



CONTRACT MODIFICATION

Date: March 19, 2026
Contract #: UCPJMU7395
Service: Audio/Visual Event Rental Services
Modification #: One
Issued By: James Madison University Ph: 540-568-4280
Adam Fleming, Buyer Senior Fx: 540-568-7935
Contractor: Southard Audio, LLC
Attn: Jason A.F. Misterka
4301 Timber Ridge Dr
Mount Crawford, VA 22841
Contract Administrator: Sarah Ciccone, University Events

Description of Modification Notice:

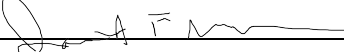
The contractor’s pricing schedule is hereby updated to add the following items:

- PACKAGES: Martin Audio WPS Loudspeaker System Package, \$3,200.00
- LOUDSPEAKERS & ACCESSORIES: Undercover Rain Bags, \$10.00
- RIGGING: Applied LA12-25 Truss Line Array Tower, incl Motor \$500.00
- RIGGING: Broadweigh Load Cell Package, 3 bluetooth loadcells shackles w/ pear rings & tablet reader, \$275.00
- RIGGING: ASF Rigging Brackets for Martin Audio Loudspeakers, \$20.00

An updated pricing schedule is attached to this modification.

Except as provided herein, all terms and conditions of Contract Number UCPJMU7395 as herefore changed, remain unchanged and in full force and effect.

Southard Audio, LLC

By: 


Jason A.F. Misterka

Name (print)

Owner/Manager 3/19/2026

Title Date Signed

James Madison University

By: 

Adam Fleming,

Name (print)

Buyer Senior 3/19/2026

Title Date Signed



Contract #: UCPJMU7395		
Contractor: Southard Audio, LLC		
Modification: One		
Commodity: Audio/Visual Event Rental Services		

SOUTHARD AUDIO LLC
4301 Timber Ridge Drive, Mt. Crawford, VA 22841
(540) 234-0529 – sales@southardaudio.com – www.southardaudio.com

JMU RENTAL & SERVICES PRICING, updated for APRIL 2026 PACKAGES

We tailored these packages to fit many normal scenarios we have encountered at typical University venues and elsewhere. They can be easily modified to fit the needs of your event. Every event is different and there are many factors that affect the final invoice, including the time schedule, general technical complexity, loading and labor requirements, artist contract riders, and the overall design. We have a significant amount of experience in almost any venue on JMU's campus and can recommend the proper system and staffing for your events once the scope of your event is understood and the details are specified.

Package systems generally include free delivery to James Madison University. Some items that we do not warehouse in our Harrisonburg facility may have a higher minimum order or may incur delivery fees. Situations that require trailer delivery may have additional delivery fees.

Package prices do not include labor. Some packages are not available for dry rental and must include technicians. Certain events and venues may require Southard Audio to provide a stagehand crew for the load-in, build, and strike, at an additional expense.

Please note that we have wholesale access to a wide variety of audio-visual inventory. If you don't see it on the list, please ask! We can probably source it for you. We reserve the right to substitute similar or better quality equipment as needed as long as the substituted equipment meets the same requirements as the original was intended, at no additional cost to JMU.

Audio Packages	Package Description	Rental Price per Day
Small Breakout Room Audio Package	Includes (2) 8" or 12" Loudspeakers on tripods, small audio console, (2) wired mics on a podium or on mic stands, USB or aux playback connection for video laptop and program music.	300.00
Medium Breakout Room Audio Package	Includes (2) 12" Loudspeakers on tripods, small digital audio console, (2) Shure Podium Mics, 2ch Shure Wireless System, USB or aux playback connection for video laptop and program music.	675.00
Large Breakout Room Audio Package	Includes (2) 12" or 15" loudspeakers on tripods, (1) foldback monitor wedge, digital audio console, (2) Shure Podium Mics, 4ch Shure Wireless System, (2) USB or aux playback connection for video laptops and program music.	925.00
Panel Add-On Package	Add-on to General Session or Breakout Room Packages, to include (4) Shure MX Push-To-Talk microphones, cabling, and an upgraded digital console with professional automixer functions.	250.00
Small Concert Full Audio System Package	Basic full audio system, including small concert-style speaker system with subwoofers, appropriate for 100-350 capacity, with a 32ch professional digital mixing console, (4) foldback monitors from FOH, and all appropriate power distribution, hardware, and cabling. Additional items may be required depending on genre, artist rider requirements, and venue needs.	1,600.00

Medium Concert Full Audio System Package	Full audio system including a medium concert-style loudspeaker system with subwoofers, appropriate for 350-1000 capacity auditorium or outdoor field concert, with a 32ch professional digital mixing console, (4) foldback monitors, and all appropriate power distribution, hardware, and cabling. Additional items may be required depending on genre, artist requests, and venue requirements. Price does not include rigging hardware, motors, or lifts, as per venue.	2,500.00
Arena or Large Concert Full Audio System Package	Pricing for Large Concert or Arena Concert Audio System depends entirely on capacity, exact seating configuration and artist requirements. Pricing will utilize audio subsystem packages and individual items listed below, with an overall package discount applied.	TBD
Small Corporate/Banquet Full Audio System Package	Basic full audio system, appropriate for 20 - 150 people at a banquet, building dedication, or wedding. Includes small corporate-style speaker system with front fill if necessary, 16ch professional digital mixing console, (1) or (2) foldback monitors, (2) podium microphones, music & video audio playback, and a microphone package for spoken word and simple acoustic artist. Additional items may be required, as per venue.	1,150.00
Medium Corporate/Banquet Full Audio System Package	Full audio system, appropriate for 50 - 250 people at a banquet, presentation, or other corporate-style University event. Includes corporate-style speaker system with subwoofers, front fill, small delay fills on stands, 32ch professional digital mixing console, (2) foldback monitors, music and video-audio playback, (2) wireless microphones, and a small stage microphone package for (2) podiums and assorted musicians.	1,700.00
Large Corporate/Banquet Full Audio System Package	Full audio system, appropriate for a banquet, presentation, or other corporate-style University event for 150 - 500 people. Stereo arrays on lifts, or a large distributed speaker-on-stick system with appropriate fill speakers for adequate coverage of the venue. 32ch professional digital mixing console, (2) foldback monitors, music playback, video-audio playback, (2) wireless microphones, and a small stage microphone package for (2) podiums and assorted musical ensembles.	3,400.00
Standard Arena Outfill Loudspeaker Package	Flown pair of small or mid-sized arrays for spoken word or other moderate volume events. Price includes loudspeakers, amplifiers/processing, and cabling. Price does not include rigging hardware, motors, or lifts, as per venue.	2,500.00
Large Arena Outfill Loudspeaker Package	Flown pair of mid- or full-sized arrays for concert or other arena events. Price includes loudspeakers, amplifiers/processing, and cabling. Price does not include rigging hardware, motors, or lifts, as per venue.	3,500.00
Lower-Bowl Arena Commencement Loudspeaker System Package	Commencement-style professional loudspeaker system focused on arena floor and lower bowl coverage of a typical University basketball arena. Includes stereo main loudspeaker arrays with a large single outfill loudspeaker on each side, (2-4) front fills, (4) foldback monitors for podium and platform party. Price does not include rigging hardware, motors, or lifts, as per venue.	4,000.00
Full Arena Commencement Loudspeaker System Package	Commencement-style loudspeaker system with audio coverage provided for the floor, lower bowl, and upper bowl of a typical University basketball arena. Includes a master audio truss with a stereo main and outfill line array systems, (4) front fills, (4) foldback monitors for podium and platform party positions. Price does not include rigging hardware (other than master audio truss) or lifts, as per venue. Please note that other fill loudspeakers may be necessary if more than 180 degrees of coverage is required for the upper bowl.	7,000.00

