



CONTRACT RENEWAL LETTER

Date: October 23, 2024
Contract #: UCPJMU6837
Service: Vehicle Conversion Services & Related Materials
Renewal Period: 2/1/2025 to 1/31/2026
Renewal #: 1 of 4 One-Yr
Issued By: James Madison University
Michael Morrison, Lead Contract Officer & Project Manager
Ph: 540-568-6181
Fx: 540-568-7935

Contractor: Blossman Gas, Inc.
Attn: Steve McCoy
PO Box 1110
Ocean Springs, MS 39566
Ph: (540) 414-2817

Contract Administrator: Doug Judy, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Blossman Gas, Inc.

By: [Signature]
TODD M REINKE

Name (print)

VP, ADMINISTRATION 10/25/24

Title

Date Signed

James Madison University

By: [Signature]
Michael Morrison, MS, VCCO, CUPO, CPPB

Name (print)

Lead Contract Officer & Project Manager 10/24/2024

Title

Date Signed

Contract #: UCPJMU6837

Contractor: Blossman Gas, Inc.

Renewal Period: February 1, 2025 to January 31, 2026

Commodity: Vehicle Conversion Services & Related Materials

Pricing Schedule

1. Contractor pricing shall be as follows:

<u>Make</u>	<u>Year</u>	<u>Model</u>	<u>Engine</u>	<u>VA</u>	<u>Installation</u>	<u>Shipping</u>	<u>Total Installed</u>
FORD	2020-	E-SERIES V8	7.3	\$4,800	\$2,350	\$400	\$7,750.00
FORD	2017-2019	E-SERIES V8	6.2	\$4,800	\$2,350	\$400	\$7,750.00
FORD	2016-2019	E-SERIES V10	6.8	\$6,200	\$2,350	\$400	\$8,950.00
FORD	2020-	EXPLORER	3.0	\$5,500	\$2,350	\$400	\$8,250.00
FORD	2020-	EXPLORER	3.3	\$4,800	\$2,350	\$400	\$7,750.00
FORD	2017-2019	EXPLORER	3.7	\$5,600	\$2,350	\$400	\$8,350.00
LINCOLN	2020-	AVIATOR	3.0	\$5,400	\$2,350	\$400	\$8,150.00
FORD	2023-	F150 V6	3.5 Ecoboost	\$5,800	\$2,350	\$400	\$8,550.00
FORD	2018-	F150 V6	3.3	\$5,000	\$2,350	\$400	\$7,750.00
FORD	2015-2017	F150 V6	3.5	\$5,200	\$2,350	\$400	\$7,950.00
FORD	2011-2014	F150 V6	3.7	\$5,200	\$2,350	\$400	\$7,950.00
FORD	2021-	F150 V8	5.0	\$5,700	\$2,350	\$400	\$8,450.00
FORD	2018-2020	F150 V8	5.0	\$5,900	\$2,350	\$400	\$8,650.00
FORD	2015-2017	F150 V8	5.0	\$5,600	\$2,350	\$400	\$8,350.00
FORD	2016-2022	F250/350	6.2	\$5,100	\$2,350	\$400	\$7,850.00
FORD	2023-	F250/350	6.8	\$4,800	\$2,350	\$400	\$7,750.00
FORD	2020-	F250/350	7.3	\$4,800	\$2,350	\$400	\$7,750.00
FORD	2020-	F450/550/600 V8	7.3	\$5,200	\$2,350	\$400	\$7,950.00
FORD	2017-2019	F450/550 V10	6.8	\$7,100	\$2,350	\$400	\$9,850.00
FORD	2017-2019	F650/750 V10	6.8	\$7,100	\$2,350	\$400	\$9,850.00
FORD	2020-	F650/750 V8	7.3	\$5,200	\$2,350	\$400	\$7,950.00
FORD	2020-	F59 V8	7.3	\$5,200	\$2,350	\$400	\$7,950.00
FORD	2020-	TRANSIT	3.5	\$5,400	\$2,350	\$400	\$8,150.00
FORD	2020-	TRANSIT	3.5 Ecoboost	\$5,600	\$2,350	\$400	\$8,350.00
FORD	2016-2019	TRANSIT	3.7	\$5,200	\$2,350	\$400	\$7,950.00
DODGE	2019-2020	CHARGER	3.6	\$4,900	\$2,350	\$400	\$7,850.00
DODGE	2021	CHARGER	5.7	\$4,900	\$2,350	\$400	\$7,850.00
DODGE	2013-2018	CHARGER	5.7	\$4,900	\$2,350	\$400	\$7,850.00

