



CONTRACT RENEWAL LETTER

Date: January 14, 2026
Contract #: UCPJMU6837
Service: Vehicle Conversion Services & Related Materials
Renewal Period: 2/1/2026 to 1/31/2027
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
 Juan Becerra Martinez, Buyer Senior Ph: 540-568-3130
 Fx: 540-568-7935

Contractor: Blossman Gas, Inc.
 Attn: Steve McCoy
 PO Box 1110
 Ocean Springs, MS 39566 Ph: (540) 414-2817

Contract Administrator: Doug Judy, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing for the "VA", "Installation", and "Shipping" will increase by 2.6% in accordance with the "other services" category of the CPI-W and all other contract pricing will remain the same. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Blossman Gas, Inc.

By: 
 Steve McCoy

Name (print)

VP Business Development 1/15/26

Title Date Signed

James Madison University

By: 
 Juan Becerra Martinez,

Name (print)

Buyer Senior 01/15/2026

Title Date Signed



Contract #: UCPJMU6837
 Contractor: Blossman Gas, Inc.
 Renewal Period: 2/1/2026 - 1/31/2027
 Commodity: Vehicle Conversion Services & Related Materials

1. Contractor pricing shall be as follows:

Make	Year	Model	Engine	VA	Installation	Shipping	Total Installed
Ford	2020-	E-SERIES V8	7.3	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
Ford	2017-2019	E-SERIES V8	6.2	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
Ford	2016-2019	E-SERIES V10	6.8	\$ 6,361.20	\$ 2,411.10	\$ 410.40	\$ 9,182.70
Ford	2020-	EXPLORER	3	\$ 5,643.00	\$ 2,411.10	\$ 410.40	\$ 8,464.50
Ford	2020-	EXPLORER	3.3	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
Ford	2017-2019	EXPLORER	3.7	\$ 5,745.60	\$ 2,411.10	\$ 410.40	\$ 8,567.10
Lincoln	2020-	AVIATOR	3.0	\$ 5,540.40	\$ 2,411.10	\$ 410.40	\$ 8,361.90
Ford	2023-	F150 V6	3.5 Ecoboost	\$ 5,950.80	\$ 2,411.10	\$ 410.40	\$ 8,772.30
Ford	2018-	F150 V6	3.3	\$ 5,130.00	\$ 2,411.10	\$ 410.40	\$ 7,951.50
Ford	2015-2017	F150 V6	3.5	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Ford	2011-2014	F150 V6	3.7	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Ford	2021-	F150 V8	5.0	\$ 5,848.20	\$ 2,411.10	\$ 410.40	\$ 8,669.70
Ford	2018-2020	F150 V8	5.0	\$ 6,053.40	\$ 2,411.10	\$ 410.40	\$ 8,874.90
Ford	2015-2017	F150 V8	5.0	\$ 5,745.60	\$ 2,411.10	\$ 410.40	\$ 8,567.10
Ford	2016-2022	F250/350	6.2	\$ 5,232.60	\$ 2,411.10	\$ 410.40	\$ 8,054.10
Ford	2023-	F250/350	6.8	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
Ford	2020-	F250/350	7.3	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
Ford	2020-	F450/550/600 V8	7.3	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Ford	2017-2019	F450/550 V10	6.8	\$ 7,284.60	\$ 2,411.10	\$ 410.40	\$ 10,106.10
Ford	2017-2019	F650/750 V10	6.8	\$ 7,284.60	\$ 2,411.10	\$ 410.40	\$ 10,106.10
Ford	2020-	F650/750 V8	7.3	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Ford	2020-	F59 V8	7.3	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Ford	2020-	TRANSIT	3.5	\$ 5,540.40	\$ 2,411.10	\$ 410.40	\$ 8,361.90
Ford	2020-	TRANSIT	3.5 Ecoboost	\$ 5,745.60	\$ 2,411.10	\$ 410.40	\$ 8,567.10
Ford	2016-2019	TRANSIT	3.7	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
Dodge	2019-2020	CHARGER	3.6	\$ 5,027.40	\$ 2,411.10	\$ 410.40	\$ 7,848.90
Dodge	2021	CHARGER	5.7	\$ 5,027.40	\$ 2,411.10	\$ 410.40	\$ 7,848.90
Dodge	2013-2018	CHARGER	5.7	\$ 5,027.40	\$ 2,411.10	\$ 410.40	\$ 7,848.90
GM	2021-	EXPRESS/SAVANNA	6.6	\$ 6,258.60	\$ 2,411.10	\$ 410.40	\$ 9,080.10
GM	2016-2020	EXPRESS/SAVANNA	6.0	\$ 6,669.00	\$ 2,411.10	\$ 410.40	\$ 9,490.50
GM	2020-	SILVERADO/SIERRA HD	6.6	\$ 6,053.40	\$ 2,411.10	\$ 410.40	\$ 8,874.90
GM	2016-2019	SILVERADO/SIERRA HD	6.0	\$ 6,874.20	\$ 2,411.10	\$ 410.40	\$ 9,695.70
GM	2019-2021	SILVERADO/SIERRA	5.3 L82/L84	\$ 6,258.60	\$ 2,411.10	\$ 410.40	\$ 9,080.10
GM	2017-2019	SILVERADO/SIERRA	5.3 L83	\$ 7,079.40	\$ 2,411.10	\$ 410.40	\$ 9,900.90
GM	2021-	SUV	5.3 L82/L84	\$ 6,566.40	\$ 2,411.10	\$ 410.40	\$ 9,387.90
GM	2017-2020	SUV	5.3 L83	\$ 6,566.40	\$ 2,411.10	\$ 410.40	\$ 9,387.90
RAM	2019-	1500	3.6	\$ 4,822.20	\$ 2,411.10	\$ 410.40	\$ 7,643.70
RAM	2019-	1500	5.7	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
RAM	2019-	2500-5500	6.4	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
RAM	2019	DURANGO	5.7	\$ 5,540.40	\$ 2,411.10	\$ 410.40	\$ 8,361.90
RAM	2016	PROMASTER	3.6	\$ 5,130.00	\$ 2,411.10	\$ 410.40	\$ 7,951.50
RAM	2014	PROMASTER	3.6	\$ 5,130.00	\$ 2,411.10	\$ 410.40	\$ 7,951.50
ISUZU	2012-2020	NPR	6.0	\$ 6,258.60	\$ 2,411.10	\$ 410.40	\$ 9,080.10
ISUZU	2020-	NPR	6.6	\$ 5,335.20	\$ 2,411.10	\$ 410.40	\$ 8,156.70
TOYOTA	2019-	Rav4	2.5L	\$ 5,027.40	\$ 2,411.10	\$ 410.40	\$ 7,848.90
TOYOTA	2020	Sienna	3.5L	\$ 5,130.00	\$ 2,411.10	\$ 410.40	\$ 7,951.50
TOYOTA	2015-2016	Camry	2.5L	\$ 4,924.80	\$ 2,411.10	\$ 410.40	\$ 7,746.30
TOYOTA	2023-	Camry	2.5L	\$ 4,719.60	\$ 2,411.10	\$ 410.40	\$ 7,541.10
TOYOTA	2023-	Camry Hybrid	2.5L	\$ 4,719.60	\$ 2,411.10	\$ 410.40	\$ 7,541.10