Martin Audio WPS Loudspeaker System Package	Mid format Martin Audio WPS Wavefront Precision line array system, including SXC118 or SXH218 subwoofers, IKON amplifiers w/ Dante, NL cabling, and power distribution. Price does not include rigging hardware, motors, or lifts, as per venue.	3,200.00
Martin Audio WPC Loudspeaker System Package	Mid format Martin Audio WPC Wavefront Precision line array system, including SXH218 subwoofers, IKON amplifiers w/ Dante, LK or NL cabling, and power distribution. Price does not include rigging hardware, motors, or lifts, as per venue.	3,750.00
Martin Audio WPL Loudspeaker System Package	Large format Martin Audio WPL Wavefront Precision line array system, including SXH218 subwoofers, IKON amplifiers w/ Dante, LK or NL cabling, and power distribution. Price does not include rigging hardware, motors, or lifts, as per venue.	4,200.00
Flex Array Loudspeaker System Package (Turbosound)	Turbosound TFA-600HW Stereo Arrays with TFA-600L/B Subwoofers, Lab Gruppen PLM amplifiers w/ Lake Processing and Dante, cabling, and PD. Price does not include rigging hardware, motors, or lifts, as per venue.	2,600.00
Small Speaker-on-Stand FOH Loudspeaker Package	Professional-grade small biamped loudspeaker-on-stand FOH system with additional fill speakers, stands, and cabling.	400.00
Large Speaker-on-Stand w/ Subwoofers FOH Loudspeaker Package	Professional-grade large biamped loudspeaker-on-stand FOH system with front fill and subwoofers, heavy-duty stands, speaker signal, data and power distribution cabling.	1,100.00
Small Fill Loudspeaker Package	Martin Audio 8 or 12" two-way loudspeakers for front-, out-, or delay fills. Includes all processing, amplification, and cabling.	260.00
Small Monitor Wedge Loudspeaker Package	4-Mix amplifier rack w/ (6) monitor wedges, power, and cabling.	425.00
Standard Monitor Wedge Package	6- or 8-Mix professional amplifier rack w/ (8) bi-amped monitor wedges, 50A racpac PD, and cabling.	800.00
High-Power Monitor Wedge Package	6- or 8-Mix professional high powered amplifier rack w/ (8) bi-amp monitor wedges, (1) drum subwoofer, 50A racpac PD, and cabling.	1,050.00
Small Sidefill Monitor Package	Stereo sidefill monitors, including a single 2- or 3-way loudspeaker and one subwoofer per side, amplifiers, and cabling.	525.00
Large Sidefill Monitor Package	Stereo sidefill monitors, including a short array of 2- or 3-way loudspeakers and two subwoofers per side, amplifiers, and cabling.	950.00
Martin X8B Corporate Loudspeaker Package	(4) Martin X8B Loudspeakers, including amplifiers & cabling. Used for low profile fill and foldback monitor loudspeakers at corporate and spoken word events.	200.00
8CH Microphone Stage Package	8ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	150.00
16CH Microphone Stage Package	16ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	275.00
24CH Microphone Stage Package	24ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	400.00
32CH Microphone Stage Package	32ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	500.00
48CH Microphone Stage Package	48ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	700.00
64CH Microphone Stage Package	64ch Standard Microphone Stage Package, includes K&M Mic Stands and Pro XLR Cables	850.00
2CH Wireless Digital Microphone Package	Two channel professional Shure Digital wireless microphone system, includes antenna splitter, RF Venue antenna, and all cabling. Can be handheld or beltpack microphones.	240.00
4CH Wireless Digital Microphone Package	Four channel professional Shure Digital wireless microphone system, includes antenna splitter, RF Venue antenna, and all cabling. Can be handheld or beltpack microphones.	475.00
8CH Wireless Digital Microphone Package	Eight channel professional Shure Digital wireless microphone system, includes antenna splitter, RF Venue antenna, and all cabling. Can be handheld or beltpack microphones.	925.00
16CH FOH Audio Console Package	Professional 16ch Digital Audio Console with Snake Cabling	175.00
32CH FOH Audio Console Package	Professional 32ch Digital Console with Digital IO Stagebox and Snake Cabling.	275.00

48CH FOH Audio Console Package	Professional 48ch Digital Console with Digital IO Stagebox and Snake Cabling.	475.00
64CH FOH Audio Console Package	Professional 64ch Digital Console with Digital IO Stagebox and Snake Cabling.	775.00
96CH FOH Audio Console Package	Professional 96ch Digital Console with Digital IO Stagebox and Snake Cabling.	1,800.00
16CH MON Audio Console Package	Professional 16ch Digital Console with Analog Splitter System and Cabling.	175.00
32CH MON Audio Console Package	Professional 32ch Digital Console with Analog Splitter System and Cabling.	275.00
48CH MON Audio Console Package	Professional 48ch Digital Console with Digital IO Stagebox, Analog Splitter System and Cabling.	475.00
64CH MON Audio Console Package	Professional 64ch Digital Console with Digital IO Stagebox, Analog Splitter System and Cabling.	775.00
96CH MON Audio Console Package	Professional 96ch Digital Console with Digital IO Stagebox, Analog Splitter System and Cabling.	1,800.00
Large Power Distribution & Stage Power Package	Large Power Distribution Panel, 100A Feeder, 50A "Cali", & 12/3 Quadbox Package for Stage Power	400.00
Small Power Distribution & Stage Power Package	Small Power Distribution Panel, 50A Feeder, & 12/3 Quadbox Package for Stage Power	250.00
Lighting Packages	Package Description	Rental Price per Day
Small Stage Wash Lighting System Package	(2) Warm white wide-pattern IP rate LED Blinders, including ground support or clamps, a small DMX console. power distribution, hardware, and cabling.	275.00
Small Event LED Lighting System Package	(8) color changing LED PAR on stands, (8) LED uplights, small DMX console, power distribution, hardware and cabling.	850.00
Small Concert LED Lighting System Package	(24) color changing LED PAR placed between downstage stands and an upstage truss, small DMX console, power distribution, hardware and cabling.	1,250.00
Small Concert Intelligent Lighting System Package	(12) color changing LED PAR on ground support or flown downstage. Upstage ground package of (6-8) moving lights and (8-12) LED uplights. Hazer, medium DMX console, power distribution, hardware and cabling. Does not include hoists, lifts, or backdrop, if required, as per venue.	2,500.00
Medium Concert Intelligent Lighting System Package	Custom tailored lighting system including flown downstage truss with (10) moving lights and flown upstage truss with (12) moving lights. (12) LED PAR, tube, or strip lighting. Two water-based hazers with fans, multi-universe DMX console, power distribution, hardware, and cabling. Additional items may be required, depending on the genre and artist requests. Does not include hoists, lifts, or backdrop if required, as per venue.	3,500.00
Large Concert Intelligent Lighting System Package	Custom tailored concert lighting system consisting of three trusses, or two trusses plus a floor package. Includes approximately (32) moving lights and other special purpose lighting instruments such as blinders, tubes, strip lighting, strobes, etc. Includes two water-based hazers, multi-universe DMX console, power distribution, hardware and cabling. Does not include hoists, lifts, or backdrop if required, as per venue. The spec of this system depends on the final design, genre, and the performer's contractual requests, additional items may be required.	7,500.00
Corporate Lighting System Package	Pricing for Corporate Lighting Systems depends entirely on the venue and the design for the event. Pricing will utilize Individual items listed in the pricing sheet, with an overall package discount applied.	TBD
Video Packages	Package Description	Rental Price per Day

13'x7' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 13' x 7.4' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	5,275.00
16'x9' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 16.4' x 9.2' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	8,250.00
20'x11' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 19.7' x 11' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	12,000.00
23'x13' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 23' x 12.9' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	14,900.00
26'x15' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 26.25' x 14.76' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	19,200.00
30'x17' LED Video Wall 3mm Indoor/Outdoor Package	Absen X3V LED wall panels to make 29.5' x 16.6' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	23,490.00
50'x9' LED Video Wall 3mm Triple Screen Package	Absen X3V LED wall panels to make 49.2' x 9.2' indoor/outdoor screen configured as three screens. A center graphics screen and a pair of flanking IMAG screens. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	26,400.00
13'x7' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 13' x 7.4' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, lifts, as per venue.	4,640.00
16'x9' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 16.4' x 9.2' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	7,250.00
20'x11' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 19.7' x 11' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	9,925.00
23'x13' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 23' x 12.9' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	13,720.00
26'x15' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 26.25' x 14.76' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	17,920.00
30'x17' LED Video Wall 5mm Indoor/Outdoor Package	Absen X5V LED wall panels to make 29.5' x 16.6' indoor/outdoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	22,350.00
12'x7' LED Video Wall 2mm Indoor Package	Absen A2Pro LED wall panels to make 11.6' x 6.76' indoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	4,600.00
15'x8' LED Video Wall 2mm Indoor Package	Absen A2Pro LED wall panels to make 14.8' x 8.2' indoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	7,400.00
16'x10' LED Video Wall 2mm Indoor Package	Absen A2Pro LED wall panels to make 16.4' x 9.8' indoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	9,700.00

20'x12' LED Video Wall 2mm Indoor Package	Absen A2Pro LED wall panels to make 19.7' x 11.5' indoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	13,500.00
25'x15' LED Video Wall 2mm Indoor Package	Absen A2Pro LED wall panels to make 24.6' x 14.8' indoor screen. Includes processing, header bars, cabling, and all power distribution. Does not include truss, hoists, or lifts, as per venue.	19,975.00

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JMU RENTAL & SERVICES PRICING, updated for APRIL 2026
INDIVIDUAL COMPONENTS

We are offering free delivery to and pickup from James Madison University on items with a four-hundred dollar minimum order for a cargo van and a six-hundred dollar minimum order for commercial truck delivery. Some items that we do not warehouse in our Harrisonburg facility may have a higher minimum order or may incur delivery fees. Situations that require trailer delivery may have additional delivery fees.

