



CONTRACT RENEWAL LETTER

Date: June 13, 2025
Contract #: UCPJMU7023
Service: Special Event Floral & Plant Decor
Renewal Period: 9/23/2025 to 9/22/2026
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501
Fx: 540-568-7935

Contractor: The Wishing Well, LLC
Attn: Terrie Dean
243 Neff Ave, Ste U
Harrisonburg, Virginia 22801 Ph: 540-908-2333

Contract Administrator: Sarah Ciccone, University Events

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

The Wishing Well, LLC
By: Terrie Dean
Terrie Dean TERRIE A. DEAN
Name (print)

Owner 6/14/25
Title Date Signed

James Madison University
By: Autumn Foster
Autumn Foster, VCCO, CUPO
Name (print)

Lead Commodity Contract Officer 6/13/2025
Title Date Signed

**Contract #:** UCPJMU7023  
**Contractor:** The Wishing Well, LLC  
**Renewal Period:** 9/23/2025 to 9/22/2026  
**Commodity:** Special Event Floral & Plant Décor

**Pricing Schedule**

Plant Name	Pot Size	Specs	Rental Fee	Purchase Fee
Anthurium	6"	12-16" Height	\$28.00	\$33.00
	10" (8" only)	24-32" Height	\$50.00	\$75.00
Croton (Assorted)	8"	24-30" Height	\$25.00	\$40.00
	10"	28-36" Height	\$38.00	\$50.00
	14"	34-36"	\$ N/A	\$N/A
Dieffenbachia	8"	20-26" Height	\$ N/A	\$
	10"	26-30" Height	\$ N/A	\$
Dracena (Janet Craig)	10"	32-38" Height	\$ N/A	\$
	14"	40-42" Height	\$ N/A	\$
Dracena (Marginata)	10"	5' Height	\$ N/A	\$
	14"	6 1/2' Height	\$ N/A	\$
	17"	7-8' Height	\$ N/A	\$
Dracena (Massangeana)	10"	5' Height	\$ N/A	\$
	14"	7' Height	\$ N/A	\$
	17"	8' Height	\$ N/A	\$
Dracena (Lisa Cane)	12"	6-6 1/2' Height	\$ N/A	\$
	14"	6 1/2-7" Height	\$ N/A	\$
Fern (Birdnest)	6"	14" Height	\$ N/A	\$
	8"	16" Height	\$39.00	\$47.00
Fern (Boston)	8"	14" Height	\$25.00	\$30.00
	10"	16" Height	\$38.50	\$44.00

<b>Ficus (Alii)</b>	10"	4' Height	\$76.00	\$78.00
	12"	5' Height	\$80.50	\$105.00
	14"	5-6' Height	\$135.00	\$150.00
	17"	8-10' Height	\$270.00	\$310.00
<b>Ficus (Eugenia 3-Ball)</b>	16"	14" Height	\$ N/A	\$
<b>Ficus Benjamina (Braid)</b>	12"	5' Height	\$ N/A	\$
	14"	6-6 1/2' Height	\$ N/A	\$
	17"	7-8' Height	\$ N/A	\$
<b>Ficus Spire (Columnar)</b>	12"	6' Height	\$ N/A	\$
	14"	7' Height	\$ N/A	\$
	17"	8 1/2' Height	\$ N/A	\$
<b>Palm (Bamboo)</b>	10"	46-48" Height	\$72.00	\$87.00
	12"	5' Height	\$115.00	\$138.00
	14"	6' Height	\$145.00	\$175.00
	17"	7' Height	\$	\$
<b>Palm (Kentia)</b>	10"	5' Height	\$ N/A	\$
	12"	6' Height	\$ N/A	\$
	14"	7-8' Height	\$ N/A	\$
	17"	8' Height	\$ N/A	\$
<b>Palm (Neanthe Bella)</b>	8"	28" Height	\$ N/A	\$
	10"	34" Height	\$ N/A	\$
	14"	38" Height	\$122.00	165.00\$
<b>Palm (Raphis)</b>			\$ N/A	\$
<b>Palm (Raphis)</b>	12"	4' Height	\$ N/A	\$
	14"	5' Height	\$ N/A	\$
	17"	6' Height	\$400.00	\$500.00
<b>Palm (Majesty)</b>	16"	14" Height	\$ N/A	\$
<b>Sanserveria (Snake Plant)</b>	8"	26-28" Height	\$ N/A	\$
	10"	34" Height	\$ N/A	\$
	14"	48" Height	\$ N/A	\$

