays   | 30%                          |                                      |                                  |                    |
| s/s food pans & lids, including grates, adapter bar & plates   | 28%                          |                                      |                                  |                    |
| Carter Hoffmann  | 50%                          |                                      |                                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST  |                              |                                      |                                  |                    |
| Cecilware  |                              |                                      |                                  |                    |
| Champion   | 30%                          |                                      |                                  | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST  |                              |                                      |                                  |                    |
| Channel Manufacturing, Inc.  | 55%                          |                                      |                                  | 2 WEEKS            |
| Chantal Cookware   | see note                     |                                      |                                  |                    |
| NOTE: We have sold this to JMU before through a distributor. No idea what the discount off list would be   |                              |                                      |                                  |                    |
| Chef Revival (Chef Apparel)  | 50%                          | 1 CASE                               |                                  | 2 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS   |                              |                                      |                                  |                    |
| Chef's Choice by EdgeCraft   |                              |                                      |                                  |                    |
| Chill-Rite Systems   |                              |                                      |                                  |                    |
| Choice Equipment Company   |                              |                                      |                                  |                    |
| Cleveland Range  | 55%                          |                                      |                                  | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST  |                              |                                      |                                  |                    |

| MANUFACTURER  | PROPOSED %<br>DISCOUNT OFF<br>LIST | MINIMUM ORDER<br>AMOUNT (If Applicable) | ADDITIONAL VOLUME -<br>BASED DISCOUNT | STANDARD LEAD TIME |
|---|------------------------------------|---|---------------------------------------|--------------------|
| Cold Zone   |                                    |   |                                       |                    |
| Continental Manufacturing Company   |                                    |   |                                       |                    |
| Continental Refrigerator  | 60%                                |   | 3+ PIECES = EXTRA 5%                  | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Convotherm  | 50%                                |   |                                       | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Cooper Atkins   | 43%                                | \$125.00                                |                                       | 2 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Core Glassware  |                                    |   |                                       |                    |
| Corelle Livingware  |                                    |   |                                       |                    |
| Corningware   |                                    |   |                                       |                    |
| Cres Cor  | 50%                                |   |                                       | 2-3 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Crock-Pot   |                                    |   |                                       |                    |
| Crown Equipment ( <i>Pallet Jacks, etc.</i> )   | 42.50%                             |   |                                       |                    |
| Daydots   |                                    |   |                                       |                    |
| Delfield  | 55%                                |   |                                       | 3-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Delfin  |                                    |   |                                       |                    |
| Detecto   | 40%                                |   |                                       | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Dexter-Russell, Inc.  | 40%                                | \$125.00                                |                                       | 2 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Dickies   |                                    |   |                                       |                    |
| Dinex   | 40%                                | \$125.00                                |                                       | 3-5 WEEKS          |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Dispense Rite   | 45%                                | \$100.00                                |                                       | 3 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Displays 2 Go   |                                    |   |                                       |                    |
| Diversified Ceramics  | 30%                                | 6 DOZEN                                 |                                       | 2 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Dormont Manufacturing   | 55%                                | \$125.00                                |                                       | 2 WEEKS            |
| Doyon Equipment   | 45%                                |   |                                       | 3-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Duke Manufacturing  | 50%                                |   |                                       | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Dynamic   |                                    |   |                                       |                    |
| Eagle Group   | 60%                                | \$150.00                                |                                       | 2-6 WEEKS          |
| NOTE: There are many discount structures for different types of items - this is the basic discount for most items                           |                                    |   |                                       |                    |