Please note that we have wholesale access to a wide variety of audio-visual inventory. If you don't see it on the list, please ask! We can probably source it for you.

Individual Components

Audio Consoles	Remark	Single Day Rate Per Item
Avantis Console Package (Allen & Heath)		500.00
Avantis Dante Card (Allen & Heath)		80.00
AVID S6L Console Package		2,100.00
Console EZ Tilt		50.00
CQ-12T Console, in briefcase with cabling (Allen & Heath)		55.00
Klang DMI-KLANG		500.00
Klark-Technic DN9650 Network Bridge with Dante Card, AESS0 - Dante Conversion		150.00
Midas HD96		950.00
Midas M32 Rack Console Bundle		225.00
Midas M32 Console (w USB)		225.00
Midas M32C Rack Console Package	w/ Midas DL Stagebox, Case	175.00
Midas M32R Console		150.00
Midas PRO1 Console Bundle		275.00
Midas PRO2 Console Bundle		475.00
Midas PRO2c Console Bundle		425.00
Q225 Console Package - CAT5 & D2 - (DiGiCo)	w 48x16 D-TWO Stage Box, Case, Waves Extreme Server, & CAT5e Snake	1,950.00
Q225 Console Package - Fiber & SDRack - (DiGiCo)	w 56ch SD 32bit Stage Box, Case, Waves Extreme Server, & Fiber Snake	2,900.00
Q225 Console Package - MADI & MQ - (DiGiCo)	w 48ch MQ Stage Box, Case, Waves Extreme Server, & MADI Snake	1,950.00
Q338 Console Package w SDRack (DiGiCo)		3,400.00
QSC Touchmix8 Digital Console, Case		65.00
SD12 Package (DiGiCo)	DiGiCo SD12 Surface w Stage Box, Case, Waves Server	1,950.00
Specialized Console (Larger Format Digico, Midas, Yamaha, or similar)		3,500.00
SQ Dante Card (Allen & Heath)		50.00
SQ Rack Console (Allen & Heath)		150.00
SQ5 Console (Allen & Heath)		175.00
SQ6 Console (Allen & Heath)		250.00
SQ7 Console (Allen & Heath)		275.00

Wing Console (Behringer)		250.00
WING Rack (Behringer)		150.00
X32 Console (Behringer)		150.00
X32-R (Behringer)		100.00
Yamaha DM3-D Digital Console w/ Dante, in briefcase with cabling		150.00
Yamaha DM7 Digital Console Package		1,500.00
Yamaha PM5 Digital Console Package		2,500.00
Zed-10 Console, 4+2 Ch, Briefcase (Allen & Heath)		35.00
Zed-6 Console, 2+2 Ch, Briefcase (Allen & Heath)		20.00
Stageboxes	Remark	Single Day Rate Per Item
A&H 48 Stagebox (Allen & Heath)		180.00
D2 Stagebox (DiGiCo)	D2-Rack, 48in x 16out, CAT5e MADi, Com, Rack Panel, & Cabling	475.00
DX168, in rack (Allen & Heath)		80.00
Midas 48 Stagebox		218.00
Midas DL153, in rack		90.00
MQ48 Stage Box (DiGiCo)	48in x 24out, MADi BNC, Com, UPS, Rack Panel, & Cabling	475.00
Yamaha 64 Stagebox Rack		650.00
Yamaha RIO 1608-D2, in rack		260.00
Speakers & Accessories	Remark	Single Day Rate Per Item
ASF Rigging Brackets Universal (Martin Audio) for the CDD speakers		20.00
Anker AS1000 Active Monitor (Pair in Case)		55.00
B105D Active Monitor, pair in Case (Behringer)		27.00
Blackline XP12 Powered Speaker w/ Bluetooth (Martin Audio)		75.00
Blackline XP15 Powered Speaker w/ Bluetooth (Martin Audio)		90.00
CDD-Live12B Case Pair, Powered Speaker (Martin Audio)		250.00
CDD-Live15B Powered Speaker w/ Transport Cover (Martin Audio)		150.00
CDD-Live8 Case Pair, Powered Speaker (Martin Audio)		150.00
Community R-Series Announcement Speaker		75.00
CSX-Live118B Powered Subwoofer w/ Transport Cover (Martin Audio)		150.00
Flex TFA-600HW, Cart of 4		500.00
FlexPoint FP12 Loudspeaker (Martin Audio)		110.00
Fostex 6301 Powered Table Speaker	Includes cabling and distribution	22.00
Galaxy Hot Spot, Passive, Dual 5"	Includes Speaker Cabling.	20.00
Inclinometer Pelican		50.00
LE100 Monitor, Case, Pair (Martin Audio)		175.00
LE200 Monitor, Case, Pair (Martin Audio)		250.00
Other Assorted Speaker		250.00
QRx218s Subwoofer (Electro Voice)		150.00
QSC Wideline-10 Line Array Speaker		120.00
Soundworks SW2 Biamp 15"+2" Monitor Speaker		62.00
SX300 Speaker (Electro Voice)		45.00
SXC118 Cardioid Subwoofer (Martin Audio)		175.00
SXH218 Subwoofer (Martin Audio)		250.00
SXP218 Powered Subwoofer (Martin Audio)		220.00
TC Helicon "Hot Spot" Powered Monitor Speaker		30.00
TFA-600B Subwoofer Speaker (Turbosound)		150.00

TFA-600L Subwoofer, Cart of 3 (Turbosound)		400.00
THS Speaker, Case, Pair (Martin Audio)		375.00
TMW-112 Case, Pair (Turbosound)		120.00
TSW721 Subwoofer Speaker (Turbosound)		90.00
WPC Line Array Speakers, Cart of 4 (Martin Audio)		850.00
WPL Line Array Speakers, cart of 4 (Martin Audio)		1,500.00
WPS Line Array Speakers, Cart of 4 (Martin Audio)		700.00
WPS/c Ground Support Package, Pair Per (Martin Audio)		100.00
XD15 Speaker, Case (Martin Audio)		160.00
XE300 Monitor, Case, Pair (Martin Audio)		300.00
XE500 Monitor, Case, Pair (Martin Audio)		350.00
Yoke for THS (THSYLT, Landscape Touring, Martin Audio)		25.00
ZX5-60B Speaker (Electro Voice)		60.00
Undercover Rain Bags for Martin Audio Loudspeaker		10.00
Cabling	Remark	Single Day Rate Per Item
50' - 12CH Subsnake (Box to Fan)		30.00
75' - 12CH Subsnake (Box to Fan)		35.00
100' -16CH Drivesnake		60.00
150' - 9CH Drivesnake (Whirlwind)		50.00
150' - 28CH Snake w Split (CBI)		120.00
250' - 6CH Drivesnake (CBI)		50.00
CBI Shuttle Snake (Female, XLR-3)		7.00
CBI Shuttle Snake (Male, XLR-3)		7.00
DL1 Drive Loom Case	275', (8) Cat5e/Cat6, (2) 12/3 AC Power with Powercon, (1) Com XLR, Case	250.00
DL2 Drive Loom Case	200', (7) STP Cat6A, (12) Line/XLR, (2) 12/3 AC Power with Powercon, (1) Com XLR, Case	200.00
DL4 Drive Loom Case	275', (4) Cat6 Shielded, (1) 12/3 AC Power with Powercon Quadbox, (1) Com XLR, in Snakeskin, Case	120.00
DL5 Drive Loom Case	275', (4) Cat6 Shielded, (1) 12/3 AC Power with Powercon Quadbox, (1) Com XLR, in Snakeskin, Case	120.00
DL6 Drive Loom Case	275', (3) Cat5e Shielded Cables, (1) 12/3 PowerCon AC Cable, in Snake Skin, 1650 Pelican Case	100.00
DL7 Drive Loom Case	275', (4) STP CAT6-ULT, (1) Com XLR, (1) 10/3 SJOOW in snakeskin w/ Powercon Quad Box, Case	150.00
10' - XLR Cable		1.25
30' - XLR Cable		2.50
50' - XLR Cable		3.75
100' - XLR Cable		8.75
10' - Cali 50A Cable		25.00
15' - Cali 50A Cable		30.00
25' - Cali 50A Cable		40.00
50' - Cali 50A Cable		50.00
75' - Cali 50A Cable		65.00
100' - Cali 50A Cable		75.00
50A Slug (Whirlwind, Power Stringer)	120/240v California Input, (6) 120v Edison Duplex Outlets	75.00
50A Slug w GFI (Whirlwind, Power Stringer)	120/240v California Input, (6) 120v GFI Edison Duplex Outlets	75.00
50A Slug, Video (Whirlwind, Power Stringer)	120/240v California Input, (4) 208/240v TRUE1 Outlets & (2) 120v Edison Duplex Outlets	75.00
Single-Phase Camlock to 50A Cali Adapter Pelican,	Single Phase Camlock Male with breaker box to 50A Cali cable installed in a Pelican briefcase.	75.00
10' - 5-Wire 2 Gauge Feeder Bundle with Camlocks		25.00
25' - 5-Wire 2 Gauge Feeder Bundle with Camlocks		60.00