Propane Cost per Gallon	Cost per Zone	Annual Gallons	Annual Gallons	Annual Gallons	Annual Gallons
	Zone 1	0-499,999	500,000-749,999	750,000-999,999	1,000,000-1,500,000
20% Renewable Propane per Gallon	Direct Cost-Apex	\$ 0.78	\$ 0.78	\$ 0.78	\$ 0.78
	Transportation	\$ 0.295	\$ 0.295	\$ 0.295	\$ 0.295
	Contractor Fee	\$ 0.55	\$ 0.53	\$ 0.51	\$ 0.49
	Contract Fee/Cost per Gallon	\$ 1.625	\$ 1.605	\$ 1.585	\$ 1.565
	Freight Belvieu TX-Apex NC	\$ 0.378	\$ 0.378	\$ 0.378	\$ 0.378
	20% Renewable Cost per Gallon	\$ 2.003	\$ 1.983	\$ 1.963	\$ 1.943
	Zone 2, 3, 4	0-499,999	500,000-749,999	750,000-999,999	1,000,000-1,500,000
20% Renewable Propane per Gallon	Direct Cost-Apex	\$ 0.78	\$ 0.78	\$ 0.78	\$ 0.78
	Transportation	\$ 0.23	\$ 0.23	\$ 0.23	\$ 0.23
	Contractor Fee	\$ 0.55	\$ 0.53	\$ 0.51	\$ 0.49
	Contract Fee/Cost per Gallon	\$ 1.56	\$ 1.54	\$ 1.52	\$ 1.49
	Freight Belvieu TX-Apex NC	\$ 0.378	\$ 0.378	\$ 0.378	\$ 0.378
	20% Renewable Cost per Gallon	\$ 1.938	\$ 1.918	\$ 1.898	\$ 1.878
	Zone 5, 6, 7, 8, 9	0-499,999	500,000-749,999	750,000-999,999	1,000,000-1,500,000

20% Renewable Propane per Gallon	Direct Cost-Apex	\$ 0.78	\$ 0.78	\$ 0.78	\$ 0.78
	Transportation	\$ 0.16	\$ 0.16	\$ 0.16	\$ 0.16
	Contractor Fee	\$ 0.55	\$ 0.53	\$ 0.51	\$ 0.49
	Contract Fee/Cost per Gallon	\$ 1.49	\$ 1.47	\$ 1.45	\$ 1.43
	Freight Belvieu TX-Apex NC	\$ 0.378	\$ 0.378	\$ 0.378	\$ 0.378
	20% Renewable Cost per Gallon	\$ 1.868	\$ 1.848	\$ 1.828	\$ 1.808

1(a). The \$410.40 shipping cost relates to the cost of shipping a vehicle to the Certified Conversion Center for installation.

1(b). A second AutoGas tank may be added to the fleet vehicle if desired by the Customer. The additional tank will cost \$900. The Installation Labor to install the second tank will be \$375.

1(c). Contractor shall agree that all fees have been disclosed. No additional fees will be accepted

2. Contractor shall be responsible for providing the University with quarterly spend reports for any SWaM Subcontractor utilization or spend.