| Eco-Lab Kitchen Equipment ( <i>Flatware Soaking Tubs, etc.</i> )  |                                    |   |                                       |                    |
| Edhard Corporation  |                                    |   |                                       |                    |
| Edlund Company, LLC   | 50%                                | \$175.00                                |                                       | 2 WEEKS            |
| Electrolux  |                                    |   |                                       |                    |
| Elite Global Solutions ( <i>EGS</i> ) Food Service  | 30%                                |   |                                       | 6 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| EnviCor Smart Tank System ( <i>Through Valley Proteins</i> )<br><a href="http://vpsmarttank.com/how.php">http://vpsmarttank.com/how.php</a> |                                    |   |                                       |                    |
| Epicurean   |                                    |   |                                       |                    |
| Europaeus Supplies, LLC ( <i>Melamine Catering Products</i> )   |                                    |   |                                       |                    |
| Everpure  | 45%                                |   |                                       | 3 WEEKS            |
| NOTE: NO BROKEN CASES ALLOWED - MUST ORDER FULL CASE PACKS  |                                    |   |                                       |                    |
| Excell Kaiser   |                                    |   |                                       |                    |
| Federal Industries  | 55%                                |   |                                       | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| FETCO Food Equipment  |                                    |   |                                       |                    |
| FIFO Bottle ( <i>First In First Out</i> )   |                                    |   |                                       |                    |
| Focus Food Service  | 55%                                | must order full case packs              |                                       | 3 WEEKS            |
| Follett Corporation   | 40%                                |   |                                       | 6 WEEKS            |
| NOTE: THIS DISCOUNT DOES NOT APPLY TO PARTS   |                                    |   |                                       |                    |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |
| Franklin Machine Products   | 40%                                |   |                                       | 2 WEEKS            |
| Front of House ( <i>FOH</i> ) Foodservice & Hospitality   |                                    |   |                                       |                    |
| Fry Factory ( <i>Automatic French Fry Cutter</i> )  | see note                           |   |                                       |                    |
| NOTE: CREST WOULD LIKE THE CHANCE TO SELL THIS TO JMU, BUT WE DO NOT HAVE STANDARD LIST PRICING PROVIDED TO US                              |                                    |   |                                       |                    |
| Frymaster ( <i>A Welbilt Brand</i> )  | 55%                                |   |                                       | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                       |                    |

| MANUFACTURER  | PROPOSED %<br>DISCOUNT OFF<br>LIST | MINIMUM ORDER<br>AMOUNT (If Applicable) | ADDITIONAL VOLUME<br>BASED DISCOUNT | STANDARD LEAD TIME |
|---|------------------------------------|---|-------------------------------------|--------------------|
| G.E.T. Enterprises  | 55%                                | \$75.00                                 |                                     | 2-3 WEEKS          |
| Garland Group   | 55%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Gaylord Industries, Inc.  |                                    |   |                                     |                    |
| Gemini Bakery Equipment   | 50%                                |   |                                     | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| General Electric (GE)   |                                    |   |                                     |                    |
| Glastender, Inc.  | 40%                                |   |                                     | 3 WEEKS            |
| Globe   | 55%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Gold Metal  |                                    |   |                                     |                    |
| Gordon Brush  |                                    |   |                                     |                    |
| Groen   | 45%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Hall China Company - HLC Dinnerware   | 55%                                |   |                                     | 3 WEEKS            |
| Halton  | 30%                                |   |                                     | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Hamilton Beach  | 40%                                |   |                                     | 2 WEEKS            |
| Harold Import Atlas   | 40%                                |   |                                     | 2-3 WEEKS          |
| Hatco   | 40%                                | \$125.00                                |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Henny Penny   |                                    |   |                                     |                    |
| Hobart  | 30%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Hollowick   | 40%                                |   |                                     | 2 WEEKS            |
| Hoshizaki   | 55%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Hubert  | see note                           |   |                                     |                    |
| NOTE: Crest can request a quote from Hubert, but they do not post list pricing for us to take a regular discount off of.      |                                    |   |                                     |                    |
| Ice-O-Matic   | 55%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Insinger Dish Machines  | 30%                                |   |                                     | 3-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Insinkerator  | 40%                                |   |                                     | 2-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| ISI Group   |                                    |   |                                     |                    |
| Jaccard   |                                    |   |                                     |                    |