<b>Schefflera Amate</b>	12"	5 1/2' Height	\$ N/A	\$
	14"	6' Height	\$125	\$156.00
	17"	6 1/2' Height	\$ N/A	\$
<b>Schefflera Arboricola Bush</b>	10"	30" Height	\$65.00	\$80.00
	12"	42" Height	\$ N/A	\$
	14"	46" Height	\$ N/A	\$
<b>Schefflera Arboricola Tree</b>	10"	4' Height	\$ N/A	\$
	14"	5' Height	\$99.00	\$120.00
<b>Spathiphyllum</b> (Peace Lily)	10"	32" Height	\$65.00	\$85.00
	14"	38-40" Height	\$ N/A	\$
<b>Pyramids (Cone Form)</b> (Pothos)	10"	4' Height	\$ N/A	\$
	14"	6' Height	\$ N/A	\$
<b>Pyramids (Cone Form)</b> (Podocarpus)	10"	4' Height	\$ N/A	\$
	14"	6' Height	\$ N/A	\$
<b>Topiary</b> (Ivy Assortments)	6"	18" Height	\$ N/A	\$
	8"	24" Height	\$ N/A	\$
	10"	28" Height	\$90.00	\$110.00
<b>Flowering</b> (Orchids)	6"	20" Height	\$60.00	\$75.00
	8"	20" Height	\$75.00	\$90.00
<b>Floral and Blooming Plant Purchase Pricing- 6" grow pots</b>				
Mums				\$16.00
Bromeliads				\$26.00
Orchids				\$68.00
Pansies				\$14.00
Cyclamen				\$13.00
Azalea				\$25.00
Geranium				\$13.00
<b>Hydrangea Purchase Price</b>				
<u>PotSize</u>		<u>Flower Count</u>		<u>Price</u>

4"		1		\$34.00
6"		3-4		\$48.00
6.5"		5-6		\$50.00
8"		8+		\$100.00
<b>Boston Fern Purchase Price</b>				
<b>Pot Size</b>		<b>Flower Count</b>		<b>Price</b>
4"		1		N/A
6"		3-4		\$16.00
6.5"		5-6		N/A
7"		8+		N/A
7.5-8"		10+		\$28.00
<b>Poinsettia Purchase Price</b>				
<b>Pot Size</b>		<b>Flower Count</b>		<b>Price</b>
4"		1		\$7.00
6"		3-4		N/A
6.5"		5-6		\$16.00
7"		8+		N/A
8.5-8"		10+		\$30.00
10"		12+		\$36.00
<b>Exterior Landscaping for Patios, Terraces, and Stages (Potted)</b>				
<b>Boxwood (Cones)</b>	12"	3' Height	\$ N/A	\$
	14"	4' Height	\$ N/A	\$
<b>Boxwood (Globes)</b>	10"	1' Height	\$ N/A	\$
	12"	2' Height	\$ N/A	\$
	14"	3' Height	\$ N/A	\$
<b>Boxwood (Spirals)</b>	12"	2' Height	\$ N/A	\$
	14"	4' Height	\$ N/A	\$
	17"	6' Height	\$ N/A	\$
<b>Emerald Green Arborvitae</b>	14"	4' Height	\$ N/A	\$
	20"	7' Height	\$ N/A	\$

<b>Juniper Evergreen Spirals</b>	17"	7' Height	\$ N/A	\$
<b>Impatiens</b>	10"	-----	\$ N/A	\$
<b>Petunia</b>	10"	-----	\$ N/A	\$

1. Delivery fee for single item to campus or within City of Harrisonburg: \$12.00. Event Delivery, Specialized rental equipment, Set-up and Pick-up changes will be quoted and vary by event. The hourly labor rate for set up or take down is \$50.00 per hour per person. Travel charges are \$.75 per mile for other locations; except James Madison University where there is no mileage charge. A \$65 minimum applies to products only and does not include applicable delivery fees.
2. Contractor shall not charge a separate Consultation Fee, provided the event is booked. Consultation fees of \$25/hour will apply for creative design and intellectual property services if the Consultation does not result in a booked event.
3. Cancellation Fees:
  - 100 to 51 days prior to event – 10% of total event cost
  - 50 to 31 days prior to event - 20% of total event cost plus related purchases and contracted costs
  - 30 days or less prior to event – 50% of total event cost plus related purchases and contracted costs
4. Contractor shall charge Loss/Damage Replacement Fees: these items will be invoiced at current replacement cost.
5. Contractor does not offer delivery to Zones 1,3,4,5,6,7,8,9.
6. Contractor shall not charge fees for credit card usage.
7. Contractor has disclosed all fees. No additional fees will be accepted.
8. Any change in the scope or pricing described herein shall be mutually agreed upon by the Purchasing Agency and Contractor with all changes first being authorized through either a contract modification and /or a change order issued by the Purchasing Agency.