



CONTRACT RENEWAL LETTER

Date: December 11, 2015
Contract #: UCPJMU4397
Service: Conference Services Management System
Renewal Period: March 17, 2016 to March 16, 2017
Renewal #: 1 of 9 One-Year
Issued By: James Madison University
LeeAnne Beatty Smith, Buyer Senior
Ph: (540) 568-7523
Fx: (540) 568-7936

Contractor: Seattle Technology Group, Inc.
Attn: Ryan Hamilton
1923 25th Avenue E
Seattle, WA 98112
Ph: (888) 551-9996 x1

Contract Administrator: Jeremy Hawkins, University Unions

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

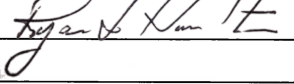
The University's **Method of Payment** has recently changed and is as follows:

The contractor will be paid on the basis of invoices submitted in accordance with the solicitation and any negotiations. James Madison University recognizes the importance of expediting the payment process for our vendors and suppliers. We are asking our vendors and suppliers to enroll in the Wells Fargo Bank single use Commercial Card Number process or electronic deposit (ACH) to your bank account so that future payments are made electronically. ***Contractors signed up for the Wells Fargo Bank single use Commercial Card Number process will receive the benefit of being paid in Net 15 days.*** Additional information is available online at: http://www.jmu.edu/acctgserv/expenditures/vendor_pay_methods.shtml

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

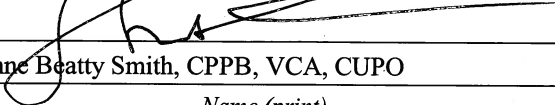
Return one executed renewal notice to my attention within ten days.

Seattle Technology Group, Inc.

By: 
Ryan Hamilton
Name (print)

President 12/11/2015
Title Date Signed

James Madison University

By: 
LeeAnne Beatty Smith, CPPB, VCA, CUPO
Name (print)

Buyer Senior 12/11/15
Title Date Signed



Contract #: UCPJMU4397

Contractor: Seattle Technology Group, Inc.

Renewal Period: 3/17/2016 - 3/16/2017

Commodity: Conference Services Management System

Conference Programmer Licensing:

Product	Description	Initial Cost	Annual Cost
Conference Programmer (CP) Perpetual Software License	8 concurrent user license	\$14,000- one (1) time cost	
	Unlimited concurrent user license	\$23,000- one (1) time cost	
CP Annual Maintenance	includes unlimited phone and email support and updates		\$2,520/year for 8 concurrent users \$4,140/year for unlimited concurrent users
Iris Front Desk (IFD) module with unlimited users Preview Housekeeping Functionality shall be provided at no additional cost through 12/31/15.	IFD annual access		\$2,000
	One Time Set-Up Cost	\$1,000	
CP Hosting	Annual Hosting includes one (1) production database and one archive database. Additional archive databases are \$250/year		\$2,500
Implementation	Implementation Package including: five days on-site consulting and training; building the CP database with client rooms and buildings; creation of client contract(s) and custom reports.	\$6,250- one (1) time cost does not include travel expenses	
Report Writing	Custom report creation is included in Implementation package. Custom report creation outside of this period will incur additional charges		\$125/hour

Iris Registration(IR) V2 Perpetual License:

	IR Lite	Regular	Plus	Premium
Max User Accounts	2	5	Unlimited	Unlimited
Max Forms concurrent active forms	10	20	50	Unlimited
Max Registrants for calendar year	500*	1500*	4000*	20000
Initial Purchase Price includes two (2) hours of training.	\$5,000	\$5,000	\$5,000	\$5,000
Annual Maintenance	\$2,500	\$5,000	\$7,500	\$10,000
Total First year Cost	\$7,500	\$10,000	\$12,500	\$15,000
*Purchasing Agencies that exceed the maximum registration count will be charged a <i>per registration fee</i> based on the client's current tier: IR Lite: \$5.00; Regular: \$3.33; Plus: \$1.88				

Purchasing Agency and Contractor shall mutually determine when there is a cost benefit to the Purchasing Agency for upgrading to the next tier. The Purchasing Agency shall not be invoiced for upgrading to the next tier without their written approval.

Clients that do not achieve the registration count for their current tier shall receive a refund credit toward the next year's annual charge based on the *per registration fee*. Not applicable for Premium tier.

A La Carte Pricing/Onsite Rates/Annual Maintenance Cap:

Development, Customization, Conversion, Termination Assistance, and/or Custom Report Creation shall be \$125/hour.

\$1250/day for onsite work not including travel expenses with a two (2) day minimum. There shall be no charge for travel days/time.