50' - 5-Wire 2 Gauge Feeder Bundle with Camlocks		75.00
75' - 5-Wire 2 Gauge Feeder Bundle with Camlocks		100.00
20' - 5-Wire 2 Gauge Feeder Tails		40.00
25' Edi - Quad		15.00
50' Edi - Quad		25.00
100' Edi - Quad		40.00
100' Edi - Edi		30.00
150' Edi - Edi		50.00
Edi M - Tru1 Power Cable		5.00
10' - NL4 Cable		2.50
25' - NL4 Cable		6.00
50' - NL4 Cable		10.00
100' - NL4 Cable		18.00
125' - NL4 Cable		20.00
NL4 Coupler (Neutrik)		1.50
25' - NL8 Cable		15.00
75' - NL8 Cable		35.00
100' - NL8 Cable		45.00
NL8 Coupler (Neutrik)		5.00
WPL NL8 Cabling Kit (Martin Audio)		375.00
WPS/C Cabling Kit w/ NL8 & NL4 Cabling & Breakouts (Martin Audio)		300.00
75' - 2CH Unshielded Data Cable (Duracat Cable, Loomed)		25.00
200' - 2CH Unshielded Data Cable (Duracat Cable, Loomed)		50.00
75' - 2CH STP CAT5 (Tactical Shielded, Loomed)		40.00
200' - 2CH STP CAT5 (Tactical Shielded, Loomed)		75.00
50' - STP CAT5e (Shielded Whirlwind Tactical)		15.00
100' - STP CAT5e (Whirlwind Tactical Shielded)		25.00
100' - 4CH STP CAT6a (Shielded)		60.00
100' - STP CAT6 (Shielded CBI CAT6-ULT "Ultimate" Tactical)		30.00
275' - STP CAT6 (Shielded CBI CAT6-ULT "Ultimate" Tactical)		40.00
TFS Tactical Fiber Package		500.00
FOH Data Snake for Tour Use		75.00
W3 Splitter System, 2-Way 40ch (Whirlwind)	w/ W3 Connectors, (4) 12 ch Subsnakes with Boxes, Case	200.00
24CH Split Rack (2-Way, CBI Splitter System)		60.00
LK 3-Way Splitter System Package	3-Way 50 ch Split, Including LK150 Connectors, Whirlwind Patchmaster, (6) 12 ch Subsnakes w/ WI, (6) 12ch Boxes w WI, Drum Drop, Case	475.00
Amplifiers	Remark	Single Day Rate Per Item
iK42 Rack, 3 Amps (Martin Audio)	(3) iK42 Amplifiers, (2) SG350 Switches, 240volt 50A Rackpac Power and Custom Panel	950.00
iK42 Rack, 4 Amps (Martin Audio)	(4) iK42 Amplifiers, (2) SG350 Switches, 120/240volt Rackpac Power and Custom Panel	1,100.00
Single Martin iK42 Amp in Case		325.00
Linea Amp Rack	(3) Linea 8ch Amplifiers in Case, (2) Network Switch, Rack PD and Panel	950.00
MA 3,4,5: QSC Powelight Amp Rack	QSC Powerlight PL4.0/2.0/1.0 Amp Rack with Martin DX processing, Custom Panel	250.00
PLM-Subs Lab Gruppen Amp Rack	(2) Lab Gruppen PLM140000 Amplifiers with Lake Processing, Cisco Switch, Rack PD and Panel	375.00
PLM10000Q Single Amplifier in Case (Lab Gruppen)	(1) Lab Gruppen PLM10000Q with Lake Processing, Rack Case	275.00

PLM - Lab Gruppen Amplifier Rack	(3) Lab Gruppen PLM10/12K, (1) Lab Gruppen PLM14000 Amplifiers w/ Lake Processing, (2) Cisco Switches, Rack PD and Panel	725.00
QSC PLD4.5 Single Amplifier in Case		100.00
Microphones	Remark	Single Day Rate Per Item
Specialized Microphone (w K&M Stand & Pro XLR Cable)		120.00
Standard Microphone (w K&M Stand & Pro XLR Cable)		25.00
Studio Microphone (w K&M Stand & Pro XLR Cable)		50.00
Sennheiser ME36 Mini-Shotgun Microphone, with Micro Boom (w Cable)		30.00
Shure MX Podium Microphone Case	(4) MX418/C Gooseneck Cardioid Podium Microphones, with Preamps, Extended Booms, Cabling, and Desktop Bases or Swivel Clamps.	80.00
Shure MX Table Microphone, Push-To-Talk (w Cable)		44.00
Shure WB98H/C Beta98 w/ Clip-on Instrument Mic, TA4F Wireless Connectors & In-Line Preamp		22.00
Direct Boxes	Remark	Single Day Rate Per Item
Active Direct Box (Radial, BSS, or Klark)		25.00
Radial HotShot DM-1		15.00
Radial JDI Stereo Direct Box		35.00
Radial Passive Direct Box		25.00
Whirlwind Passive Direct Box		12.00
Wireless Systems	Remark	Single Day Rate Per Item
add Countryman B3 to Shure Wireless System		30.00
add Countryman E6 to Shure Wireless System		50.00
add sE V7 Capsule to Shure Wireless Microphone		20.00
add Shure Beta58 Capsule to Shure Wireless Microphone		20.00
add Shure KSM9 Wireless Capsule to Shure Wireless System		50.00
Axient Digital 4ch Wireless Microphone Bundle (Shure)		600.00
AXIENT PSM 4ch Bundle (Shure), Wireless IEM		800.00
AXIENT PSM 8ch Bundle (Shure), Wireless IEM		1,600.00
PA Extension Kit, RF Venue (2ch)	UHF wireless full-band audio transmission for additional system coverage.	150.00
Shure Antenna Distribution Case	(2) Shure UA844+SWB UHF Wideband Antenna Distribution Systems, (1) Cisco Network Switch, Power and Cabling, in a 4U Injection Molded Fly Rack.	105.00
Shure P10R Wireless IEM Beltpack (Extra Pack for PSM1000 System), including SB900A Battery		90.00
Shure P9HW Wired IEM Beltpack, bundle of four in case		200.00
Shure PSM1000, 4ch Wireless IEM Package	w RF Combine4, CP Beam Antenna, SB900A Batteries, Cabling, Rack Panel	650.00
Shure PSM1000, 8ch Wireless IEM System	w (2) RF Combine4, CP Beam Antenna, SBRC Battery Charger, SB900A Batteries, Cabling, Rack Panel	1,450.00
Shure UA874 Active Directional Antenna		25.00
Shure UHF-R Dual Wireless System	Dual Channel Shure UHF-R Wireless Handheld Microphones, includes RF Venue Antenna and Cabling	125.00
Shure ULXP Analog Wireless System	Single channel unit in briefcase, handheld or beltpack	40.00
Shure ULXD1 Bodypack Transmitter		45.00

