



CONTRACT RENEWAL LETTER

Date: February 12, 2019
Contract #: UCPJMU4567
Service: Athletic Apparel, Equipment, & Related Services
Renewal Period: April 1, 2019 to March 31, 2020
Renewal #: 3 of 4 One-Year
Issued By: James Madison University
Garrett Morris, Buyer Senior Ph: 540-568-4501
Contractor: BSN Sports
Attn: Rob Reid
2830 Ackley Ave, Suite 108
Richmond, VA 23228 Ph: 804-521-1748
Contract Administrator: Chris Ouren, Athletics

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

BSN Sports

By: Rob Reid
Rob Reid

Name (print)

Regional Sales Manager 2/12/19
Title Date Signed

James Madison University

By: Garrett Morris
Garrett Morris, CUPO

Name (print)

Buyer Senior 2/12/19
Title Date Signed



Contract #: UCPJMU4567

Contractor: BSN Sports

Renewal Period: 4/1/2019 - 3/31/2020

Commodity: Athletic Apparel, Equipment, & Related Services

Manufacturer	Product	Discount
BSN SPORTS	All "BSN product" designated in catalog by asterisk	25% off retail price
	All Other Products	10% off retail price
KWIK GOAL	Non-goal Products	30% off retail price
	Goals (Soccer, Football, etc.)	13% off retail price
MIZUNO	Gloves, Bats	10% off retail price
	All Other Baseball, Softball, & Volleyball Products	25% off retail price
CHAMPION	All Items	35% off MSRP
UNDER ARMOUR	Cloth and Equipment	40% off retail price
	Footwear	35% off retail price
MAJESTIC	All Items	35% off retail price
WILSON	All Items*	10% off retail price
	<i>*Additional discounts available on specific products.</i>	
ASICS	Cloth	40% off retail price
	Footwear	40% off retail price
RAWLINGS	All Items	25% off MSRP
XENITH	All Items	30% off MSRP
FISHER ATHLETIC	All Items	Catalog Price – No Discount
SCHUTT	Football Items Only	15% off MSRP
EASTON	All Items	15% off retail price
LOUISVILLE SLUGGER	All Items	35% off retail price
NIKE	Cloth and Equipment	40% off retail price
	Footwear	30% off retail price
NEW BALANCE	All Items*	25% off retail price
	<i>*Not all retail items are available to team dealers & team customers.</i>	
BROOKS	All Items*	15% off retail price
	<i>*Not all retail items are available to team dealers & team customers.</i>	
CUTTER	All Items	15% off retail price
MCDAVID	All Items	40% off MSRP
SHOCK DOCTOR	All Items	35% off MSRP
RUSSELL ATHLETIC	All Items	35% off MSRP