



March 5, 2026

**ADDENDUM NO.: THREE**

**TO ALL OFFERORS:**

**REFERENCE:** Request for Proposal No: **RFP# SLD-1247**  
Dated: **February 12, 2026**  
Commodity: **Grant Proposal Development and Consulting Services**  
RFP Closing On: **March 11, 2026 at 2:00 p.m. (Eastern)**

Please note the clarifications and/or changes made on this proposal program:

1. *Question:* How does JMU define “strategic thought partnership” in this context, and what types of decisions or planning processes should Elite Research support?

*Answer:* For JMU, this means helping clarify complex ideas, co-creating solutions, and offering new perspectives.

2. *Question:* For evaluation services, does JMU expect formative, developmental, outcomes-focused, or mixed-methods evaluation, and should the partner design frameworks, conduct evaluations, or both?

*Answer:* JMU CARE anticipates that evaluation needs will vary by project, and the firm should be prepared to support formative, developmental, outcomes-focused, and mixed-methods approaches depending on the scope. The vendor should be able to design evaluation frameworks and, when appropriate for the project, conduct components of the evaluation, though the extent will differ case by case.

3. *Question:* Does JMU have existing interdisciplinary initiatives (e.g., health, education, STEM, social impact) that the partner should integrate with? and/or Which colleges, centers, or research clusters are expected to be the primary users of these services?

*Answer:* This is unknown, as projects will vary depending on scope.

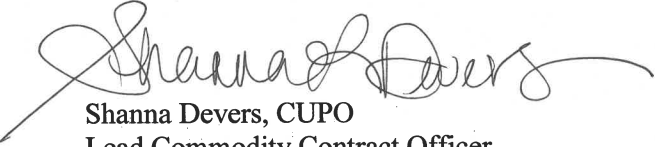
4. *Question:* Is JMU open to or capable of providing incentives (gift cards, raffles, etc.) to encourage participation?

*Answer:* This is unknown at this time.

Signify receipt of this addendum by initialing “Addendum # 3” on the signature page of your proposal.

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Sincerely,

A handwritten signature in black ink, reading "Shanna Devers". The signature is fluid and cursive, with a long horizontal stroke extending to the right.

Shanna Devers, CUPO  
Lead Commodity Contract Officer  
Email: [deverssl@jmu.edu](mailto:deverssl@jmu.edu)  
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