



**April 21, 2025**

**ADDENDUM NO.: One  
TO ALL OFFERORS:**

**REFERENCE:** Request for Proposal No: **RFP# FDC-1229**  
Dated: April 1, 2025  
Commodity: **Uninterruptible Power Supply (UPS) and Battery Maintenance**  
RFP Closing On: **April 30, 2025, at 2:00 p.m. (Eastern)**

Please note the clarifications and/or changes made on this proposal program:

Question - The initial contract shall be for five (5) years with an option to renew for one (1) additional one-year period. Can you clarify the contract terms? Is it supposed to be 1 year with option to renew for 4 or 5 years?

Answer – The contract terms is an initial five (5) year period with the option to renew for one additional five (5) year term.

Question – Identify the amount of sales your company had during the last twelve months with each VASCUPP Member institution. A list of VASCUPP Members can be found at [www.VASCUPP.org](http://www.VASCUPP.org). This does not apply to our company. Does this affect our eligibility to bid?

Answer – No. Your company may still submit a proposal.

Question - In this RFP the maintenance scope of work includes replacement recommendations as follows: “Periodic battery, capacitor, and fan replacement at intervals recommended by the manufacturer and/or industry best practices.” There is a significant amount of labor and parts that are needed to replace capacitors, fans, batteries, i.e., what is needed at times of inspection. Only after a visual review and performance testing can we make specific recommendations for your facility.

Answer - JMU would not expect components to be replaced at the time of the scheduled maintenance. Worst case, if for example a leaking battery or capacitor were found, JMU would expect that to result in a subsequent service visit to replace the failing component. To JMU’s knowledge, that has never happened.

Question - Are you ok with a separate line item for “component replacements” or is it appropriate not to include those on the PM only portion of this proposal and simply share when the components will become due and quote/replace at that time once you review and confirm you’d like that done?

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Answer - Yes, if JMU understands the question correctly, this is what JMU has in mind. Again, JMU does not envision that component replacement would be expected to take place along with every PM. The goal, which JMU has been successful in achieving in the past, is to prevent the need for emergency component replacements during a PM by maintaining a frequent PM schedule and adhering to component replacement schedules.

Question - Typically (Manufacturers Specifications), capacitors are every 5-7 years, batteries 3-5 and fans 7-10, but there are multiple variables that can impact the replacement timeframe and recommendation, that can only be measured and determined inspection and testing.

Answer - The typical schedules listed above are exactly what JMU does now and what JMU expects for the future. JMU's experience over the past 20 years suggests we do not have variables that significantly impact the typical replacement timeframes. JMU sees no reason to propose anything beyond the typical recommended intervals.

Question - James Madison University seeks an experienced firm to provide routine maintenance, preventative maintenance, and emergency services for all Uninterruptible Power Supply (UPS) equipment listed in Section II. Background. The University reserves the right to add or delete equipment as necessary. The minimum required services are as follows:

- One (1) Major Preventative Maintenance and One (1) Minor Preventative Maintenance per year.
- Four (4) Battery Preventative Maintenance visits per year. One per calendar quarter with two of the Preventative Maintenance visits to coincide with the Major and Minor Preventative Maintenance visit.
- Emergency maintenance services in response to UPS problems.
- Periodic battery, capacitor, and fan replacement at intervals recommended by the manufacturer and/or industry best practices.

Please let me know how you'd like the information displayed.

Answer – See Section X. Pricing Schedule for the format to display the requested information.

Question – Is an on-site visit possible prior to executing our response?

Answer – In lieu of a site visit, the following pictures are being provided.

