



CONTRACT RENEWAL LETTER

Date: August 18, 2026
Contract #: UCPJMU6802
Service: Arborist Services
Renewal Period: 12/15/2026 to 12/14/2027
Renewal #: 3 of 4 One-Yr
Issued By: James Madison University
Autumn Foster, Lead Commodity Contract Officer Ph: 540-568-4501
Fx: 540-568-7935
Contractor: Big O Tree & Lawn Service, Inc
Attn: Sten Cempe
63 Flory Avenue
Stuarts Draft, VA 24472 Ph: (540) 337-4588
Contract Administrator: Scott Jones, Facilities Management

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Big O Tree & Lawn Service, Inc

By:

Sten Cempe

Name (print)

Vice President

Title

9-22-26

Date Signed

James Madison University

By:

Autumn Foster, VCCO, CUPO

Name (print)

Lead Commodity Contract Officer

Title

8/18/2026

Date Signed

Contract #: UCPJMU6802

Contractor: Big O Tree & Lawn Service, Inc

Renewal Period: 12/15/2026 – 12/14/2027

Commodity: Arborist Services

1. Contractor pricing for services shall be as follows:

ITEM	DESCRIPTION	UNIT PRICE (per hour)
1	Regular Pruning, Trim Work, Felling, Tree Removal and Stump Grinding	\$231/hr
2	Storm Damage and/or Emergency Work. (must respond within 24hours and remain on site for consecutive days until job is complete)	\$263/hr
3	Materials and Labor for Fertilization, Insect and Disease Control and IPM Management	\$185/hr
4	IPM (Integrated Pest Management) consulting services	\$105/hr

2. Contact: Sten Cempe, Vice President, 540-337-4588, bigotree1@gmail.com
Big O Tree and Lawn Service Inc
63 Flory Ave
Stuarts Draft, VA 24477
3. Contractor shall agree that all fees have been disclosed. No additional fees, including credit card processing fees, will be accepted.
4. Any change in the scope described herein shall be mutually agreed upon by the Purchasing Agency and Contractor with all changes first being authorized through either a contract modification and/or a change order issued by the Purchasing Agency.
5. Parties agree that this Negotiation Summary modifies RFP # ADF-1194 and the Contractor's initial response to RFP # ADF-1194, and in the event of conflict this negotiation summary shall take precedence.
6. Contractor agrees that all exceptions taken within their initial response to RFP # ADF-1194 that are not specifically addressed within this negotiation summary are null and void.