



## CONTRACT RENEWAL LETTER

**Date:** May 23, 2025  
**Contract #:** UCPJMU6931  
**Service:** On Demand Fence Services  
**Renewal Period:** 9/16/2025 to 9/15/2026  
**Renewal #:** 1 of 4 One-Yr  
**Issued By:** James Madison University  
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501  
Fx: 540-568-7935  
  
**Contractor:** Hurricane Fence Co.  
Attn: C. Todd Jones  
1300 Dinneen St.  
Richmond, VA 23220 Ph: (804) 353-6030  
  
**Contract Administrator:** Scott Jones, Facilities Management

### **Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

### **Hurricane Fence Co.**

**By:**

C. Todd Jones

*Name (print)*

Vice President

5/27/2025

*Title*

*Date Signed*

### **James Madison University**

**By:**

Autumn Foster, VCCO, CUPO

*Name (print)*

Lead Commodity Contract Officer

5/27/2025

*Title*

*Date Signed*



**Contract #:** UCPJMU6931

**Contractor:** Hurricane Fence Co.

**Renewal Period:** 9/16/2025 - 9/15/2026

**Commodity:** On Demand Fence Services

1. Contact information for Hurricane Fence Co.:  
C. Todd Jones – Vice President  
  
Phone - (804)-353-6030  
  
Email – [tjones@hurricanefence.com](mailto:tjones@hurricanefence.com)
2. See Pricing Schedule below. The University will only pay what's agreed upon in the pricing schedule. Therefore, pricing is set and there shall be no additional fees and/or expenses charged to the University without prior approval.
3. Hurricane Fence Co. shall warranty all labor and material furnished under contract to be free from defects due to defective materials or workmanship for a period of one (1) year from installation.
4. All subsequent contract renewals shall be initiated and processed solely by James Madison University for the duration of the contract.
5. Hurricane Fence Co. shall agree to the annual increase amount to be based on the other services category of the CPI-W scale per renewal.
6. Contractor agrees that all exceptions taken within their initial response to RFP # ADL-1210 that are not specifically addressed within this negotiation summary are null and void.
7. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. Quotes shall include a price breakout showing contract pricing being followed. The Purchasing Agency will not be required to sign and return proposals/quotes.

Labor Rates	Normal Work Hours	Emergency Working Hours (After Normal Working Hours or during holidays or on weekends)
Supervisor	\$ <u>48.00</u> / hour	\$ <u>72.00</u> / hour
Laborer	\$ <u>37.00</u> / hour	\$ <u>55.00</u> / hour
Other	\$ <u>37.00</u> / hour	\$ <u>55.00</u> / hour
<b>Installing Fence by the Foot</b>		
4ft Fence	\$ <u>25.00</u> - / Foot	
6ft Fence	\$ <u>30.00</u> / Foot	
8ft Fence	\$ <u>38.00</u> / Foot	
Equipment	\$ <u>Included in per linear foot price.</u>	\$
Materials	\$ <u>Included in per linear foot price.</u>	\$
Hand Digging	\$ <u>25% increase in "fence by the foot price"</u>	\$
Other Pricing	\$ <u>N/A</u>	\$