



## CONTRACT RENEWAL LETTER

**Date:** October 17, 2019  
**Contract #:** UCPJMU5001  
**Service:** Band Instrument Repair Services  
**Renewal Period:** January 8, 2020 to January 7, 2022  
**Renewal #:** 1 of 2 Two-Year  
**Issued By:** James Madison University  
Dana Simmers, Buyer Senior Ph: 540-568-5113  
**Contractor:** KBI Music Shoppe  
Attn: Ricia King  
4950 Southpoint Drive  
Fredericksburg, VA 22407 Ph: 540-891-7800  
**Contract Administrator:** Scott Ridders, Band

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **KBI Music Shoppe**

**By:** Ricia King  
Ricia King

*Name (print)*

**Owner**

**Title**

10-18-19

*Date Signed*

### **James Madison University**

**By:** Dana Simmers  
Dana Simmers, CUPO

*Name (print)*

**Buyer Senior**

**Title**

10-18-19

*Date Signed*

**Contract #:** UCPJMU5001

**Contractor:** KBI Music Shoppe

**Renewal Period:** 1/8/2020 - 1/7/2022

**Commodity:** Band Instrument Repair Services

**Pricing Schedule**

1. Contractor's pricing schedule for the Purchasing Agency is attached.
2. Purchasing Agency shall pay a 1.5% processing fee for charge card transactions.
3. Contractor has disclosed all potential fees. Additional charges will not be accepted.

KBI Music Shoppe Pricing - This is 10% off our list price

Repair Description	Piccolo	Flute/Flute open hole	Open Hole	Clarinet-Eb, Ab, A	Alto/Bass/Contralto Clarinet	Oboe/English Horn	Bassoon	Alto Sax	Tenor Sax	Bari Sax
Cleaning	23.00	27.00	27.00	27.00	32.00	-	-	32.00	36.00	41.00
Pad Replacement (All)	175.00	175.00	216.00	170.00	225/270/315	333.00	360.00	338.00	382.00	450.00
Pad Replacement (Single)	10.00	10.00	14.00	10.00	11.00	11.00	14.00	11.00	11.00	11.00
Tenon Cork	11.00	-	-	11.00	14.00*	11.00	16.00	-	-	-
Head Cork Replacement	11.00	11.00	-	-	-	-	-	-	-	-
Neck Cork Replacement	-	-	-	-	14.00	-	-	14.00	14.00	14.00
Bocal Repair	-	-	-	-	-	Hourly	Hourly	-	-	-
Key Soldering	23.00	23.00	-	23.00	23.00	23.00	23.00	23.00	23.00	23.00
Post Soldering	14.00	22.50	-	-	23.00	-	-	14.00	14.00	14.00
Swedging	14.00	14.00	-	14.00	14.00	14.00	14.00	14.00	14.00	14.00
Spring Replacement (single)	14.00	14.00	-	14.00	14.00	14.00	14.00	14.00	14.00	14.00
Spring Replacement (all)	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring	9 per spring
Small-Large dent removal	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68	22 / 68
Crack Pinning	27.00	-	-	27.00	27.00	27.00	27.00	-	-	-
Key Adjustment	27.00	27-32	-	27-32	36/41/49	\$41-50	49.00	32.00	41.00	50.00
Key Replacement (Cost plus part)	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00	14.00
General Adjustment/PC	86.00	\$86-122	-	\$81-86	\$108/113/122	\$113-122	140.00	104.00	113.00	122.00
Complete * Overhaul **	315.00	405.00	-	428.00	\$486/500/1490	765.00	990.00	1,053.00	1,138.50	2,079.00
Case Repair	14-45	14-45	14-45	14-45	14-45	14-45	14-45	14-45	14-45	14-45

\* Plating is an additional charge

\*\* Prices subject to change

**KBI Music Shoppe Pricing - This is 10% off our list price**

Repair Description	Trumpet	F Horn	F Horn (double)	Tenor Trombone	Bass Trombone	Baritone/Euphonium	Tuba/Sousaphone
Valve Casing Repair	14-49	14-49	14-49	14-49	14-49	14-49	14-49
Valve Button Replacement	14+part	-	-	-	14+part	14+part	14+part
Valve Spring Replacement	14 set	18 set	22 set	-	14 set	14 set	14 set
Valve Felt Ring Replacement	14 set	-	-	-	-	14 set	14 set
Valve Trombone Guide Repair and/or Replacement	4 per guide	-	-	4 per guide	-	9 per guide	9 per guide
Trombone Slide Dent Removal				Hourly Rate	Hourly Rate		
Water Key Replacement	23+part	23+part	23+part	23+part	23+part	23+part	23+part
Water Key Soldering	\$14	\$14	\$14	\$14	\$14	\$14	\$14
Water Key Cork Replacement	\$14	\$14	\$14	\$14	\$14	\$14	\$14
Brace Soldering	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder
Post Soldering	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder	13 per solder
Lead Pipe Straightening	14-27	14-27	14-27	14-27	14-27	14-27	14-27
Re-stringing rotors		14 per/36 all	14 per/36 all	14 per/36 all	14 per/36 all		
Small-Large Dent Removal	22-67	22-67	22-67	22-67	22-67	22-67	22-67
Bell Smoothing/Straightening	22-67	22-67	22-67	22-67	22-67	22-67	22-67
Return to Playing Condition	45	67	85	60-72	80	72-90	113-135
Complete Overhaul * ** ***	415-550	\$1,075	\$1,650	445-565	910-995	1325-1975	4250-4950
Case Repair	14-45	14-45	14-45	14-45	14-45	14-45	14-45

\* Plating is extra

\*\* Prices subject to change

\*\*\* Does not include shipping

**KBI Music Shoppe - This is 10% off our list price**

<b>Repair Description</b>	<b>Field Snare</b>	<b>Concert Snare</b>	<b>Tenors</b>	<b>Bass Drums</b>	<b>Timpani</b>	<b>Mallets/Vibes</b>
Batter Head Replacement	23-100	23-100	27-45 per drum	54-160	135-185	-
Snare Head Replacment	23-100	23-100	-	-	-	-
Snare Replacement	23-63	23-63	-	-	-	-
Throw-off Replacement	36-72	36-72	-	-	-	-
Single Lug Repair	13-35	13-35	13-35	13-35	13-35	-
Lug Casing Repair	18-90	18-90	18-90	18-90	-	-
Harness Repair	23-90	-	23-90	23-90	-	23-90
Re-beveling	By Quote	By Quote	By Quote	By Quote	By Quote	-
Timpani Pedal Assembly Repair	-	-	-	-	By Quote	-
Mallet Frame Repair	-	-	-	-	-	By Quote
Percussion Wheel Replacement	-	-	-	By Quote	By Quote	By Quote
Drum Shell Repair	By Quote	By Quote	By Quote	By Quote	By Quote	By Quote