JAMES MADISON UNIVERSITY

CONTRACT RENEWAL LETTER

Date:	October 30, 2026	
Contract #:	UCPJMU6776	
Service:	IT Consulting Services	
Renewal Period:	12/11/2026 to 12/10/2027	
Renewal #:	3 of 4 One-Yr	
Issued By:	James Madison University Katie Forsyth, Buyer Senior	Ph: 540-568-5113 Fx: 540-568-7935
Contractor:	Unicon, Inc. Attn: Kate Valenti 5155 E Eagle Dr. Mesa, AZ 85215-9998	
Contract Administrator:	Michael Swartley, Information Technology	

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 3.2% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Unicon, Inc.	**James Madison University**
By: Kate Valenti Kate Valenti (Oct 30, 2026 12:22:01 PDT)	**By:** Katie Forsyth
Kate Valenti	Katie Forsyth, CUPO
Name (print)	*Name (print)*
Chief Executive Officer 10/30/2026	Buyer Senior 10/30/2026
Title *Date Signed*	*Title* *Date Signed*

Contract #: UCPJMU6776
Contractor: Unicon, Inc.
Renewal Period: 12/11/2026 – 12/10/2027
Commodity: IT Consulting Services

Pricing Schedule

1. Contractor's negotiated pricing* schedule for the Purchasing Agency is follows:
(All prices are in US Dollars and per hour rates)

Security and Federation Services	Onsite	Offsite
Project Manager	$196.08	$196.08
Senior Engineer	$196.08	$196.08
Engineer	$196.08	$196.08

Change Mgnt Training, Svcs, and Certs	Onsite	Offsite
Project Manager	$196.08	$185.48
Senior Engineer	$196.08	$196.08
Engineer	$196.08	$185.48

Data Analytics/Visualization/ Warehouse/Lake	Onsite	Offsite
Project Manager	$185.48	$158.98
Senior Engineer	$196.08	$196.08
Engineer	$196.08	$185.48

Other Technology	Onsite	Offsite
Project Manager	$196.08	$185.48
Senior Engineer	$196.08	$196.08
Engineer	$196.08	$185.48

*This pricing supersedes the pricing in the proposer's original response.

2. Onsite pricing shall be inclusive of all travel costs.
3. Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
4. Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
5. The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
6. The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
7. The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
8. Contractor has disclosed all potential fees. Additional charges will not be accepted.