| Jackson Washers   | 49%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Jade Range  | 30%                                |   |                                     | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Jamco Products  |                                    |   |                                     |                    |
| JB Prince Chef Tools & Equipment  |                                    |   |                                     |                    |
| John Boos & Company   | 50%                                | \$125.00                                |                                     | 3-6 WEEKS          |
| NOTE: This manufacturer has many different discounts, the 50 off list is for general items and may not apply to custom items. |                                    |   |                                     |                    |
| Jungheinrich Material Handling  |                                    |   |                                     |                    |
| Justrite  |                                    |   |                                     |                    |
| King Authur Flour (Biscuit/Pastry Cutters)  |                                    |   |                                     |                    |
| KitchenAid  |                                    |   |                                     |                    |
| Kohler Company (Faucets, etc.)  |                                    |   |                                     |                    |
| Kolpak  | 45%                                |   |                                     | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Krowne  | 55%                                | \$50.00                                 |                                     | 2 WEEKS            |
| Lainox Sapiens  |                                    |   |                                     |                    |
| Lakeside Food Service   | 50%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Lamber  |                                    |   |                                     |                    |
| Lancaster Table & Seating   |                                    |   |                                     |                    |
| Lava Cookware   |                                    |   |                                     |                    |
| Le Cruset   |                                    |   |                                     |                    |
| LG  |                                    |   |                                     |                    |
| Libbey  | 50%                                | \$150.00                                |                                     | 2 WEEKS            |
| Lincoln Food Service  | 45%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST   |                                    |   |                                     |                    |
| Lockwood  |                                    |   |                                     |                    |

| MANUFACTURER  | PROPOSED %<br>DISCOUNT OFF<br>LIST | MINIMUM ORDER<br>AMOUNT (If Applicable) | ADDITIONAL VOLUME-<br>BASED DISCOUNT | STANDARD LEAD TIME |
|---|------------------------------------|---|--------------------------------------|--------------------|
| Lodge   | 40%                                | \$200.00                                |                                      | 3-4 WEEKS          |
| Magikitchen   | 55%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Magliner  |                                    |   |                                      |                    |
| Manitowoc - Ice   | 55%                                |   |                                      | 2-3 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Marshall Air Systems (Food Service Equipment) Conveyor Broilers,<br>Toasters, etc.            |                                    |   |                                      |                    |
| Master-Bilt   | 60%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Mastrad Paris   |                                    |   |                                      |                    |
| Matfer Bourgeat   | 40%                                | \$150.00                                |                                      | 3 WEEKS            |
| Mercer Culinary   | 55%                                |   |                                      | 2 WEEKS            |
| Merco Fried Food Stations   | 45%                                |   |                                      | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| MerryChef   | 45%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Metro   | SEE NOTES                          | \$300.00                                |                                      | 2-4 WEEKS          |
| NOTE: DISCOUNT FOR SHELVING/DUNNAGE RACKS/CARTS/PROOFERS/HEATED TRANSPORT CARTS/PAN RACKS 65% |                                    |   |                                      |                    |
| NOTE: DISCOUNT FOR MIGHTY LITES AND FOOD CARRIERS 60%   |                                    |   |                                      |                    |
| NOTE: DISCOUNT FOR DISHWASHER RACK DOLLIES AND OTHER CATEGORIES NOT LISTED 50%                |                                    |   |                                      |                    |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| MFG (Molded Fiberglass Tray Company)  |                                    |   |                                      |                    |
| Microplane Professional   |                                    |   |                                      |                    |
| Mundial   | 58%                                | \$125.00                                |                                      | 2 WEEKS            |
| National Checking   | 30%                                | \$125.00                                |                                      | 2-3 WEEKS          |
| Nemco Food Equipment  | 50%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| New Age Aluminum  | 50%                                |   |                                      | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Ninja   |                                    |   |                                      |                    |
| Nitrocream Ice Cream Maker  |                                    |   |                                      |                    |
| Nobles  |                                    |   |                                      |                    |
| Nordic Ware   |                                    |   |                                      |                    |
| Norlake   | 55%                                |   |                                      | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Norpro Bakeware/Cookware  |                                    |   |                                      |                    |
