



CONTRACT RENEWAL LETTER

Date: February 04, 2025
Contract #: UCPJMU6881
Service: Vehicle Count Systems
Renewal Period: 5/8/2025 to 5/7/2026
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Juan Becerra Martinez, Buyer Senior Ph: 540-568-3130
Fx: 540-568-7935
Contractor: ParksolUSA
7729 E. Greenway Rd, Ste. 300
Scottsdale, AZ 85260
Contract Administrator: Bill Yates, Parking

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

ParksolUSA

By: Omer Shloush
Omer Shloush
Name (print)

CEO ParksolUSA 2/5/2025
Title Date Signed

James Madison University

By: Juan Becerra Martinez
Juan Becerra Martinez,
Name (print)

Buyer Senior 01-04-2025
Title Date Signed



Contract #: UCPJMU6881
Contractor: ParksolUSA
Renewal Period: 5/8/2025 - 5/7/2026
Commodity: Vehicle Count Systems

PRICING SCHEDULE:

The following Labor, Other Fees, and Discounts sections represent the negotiated pricing for all represented items and should be reflected in all quotes and proposals for the University. No other fees or charges shall be acceptable.

The following pages, taken from the RFP and edited where negotiated, represent the agreed-upon pricing for this contract.

Other Fees

Charge Card Processing Fees: 0 %
Any extra travel will meet GSA standards.

Attachment X. PRICING SCHEDULE

PRICING SCHEDULE BY ZONE (Zone 2)

Regular Time Labor Rates (7:30 a.m. to 4:00 p.m. Monday – Friday)* Service Rate	
Position*	Onsite Technician - Low voltage
Labor Rate \$/hour	\$85/hour (3 hour minimum per call)
Position*	Off-site Technician - PGCS - IT
Labor Rate \$/hour	\$95/hour (no hour minimum)

Overtime/Emergency Labor Rates (Outside of Regular Time working hours)* Service Rates

Position*	Onsite Technician - Low voltage
Labor Rate \$/hour	\$165/hour (3 hour minimum per call)
Position*	Off-site Technician - PGCS - IT
Labor Rate \$/hour	\$175/hour (no hour minimum)

**Pricing Schedule Zone 2
Products and Equipment
ParksolUSA**

Part #	Item Description	MSRP	Minimum Quantities for Discount	% DISCOUNT
MCP-COT-6GPU-SIM	Main Control Panel for Counting System with Sim Card	\$ 15,850.00	1	10%
MCP-APGS-CAM-NET	Main Control Panel for APGS Camera Base for Network	\$ 19,500.00	1	10%
MCP-APGS-CAM-SIM	Main Control Panel for APGS Camera Base for SIM-Card	\$ 20,500.00	1	10%
MCP-APGS-SEN	Main Control Panel for APGS Sensor Base	\$ 6,500.00	1	10%
MCP-COT-6GPU-NET	Main Control Panel for Counting System for Network	\$ 10,250.00	1	10%
SCP-APGS-CAM	Sub Control Panel for APGS Camera Base	\$ 14,500.00	1	10%
SCP-APGS-SEN	Sub Control Panel for APGS Sensor Base	\$ 3,500.00	1	10%
SCP-COT-6GPU	Sub Control Panel for Counting System	\$ 11,500.00	1	10%
1HTOF-01	APGS Infra-Red sensor Time of Flight (TOF) Single	\$ 450.00	30	30%
2HTOF-01	APGS Infra-Red sensor Time of Flight (TOF) Double	\$ 580.00	50	30%
SON-01	APGS Ultrasonic sensor	\$ 280.00	50	30%
L1-04D-LED-01	APGS Directional LED Sign Assembly 1 Levels 4 digits	\$ 950.00	5	20%
L1-06D-LED-01	APGS Directional LED Sign Assembly 1 Levels 6 digits	\$ 1,850.00	5	15%
L2-06D-LED-01	APGS Directional LED Sign Assembly 2 Levels 6 digits	\$ 2,750.00	5	15%
L3-06D-LED-01	APGS Directional LED Sign Assembly 3 Levels 6 digits	\$ 4,350.00	5	15%

1CPD-01	APGS Single Camera PODs	\$	850.00	30	20%
2CPD-01	APGS Double Camera PODs	\$	1,100.00	50	30%
PARKSOFT-V001-COUNT	APGS Counting Software	\$	1,200.00	1	10%
PARKSOFT-V001-APGS	APGS Software Indoor Garage	\$	32,500.00	1	10%
PARKSOFT-V001-MTLPR	APGS Software Outdoor	\$	2,500.00	1	10%