JAMES MADISON UNIVERSITY

CONTRACT RENEWAL LETTER

Date:	October 07, 2026	
Contract #:	UCPJMU7339	
Service:	Paving, Concrete and Excavating Services	
Renewal Period:	1/12/2027 to 1/11/2028	
Renewal #:	1 of 4 One-Yr	
Issued By:	James Madison University Juan Becerra Martinez, Buyer Senior	 Ph: 540-568-3130 Fx: 540-568-7935
Contractor:	Partners Excavating Co Attn: Frank Oncken PO Box 2098 Harrisonburg, VA 22801	 Ph: (540) 435-0410
Contract Administrator:	Gary Shears, Facilities Management	

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Partners Excavating Co	**James Madison University**
By: Frank Oncken	**By:** Juan Becerra Martinez
Frank Oncken	Juan Becerra Martinez, MBA, CUPO, VCCO
Name (print)	*Name (print)*
CFO 10/14/2026	Buyer Senior 10/7/2026
Title *Date Signed*	*Title* *Date Signed*

Contract #: UCPJMU7339
Contractor: Partners Excavating Co
Renewal Period: 1/12/2027 to 1/11/2028
Commodity: Paving, Concrete and Excavating Service

1. **Pricing Schedule:**

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable. The following pages, taken from the RFP and edited where negotiated, represent the agreed-upon pricing for this contract.

The following labor rates are listed by discipline and classification and include base wages, benefits, taxes, insurance and payroll costs complete.

LABOR RATES		
Personnel	**Normal Working Hours**	**Overtime/Weekend/Holiday/Emergency Hours**
Project Manager	**$85/hour**	**$128/hour**
Supervisor/ Superintendent	**$75/hour**	**$113/hour**
Laborer	**$65/hour**	**$98/hour**
Misc. other	**$150/hour**	**$225/hour**

OTHER PRICING	
Other Charges or Fees	**Amount**
Charge Card Processing Fee	**3%**

*Partners cannot accept payment by credit card for an amount over $50,000.00.