



CONTRACT RENEWAL LETTER

Date: February 04, 2025
Contract #: UCPJMU6881
Service: Vehicle Count Systems
Renewal Period: 5/8/2025 to 5/7/2026
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
 Juan Becerra Martinez, Buyer Senior Ph: 540-568-3130
 Fx: 540-568-7935

Contractor: ParksolUSA
 7729 E. Greenway Rd, Ste. 300
 Scottsdale, AZ 85260

Contract Administrator: Bill Yates, Parking

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

ParksolUSA
By: Omer Shloush

 Omer Shloush

Name (print)

James Madison University
By: Juan Becerra Martinez

 Juan Becerra Martinez,

Name (print)

CEO ParksolUSA 2/5/2025

Title Date Signed

Buyer Senior 01-04-2025

Title Date Signed



Contract #: UCPJMU6881
 Contractor: ParksolUSA
 Renewal Period: 5/8/2025 - 5/7/2026
 Commodity: Vehicle Count Systems

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

The following pages, taken from the RFP and edited where negotiated, represent the agreed-upon pricing for this contract.

Other Fees	
Change Card Processing Fees:	0 %
Any extra travel will meet GSA standards.	

Attachment X. PRICING SCHEDULE

PRICING SCHEDULE BY ZONE(Zone 2)

Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)* Service Rate	
Position*	Onsite Technician - Low voltage
Labor Rate \$/hour	\$85/hour (3 hour minimum per call)
Position*	Off-site Technician - P/GS - IT
Labor Rate \$/hour	\$95/hour (no hour minimum)

Overtime/Emergency Labor Rates (Outside of Regular Time working hours)* Service Rates

Position*	Onsite Technician - Low voltage
Labor Rate \$/hour	\$165/hour (3 hour minimum per call)
Position*	Off-site Technician - P/GS - IT
Labor Rate \$/hour	\$175/hour (no hour minimum)

**Pricing Schedule Zone 2
 Products and Equipment
 ParksolUSA**

Part #	Item Description	MSRP	Minimum Quantities for Discount	% DISCOUNT
MCP-COT-6GRU-SIM	Main Control Panel for Counting System with Sim Card	\$ 15,850.00	1	10%
MCP-APGS-CAM-NET	Main Control Panel for APGS Camera Base for Network	\$ 19,500.00	1	10%
MCP-APGS-CAM-SIM	Main Control Panel for APGS Camera Base for SIM-Card	\$ 20,500.00	1	10%
MCP-APGS-SEN	Main Control Panel for APGS Sensor Base	\$ 6,500.00	1	10%
MCP-COT-6GRU-NET	Main Control Panel for Counting System for Network	\$ 10,250.00	1	10%
SCP-APGS-CAM	Sub Control Panel for APGS Camera Base	\$ 14,500.00	1	10%
SCP-APGS-SEN	Sub Control Panel for APGS Sensor Base	\$ 3,500.00	1	10%
SCP-COT-6GRU	Sub Control Panel for Counting System	\$ 11,500.00	1	10%
LHTOP-F01	APGS Infra-Red sensor Time of Flight (TOF) Single	\$ 450.00	30	30%
2HTOP-F01	APGS Infra-Red sensor Time of Flight (TOF) Double	\$ 580.00	50	30%
SON-N01	APGS Ultrasonic sensor	\$ 280.00	50	30%
L1-04D-LED-01	APGS Directional LED Sign Assembly 1 Levels 4 digits	\$ 950.00	5	20%
L1-06D-LED-01	APGS Directional LED Sign Assembly 1 Levels 6 digits	\$ 1,850.00	5	15%
L2-06D-LED-01	APGS Directional LED Sign Assembly 2 Levels 6 digits	\$ 2,750.00	5	15%
L3-06D-LED-01	APGS Directional LED Sign Assembly 3 Levels 6 digits	\$ 4,350.00	5	15%

1CPD-01	AFGS Single Camera PODs	\$	850.00	30	20%
2CPD-01	AFGS Double Camera PODs	\$	1,100.00	50	30%
PARKSOFT-V001-COUNT	AFGS Counting Software	\$	1,200.00	1	10%
PARKSOFT-V001-AFGS	AFGS Software Indoor Garage	\$	32,500.00	1	10%
PARKSOFT-V001-MTLPR	AFGS Software Outdoor	\$	2,500.00	1	10%