<i>Make</i>	<i>Year</i>	<i>Model</i>	<i>Engine</i>	<i>VA</i>	<i>Installation</i>	<i>Shipping</i>	<i>Total Installed</i>
GM	2021-	EXPRESS/SAVANNA	6.6	\$6,100	\$2,350	\$400	\$8,850.00
GM	2016-2020	EXPRESS/SAVANNA	6.0	\$6,500	\$2,350	\$400	\$9,250.00
GM	2020-	SILVERADO/SIERRA HD	6.6	\$5,900	\$2,350	\$400	\$8,650.00
GM	2016-2019	SILVERADO/SIERRA HD	6.0	\$6,700	\$2,350	\$400	\$9,450.00
GM	2019-2021	SILVERADO/SIERRA	5.3 L82/L84	\$6,100	\$2,350	\$400	\$8,850.00
GM	2017-2019	SILVERADO/SIERRA	5.3 L83	\$6,900	\$2,350	\$400	\$9,650.00
GM	2021-	SUV	5.3 L82/L84	\$6,400	\$2,350	\$400	\$9,150.00
GM	2017-2020	SUV	5.3 L83	\$6,400	\$2,350	\$400	\$9,150.00
RAM	2019-	1500	3.6	\$4,700	\$2,350	\$400	\$7,650.00
RAM	2019-	1500	5.7	\$4,800	\$2,350	\$400	\$7,750.00
RAM	2019-	2500-5500	6.4	\$5,200	\$2,350	\$400	\$7,950.00
RAM	2019	DURANGO	5.7	\$5,400	\$2,350	\$400	\$8,150.00
RAM	2016	PROMASTER	3.6	\$5,000	\$2,350	\$400	\$7,750.00
RAM	2014	PROMASTER	3.6	\$5,000	\$2,350	\$400	\$7,750.00
ISUZU	2012-2020	NPR	6.0	\$6,100	\$2,350	\$400	\$8,850.00
ISUZU	2020-	NPR	6.6	\$5,200	\$2,350	\$400	\$7,950.00
TOYOTA	2019-	Rav4	2.5L	\$4,900	\$2,350	\$400	\$7,850.00
TOYOTA	2020	Sienna	3.5L	\$5,000	\$2,350	\$400	\$7,950.00
TOYOTA	2015-2016	Camry	2.5L	\$4,800	\$2,350	\$400	\$7,750.00
TOYOTA	2023-	Camry	2.5L	\$4,600	\$2,350	\$400	\$7,550.00
TOYOTA	2023-	Camry Hybrid	2.5L	\$4,600	\$2,350	\$400	\$7,550.00

Propane Cost per Gallon	Zone 1	Annual Gallons	Annual Gallons	Annual Gallons	Annual Gallons
		0-499,999	500,000-749,999	750,000-999,999	1,000,000-1,500,000
20% Renewable Propane per Gallon	Direct Cost-Apex	\$0.78	\$0.78	\$0.78	\$0.78
	Transportation	\$0.295	\$0.295	\$0.295	\$0.295
	Contractor Fee	\$0.55	\$0.53	\$0.51	\$0.49
	Contract Fee/Cost per Gallon	\$1.625	\$1.605	\$1.585	\$1.565
	Freight Belvieu TX-Apex NC	\$0.378	\$0.378	\$0.378	\$0.378
	20% Renewable Cost per Gallon	\$2.003	\$1.963	\$1.963	\$1.943
20% Renewable Propane per Gallon	Direct Cost-Apex	\$0.78	\$0.78	\$0.78	\$0.78
	Transportation	\$0.23	\$0.23	\$0.23	\$0.23
	Contractor Fee	\$0.55	\$0.53	\$0.51	\$0.49
	Contract Fee/Cost per Gallon	\$1.56	\$1.54	\$1.52	\$1.49
	Freight Belvieu TX-Apex NC	\$0.378	\$0.378	\$0.378	\$0.378
	20% Renewable Cost per Gallon	\$1.938	\$1.918	\$1.898	\$1.878
20% Renewable Propane per Gallon	Direct Cost-Apex	\$0.78	\$0.78	\$0.78	\$0.78
	Transportation	\$0.16	\$0.16	\$0.16	\$0.16
	Contractor Fee	\$0.55	\$0.53	\$0.51	\$0.49
	Contract Fee/Cost per Gallon	\$1.49	\$1.47	\$1.45	\$1.43
	Freight Belvieu TX-Apex NC	\$0.378	\$0.378	\$0.378	\$0.378
	20% Renewable Cost per Gallon	\$1.868	\$1.848	\$1.828	\$1.808

- a. The \$400.00 shipping cost relates to the cost of shipping a vehicle to the Certified Conversion Center for installation.
 - b. Contractor shall agree that all fees have been disclosed. No additional fees will be accepted.
2. Contractor shall be responsible for providing the University with quarterly spend reports for any SWaM Subcontractor utilization or spend.
 3. Contractor agrees that the VHEPC PAC Agreement shall be incorporated as a part of this contract.
 4. Any change in the scope or pricing described herein shall be mutually agreed upon by the Purchasing Agency and Contractor with all changes first being authorized through either a contract modification and/or a change order issued by the Purchasing Agency.

5. Parties agree that this Negotiation Summary modifies RFP # KLM-1196 and the Contractor's initial response to RFP # KLM-1196, and in the event of conflict this negotiation summary shall take precedence.
6. Contractor agrees that all exceptions taken within their initial response to RFP # KLM-1196 that are not specifically addressed within this negotiation summary are null and void.