



CONTRACT RENEWAL LETTER

Date: January 29, 2026
Contract #: UCPJMU6848
Service: Irrigation Parts and Supplies
Renewal Period: 2/22/2026 to 2/21/2027
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501
Fx: 540-568-7935

Contractor: Smith Turf & Irrigation, LLC
Attn: Mark Rodriguez
2201 Dabney Road
Richmond, VA 23230 Ph: (804) 355-6404

Contract Administrator: Scott Jones, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The previous contract percentage discount off manufacturer list price is hereby replaced with the percentage discount off manufacturer list price attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Smith Turf & Irrigation, LLC
By: [Signature]
Mark Rodriguez

James Madison University
By: [Signature]
Autumn Foster, VCCO/CUPO

Name (print)
VA Regional Business Manager
Title
Date Signed 1/29/2026

Name (print)
Lead Commodity Contract Officer
Title
Date Signed 1/29/2026

**Contract #:** UCPJMU6848  
**Contractor:** Smith Turf & Irrigation, LLC  
**Renewal Period:** February 22, 2026 to February 21, 2027  
**Commodity:** Irrigation Parts and Supplies

**Pricing Schedule**

1. PRICING:

<b>IRRIGATION PARTS &amp; SUPPLIES</b>	
<b>MANUFACTURER</b>	<b>% DISCOUNT OFF LIST PRICE</b>
Toro Irrigation Division	41%
Rainbird Manufacturing	44%
Westlake Pipe & Fittings (formerly LASCO)	72%
OldCastle (formerly Armor Valve Boxes)	20%
K-Rain Manufacturing	45%
HydroPoint WeatherTRAK	32%
Silver-Line Plastics PVC Pipe	50%
Baseline Systems	35%
Advanced Drainage Systems	5%
Hunter Irrigation	44%
Otterbine Barebo, Inc.	5%
Kasco Marine	10%
Pentair	40%
Kifco Water Reels	5%
Watertronics, Inc.	2%
MCI Flowtronex	2%
Precision Pumping Systems	2%
ISCO Industries	2%
Regency Wire	2%
Paige Electric	2%
Echo	0%
Toro Dingo	5%
Ventrac	4%
NDS	40%
Harco	25%
Stihl	0%

2. Contractor shall agree that all fees have been disclosed. No additional fees will be accepted.