



## CONTRACT RENEWAL LETTER

**Date:** February 16, 2017  
**Contract #:** UCPJMU4608  
**Service:** Lightning Detection System w/ Alerts  
**Renewal Period:** May 6, 2017 to May 5, 2018  
**Renewal #:** 1 of 9 One-Year  
**Issued By:** James Madison University  
LeeAnne Beatty Smith, Buyer Senior Ph: 540-568-7523  
Fx: (540) 568-7936  
**Contractor:** Earth Networks, Inc dba WeatherBug  
Attn: Matt Spencer  
12410 Milestone Center Dr., #300  
Germantown, MD 20876 Ph: 301-250-4091  
**Contract Administrator:** Everette Clemmer, Public Safety

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Earth Networks, Inc dba WeatherBug**

**By:**

Matt Spencer

*MATT SPENCER*  
Name (print)

Account Manager

Title

*3/3/17*  
Date Signed

**James Madison University**

**By:**

LeeAnne Beatty Smith, CPPB, VCA, CUPO

*LeeAnne Beatty Smith*  
Name (print)

Buyer Senior

Title

*2/16/17*  
Date Signed

*Everette Clemmer*



**Contract #:** UCPJMU4608

**Contractor:** Earth Networks, Inc dba WeatherBug

**Renewal Period:** 05/06/17 - 05/05/18

**Commodity:** Lightning Detection System w/ Alerts

Outdoor Alerting Horns (OAH) <i>(includes all costs of Contractor installation and set-up, including travel)</i> :	
1-3 horns: \$8,740/per horn *	
4-6 horns: \$8,303/per horn *	
7+ horns: \$7,750/per horn *	
*bulk discounts applied for horns installed during one visit	

Standalone Strobes <i>(includes Informer and Contractor installation and set-up, including travel)</i> :	
\$1,645/per strobe	

Additional Strobes added to existing Informer <i>(includes all costs of Contractor installation and set-up, including travel)</i> :	
\$500	

Annual Software License, Maintenance and Support Plan <i>(includes Horn Alert Feeds, Horn Portal Page, Countdown Clock Widget, 15 concurrent RTStreamer Licenses, upgrades, and support)</i> :	
First Year Cost:	Included with the initial installation
Second Year Cost:	\$500/per installed horn
Years 3-10 Cost:	Renewal increase in accordance with the other services category of the CPI-W section of the US Bureau of Labor Statistics Consumer Price Index.

Annual Hardware Maintenance and Support Plan <i>(includes all travel, labor, maintenance, and repair parts)</i> :	
First Year Cost:	Included with the initial installation
Second Year Cost:	\$1,800 per /installed horn
Years 3-10 Cost:	Renewal increase in accordance with the other services category of the CPI-W section of the US Bureau of Labor Statistics Consumer Price Index.

Training Services:	
Initial training services (hardware, software, and transition planning) provided at no cost	
Ongoing phone training provided at no cost	

Optional Removal and Disposal of Existing Equipment shall be provided at the Purchasing Agency's request:	
\$500/per site	

Optional Annual Meteorologist Services subscription:	
\$12,500	
Daily two (2) day forecast for local area; forecasts will be tailored to thresholds and needs of Purchasing Agency	
Updates to the forecast if changes occur that would affect Purchasing Agency operations	
24/7/365 meteorological phone and email support	

\*Renewal increases shall be allowed but shall not increase more than the *other services* category of the CPI section of the US Bureau of Labor Statistics Consumer Price Index over the previous year's cost

\*There shall be no additional travel costs, miscellaneous or incidental fees that have not been identified in the contract.