



CONTRACT RENEWAL LETTER

Date: January 27, 2026
Contract #: UCPJMU7120
Service: On Demand Trade Services: Electrical
Renewal Period: 3/30/2026 to 3/29/2027
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project
Manager Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Trumbo Electric, Inc.
Attn: Shanna Billhimer
PO Box 38
Broadway, VA 22815 Ph: 540-896-7095

Contract Administrator: Jared Combs, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

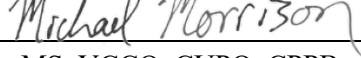
Trumbo Electric, Inc.

By: _____
Shanna Billhimer

Name (print)
President 1 / 28 / 2026

Title Date Signed

James Madison University

By: 

Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)
Lead Contract Officer & Project Manager 1/28/2026

Title Date Signed

Contract #: UCPJMU7120

Contractor: Trumbo Electric, Inc.

Renewal Period: 3/30/2026 to 3/29/2027

Commodity: On Demand Trade Services: Electrical

1. PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable. The following pages, taken from the RFP and edited where negotiated, represent the agreed-upon pricing for this contract.

The following labor rates are listed by craft and classification (Foreman, Journeyman, etc.) and include base wages, benefits, taxes, insurance and payroll costs complete. Overhead and profit are not included.

LABOR RATES		
Personnel	Normal Working Hours	Overtime/Weekend/ Holiday/Emergency Hours
Project Manager	\$86.00/hour	\$120.00/hour
Superintendent/Master Electrician	\$65.00/hour	\$95.00/hour
Journeyman Electrician	\$55.00/hour	\$80.00/hour
Electrician's Helper	\$43.00/hour	\$65.00/hour
Technical/Programmer	\$74.00/hour	\$103.00/hour
Equipment Operator	\$55.00/hour	\$80.00/hour
Professional Engineer	\$120.00/hour	\$150.00/hour
Professional Engineer II	\$150.00/hour	\$175.00/hour
Engineer I	\$82.00/hour	\$108.00/hour
Drafter/Detailer	\$65.00/hour	\$95.00/hour

OTHER FEES/DISCOUNTS		
FEES	COST	NOTES
Mobilization Fee	20.67	Per vehicle/day
Subcontractor Overhead	10%	
Credit Card Fees	0%	
DISCOUNTS	PERCENTAGE	OFF
Rental Equipment	5%	Counter/normal sales price
Equipment Purchased for JMU:	10%	
\$50,999.99 and below	2%	Counter/normal sales price
\$51,000.00 - \$250,999.99	3%	Counter/normal sales price
\$251,000 - \$1,000,000.00	5%	Counter/normal sales price
\$1,000,000.00 and above	7%	Counter/normal sales price

- Materials based strictly off of commodity pricing (copper wire, etc.) shall be governed by the current best market rate.