Docusign Envelope ID: 9BACA8CE-061B-8B1D-833E-3E9E6FD20DBD

JAMES MADISON UNIVERSITY

CONTRACT RENEWAL LETTER

Date:	October 20, 2026	
Contract #:	UCPJMU6772	
Service:	IT Consulting Services	
Renewal Period:	12/11/2026 to 12/10/2027	
Renewal #:	3 of 4 One-Yr	
Issued By:	James Madison University	
	Katie Forsyth, Buyer Senior	Ph: 540-568-5113
		Fx: 540-568-7935
Contractor:	Sierra-Cedar, Inc. Attn: Christopher Ahern 1255 Alderman Drive	
	Alpharetta, GA 30005	Ph: 678-385-7540
Contract Administrator:	Michael Swartley, Information Technology	

Description of Renewal Notice:

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will increase by 3.2% in accordance with the "other services" category of the CPI-W. An updated pricing schedule is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

Sierra-Cedar, Inc.

Signed by:
By: Christopher J. Ahern
0B301956AD94473...

Christopher Ahern
Name (print)

General Manager for Higher Education — 10/20/2026 | 7:29 PM MST
Title *Date Signed*

James Madison University

By: Katie Forsyth

Katie Forsyth, CUPO
Name (print)

Buyer Senior — 10/20/2026
Title *Date Signed*

Docusign Envelope ID: 9BACA8CE-061B-8B1D-833E-3E9E6FD20DBD

Contract #: UCPJMU6772
Contractor: Sierra-Cedar, Inc.
Renewal Period: 12/11/2026 – 12/10/2027
Commodity: IT Consulting Services

Pricing Schedule

1. Contractor's pricing schedule for the Purchasing Agency is as follows:
(All prices are in US Dollars and per hour rates)

Oracle Core Technologies and Oracle/PeopleSoft Enterprise Solutions	Onsite	Offsite
Project Manager	$259.20	$210.61
Senior Engineer/Consultant	$248.40	$199.81
Engineer/Consultant	$248.40	$199.81
Functional Manager	$248.40	$199.81
Functional Lead	$248.40	$199.81
Testing Lead	$248.40	$199.81
Security Lead	$248.40	$199.81
Technical Lead	$248.40	$199.81

Change Mgnt Training, Svcs, and Certs	Onsite	Offsite
Project Manager	$259.20	$210.61
Senior Engineer/Consultant	$248.40	$199.81
Engineer/Consultant	$248.40	$199.81
Change Mgmt. Lead	$248.40	$199.81
Training Lead or Consultant	$248.40	$199.81

Security and Federation Services	Onsite	Offsite
Project Manager	$259.20	$210.61
Senior Engineer/Consultant	$248.40	$199.81
Engineer/Consultant	$248.40	$199.81
PeopleSoft Single Sign-On utilizing Shibboleth, Active Directory, or SAML	$248.40	$199.81
Web Certificates	$248.40	$199.81

Other Technology	Onsite	Offsite
Project Manager (AWS)	$264.60	$216.00
Senior Engineer/Consultant (AWS)	$291.60	$243.01
Engineer/Consultant (AWS)	$291.60	$243.01

2. Onsite pricing shall be inclusive of all travel costs.

3. Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.

4. Contractor shall provide detailed invoicing to include project title, number of hours worked onsite and/or offsite, role of individual(s) performing the work, and specific tasks performed.

5. The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.

Docusign Envelope ID: 9BACA8CE-061B-8B1D-833E-3E9E6FD20DBD

6. The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.

7. The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.

8. Contractor has disclosed all potential fees. Additional charges will not be accepted.