



CONTRACT RENEWAL LETTER

Date: August 26, 2025
Contract #: UCPJMU6773
Service: IT Consulting Services
Renewal Period: 12/11/2025 to 12/10/2026
Renewal #: 2 of 4 One-Yr
Issued By: James Madison University
 Katie Forsyth, Buyer Senior Ph: 540-568-5113
 Fx: 540-568-7935

Contractor: SpearMC Consulting, Inc.
 Attn: Marcus Bode
 5020 Franklin Drive
 Pleasanton, CA 94588 Ph: 415-509-1151

Contract Administrator: Robin Bryan, Information Technology

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

SpearMC Consulting, Inc.


By: 

 Marcus Bode

Name (print)
 President 8/26/25

Title Date Signed

James Madison University

By: 

 Katie Forsyth,

Name (print)
 Buyer Senior 8/26/25

Title Date Signed

Contract #: UCPJMU6773

Contractor: SpearMC Consulting, Inc.

Renewal Period: December 11, 2025 to December 10, 2026

Commodity: IT Consulting Services

1. Contractor’s pricing schedule for the Purchasing Agency is as follows:
 (All prices are in US Dollars and per hour rates)

Oracle/PeopleSoft Enterprise Solutions	Onsite	Offsite
Project Manager or Functional Lead	165.00	140.00
Technical Lead, System Engineer, Senior Developer	160.00	125.00
Business Analyst or Developer	140.00	105.00

2. Onsite pricing shall be inclusive of all travel costs.
3. Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
4. Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.
5. The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
6. The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
7. The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
8. Contractor has disclosed all potential fees. Additional charges will not be accepted.