See following pages

# **Data Center UPS – Chloride**





# **Data Center – Liebert**

















# **Data Center – MGE**



# **Network UPS**









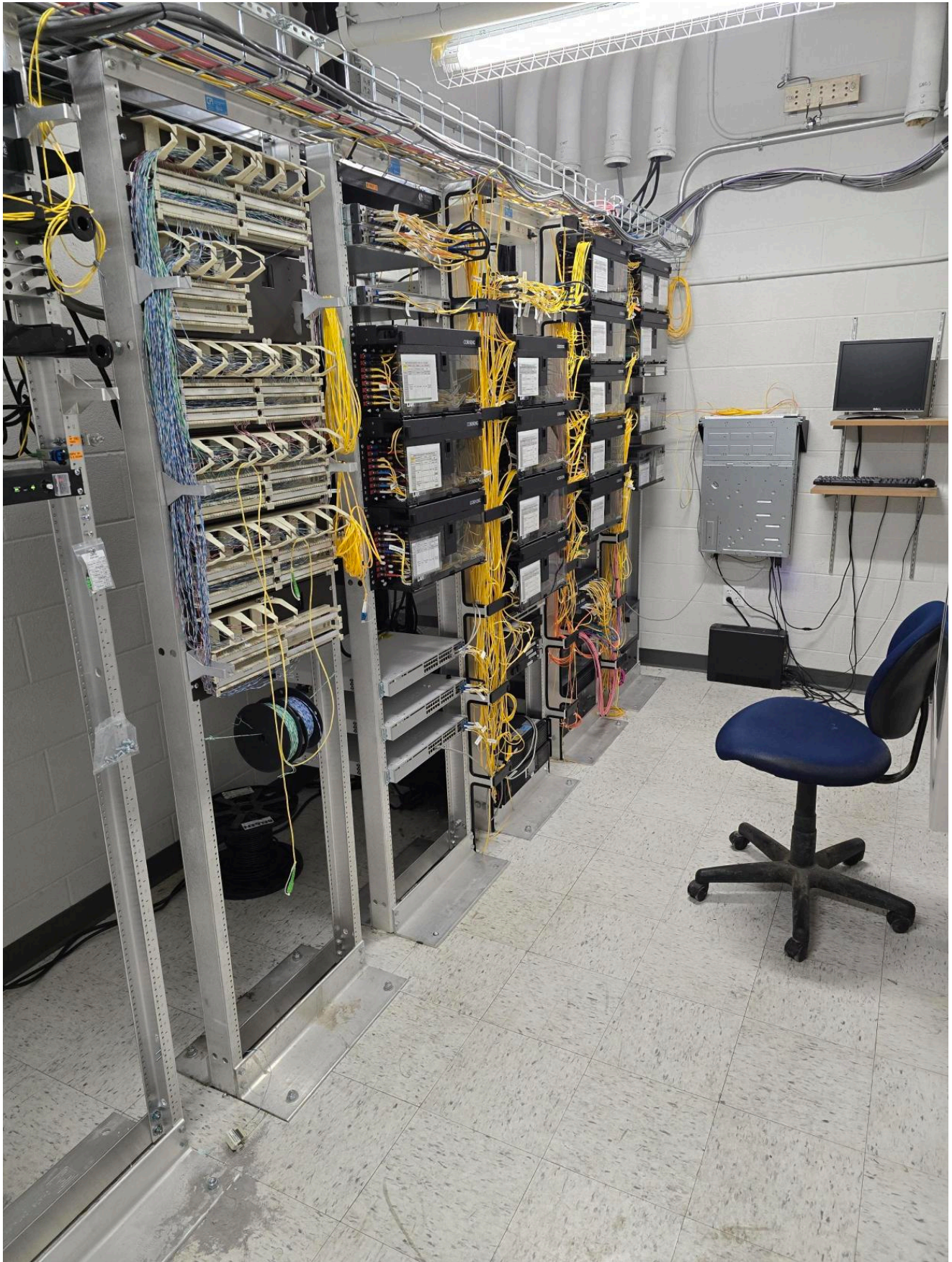




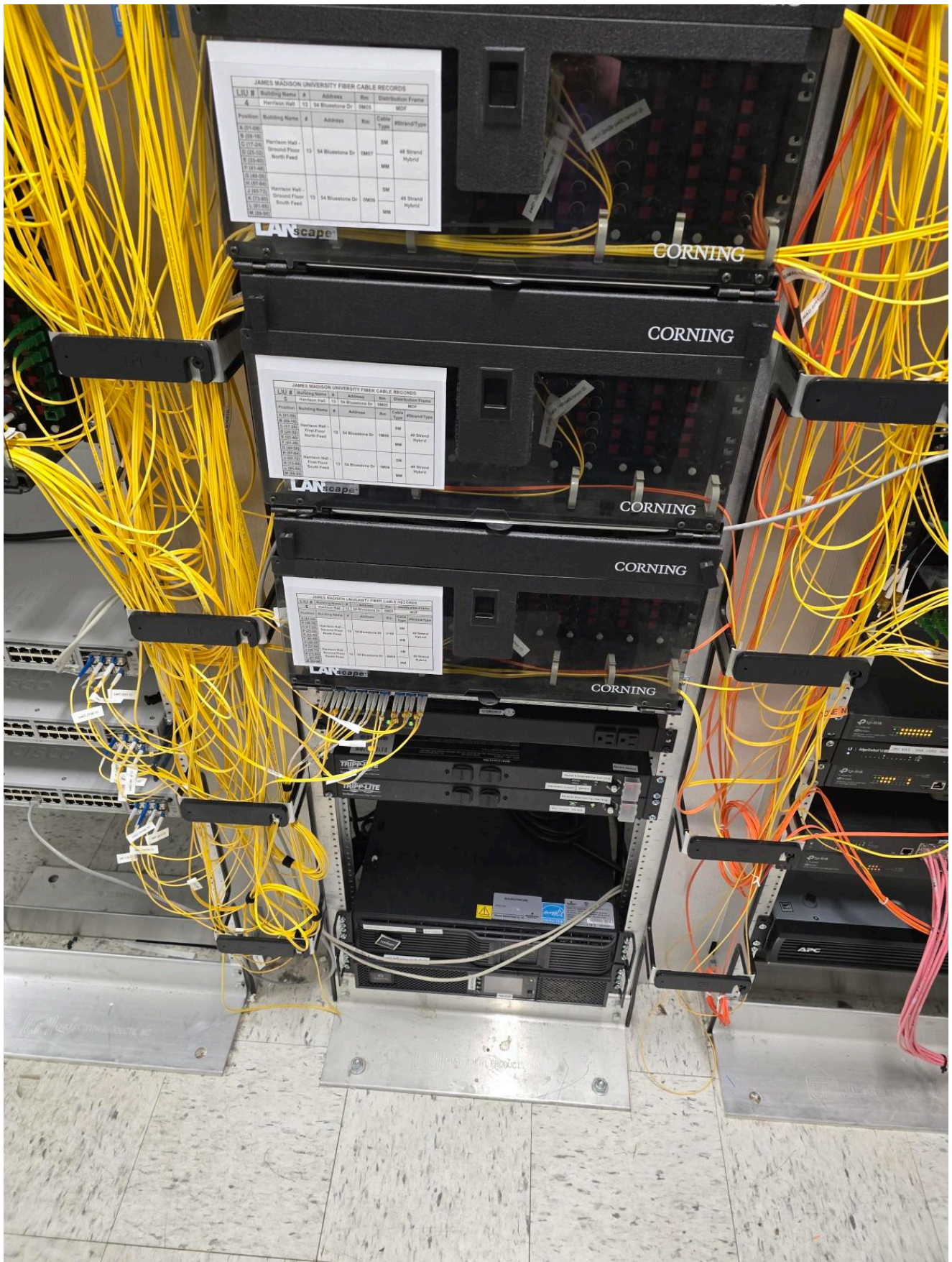




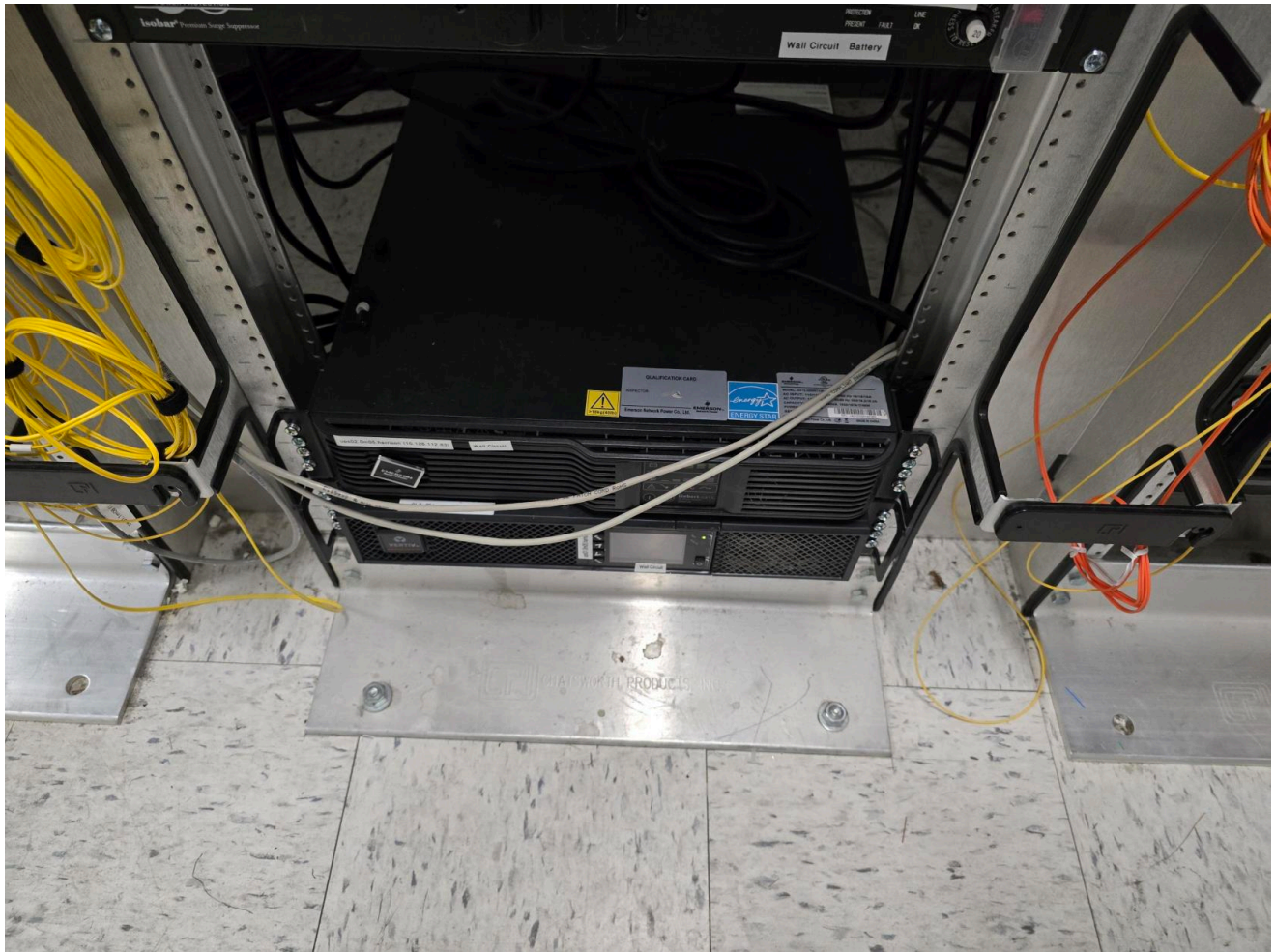


































Signify receipt of this addendum by initialing “*Addendum #\_\_\_\_\_*” on the signature page of your proposal.

Sincerely,

Doug Chester, VCO  
Buyer Senior  
Phone: (540-568-4272)