



CONTRACT RENEWAL LETTER

Date: July 17, 2025
Contract #: UCPJMU6930
Service: On Demand Fence Services
Renewal Period: 9/16/2025 to 9/15/2026
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501
Fx: 540-568-7935
Contractor: Prime Fence & Ag Service LLC
Attn: Preston Miller
P.O. Box 1883
Harrisonburg, Virginia 22801 Ph: 540-607-6087
Contract Administrator: Scott Jones, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 1.9% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Prime Fence & Ag Service LLC

By: [Signature]
Preston Miller

Name (print) 7/21/2025
Owner
Title Date Signed

James Madison University

By: [Signature]
Autumn Foster, VCCO, CUPO

Name (print) 07/18/2025
Lead Commodity Contract Officer
Title Date Signed



Renewal #1

Contract #: UCPJMU6930
Contractor: Prime Fence & Ag Service LLC
Renewal Period: 9/16/2025 – 9/15/2026
Commodity: On Demand Fence Services

Pricing Schedule

1.

Labor Rates	Normal Working Hours	Emergency Working Hours
Supervisor	\$58.08	\$116.17
Laborer	\$52.99	\$104.96
Installing Fence by the Foot		
4ft Fence	\$15.29	Excludes Materials & Equipment
6ft Fence	\$17.32	
8ft Fence	\$20.38	
Equipment (Skidsteer Only)	\$236.41	Per Day
Materials – Chain Link/Wood Vinyl	\$50.95	Per Foot
Materials – Standard Aluminum	\$94.77	Per Foot
Materials – Heavy Duty Aluminum	\$133.49	Per Foot
Hand Digging	\$41.78	Per Hole
Other Pricing (removal of rock, roots, unsuitable soils)	Time & Material cost basis	
Credit Card Fees	3.00%	
Disposal Fees	\$104.96	Per Ton



Renewal #1

The University will only pay what's agreed upon in the pricing schedule. Therefore, pricing is set and there shall be no additional fees and/or expenses charged to the University without prior approval.

2. Prime Fence & Ag Service shall warranty all labor and material furnished under contract to be free from defects due to defective materials or workmanship for a period of one (1) year from installation.
3. All subsequent contract renewals shall be initiated and processed solely by James Madison University for the duration of the contract.
4. Prime Fence & Ag Service shall agree to the annual increase amount to be based on the other services category of the CPI-W scale per renewal.
5. Contractor agrees that all exceptions taken within their initial response to RFP # ADL-1210 that are not specifically addressed within this negotiation summary are null and void.
6. The Purchasing Agency will issue a purchase order for goods and services based upon an approved quote provided by Contractor. Quotes shall include a price breakout showing contract pricing being followed. The Purchasing Agency will not be required to sign and return proposals/quotes.