Shure ULXD2 Handheld Transmitter,		45.00
Shure WA302, 1/4" to TA4F Wireless Adapter, Straight		2.50
Shure WA304, 1/4" to TA4F Adapter, Right-Angle		2.50
Shure WH20 Headset Mic, TA4F for Wireless Shure Bodypack Transmitters		10.00
Shure Wireless Audio Signal Transmittion (PSM1000 transmitter with UHF-R receiver)		350.00
Shure Wireless IFB System	Shure professional IFB system with (1) transmitter and (2) belt packs plus spare. Includes cabling, directional antenna, Shure rechargeable batteries and dock charger. Frequency Range: 518-542mhz.	275.00
Press Boxes & Broadcast	Remark	Single Day Rate Per Item
Low Wattage FM Radio Broadcaster		150.00
External Antenna for FM Broadcast, includes stand and cabling		100.00
Press Box	8ch or 12ch, Mic or Line Level Feed	90.00
Drive Racks	Remark	Single Day Rate Per Item
System Drive Rack, incl Console Switching	Drive Rack for audio system, includes Lab Gruppen LM44 (or similar) processor, XTA MX36 console switcher, dual redundant network switches, and rack console w/ computer/monitor control.	450.00
Small System Drive Rack	Drive Rack for audio system, includes Lab Gruppen LM44 (or similar) processor, and dual redundant network switches	200.00

PD Racks	Remark	Single Day Rate Per Item
3P Conversion Rig	Custom AC electric generation system that converts from 120/240V single phase 50 amperes to 120/208V three phase 30 ampere.	500.00
Applied L21-30 Breakout Sled		40.00
Lex Socapex Pagoda (Three-Phase)	w Cam Locks, SOCA and Edison Circuits	250.00
Mini PD, Motion Labs 50A, in Rack		75.00
PD & Feeder 5: Case (80A Single-Phase only)	Motion Labs, 125' 4/4 Feeder Cable, with Cam Lock and Bare Tail Connections in a Case	200.00
PD Video: Case (100A Single-Phase)	Whirlwind, w/ Camlock Connections	250.00
PD1: Case (100A Single-Phase OR Three-Phase)	Katz w/ Camlock and Bare Tail Connections, incl Applied 4ch Single-Phase Motor Controller and Remote	315.00
PD2: Case (125A Three-Phase only)	Applied w/ Camlock and Bare Tail Connections, incl 3-Phase Motor Controller and Remote	375.00
PD3: Case (125A Three-Phase only)	Applied w/ Camlock and Bare Tail Connections, incl 3-Phase Motor Controller and Remote	375.00
PD4: Case (60A Single-Phase only)	Motion Labs, 75' 6/4 Feeder Cable with Cali, Cam Locks and Bare Tail Connections, Case	125.00
UPS Power Distro Case	50A in/thru to (3) APC 1500 UPS units, custom rack and patch panel to feed (6) discrete circuits.	125.00
Playback, Recording, & Computers	Remark	Single Day Rate Per Item
64CH Multitrack Rig, including Computer, Dante Soundcard, & Cabling. May require Dante capable console.		475.00
Computer with Multi-Channel Acoustic Measurement System, including Reference Microphones/Stands/Cabling		575.00
Focusrite Scarlett 2i2 Computer Audio Interface		10.00
Laptop, Audio Production-Grade with Playback/Cueing Software		250.00
Resolume Arena 7 Video Playback Laptop		200.00
Video Production-Grade Laptop with Playback/Cueing Software		425.00
Waves Extreme Server Package (FlyRack)		400.00
Alpha Labs Multichannel Audio Processing System		200.00
Clearcom & Communication	Remark	Single Day Rate Per Item
2 Station Com System with Handsets	Includes all power and cabling	60.00
2 Station Com System with Headsets	Includes all power and cabling	90.00
BPR40 Small Bundle, Motorola MAGOne Two-Way Radios	includes (4) MAG One BPR40, Batteries, Chargers, Speaker-Mics, Carrying Case	50.00
BPR40 Large Bundle, Motorola MAGOne Two-Way Radios	includes (6) MagOne BPR40 Radios, Batteries, Chargers, Speaker-Mics, Carrying Case	92.00
Eartec HUB8S UltraLITE Wireless Com	Full Duplex Wireless Intercom System including base station, eight UltraLITE single muff headsets, extra batteries and interface to wired com system.	300.00
ClearCom Base Station (2ch, Rackmount)		60.00
Integrated Com & Shout System Package	Two-Station Event Communication System including Full Com System (beltpack, handset, dual blazons), FOH Talkback, Powered Shout Speaker, PTT Gooseneck Mic, Custom Panel, and Cabling between FOH & Stage Positions.	120.00
Com Master Station Case	Rack mounted dual channel Com Master Station with external loudspeaker, includes headsets, blazons, and all cabling.	250.00
Video Com Package	incl Power Supply, Beltpacks, Headsets for Camera Ops & Director	185.00
Networking Hardware	Remark	Single Day Rate Per Item

Cisco Network Switch Lunchbox	10 port Cisco Network Switch with Fiber Trunk Ports, Ethercon Panel, in SKB Computer Rack	52.00
Lighting	Remark	Single Day Rate Per Item
24CH Professional DMX Console		100.00
6CH or 8CH LED Controller		35.00
Avolites Arena Console		320.00
Avolites Pearl Expert Prow/ Touch Wing Lighting Console		175.00
DMX Splitter		20.00
Chauvet Net-X ArtNET Node (Rack w/ Switch)		75.00
Chauvet Net-X ArtNET Node (Truss Mount)		37.00
Elation DMX Opto 4 Splitter		25.00
Elation EN-12 Node Rack		36.00
Elation eNode 4		31.00
Elation EW-DMX Wireless DMX Set		47.00
Elation RDMX 6 Opto Splitter		25.00
Elation Zeus Server w/ Arkaos Media Master		315.00
ETC ColorSource40 Console		200.00
Grand MA2 Light Console		450.00
Grand MA2 on PC with Command Wing		250.00
Grand MA3 Fullsize		925.00
Grand MA3 Light Console		625.00
High End Hog 4 Full Size		550.00
High End Hog Hedgehog 4 Lighting Console		120.00
High End Hog Nano Wing w/ PC		125.00
High End Hog RoadHog 4 Lighting Console		300.00
Laptop/iPad Software Lighting Controller w/ DMX Adaptor		90.00
Lightronics TL2448 Controller		64.54
Node w/ Control Laptop		75.00
NSI MC 7524 2 Scene Lighting Console		76.28
NSI MC7532 Controller		68.00
Specialized Lighting Console		1,500.00
Swisson Node Rack		52.00
ACME Pixel Line IP		57.00
ACME Pulsar S2		57.00
ACME Ultra Blinder IP		57.00
ADJ Encore Burst 200		75.00
ADJ Hydro Wash x7		75.00
Blizzard Aria Profile WW, LED Elipsoidal		50.00
Blizzard Motif Vignette RGBWW Bar, IP65		50.00
Blizzard Oberon Profile Zoom		70.00
Boulder 19x15W LED Moving Wash		75.00
Boulder 200W LED Blinder		40.00
Boulder 36x10W LED Moving Wash		75.00
Brighten 18x10W IP65 LED PAR		50.00
Brighten Focus 19x15W IP65 LED PAR Zoom		50.00
Brighten Focus 7R 230w Moving Head Beam w/ 24-facet prism		75.00
Brighthen Focus 7x40W RGBW Moving Wash		75.00
Chauvet Force S Spot		90.00
Chauvet Nexus 4x4 Panel (400Watt RGB)		50.00
Chauvet Professional Rogue Outcast 2X Wash		75.00
Chauvet Professional Rogue R2 Wash		80.00
Chauvet Professional Rogue R2x Wash		80.00
Chauvet Rogue R3X Wash		100.00
Clay Paky Sharpy Plus		155.00
Clay Paky Sharpy Plus Aqua		160.00
Crowd Blinder, 20 Cell		40.00

