



CONTRACT RENEWAL LETTER

Date: May 08, 2026
Contract #: UCPJMU6987
Service: Swimming Equipment and Apparel
Renewal Period: 9/1/2026 to 8/31/2028
Renewal #: 1 of 2 Two-Yr
Issued By: James Madison University
Dylan Morris, Buyer Senior Ph: 540-568-3002
Fx: 540-568-7935

Contractor: Sport Fair, Inc.
Attn: Gary Ramsey
5010 Lee Highway
Arlington, VA 22207 Ph: (703) 524-9500

Contract Administrator: Hillary Stafford, Athletics

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.


Return one executed renewal notice to my attention within ten days.

Sport Fair, Inc.
By: Gary L. Ramsey

Gary Ramsey

Name (print)
President 5-12-2026

Title Date Signed

James Madison University 
By: _____
Dylan Morris, For Dylan Morris

Name (print)
Buyer Senior 5/11/2026

Title Date Signed

Contract #: UCPJMU6987

Contractor: Sport Fair, Inc.

Renewal Period: 9/1/2026 – 8/31/2028

Commodity: Swimming Equipment and Apparel

A. Contractor's pricing schedule is as follows:

- i. Speedo Brand Apparel - Swimsuits for dual meets, and practice suits, warmups and backpacks - 40% off list price (MSRP)
- ii. Accessories – 40% off list price (MSRP)
- iii. Conference Suits – Speedo Valor, Valor 2.0, intent, intent 2.0 and any other current top championship swimsuits for conference meets and dual meets early in the season if requested - 45% off list price (MSRP)
- iv. NCAA Suits – Speedo Valor, Valor 2.0, intent, intent 2.0 or current top championship swimsuits – 50% off list price (MSRP)
- v. Printed Swim Caps – Speedo brand latex or seamless silicone breaking JMU Marks

Latex 1 color print, same print both sides

50-99	\$3.70 each
100-249	\$3.20 each
250-499	\$3.00 each

Latex 2 color print, same print both sides

50-99	\$4.75 each
100-249	\$4.00 each
250-499	\$3.80 each

Seamless Silicone 1 color print, same print both sides

25-99	\$11.45 each
100-249	\$10.95 each

Seamless Silicone 2 color print, same print both sides

25-99	\$13.20 each
100-249	\$12.45 each

**For any returns of merchandise whether defective or resalable condition, return shipping cost will be the responsibility of James Madison University*

1. For any purchase excluding from Point-of-Sale purchases, the University will issue an eVA purchase order based upon a quote provided by your firm. No additional agreements, orders forms, or signatures shall be required.
2. The initial contract period shall be for two (2) years with an option to renew for two (2) additional two-year periods.
3. *Section VIII. Special Terms and Conditions, F. RENEWAL OF CONTRACT*, of RFP # DKM-1209 dated May 8, 2024 is hereby amended as follows:

This contract may be renewed by the Commonwealth for a period of two (2) successive two year periods under the terms and conditions of the original contract except as stated in 1. and 2. below. Price increases may be negotiated only at the time of renewal. Written notice of the Commonwealth's intention to renew shall be given approximately 90 days prior to the expiration date of each contract period.

1. If the Commonwealth elects to exercise the option to renew the contract for an additional two-year period, the contract price(s) for the additional two years shall not exceed the contract price(s) of the original contract increased/decreased by no more than the percentage increase/decrease of the other services category of the CPI-W section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.
2. If during any subsequent renewal periods, the Commonwealth elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased/decreased by more than the percentage increase/decrease of the other services category of the CPI-W section of the Consumer Price Index of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.
4. Contractor waives all credit card fees for all purchases related to this agreement.
5. Free Shipping on all orders.
6. All defective merchandise is returnable for full credit or refund, whether it is embellished or not.
7. Contractor shall agree that all fees have been disclosed. No additional fees will be accepted.
8. Any changes in the pricing and products offered described herein shall be mutually agreed upon by the Purchasing Agency and Contractor with all changes first being authorized through either a contract modification and/or a change order issued by the Purchasing Agency.

9. Parties agree that this Negotiation Summary modifies RFP # DKM-1209 and the Contractor's initial response to RFP # DKM-1209, and in the event of conflict this negotiation summary shall take precedence.