| Olympic Storage   | 70%                                | \$300.00                                |                                      | 2-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Omcan Food Equipment  |                                    |   |                                      |                    |
| Oneida  | 10%                                | \$175.00                                |                                      | 3-4 WEEKS          |
| Oreck   |                                    |   |                                      |                    |
| OXO Good Grip   |                                    |   |                                      |                    |
| Pack n Wood   |                                    |   |                                      |                    |
| Pampered Chef   |                                    |   |                                      |                    |
| Panasonic   | 65%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Patty-O-Matic   |                                    |   |                                      |                    |
| Perlick   | 50%                                |   |                                      | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Piper Products  | 40%                                |   |                                      | 4 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Pitco Frialator   | 50%                                |   |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| PolyScience   |                                    |   |                                      |                    |
| Progressive International Corp.   |                                    |   |                                      |                    |
| ProLuxe Restaurant Equipment  |                                    |   |                                      |                    |
| Proteam Proguard  |                                    |   |                                      |                    |
| Randell Refrigeration   | 50%                                |   |                                      | 3 WEEKS            |
| Rational  | 30%                                |   |                                      | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |
| Regency   |                                    |   |                                      |                    |
| Restaurantware Supplies   |                                    |   |                                      |                    |
| Rheem Heating (Cooling Water Products)  |                                    |   |                                      |                    |
| Robot Coupe   | 25%                                | \$50.00                                 |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST                           |                                    |   |                                      |                    |

| MANUFACTURER  | PROPOSED %<br>DISCOUNT OFF<br>LIST | MINIMUM ORDER<br>AMOUNT (If Applicable) | ADDITIONAL VOLUME<br>BASED DISCOUNT | STANDARD LEAD TIME |
|---|------------------------------------|---|-------------------------------------|--------------------|
| Rosseto   |                                    |   |                                     |                    |
| Royal Industries  | 40%                                | \$100.00                                |                                     | 2 WEEKS            |
| RPI Industries  | 25%                                |   |                                     | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Rubbermaid  | 40%                                | \$575.00                                |                                     | 2-4 WEEKS          |
| Safety Boulevard Safety Products  |                                    |   |                                     |                    |
| Salvajor Disposers  | 50%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| San Jamar   | 45%                                | \$150.00                                |                                     | 2 WEEKS            |
| Saniserv  |                                    |   |                                     |                    |
| Sant' Andrea  |                                    |   |                                     |                    |
| Sasa Demarie Silpat   |                                    |   |                                     |                    |
| Saturn (Refrigerators)  |                                    |   |                                     |                    |
| Schaerer USA  |                                    |   |                                     |                    |
| Scotsman  | 55%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Select Stainless ( <i>Worktables</i> )                                  |                                    |   |                                     |                    |
| Sentry Safe   |                                    |   |                                     |                    |
| Server Express  |                                    |   |                                     |                    |
| Server Products   | 40%                                | \$75.00                                 |                                     | 3 WEEKS            |
| Service Ideas   | 40%                                | \$100.00                                |                                     | 3 WEEKS            |
| Shortening Shuttle ( <i>Waste Oil Carrier</i> )                         |                                    |   |                                     |                    |
| Snap Drape Brands   | 25%                                |   |                                     | 2 WEEKS            |
| Somat Company   |                                    |   |                                     |                    |
| Southbend   | 55%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Spring USA  | 40%                                |   |                                     | 3 WEEKS            |
| Stainless Fixtures, Inc. ( <i>Custom stainless products</i> )           |                                    |   |                                     |                    |
| Star  | 50%                                |   |                                     | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Stellite International  |                                    |   |                                     |                    |
| Steril-Sil Company, LLC   |                                    |   |                                     |                    |
| Sterno Products   |                                    |   |                                     |                    |
| Stero Company   |                                    |   |                                     |                    |