Elation ACL 360 Bar, Moving LED Strip		56.00
Elation ACL 360 Matrix, Moving LED Panel		75.00
Elation Cuepix WW2 Blinder		25.00
Elation CuePix WW4 Blinder, 400Watt LED		55.00
Elation DTW 7001P LED Blinder		56.00
Elation DTW Bar 1000		44.00
Elation ePAR QA RGBA LED PAR		28.00
Elation Fuze Max Profile		178.00
Elation Fuze Max Spot		150.00
Elation Fuze Wash 500		90.00
Elation Platinum Beam SR		87.00
Elation Platinum Spot 35R Pro		155.00
Elation Professional Color Chorus 72		88.00
Elation Professional Platinum FLX		155.00
Elation Protron 3K Color Strobe		50.00
Elation Protron 3K Strobe		37.00
Elation Rayzor Q7 7x 15w RGBW LED Beam		62.00
Elation SixPAR Z19IP		46.00
Elation SixPAR100IP LED PAR		45.00
GLP JDC-1 Color Strobe		93.00
GLP KNV DOT	Package of 25	560.00
Jongtay 54x3W IP65 LED PAR		40.00
LED Bar (Generic)		40.00
LED Crowd Blinder (480Watt RGBW)		50.00
Lighting Clamp for PAR, LED, Leko, etc		2.50
Martin MAC Viper Performance		186.00
MEGA Lite Circa Scoop		62.00
Mega Lite Follow Bot 1000		200.00
MFL 7x10w LED PAR		20.00
Minuit Une IVL Dice		220.00
Portman Amulet		46.00
Portman Mantis		56.00
Portman S-Tribe		71.00
Robe CycFX8 Strip Lights		50.00
Robe Robin Pointe, Beam/Spot Hvbrid		125.00
Robe Spikie 60w RGBW LED Wash		80.00
Robe Tetra 2 LED Strip		75.00
SHEHDS 275W Beam		70.00
Specialized Lighting Instrument (Intelligent)		500.00
Specialized Lighting Instrument (Not Including Intelligent Lighting)		200.00
Two-Tree Stage Lighting Bundle		250.00
VL4000 Beamwash		160.00
12" Mirror Ball with American DJ MBII Motor		30.00
16" Mirror Ball Kit		50.00
20" Mirror Ball with American DJ MBII Motor		60.00
Astera Titan Tube		65.00
Cafe Bulb Stringer, 50'		30.00
Chauvet Freedom Flex H4 IP		40.00
Chauvet Freedom PAR Quad-4		40.00
ETC Source 4 (Or Compatible)		25.00
ETC Source 4 Barrel		10.00
Music Stand Light		6.00
Glass Globe Table Toppers, Set of 3		25.00
Gobo Holders for ETC Source 4		5.00
LED Cube		40.00
LED Par, Ultra Bright, IP64		55.00
LED Pinpoint Package, adjustable, magnetic, with rechargeable batteries, remote (includes 8 pinspots)		150.00

Project Mount w/ 350watt LED light with Gobo Holder, includes stand or truss mount		90.00
RGB LED Par with rechargable high capacity batteries, remote		55.00
Torchiere with Nostalgia Bulb, Variable Heights		12.50
Torchstar 50' IP67 LED Neon Rope		12.50
Tube Lights, set of 4, 2' length, battery powered		275.00
Antari M7 RGBA M7 Fog Machine with Fluid & Fan		155.00
Antari X-510 Fogger		93.00
Fan for Fogger or Hazer		10.00
HazeBase Base*Hazer Pro		100.00
MDG ATMe Haze Generator		315.00
Ultratec Radiance Hazer with Luminous 7 Fluid		100.00
50' Feeder Cable, Three Phase 4/0 AWG		125.00
50' Feeder Cable, Three Phase 2/0 AWG		100.00
50' Socapex Cable		35.00
75' Socapex Cable		45.00
100' Socapex Cable		55.00
125' Socapex Cable		65.00
Socapex Break-In or Break-Out		20.00
Short "Stinger" Lighting Power Cable		7.00
Long Lighting Power Cable		15.00
10' - DMX Cable		2.50
25' - DMX Cable		3.50
50' - DMX Cable		7.00
100' - DMX Cable		12.00
DMX FOH Drive Loom		75.00
36K Dimmer Rack		190.00
72K Dimmer Rack		275.00
PD Lighting		275.00
Intelligent Lighting Power Distro		150.00
Altman FS-700 LED Followspot		200.00
Lycian 1267 Spotlight		250.00
Lycian 1275 Spotlight		350.00
Lycian 1290 Spotlight		475.00
Spot Finder		40.00
Theatre Spotlight		150.00
Video	Remark	Single Day Rate Per Item
100' - 2CH CAT5e Data Loom		10.00
100' - 5CH Video STP CAT6-ULT Data Loom (CBI)		60.00
200' - 5CH Video STP CAT6-ULT Data Loom (CBI)		100.00
200' - 2CH CAT6a Data Loom		50.00
50' - 2CH HD-SDI-12G Loom		10.00
150' - 2CH HD-SDI-12G Loom		20.00
HD Video Cabling Package - HDSDI Cables & Adaptors for Digital HD Signal Transmission		475.00
Absen X5V LED Wall Panel	5mm, 500mm x 562mm, IP65 rated for Indoor/Outdoor use.	150.00
Absen X3V LED Wall Panel	3mm, 500mm x 562mm, IP65 rated for Indoor/Outdoor use.	175.00
Absen A2Pro LED Wall Panel	2mm, 500mm x 500mm, Indoor use.	175.00
A2PRO Ground Support Case		200.00
LED Wall Rigging Bar for Material Lifts		95.00
Stageline SL100 Video Rigging Bar		175.00
1.9mm Poster LED Display, Pair in Case	1.9mm ultra slim, foldable LED wall poster display, 1.6' wide by 6.6' tall. Control with wireless app, or HDMI. Link up to (8) displays together for a larger single image.	1,000.00

MAX 1710 Platform Mobile LED Trailer	Large outdoor video wall trailer, 17'x10' wall, 8000 nits, up to 20' height, IP rated with 45mph wind rating. Onboard generator available with additional cost for fuel. Requires tow vehicle.	6,138.00
Barco ImagePro-II Jr Video Scaler, w/ Case		160.00
NovaStar 4K Processor w/ ImagePro Scaler		300.00
NovaStar 4K Processor, w/ Case		160.00
VX1000 Processor Bundle (NovaStar), in Rack	High performance LED wall processing rig. 18RU Rolling rack case w/ (2) NovaStar VX1000 processors, network switch, panels, internal cabling, adapter sets in drawers, and with included laptop control.	375.00
VX4S Processor, Case, Pair (NovaStar)		150.00
VX6S Processor, Case, Pair (NovaStar)		200.00
HD Pro, Case, Pair (NovaStar)		200.00
HD Pro, Case, Single (NovaStar)		120.00
Dalite 12' X 7.5' Screen, Front or Rear Projection Surface, Ground Supported		350.00
Dalite 16' X 9' Screen, Front or Rear Projection Surface, Ground Supported		450.00
Dalite Fastfold 10' X 6' Screen, Front Or Rear Project		250.00
Dalite Fastfold 14' X 10' Screen, Front Or Rear Project		350.00
Dalite Instatheater 100" Diagonal Screen		150.00
Video Screen Rigging Bundle, includes Truss, Hoists & Rigging Hardware		300.00
Christie 14K Projector, packaged w/ Standard Lens		1,250.00
InFocus IN 5542 or Equivalent 7500 Lumen HD Video Projector		600.00
Specialized Lens for Projector	Projector lens for specialized use or extreme distance requirements. Includes shipping.	325.00
Specialized Video Projector, including cabling		1,500.00
Camera Crane, 12'		600.00
Camera Crane, 35'		1,200.00
Sony ENG Camera w/ Servo Zoom Lens Package cost		875.00
Cinema-Quality PTZ Robo Cameras w/ Motor Control Lens Package		800.00
Wireless Video System, High Def, 1000ft line-of-sight		180.00
Wireless Video System, High Def, 2000ft line-of-sight		300.00
HD Video Camera/ Remote PTZ Camera		375.00
Video Switcher Package	8 input 1080 HD switcher, HDSDI cabling and converters, A/D audio, HD Monitoring & Playback	975.00
ISO Switcher Package		1,075.00
add Web Streaming Services to IMAG or Other Video Services		125.00
COB 500watt LED Lighting Instrument for video production, w/ furnel or diffusion attachments		300.00
COB 5350watt LED Lighting Instrument for video production, w/ furnel or diffusion attachments		150.00
Super Panels, bi-color (Tungsten to Daylight) lighting for video production, 1x1		120.00
Super Panels, bi-color (Tungsten to Daylight) lighting for video production, 2x1		240.00
Television, 65" w/ Stand & Cabling		300.00
Confidence Monitor, w/ Stand & Cabling		200.00
Backline	Remark	Single Day Rate Per Item
Bongos		58.00

