JAMES MADISON UNIVERSITY

# CONTRACT RENEWAL LETTER

| | | |
|---|---|---|
| **Date:** | September 24, 2026 | |
| **Contract #:** | UCPJMU7348 | |
| **Service:** | Paving, Concrete and Excavating Services | |
| **Renewal Period:** | 1/12/2027 to 1/11/2028 | |
| **Renewal #:** | 1 of 4 One-Yr | |
| **Issued By:** | James Madison University<br>Juan Becerra Martinez, Buyer Senior | <br>Ph: 540-568-3130<br>Fx: 540-568-7935 |
| **Contractor:** | Momentum Earthworks LLC<br>Attn: Hans Harman<br>1500 Pleasants Dr<br>Rockingham, VA 22801 | <br><br><br>Ph: 540-564-1986 |
| **Contract Administrator:** | Gary Shears, Facilities Management | |

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Momentum Earthworks LLC**

**By:** _____

Hans Harman

*Name (print)*

President — 9/25/2026

*Title* — *Date Signed*

**James Madison University**

**By:** _____

Juan Becerra Martinez, MBA, CUPO, VCCO

*Name (print)*

Buyer Senior — 9/24/2026

*Title* — *Date Signed*

**Contract #:** UCPJMU7348
**Contractor:** Momentum Earthworks LLC
**Renewal Period:** 1/12/2027 – 1/11/2028
**Commodity:** Paving, Concrete and Excavating Services

**Pricing Schedule:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable. The following pages, taken from the RFP and edited where negotiated, represent the agreed-upon pricing for this contract.

The following labor rates are listed by discipline and classification and include base wages, benefits, taxes, insurance and payroll costs complete.

| LABOR RATES | | |
|---|---|---|
| **Personnel** | **Normal Working Hours** | **Overtime/Weekend/Holiday/Emergency Hours** |
| Grade Foreman | **$75/ hour** | **$100/ hour** |
| Pipe Foreman | **$75/hour** | **$100/ hour** |
| General Labor | **$55/hour** | **$80/ hour** |
| Project Superintendent | **$120/hour** | **$145/ hour** |
| Concrete Foreman | **$75/hour** | **$100/ hour** |
| Concrete Finishers | **$60/hour** | **$85/ hour** |

***Attachment A contains the list of equipment rates

ATTACHMENT A

MOMENTUM EARTHWORKS

**Hourly Billing Rate Sheet**
**For JMU RFP JBM-1243**
**All equipment rates below include operator cost**

| Type Description | Description | Equipment Description | Billing Rate/HR |
|---|---|---|---|
| **Off-road Trucks** | Articulated Truck (off road) | JD 250D Articulated Truck (off road) | $ 275.00 |
| | | | |
| **Dozers** | Cat D3 Dozer | D3 Catepillar Track-Type Tractor | $ 150.00 |
| | Case 550 Dozer | Case 550 Dozer | $ 150.00 |
| | Cat D5K XL | Cat D5 | $ 175.00 |
| | Cat D6N XL | Cat D6 | $ 210.00 |
| | John Deere 650 | John Deere 650 XL | $ 175.00 |
| | John Deere 700 | John Deere 700 LGP/ W Grade Control | $ 210.00 |
| | John Deere 850 | John Deere 850 Dozer W/ripper | $ 250.00 |
| | | | |
| **Loaders** | Case 621 Tool Carrier Loader | Case 621 Tool Carrier Loader | $ 160.00 |
| | Cat 953 | Catepillar 953 Loader | $ 160.00 |
| | Case 60XT | 60 XT Skid Loader | $ 100.00 |
| | CAT 963 | Cat 963 Loader | $ 150.00 |
| | John Deere 323 | John Deere 323 Track Laoder | $ 110.00 |
| | CAT 259 or Cat279 | Cat Rubber Track Loader | $ 110.00 |
| | Cat 924 Loader | Caterpillar Articulated Loader | $ 160.00 |
| | | | |
| **Excavators** | Daewoo 300 | Daewoo 300 | $ 210.00 |
| | Volvo 210 | Volvo Hyd. Excavator EC210BLC | $ 180.00 |
| | Cat 311 | Caterpillar 311 Excavator | $ 180.00 |
| | Cat 314 w/gradall and thumb | Caterpillar 314 CR | $ 180.00 |
| | Cat 320 ELRR | Caterpillar 320 ELRR Excavator | $ 210.00 |
| | Cat 323 or 325 | Caterpillar 323 Hydraulic Excavator/GPS | $ 250.00 |
| | CAT 308DCR | Caterpillar 308 DCR Excavator | $ 160.00 |
| | Cat 335 | Caterpillar 335 Hydraulic Excavator | $ 280.00 |
| | John Deere 300 | John Deere 300 Hydraulic Excavator | $ 280.00 |
| | Cat 336 | Caterpillar 336 Hydraulic Excavator | $ 315.00 |
| | | | |
| **Rollers** | Sakai 500 Pad Foot | Sakai 500 Pod Foot | $ 150.00 |
| | Dynapac Pad Foot 150 | Dynapac Pad Foot 150 | $ 150.00 |
| | Case 602 Smooth Drum | Case 602 Smooth Drum | $ 150.00 |
| | Wacker Roller | Wacker Roller RT82-SC | $ 100.00 |
| | CAT 433E Smooth Drum | Smooth Drum single vibratory roller | $ 150.00 |
| | CAT 454 Smooth Drum | Smooth Drum single vibratory roller | $ 150.00 |
| | | | |
| **Motor Graders** | John Deer Motor Grader | John Deere Motor Grader | $ 210.00 |
| | | | |
| **Scrapers** | Cat 621 B Scraper | Cat 621 B Scraper | $ 250.00 |
| | | | |
| **Breakers** | 10,000 # Hyd Breaker w/300 Daewoo | 10,000 # Hyd Breaker w/300 Daewoo | $ 400.00 |
| | CAT H65E Hammer w/305E | CAT H65E Hammer w/305E | $ 200.00 |
| | 5,000 #NPK Breaker w/CAT320 | NPK Breaker w/CAT320 | $ 350.00 |
| | | | |
| **Backhoes/Small Excavators** | Case 580 | Case 580 | $ 140.00 |
| | CAT 416E Backhoe | CAT 416E Backhoe | $ 140.00 |
| | CAT 305E Mini | CAT 305E | $ 110.00 |
| | | | |
| **Trucks** | Mack Granite | Tri Axle Dump Trucks | $ 105.00 |
| | International | Single Axle Dump Trucks | $ 90.00 |
| | Pick Up truck with tools | Superintendent/Crew Truck (Daily rate) | $ 150.00 |

| | | | |
|---|---|---|---|
| **Tractors** | Kenworth Truck With Trailer | | $ 175.00 |
| | Mack Truck With Trailer | | $ 175.00 |
| | Pickup Truck With 6 ton Trailer | | $ 125.00 |

**Labor Rates**
**2025**

| Description | Billing Rate/Hr |
|---|---|
| Grade Foreman | $ 75.00 |
| Pipe Foreman | $ 75.00 |
| General Labor | $ 55.00 |
| Project Superintendent | $ 120.00 |
| Concrete Foreman | $ 75.00 |
| Concrete Finishers | $ 60.00 |