| Structural Concepts - <i>Merchandisers (Food Service Display Cases)</i> | 55%                                |   |                                     | 4-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Supera ( <i>Reach-In Refrigeration</i> )                                |                                    |   |                                     |                    |
| Sveba Dahlen  |                                    |   |                                     |                    |
| Syracuse  |                                    |   |                                     |                    |
| Tablecraft Products   | 45%                                | \$150.00                                |                                     | 2 WEEKS            |
| Taylor Precision Products   | see below                          | \$225.00                                |                                     | 2 WEEKS            |
| thermometers  | 50%                                |   |                                     |                    |
| scales  | 40%                                |   |                                     |                    |
| Taylor-Company (Taylor Freezer)   |                                    |   |                                     |                    |
| The Merchantile Company   |                                    |   |                                     |                    |
| Thunder Group   | 60%                                | *must order full case packs             |                                     | 2 WEEKS            |
| Tor-Rey Solutions   |                                    |   |                                     |                    |
| Town Food Service Equipment Company                                     |                                    |   |                                     |                    |
| Town Steel  |                                    |   |                                     |                    |
| Traulsen  | 55%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| TRUE Food Service   | 60%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| T&S Brass   | 40%                                | \$75.00                                 |                                     | 3 WEEKS            |
| Tucker Safety/BurnGuard   |                                    |   |                                     |                    |
| Turbo Chef  | 20%                                |   |                                     | 3-4 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Turbo Air   | 60%                                |   |                                     | 3 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Univex Corporation ( <i>Food Prep Equipment</i> )                       | 25%                                |   |                                     | 4 WEEKS            |
| UNOX  | 15%                                |   |                                     | 5-6 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST     |                                    |   |                                     |                    |
| Urban Cultivator ( <i>Indoor Gardens</i> )                              |                                    |   |                                     |                    |
| Update International  | 55%                                | must order full case packs              |                                     | 2 WEEKS            |
| Varimixer   | 25%                                |   |                                     | 3 WEEKS            |

| MANUFACTURER  | PROPOSED %<br>DISCOUNT OFF<br>LIST | MINIMUM ORDER<br>AMOUNT (if Applicable) | ADDITIONAL VOLUME-<br>BASED DISCOUNT | STANDARD LEAD TIME |
|---|------------------------------------|---|--------------------------------------|--------------------|
| Versa-Gard  |                                    |   |                                      |                    |
| Victorinox Forschner Professional Kitchen Cutlery                   | 50%                                |   |                                      | 2 WEEKS            |
| VitaMix   | 45%                                | \$75.00                                 |                                      | 3 WEEKS            |
| Vollrath  | 50%                                | \$125.00                                |                                      | 2-3 WEEKS          |
| Vue-More Manufacturing  |                                    |   |                                      |                    |
| Vulcan  | 60%                                |   |                                      | 2-3 WEEKS          |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST |                                    |   |                                      |                    |
| Waring  | 50%                                | \$125.00                                |                                      | 2 WEEKS            |
| PARTS NOTE: THIS DISCOUNT DOES NOT COVER PARTS - PARTS 10% OFF LIST |                                    |   |                                      |                    |
| Wells Lamont ( <i>Whizard Protective Wear - Jomac</i> )             |                                    |   |                                      |                    |
| Weston Products   |                                    |   |                                      |                    |
| Wilson Safe   |                                    |   |                                      |                    |
| Winco   | 60%                                | \$125.00                                |                                      | 2 WEEKS            |
| Windsor Vacuum Cleaners   |                                    |   |                                      |                    |
| Win-Holt  | 45%                                | \$150.00                                |                                      | 4 WEEKS            |
| Wolf Appliances   |                                    |   |                                      |                    |
| WoodStone Corporation   | 30%                                |   |                                      | 6-8 WEEKS          |
| World Cuisine ( <i>Also known as Paderno World Cuisine</i> )        | 40%                                | \$75.00                                 |                                      | 3 WEEKS            |
| World Tableware   |                                    |   |                                      |                    |
| Wusthof   |                                    |   |                                      |                    |
| X-Press Manufacturing ( <i>Tortilla Cooking Centers</i> )           |                                    |   |                                      |                    |
| Zoro  |                                    |   |                                      |                    |