Double Kick Drum Pedal		40.00
Drum Head Fee (if new heads are required, no charge if existing heads can be used)		100.00
Conga		50.00
Specialized Drum Kit		450.00
Specialized Percussion		350.00
Timbales		60.00
Yamaha Custom Drum Kit (Not Including Cymbals or Drum Head Fee)		200.00
Zildjian Cymbal Package		70.00
Snare Extra		30.00
DW Kick Pedal Extra		25.00
Cymbal		15.00
Quinta		50.00
Tumba		50.00
Cradle		15.00
Cajon		45.00
Djembe		50.00
Toys		40.00
Toys Table		20.00
SVT 4PRO Bass Amplifier Head		120.00
Aguilar th500 or th700		100.00
Aguilar 410 Bass Cabinet		140.00
Aguilar 412 Bass Cabinet		165.00
Aguilar 750 or 751DB Bass Head		165.00
GK Bass Amp with Hartke 4x10 or 1x15		200.00
GK 410/415 RBH Bass Cabinet		100.00
Fender Bassman 59 Reissue Guitar Amplifier		100.00
SVT 410 Bass Cabinet		75.00
SVT 810 Bass Cabinet		110.00
SVT Classic Bass Head		150.00
Fender Blues Junior Guitar Amplifier		75.00
Fender Deluxe Reverb Guitar Amplifier		90.00
Fender Deville Guitar Amplifier		100.00
Fender Twin Guitar Amplifier		115.00
Roland JC120 Guitar Amplifier		100.00
Fender Hot Rod Deluxe Amplifier		85.00
Fender Hot Rod Deville Amplifier		90.00
Fender Blues Deluxe Amplifier		75.00
Fender Blues Deville Amplifier		85.00
Fender Princeton Amplifier		85.00
Fender Vibrolux Amplifier		125.00
Marshall JCM 2000 DSL Amplifier		125.00
Marshall JCM 800 or 900 Amplifier		125.00
Marshall 412 Guitar Speaker Cabinet		95.00
Fender Super Reverb Guitar Amp		100.00
Mesa Dual Rectifier Amplifier		115.00
Mesa 412 Rectifier Standard Slant Cabinet		100.00
Specialized Guitar or Bass Amplifier		300.00
Kurzweil PC88 Keyboard with Stand and Pedal		200.00
Montage 7 Keyboard with Stand and Pedal		240.00
Montage 8 Keyboard with Stand and Pedal		270.00
Nord Stage 2		270.00
Yamaha Motif 7 Synthesizer		150.00
Yamaha Motif 7es Synthesizer		185.00
Yamaha Motif 7xs Synthesizer		200.00
Yamaha Motif 7xf Synthesizer		215.00
Yamaha Motif 8 Synthesizer		200.00
Yamaha Motif 8es Synthesizer		215.00
Yamaha Motif 8xf Synthesizer		240.00
Roland RD700 Keyboard with Stand and Pedal		200.00

Roland RD700nx Keyboard with Stand and Pedal		210.00
Roland RD800 Keyboard with Stand and Pedal		275.00
Roland RD2000 Keyboard with Stand and Pedal		240.00
Nord Electro 3 Keyboard		150.00
Nord Electro 6d Keyboard		225.00
Nord Stage 3		260.00
Nord Stage 4		290.00
Nord Organ 3		290.00
Roland Fantom x7 or g7 Synthesizer		165.00
Roland Fantom 7 or 8 Synthesizer		190.00
Roland Fantom g8 Synthesizer		200.00
Korg Kronos 2 73-Key Synthesizer		200.00
Korg Kronos 2 88-Key Synthesizer		230.00
Hammond B-3 Organ with Leslie		425.00
Hammond B-3 Organ Pedals		75.00
Rhodes Keyboard		150.00
Rhodes Suitcase Speakers		150.00
Clavinet		150.00
Specialized Keyboard		450.00
Pioneer CDJ-2000 Nexus2, Case		250.00
Pioneer CDJ-2000, Case		175.00
Pioneer DJM2000		200.00
Pioneer DJM900NXS2, Case, Interconnect Cabling		200.00
Pioneer S9, Case		225.00
Pioneer CDJ-3000, Case		225.00
Pioneer DJM S11		225.00
Pioneer DDJ SX2		250.00
Pioneer DJ DDJ 1000SRT		240.00
Rane TTM 57 DJ Mixer		150.00
Rane DJ 12" Motorized Turntable Controller		150.00
Rane TTM 62 DJ Mixer, with Serato, Case, Interconnect Cabling		150.00
Technics SL-1200 MK2 Turntable, Case		150.00
Timing System		125.00
Air Fan for Stage		15.00
Softgoods	Remark	Single Day Rate Per Item
Backdrop, Black Commando/Flat - 24' High x 24' Wide		175.00
Backdrop, Black Commando/Flat - 24' High x 40' Wide		250.00
Backdrop, Black Commando/Flat - 30' High x 30' Wide		225.00
Backdrop, Black Commando/Flat - 30' High x 40' Wide		300.00
Drape Panel, Black Velour, 30' tall x 58" wide		26.75
Drape, 22ft Height, Black Velour Fabric w/ Ties, IFR, Price per foot, *NO HARDWARE*		14.75
Pipe & Base Set for 9ft-22ft Drape, incl sandbags. Drape fabric rented seperately.		30.25
Pipe & Drape, 20ft Height, Black Velour Fabric, IFR, Price per foot		16.75
Pipe & Drape, 6ft-10ft, Black Poly Premier Fabric, IFR, Price per foot		10.00
Pipe & Drape, 7ft-12ft or 8ft-14ft Height, Black Poly Premier Fabric, IFR, Price per foot		11.25
Pipe & Drape, 7ft-12ft, Black Velour Fabric, IFR, Price per foot		13.25

Pipe & Drape, 8ft-14ft Height, Purple Taffeta Fabric, IFR, Price per foot		13.75
Pipe Crossbar		6.00
Tech Drape Package, 32'		175.00
Truss Masking, Black Commando/Flat - 16" High x 40' Wide (Teasers)		37.00
Staging, Tents, & Tarps	Remark	Single Day Rate Per Item
DJ Table, 3' x 6'	3' x 6' Heavy-Duty DJ Table with Special Bracing, Set at Custom Height 36"-54"	190.00
DJ Table, 4' x 8'	4' x 8' Heavy-Duty DJ Table with Special Bracing, Set at Custom Height 36"-54"	250.00
Drum or DJ Riser, 8' X 8', Rolling, with Skirting		350.00
Drum or DJ Riser, 8' X 8', with Skirting		200.00
Railing, per foot		6.00
Small Riser Steps		90.00
Stage Skirting, per foot		2.50
Staging Dimensions Riser, 4' x 8' with legs		72.00
Tent, 10 x 15 KD Kanopy XTF 150, White		100.00
Tent, 10x10 White Top, California Style Frame Tent with Sidewalls		245.00
Tent, 15x15 White Top, California Style Frame Tent with Sidewalls		345.00
Tent, 10 x 10KD Kanopy XTF 100, Black		80.00
Lectern, Wooden		125.00
Adir Clear Lectern		130.00
Rigging	Remark	Single Day Rate Per Item
Broadweigh Load Cell Package		275.00
10' Boom & Base		95.00
Chauvet FLEXSTAND		30.00
K&M 21472 XL Speaker Stand		15.00
K&M Heavy Duty Steel Speaker Stand w/ Hand Crank		35.00
K&M Tall Lighting Stands 24640		25.00
Short Ultimate "Air Lift" Speaker Stand		10.00
Short Ultimate "Telelock" Speaker Stand		9.00
Tall Ultimate "Air Lift" Speaker Stand		12.00
Tall Ultimate "Telelock" Speaker Stand		10.00
Ultimate "Standard" Speaker Stand		7.00
VMB TP-20 Lift with Adapter Kit		35.00
Applied L16 Lift Bundle	Applied L16 Lift with Adapter Kit and Wood Squares	70.00
Sumner Eventer 20 Lift		250.00
VMB TL-A500 Lift		375.00
Work Pro WTS708 Lift		400.00
Telehoist, 12FT		50.00
Telehoist, 20FT		100.00
Genie or Sumner 18FT Lift		200.00
Genie or Sumner 24FT Lift		250.00
1-Ton Hoist Bundle, incl steel and rigging hardware		160.00
1/2-Ton Hoist Bundle, incl steel and rigging hardware		110.00
1/4-Ton Hoist, Motor with 40' Chain, Cabling, Case, (Pair)		100.00
25' - L21-30 Twistlock Cable		25.00
75' - L21-30 Twistlock Cable		75.00
125' - L21-30 Twistlock Cable		90.00
4CH Three-Phase Hoist Controller w/ Remote, Pelican Case, Cabling (Applied Electronics)		150.00

