



CONTRACT RENEWAL LETTER

Date: March 06, 2019
Contract #: UCPJMU4770
Service: Outdoor Mass Notification System
Renewal Period: April 24, 2019 to April 23, 2020
Renewal #: 2 of 9 One-Year
Issued By: James Madison University
LeeAnne Beatty Smith, Buyer Senior Ph: 540-568-7523
Contractor: Professional Communications Systems, LLC
Attn: Henry Henderson
200 Professional Park Drive, Suite 1
Blackburg, VA 24060 Ph: 540-552-4443
Contract Administrator: Everette Clemmer, Public Safety

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Professional Communications Systems, LLC

By: 
Henry Henderson

Name (print)

President /CEO 3-14-2019
Title Date Signed

James Madison University

By: 
LeeAnne Beatty Smith, CPPB, VCA, CUPO

Name (print)

Buyer Senior 3/6/19
Title Date Signed



Renewal #2

Contract #: UCPJMU4770

Contractor: Professional Communications Systems, LLC

Renewal Period: 4/24/2019 - 4/23/2020

Commodity: Outdoor Mass Notification System

Pricing Schedule

1. **JMU Annual Maintenance shall be in accordance with the *Maintenance Service Agreement* within UCPJMU4770*:**

Annual Maintenance Period: 8/11/19 – 8/10/20: \$5,974.00

*Subsequent pricing shall not increase more than 3% over the previous year's cost. Additional equipment added through upgrade/expansion may increase the annual maintenance cost.

2. **Equipment & Labor:** the Purchasing Agency may request quotes for future equipment purchases, upgrades to existing equipment and/or expansion projects. Contractor shall provide quotes in accordance with the contracted hourly labor rates and equipment prices and the Purchasing Agency will issue purchase orders that authorize the Contractor to proceed with work.

a. All Equipment: 10% off current list price

b. Technician Hourly Rate (8am -5pm EST): \$75/hour.

c. Technician Hourly Rate (After 5pm EST, holidays, or weekends): \$95/hour

e. Travel shall be invoiced in accordance with U.S. General Services Administration (GSA) rates located at <http://www.gsa.gov/portal/content/104877>

3. **Optional Mobile Control Points** (*can be added at the Purchasing Agency's request at any point during the contract*):

a. RF-Based Remote (*includes backpack with laptop, portable radio, and software*): \$4,999

b. Duplicate Dispatch (*includes PC, 22" monitor, smart UPS, gooseneck mic, desk mount encoder w/ keypad & display, UHF base station w/ power supply & antenna system, installation, programming and testing*): \$14,246.00

c. Mobile Radios/Mobile Units Training & Programming: \$960 for multiple mobile units done at the same time (*does not include the cost of radios/units which can be provided by the purchasing agency*)

4. **Ongoing Training:** Contractor-led training sessions may be requested by the Purchasing Agency at the rate of \$6,400/day to include all travel and miscellaneous cost.