



## CONTRACT RENEWAL LETTER

**Date:** January 05, 2017  
**Contract #:** UCPJMU4397  
**Service:** Conference Services Management System  
**Renewal Period:** March 17, 2017 to March 16, 2018  
**Renewal #:** 2 of 9 One-Year  
**Issued By:** James Madison University  
LeeAnne Beatty Smith, Buyer Senior  
Ph: (540) 568-7523  
Fx: (540) 568-7936

**Contractor:** Seattle Technology Group, Inc.  
Attn: Ryan Hamilton  
1923 25th Avenue E  
Seattle, WA 98112  
Ph: (888) 551-9996 x1

**Contract Administrator:** Jeremy Hawkins, University Unions

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Seattle Technology Group Inc.**

**By:**

Ryan Hamilton

*Name (print)*

President

*Title*

1/16/2017

*Date Signed*

### **James Madison University**

**By:**

LeeAnne Beatty Smith, CPPB, VCA, CUPO

*Name (print)*

Buyer Senior

*Title*

1/5/17

*Date Signed*



**Contract #:** UCPJMU4397

**Contractor:** Seattle Technology Group, Inc.

**Renewal Period:** 3/17/2017 - 3/16/2018

**Commodity:** Conference Services Management System

**Conference Programmer Licensing:**

Product	Description	Initial Cost	Annual Cost
<b>Conference Programmer (CP) Perpetual Software License</b>	8 concurrent user license	\$14,000- one (1) time cost	
	Unlimited concurrent user license	\$23,000- one (1) time cost	
<b>CP Annual Maintenance</b>			\$2,520/year for 8 concurrent users
	includes unlimited phone and email support and updates		\$4,140/year for unlimited concurrent users
<b>Iris Front Desk (IFD) module with unlimited users</b> Preview Housekeeping Functionality shall be provided at no additional cost through 12/31/15.	IFD annual access		\$2,000
	One Time Set-Up Cost	\$1,000	
<b>CP Hosting</b>	Annual Hosting includes one (1) production database and one archive database. Additional archive databases are \$250/year		\$2,500
<b>Implementation</b>	Implementation Package including: five days on-site consulting and training; building the CP database with client rooms and buildings; creation of client contract(s) and custom reports.	\$6,250- one (1) time cost  does not include travel expenses	
<b>Report Writing</b>	Custom report creation is included in Implementation package. Custom report creation outside of this period will incur additional charges		\$125/hour

**Iris Registration(IR) V2 Perpetual License:**

	IR Lite	Regular	Plus	Premium
<b>Max User Accounts</b>	2	5	Unlimited	Unlimited
<b>Max Forms</b> concurrent active forms	10	20	50	Unlimited
<b>Max Registrants</b> for calendar year	500*	1500*	4000*	20000
<b>Initial Purchase Price</b> includes two (2) hours of training.	\$5,000	\$5,000	\$5,000	\$5,000
<b>Annual Maintenance</b>	\$2,500	\$5,000	\$7,500	\$10,000
<b>Total First year Cost</b>	\$7,500	\$10,000	\$12,500	\$15,000
*Purchasing Agencies that exceed the maximum registration count will be charges a <i>per registration fee</i> based on the client's current tier: IR Lite: \$5.00; Regular: \$3.33; Plus: \$1.88				

Purchasing Agency and Contractor shall mutually determine when there is a cost benefit to the Purchasing Agency for upgrading to the next tier. The Purchasing Agency shall not be invoiced for upgrading to the next tier without their written approval.

Clients that do not achieve the registration count for their current tier shall receive a refund credit toward the next year's annual charge based on the *per registration fee*. Not applicable for Premium tier.

**A La Carte Pricing/Onsite Rates/Annual Maintenance Cap:**

Development, Customization, Conversion, Termination Assistance, and/or Custom Report Creation shall be \$125/hour.

\$1250/day for onsite work not including travel expenses with a two (2) day minimum. There shall be no charge for travel days/time.