



CONTRACT RENEWAL LETTER

Date: September 26, 2025
Contract #: UCPJMU6776
Service: IT Consulting Services
Renewal Period: 12/11/2025 to 12/10/2026
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
Katie Forsyth, Buyer Senior Ph: 540-568-5113
Fx: 540-568-7935

Contractor: Unicon, Inc.
Attn: Kate Valenti
5155 E Eagle Dr.
Mesa, AZ 85215-9998

Contract Administrator: Robin Bryan, Information Technology

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Unicon, Inc.

By: Kate Valenti
Kate Valenti [Sep 29, 2025 11:55:46 PDT]
Kate Valenti

Name (print)
Chief Executive Officer 09/29/2025

Title Date Signed

James Madison University

By: Katie Forsyth
Katie Forsyth,

Name (print)
Buyer Senior 9/29/2025

Title Date Signed

Contract #: UCPJMU6776
Contractor: Unicon, Inc.
Renewal Period: 12/11/2025 – 12/10/2026
Commodity: IT Consulting Services

Pricing Schedule

- Contractor’s negotiated pricing* schedule for the Purchasing Agency is follows:
 (All prices are in US Dollars and per hour rates)

Security and Federation Services	Onsite	Offsite
Project Manager	\$190.00	\$190.00
Senior Engineer	\$190.00	\$190.00
Engineer	\$190.00	\$190.00

Change Mgmt Training, Svcs, and Certs	Onsite	Offsite
Project Manager	\$190.00	\$179.73
Senior Engineer	\$190.00	\$190.00
Engineer	\$190.00	\$179.73

Data Analytics/Visualization/Warehouse/Lake	Onsite	Offsite
Project Manager	\$179.73	\$154.05
Senior Engineer	\$190.00	\$190.00
Engineer	\$190.00	\$179.73

Other Technology	Onsite	Offsite
Project Manager	\$190.00	\$179.73
Senior Engineer	\$190.00	\$190.00
Engineer	\$190.00	\$179.73

*This pricing supersedes the pricing in the proposer’s original response.

- Onsite pricing shall be inclusive of all travel costs.
- Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
- Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
- The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
- The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
- The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
- Contractor has disclosed all potential fees. Additional charges will not be accepted.