



**CONTRACT RENEWAL LETTER**

**Date:** September 13, 2024  
**Contract #:** UCPJMU6771  
**Service:** IT Consulting Services  
**Renewal Period:** 12/11/2024 to 12/10/2025  
**Renewal #:** 1 of 4 One-Yr  
**Issued By:** James Madison University  
 Doug Chester, Buyer Senior Ph: 540-568-4272  
 Fx: 540-568-7935

**Contractor:** Securance Consulting  
 Attn: Paul Ashe  
 13904 Monroes Business Park  
 Tampa, FL 33635 Ph: 877-578-0215

**Contract Administrator:** Robin Bryan, Information Technology

**Description of Renewal Notice:**

In accordance with the renewal provision of the original contract all terms, conditions, and specifications of the original contract remain the same during the contract renewal period, along with any modifications that have been incorporated up until this point. The contract pricing will remain the same and is attached to this renewal.

All invoices shall be submitted within sixty days of contract renewal term expiration as well as for each subsequent contract renewal period. Any invoices submitted after the sixty day period will not be processed for payment.

Return one executed renewal notice to my attention within ten days.

**Securance Consulting**

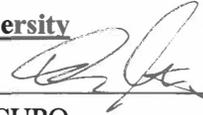
**By:** *Gillian Tedeschi*  
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 Gillian Tedeschi

*Name (print)*

Vice President 10/07/2024

*Title Date Signed*

**James Madison University**

**By:**   
 \_\_\_\_\_  
 Doug Chester, VCO, CUPO

*Name (print)*

Buyer Senior 9/16/24

*Title Date Signed*

**Contract #:** UCPJMU6771

**Contractor:** Securance Consulting

**Renewal Period:** December 11, 2024 to December 10, 2025

**Commodity:** IT Consulting Services

- Contractor’s pricing schedule for the Purchasing Agency is as follows:  
(All prices are in US Dollars and per hour rates)

<b>Security and Federation Services</b>	<b>Onsite</b>
Senior Cybersecurity Project Manager	140.00
Senior Cybersecurity Consultant	140.00

<b>Secure Research Enclaves</b>	<b>Onsite</b>
Senior Cybersecurity Project Manager	140.00
Senior Cybersecurity Consultant	140.00

\*\*Additional services and corresponding pricing details are outlined on page 40 of the initial proposal response.

- Onsite pricing shall be inclusive of all travel costs.
- Billable hours shall be for actual work hours on authorized projects/tasks rounded to the quarter hour. Billable hours shall not include travel time.
- Contractor shall provide detailed invoicing to include project title, number of hours worked onsite, role of individual(s) performing the work, and specific tasks performed.
- The University may also request that these services be provided as a fixed-fee project, as would be mutually agreed to prior to services being rendered, with deliverables billed upon completion of milestones.
- The University may also request that these services be provided as a monthly subscription service, as would be mutually agreed to prior to services being rendered, with deliverables determined by monthly service requirements.
- The Purchasing Agency reserves the right to reject any assigned personnel at any time with or without cause. Contractor shall provide a suitable replacement within a timely manner.
- Contractor has disclosed all potential fees. Additional charges will not be accepted.