8CH Three-Phase Hoist Controller with Remote, Case, Cabling (Applied Electronics)		250.00
12CH Three-Phase Hoist Controller with Remote, Case, Cabling (Applied Electronics)		350.00
4CH Single-Phase Hoist Controller w/ Remote, Pelican Case, Cabling (Applied Electronics)		150.00
Camlock to Three-Phase Motor Adapter Pelican		100.00
Manual Chain Hoist, 1-Ton, 20ft Fall, Chain Bag, Case (CM 622 Series)		75.00
Spanset with Shackle (Kit)		6.00
5ft, 10ft, 15ft, 20ft Rigging Steel with Shackle (Silver)		10.00
5ft, 10ft, 15ft, 20ft Rigging Steel with Shackle (Black)		15.00
100' - Rope, Black, for Rigging		10.00
Moving Light PRT - 10' Length, Black		100.00
10' Truss 12" Box (Light Duty)		37.00
5' Truss 12" Box (Heavy Duty)		31.00
10' Truss 12" Box (Heavy Duty)		55.00
5' Truss 12" Box (Black)		32.00
10' Truss 12" Box (Black)		55.00
5' Truss 12" Box (Spigoted, Black)		35.00
10' Truss 12" Box (Spigoted, Black)		55.00
8' Truss 16" Box (Heavy Duty)		62.00
1.5m Video Truss 16" Box (Spigoted, Black)		85.00
2m Video Truss 16" Box (Spigoted, Black)		90.00
2m Video Truss 16" Box (Spigoted, Silver)		75.00
2.5m Video Truss 16" Box (Spigoted, Silver)		85.00
94" Truss 16" Box (Heavy Duty, Spigoted, Black)		70.00
10' Truss 16" Box (Heavy Duty, Spigoted, Black)		75.00
5' Truss 20" Box (Spigoted, Black)		50.00
10' Truss 20" Box (Spigoted, Black)		90.00
10' Truss 20.5" Box (Heavy Duty)		80.00
8' Truss 26"x30" Box (Heavy Duty)		120.00
5' Truss 26"x30" Box (Heavy Duty)		95.00
12" Truss, 5-way Corner (Black)		35.00
12' Outer Diameter Truss Circle Quadrant, 12" Architectural		36.00
3' Truss 12" Box (Architectural)		20.00
Truss Pick, 16", Black		8.00
36" Base Plate for 12" / 20.5" Truss		20.00
24" Base Plate for 12" Truss		15.00
36" Base Plate for 16" Truss		20.00
Stretch Shapes White Sleeve for 8'x16" box truss		15.00
Stretch Shapes Black Sleeve for 6'x12" box truss		15.00
Standing Truss w/ Floor Plates & White Sleeves		50.00
Standing Truss w/ Floor Plates & Black Sleeves		50.00
Speaker Scaffolding, per pair with Levelers, Cross Bracing, Full Walkboards		185.00
Applied LA12-25 Truss Line Array Tower, 15001b Capacity, 25ft Height, including motors, not including tower labor		500.00
Other	Remark	Single Day Rate Per Item
Carpet, rubber backed, large tread, 4'x6', for cable cover		18.00
Work Lighting Bundle		40.00
Air Cannon		250.00
Air Cannon Consumables Avg/Shot	Price based upon Market Rate	TBD
Arena Confetti Blower	Pricing TBD based upon size of event	TBD

Chauvet DJ Cumulus Low Lying Fogger		70.00
Co2 Console & Cable Package (includes hoses, console, converters, shot bags, carts, stingers, etc)		160.00
Co2 Jets (not including Co2)		99.75
Co2 Tanks (Requires Special Delivery, reimburse at market price)	Price based upon Market Rate	TBD
Keyed DMX Controller		50.00
Standard Confetti Blower		250.00
X-Laser Aurora Cobalt	Any Laser Product requiring variance would ALSO require a Laser Tech for the duration of the rental.	100.00
X-Laser HPX M-10		300.00
X-Laser Skywriter M-10	Any Laser Product requiring variance would ALSO require a Laser Tech for the duration of the rental.	275.00
4' Loading Ramp, w/ Hooks		25.00
12' Loading Ramp w/ Hooks		100.00
8' Loading Ramp		75.00
16' Loading Ramp		325.00
4' Dock Plate, Metal		25.00
4' Dock Plate, Plastic		25.00
Gator with Trailer, Utility Vehicle Rental		500.00
Ladder, 8'		15.00
Ladder, 12'		25.00
Pallet ACM, 32"x24"		2.00
Plywood for Loading Path		25.00
Medium Capacity Diesel Generator, includes delivery & pickup (discount depends on hours of service)		1,200.00
Large Capacity Diesel Generator, includes delivery & pickup (discount depends on hours of service)		2,000.00
Inverter Generator, 9.5 kVA		275.00
Cable Ramp (ADA), Case of 10		150.00
Cable Ramp (Tecnec), Case of 12		175.00
Cable Ramp, 2CH, Case of 15		140.00
Staging	Remark	Single Day Rate Per Item
Priced on a case by case basis.		TBD
Design & Production Management	PLEASE NOTE: Labor & materials charges may still be invoiced even if an event is subsequently cancelled or postponed.	Rate
Design or Event Production Management Fee, 4 hours or less		FREE
Design Fee, per hour		95.00
Event Production Management, per hour		95.00
Labor & Service Packages	PLEASE NOTE: All labor shifts require a 4 hr minimum call and 1.5x overtime at 10 hrs. Some positions require a 5 hr minimum daily and some require an 8 hr minimum daily.	Rate
Audio A1, Lighting L1, or Video V1 Technician, per hour		81.25
Audio A2, Lighting L2, or Video V2 Technician, per hour		68.75
AV Installation or Service Technician, per hour, minimum call can include travel		96.50
Professional Stagehand, per man hour		40.00
Steward/Crew Chief, per man hour		45.00
Truss Tower Labor, per hour		75.00
Video Director, daily rate		750.00
Camera Operator, 5hr/Single Event rate		375.00

Camera Operator, daily rate		725.00
Video or Audio Production or Post-Production Labor, per hour		150.00
Backline Technician, per hour		75.00
College Football Labor Package	Includes two audio technicians providing audio services for gameday, prior day on-call for technical checks and interfacing house audio with network TV equipment, gameday wireless audio frequency and on-field referee microphone management, and basic testing and troubleshooting of in-house equipment.	2,100.00
Motorized Presidential Prompting Service, daily rate	Requires additional travel, hotel, and per diem to JMU, based on 8hr day. Travel is \$75/hr plus standard IRS mileage from Washington DC.	1,500.00
Delivery	Remark	Rate per Mile
Car/Van Delivery to JMU from local warehouse, if below \$400 minimum order		40.00
Truck Delivery to JMU from local warehouse, if below \$600 minimum order		75.00
Mileage Rate, per mile, if car travel required (varies each year based on standard IRS rate)		0.70
Mileage Rate, per mile, commercial truck (varies each year based on 2x standard IRS rate)		1.40
Mileage Rate, per mile, if Cargo Van required (varies each year based on 1.5X standard IRS rate)		1.05
Tractor Trailer Delivery (if required)	Amount TBD based on driver hours-of-service and mileage. Delivery quote will be provided.	TBD