



CONTRACT RENEWAL LETTER

Date: July 29, 2026
Contract #: UCPJMU7009
Service: Athletic Award Rings & Jewelry
Renewal Period: 9/10/2026 to 9/9/2027
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Dylan Morris, Buyer Senior
Ph: 540-568-3002
Fx: 540-568-7935
Contractor: Jostens, Inc.
7760 France Avenue South, Suite 400
Minneapolis, MN 55435
Contract Administrator: Marissa Manko, Athletics

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.9% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Jostens, Inc.

By:

Chris Poitras

Name (print)

SVP & GM, College Sports

7-29-26

Title

Date Signed

James Madison University

By:

Dylan Morris, CUPO

Name (print)

Buyer Senior

7/29/2026

Title

Date Signed



Contract #: UCPJMU7009

Contractor: Jostens

Renewal Period: 9/10/2026 - 9/9/2027

Commodity: Athletic Award Rings & Jewelry

Jostens Ring Style	Lustrum (Silver) Alloy	Suncast (Gold) Alloy	ShadowCast or Two Tone	Tier	Stone Quantity
4X-6X	\$ 207.88	\$ 223.16	\$ 233.35	1	1-50
	\$ 223.16	\$ 241.50	\$ 251.69	2	51-100
	\$ 251.69	\$ 271.05	\$ 281.24	3	101-199
	\$ 260.86	\$ 280.23	\$ 290.42	4	200+
2X-3X	\$ 188.52	\$ 218.07	\$ 228.26	1	1-50
	\$ 212.97	\$ 247.62	\$ 257.81	2	51-100
	\$ 237.43	\$ 260.86	\$ 271.05	3	101-199
	\$ 256.79	\$ 280.23	\$ 290.42	4	200+
XS-XL	\$ 179.34	\$ 189.53	\$ 199.72	1	1-50
	\$ 193.61	\$ 211.95	\$ 222.14	2	51-100

Jostens Pendant Style	Lustrum (Silver) Alloy	Suncast (Gold) Alloy	ShadowCast or Two Tone	Tier	Stone Quantity
4X-6X	\$ 182.40	\$ 197.69	\$ 207.88	1	1-50
	\$ 197.69	\$ 216.03	\$ 226.22	2	51-100
	\$ 226.22	\$ 245.58	\$ 255.77	3	101-199
	\$ 230.29	\$ 254.75	\$ 264.94	4	200+
2X-3X	\$ 163.04	\$ 192.59	\$ 202.78	1	1-50
	\$ 187.50	\$ 222.14	\$ 232.33	2	51-100
	\$ 211.95	\$ 235.39	\$ 245.58	3	101-199
	\$ 231.31	\$ 254.75	\$ 264.94	4	200+
XS-XL	\$ 153.87	\$ 164.06	\$ 174.25	1	1-50
	\$ 168.14	\$ 186.48	\$ 196.67	2	51-100

Championship Tags	
Lustrum	Starting at \$293.47 (Small Size)

Trophies and Awards	
Awards Pricing is listed in the standard awards catalog. Most awards such as trophies etc.. Are custom and must be priced at the time of designing.	10% on catalog price; 5% discount on custom items

Championship Ring Boxes	
Custom Championship Ring Box	\$30.57
Generic Coaches Ring Box	\$96.81
Custom Coaches Ring Box	\$107.00

Bracelet and Necklace	
Championship Bracelet	\$271.05
Eternity Necklace	\$250.67

- a. Stone Pricing: Jostens price for a custom-cut stone will be an additional \$20.38. Any diamonds pricing would need to be provided at the time of quote.
- b. Services for sizing on-site at the University, to include travel, shall be of no additional cost to the University.

c. The base raw ring price shall be comprised of the following:

- i. Concept Meetings
- ii. Sourcing
- iii. Manufacturing & Tooling
- iv. Shipping, Handling & Delivery
- v. Full Lifetime Limited Warranty

1. For any purchase excluding Point-of-Sale purchases, the University will issue an eVA purchase order based upon a quote provided by your firm. No additional agreements, orders forms, or signatures shall be required.
2. Firm waives all credit card fees for all purchases related to this agreement.
3. Any changes in the pricing and products offered described herein shall be mutually agreed upon by the Purchasing Agency and Contractor with all changes first being authorized through either a contract modification and/or a change order issued by the Purchasing Agency
4. Parties agree that this Negotiation Summary modifies RFP # DKM-1214 and the Contractor's initial response to RFP # DKM-1214, and in the event of conflict this negotiation summary shall take precedence.
5. Firm acknowledges that the VHEPC PAC Agreement shall be incorporated as a part of this contract.
6. Firm shall agree that all fees have been disclosed. No additional fees will be accepted.